

# Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	4-2016	4-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>New Listings</b>		22,063	<b>19,602</b>	- 11.2%	72,072	<b>66,306</b>	- 8.0%
<b>Pending Sales</b>		13,292	<b>12,760</b>	- 4.0%	42,380	<b>43,223</b>	+ 2.0%
<b>Closed Sales</b>		8,944	<b>8,495</b>	- 5.0%	33,655	<b>34,372</b>	+ 2.1%
<b>Days on Market</b>		105	<b>96</b>	- 8.6%	105	<b>95</b>	- 9.5%
<b>Median Sales Price</b>		\$218,000	<b>\$235,000</b>	+ 7.8%	\$225,500	<b>\$240,000</b>	+ 6.4%
<b>Avg. Sales Price</b>		\$307,929	<b>\$326,283</b>	+ 6.0%	\$317,522	<b>\$332,878</b>	+ 4.8%
<b>Pct. of List Price Received</b>		95.9%	<b>96.5%</b>	+ 0.6%	95.6%	<b>96.4%</b>	+ 0.8%
<b>Affordability Index</b>		162	<b>144</b>	- 11.1%	157	<b>141</b>	- 10.2%
<b>Homes for Sale</b>		79,803	<b>65,187</b>	- 18.3%	--	--	--
<b>Months Supply</b>		7.4	<b>5.8</b>	- 21.6%	--	--	--

# Activity by County

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -
<b>Albany*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Allegany</b>	67	60	<b>-10.4%</b>	15	17	<b>+13.3%</b>	\$72,000	\$48,000	<b>-33.3%</b>	348	226	<b>-35.1%</b>	14.3	7.3	<b>-49.0%</b>
<b>Bronx</b>	253	232	<b>-8.3%</b>	77	93	<b>+20.8%</b>	\$290,000	\$300,000	<b>+3.4%</b>	938	720	<b>-23.2%</b>	8.9	5.7	<b>-36.0%</b>
<b>Broome</b>	276	257	<b>-6.9%</b>	113	110	<b>-2.7%</b>	\$105,000	\$112,000	<b>+6.7%</b>	1,024	789	<b>-22.9%</b>	7.9	5.8	<b>-26.6%</b>
<b>Cattaraugus*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Cayuga</b>	105	114	<b>+8.6%</b>	52	45	<b>-13.5%</b>	\$98,900	\$96,900	<b>-2.0%</b>	423	305	<b>-27.9%</b>	7.3	5.4	<b>-26.0%</b>
<b>Chautauqua</b>	198	227	<b>+14.6%</b>	87	82	<b>-5.7%</b>	\$73,000	\$75,200	<b>+3.0%</b>	911	1,290	<b>+41.6%</b>	9.5	12.5	<b>+31.6%</b>
<b>Chemung</b>	133	109	<b>-18.0%</b>	62	62	<b>0.0%</b>	\$113,808	\$130,000	<b>+14.2%</b>	423	350	<b>-17.3%</b>	6.8	5.6	<b>-17.6%</b>
<b>Chenango</b>	89	82	<b>-7.9%</b>	24	28	<b>+16.7%</b>	\$85,000	\$70,904	<b>-16.6%</b>	518	421	<b>-18.7%</b>	17.6	11.5	<b>-34.7%</b>
<b>Clinton</b>	119	83	<b>-30.3%</b>	32	42	<b>+31.3%</b>	\$122,500	\$145,000	<b>+18.4%</b>	394	295	<b>-25.1%</b>	7.5	5.9	<b>-21.3%</b>
<b>Columbia</b>	195	171	<b>-12.3%</b>	58	35	<b>-39.7%</b>	\$260,500	\$245,000	<b>-6.0%</b>	990	799	<b>-19.3%</b>	16.8	12.3	<b>-26.8%</b>
<b>Cortland</b>	77	52	<b>-32.5%</b>	27	20	<b>-25.9%</b>	\$120,000	\$98,360	<b>-18.0%</b>	286	191	<b>-33.2%</b>	8.6	5.3	<b>-38.4%</b>
<b>Delaware</b>	152	144	<b>-5.3%</b>	40	41	<b>+2.5%</b>	\$125,000	\$125,900	<b>+0.7%</b>	905	748	<b>-17.3%</b>	20.3	14.4	<b>-29.1%</b>
<b>Dutchess</b>	665	584	<b>-12.2%</b>	198	213	<b>+7.6%</b>	\$232,500	\$239,000	<b>+2.8%</b>	2,404	1,817	<b>-24.4%</b>	10.4	6.3	<b>-39.4%</b>
<b>Erie*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Essex</b>	92	80	<b>-13.0%</b>	43	38	<b>-11.6%</b>	\$131,600	\$132,200	<b>+0.5%</b>	827	713	<b>-13.8%</b>	20.2	17.4	<b>-13.9%</b>
<b>Franklin</b>	63	53	<b>-15.9%</b>	19	25	<b>+31.6%</b>	\$70,000	\$100,000	<b>+42.9%</b>	461	394	<b>-14.5%</b>	15.3	14.0	<b>-8.5%</b>
<b>Fulton</b>	85	81	<b>-4.7%</b>	34	32	<b>-5.9%</b>	\$84,800	\$126,250	<b>+48.9%</b>	440	321	<b>-27.0%</b>	10.4	7.1	<b>-31.7%</b>
<b>Genesee*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Greene</b>	198	135	<b>-31.8%</b>	80	46	<b>-42.5%</b>	\$152,100	\$171,690	<b>+12.9%</b>	1,065	848	<b>-20.4%</b>	17.2	13.4	<b>-22.1%</b>
<b>Hamilton</b>	28	21	<b>-25.0%</b>	5	11	<b>+120.0%</b>	\$156,900	\$145,000	<b>-7.6%</b>	157	124	<b>-21.0%</b>	22.4	15.7	<b>-29.9%</b>
<b>Herkimer</b>	91	69	<b>-24.2%</b>	33	34	<b>+3.0%</b>	\$70,000	\$93,800	<b>+34.0%</b>	534	490	<b>-8.2%</b>	15.3	11.3	<b>-26.1%</b>

# Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -
<b>Jefferson</b>	275	221	<b>-19.6%</b>	59	62	<b>+5.1%</b>	\$137,700	\$132,400	<b>-3.8%</b>	1,238	869	<b>-29.8%</b>	16.3	8.9	<b>-45.4%</b>
<b>Kings</b>	305	357	<b>+17.0%</b>	140	134	<b>-4.3%</b>	\$475,000	\$546,000	<b>+14.9%</b>	1,447	1,217	<b>-15.9%</b>	8.3	7.7	<b>-7.2%</b>
<b>Lewis</b>	38	45	<b>+18.4%</b>	16	20	<b>+25.0%</b>	\$103,500	\$95,000	<b>-8.2%</b>	247	200	<b>-19.0%</b>	12.6	10.3	<b>-18.3%</b>
<b>Livingston*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Madison</b>	118	95	<b>-19.5%</b>	39	43	<b>+10.3%</b>	\$112,765	\$133,000	<b>+17.9%</b>	436	306	<b>-29.8%</b>	7.9	5.2	<b>-34.2%</b>
<b>Monroe</b>	1,440	1,166	<b>-19.0%</b>	662	582	<b>-12.1%</b>	\$125,000	\$131,000	<b>+4.8%</b>	2,283	1,367	<b>-40.1%</b>	3.0	1.8	<b>-40.0%</b>
<b>Montgomery*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Nassau</b>	2,189	1,901	<b>-13.2%</b>	838	760	<b>-9.3%</b>	\$440,000	\$475,000	<b>+8.0%</b>	7,192	6,622	<b>-7.9%</b>	6.5	6.0	<b>-7.7%</b>
<b>New York†</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Niagara*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Oneida</b>	317	287	<b>-9.5%</b>	112	112	<b>0.0%</b>	\$96,820	\$108,950	<b>+12.5%</b>	1,657	1,627	<b>-1.8%</b>	10.0	9.4	<b>-6.0%</b>
<b>Onondaga</b>	821	762	<b>-7.2%</b>	363	364	<b>+0.3%</b>	\$128,000	\$130,000	<b>+1.6%</b>	2,154	1,312	<b>-39.1%</b>	4.9	2.8	<b>-42.9%</b>
<b>Ontario</b>	234	186	<b>-20.5%</b>	92	80	<b>-13.0%</b>	\$150,000	\$154,250	<b>+2.8%</b>	583	399	<b>-31.6%</b>	5.4	3.8	<b>-29.6%</b>
<b>Orange*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Orleans*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Oswego</b>	208	170	<b>-18.3%</b>	55	76	<b>+38.2%</b>	\$78,248	\$87,450	<b>+11.8%</b>	765	526	<b>-31.2%</b>	9.2	5.3	<b>-42.4%</b>
<b>Otsego</b>	142	109	<b>-23.2%</b>	37	35	<b>-5.4%</b>	\$104,500	\$137,000	<b>+31.1%</b>	735	579	<b>-21.2%</b>	17.1	12.7	<b>-25.7%</b>
<b>Putnam*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Queens</b>	1,410	1,179	<b>-16.4%</b>	574	582	<b>+1.4%</b>	\$451,500	\$470,500	<b>+4.2%</b>	5,077	5,055	<b>-0.4%</b>	6.5	6.7	<b>+3.1%</b>
<b>Rensselaer*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Richmond</b>	547	512	<b>-6.4%</b>	283	285	<b>+0.7%</b>	\$422,500	\$485,000	<b>+14.8%</b>	1,774	1,276	<b>-28.1%</b>	5.4	3.6	<b>-33.3%</b>
<b>Rockland*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

# Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -
<b>St Lawrence</b>	190	152	<b>-20.0%</b>	61	41	<b>-32.8%</b>	\$75,000	\$63,000	<b>-16.0%</b>	1,865	897	<b>-51.9%</b>	24.0	6.9	<b>-71.3%</b>
<b>Saratoga*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schenectady*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schoharie*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schuyler</b>	33	33	<b>0.0%</b>	5	17	<b>+240.0%</b>	\$165,000	\$140,000	<b>-15.2%</b>	122	93	<b>-23.8%</b>	9.2	5.6	<b>-39.1%</b>
<b>Seneca</b>	62	48	<b>-22.6%</b>	23	26	<b>+13.0%</b>	\$74,500	\$105,150	<b>+41.1%</b>	166	119	<b>-28.3%</b>	6.8	4.5	<b>-33.8%</b>
<b>Steuben</b>	142	136	<b>-4.2%</b>	46	56	<b>+21.7%</b>	\$129,950	\$96,950	<b>-25.4%</b>	589	444	<b>-24.6%</b>	8.3	5.8	<b>-30.1%</b>
<b>Suffolk</b>	2,539	2,348	<b>-7.5%</b>	1,038	1,057	<b>+1.8%</b>	\$312,050	\$340,000	<b>+9.0%</b>	10,619	9,765	<b>-8.0%</b>	8.3	7.1	<b>-14.5%</b>
<b>Sullivan</b>	259	227	<b>-12.4%</b>	75	75	<b>0.0%</b>	\$95,000	\$120,000	<b>+26.3%</b>	1,400	1,161	<b>-17.1%</b>	17.6	13.6	<b>-22.7%</b>
<b>Tioga</b>	57	59	<b>+3.5%</b>	19	26	<b>+36.8%</b>	\$135,000	\$104,775	<b>-22.4%</b>	287	171	<b>-40.4%</b>	11.3	5.9	<b>-47.8%</b>
<b>Tompkins</b>	130	152	<b>+16.9%</b>	56	37	<b>-33.9%</b>	\$213,600	\$225,000	<b>+5.3%</b>	369	286	<b>-22.5%</b>	5.7	4.5	<b>-21.1%</b>
<b>Ulster</b>	432	379	<b>-12.3%</b>	150	141	<b>-6.0%</b>	\$180,500	\$186,000	<b>+3.0%</b>	1,955	1,457	<b>-25.5%</b>	11.7	7.8	<b>-33.3%</b>
<b>Warren</b>	167	169	<b>+1.2%</b>	68	72	<b>+5.9%</b>	\$181,500	\$191,500	<b>+5.5%</b>	978	772	<b>-21.1%</b>	11.6	8.9	<b>-23.3%</b>
<b>Washington</b>	129	118	<b>-8.5%</b>	58	57	<b>-1.7%</b>	\$125,000	\$79,500	<b>-36.4%</b>	623	494	<b>-20.7%</b>	11.0	7.9	<b>-28.2%</b>
<b>Wayne</b>	150	149	<b>-0.7%</b>	72	59	<b>-18.1%</b>	\$93,250	\$118,075	<b>+26.6%</b>	386	304	<b>-21.2%</b>	4.6	3.6	<b>-21.7%</b>
<b>Westchester*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Wyoming*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Yates</b>	48	39	<b>-18.8%</b>	25	18	<b>-28.0%</b>	\$134,000	\$131,500	<b>-1.9%</b>	174	109	<b>-37.4%</b>	7.6	5.4	<b>-28.9%</b>
<b>New York State</b>	22,063	19,602	<b>-11.2%</b>	8,944	8,495	<b>-5.0%</b>	\$218,000	\$235,000	<b>+7.8%</b>	79,803	65,187	<b>-18.3%</b>	7.4	5.8	<b>-21.6%</b>

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

\* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914-681-0833

(3) Buffalo Niagara Association of REALTORS®, 200 John James Audubon Pkwy, Amherst, NY 14228, 716-636-9000