

# Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	11-2016	11-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>New Listings</b>		12,147	<b>12,035</b>	- 0.9%	195,672	<b>193,276</b>	- 1.2%
<b>Pending Sales</b>		9,417	<b>9,945</b>	+ 5.6%	125,216	<b>129,316</b>	+ 3.3%
<b>Closed Sales</b>		10,991	<b>10,719</b>	- 2.5%	119,270	<b>122,238</b>	+ 2.5%
<b>Days on Market</b>		89	<b>77</b>	- 13.5%	91	<b>80</b>	- 12.1%
<b>Median Sales Price</b>		\$240,000	<b>\$254,000</b>	+ 5.8%	\$236,000	<b>\$250,000</b>	+ 5.9%
<b>Avg. Sales Price</b>		\$321,254	<b>\$343,822</b>	+ 7.0%	\$329,288	<b>\$345,187</b>	+ 4.8%
<b>Pct. of List Price Received</b>		96.3%	<b>96.9%</b>	+ 0.6%	96.3%	<b>97.0%</b>	+ 0.7%
<b>Affordability Index</b>		144	<b>137</b>	- 4.9%	146	<b>139</b>	- 4.8%
<b>Homes for Sale</b>		70,235	<b>63,916</b>	- 9.0%	--	--	--
<b>Months Supply</b>		6.3	<b>5.6</b>	- 11.1%	--	--	--

# Activity by County

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -
<b>Albany*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Allegany</b>	36	30	-16.7%	37	37	0.0%	\$80,500	\$70,000	-13.0%	242	214	-11.6%	8.7	6.9	-20.7%
<b>Bronx</b>	159	160	+0.6%	94	120	+27.7%	\$360,000	\$335,000	-6.9%	833	619	-25.7%	7.4	4.7	-36.5%
<b>Broome</b>	156	158	+1.3%	124	127	+2.4%	\$95,322	\$108,000	+13.3%	947	806	-14.9%	7.3	5.7	-21.9%
<b>Cattaraugus</b>	71	83	+16.9%	62	59	-4.8%	\$80,000	\$93,280	+16.6%	655	564	-13.9%	10.8	9.6	-11.1%
<b>Cayuga</b>	51	55	+7.8%	62	59	-4.8%	\$124,500	\$144,250	+15.9%	352	322	-8.5%	6.2	5.7	-8.1%
<b>Chautauqua</b>	113	97	-14.2%	113	112	-0.9%	\$92,500	\$94,000	+1.6%	852	690	-19.0%	8.5	7.1	-16.5%
<b>Chemung</b>	77	87	+13.0%	58	68	+17.2%	\$145,750	\$131,444	-9.8%	413	351	-15.0%	6.8	5.1	-25.0%
<b>Chenango</b>	41	58	+41.5%	35	45	+28.6%	\$75,000	\$100,000	+33.3%	498	410	-17.7%	14.7	10.6	-27.9%
<b>Clinton</b>	45	45	0.0%	60	52	-13.3%	\$136,250	\$146,250	+7.3%	313	289	-7.7%	6.1	5.7	-6.6%
<b>Columbia</b>	95	79	-16.8%	71	71	0.0%	\$225,000	\$262,500	+16.7%	906	756	-16.6%	14.3	11.0	-23.1%
<b>Cortland</b>	35	23	-34.3%	38	37	-2.6%	\$110,950	\$118,000	+6.4%	259	232	-10.4%	7.1	7.3	+2.8%
<b>Delaware</b>	74	59	-20.3%	53	59	+11.3%	\$130,000	\$151,000	+16.2%	946	789	-16.6%	19.1	14.7	-23.0%
<b>Dutchess</b>	280	277	-1.1%	265	260	-1.9%	\$260,000	\$261,500	+0.6%	2,037	1,718	-15.7%	7.6	5.8	-23.7%
<b>Erie</b>	667	659	-1.2%	729	643	-11.8%	\$137,000	\$150,000	+9.5%	1,855	1,609	-13.3%	2.5	2.2	-12.0%
<b>Essex</b>	48	40	-16.7%	48	58	+20.8%	\$206,450	\$210,500	+2.0%	773	710	-8.2%	18.2	15.5	-14.8%
<b>Franklin</b>	29	25	-13.8%	31	34	+9.7%	\$102,000	\$125,950	+23.5%	483	368	-23.8%	16.8	12.2	-27.4%
<b>Fulton</b>	29	43	+48.3%	42	46	+9.5%	\$84,750	\$90,050	+6.3%	366	313	-14.5%	8.0	6.9	-13.8%
<b>Genesee</b>	38	38	0.0%	56	31	-44.6%	\$97,875	\$103,625	+5.9%	131	147	+12.2%	3.2	4.2	+31.3%
<b>Greene</b>	114	99	-13.2%	64	96	+50.0%	\$183,018	\$178,000	-2.7%	1,034	809	-21.8%	16.3	11.8	-27.6%
<b>Hamilton</b>	4	6	+50.0%	8	18	+125.0%	\$180,250	\$123,500	-31.5%	131	138	+5.3%	16.5	15.8	-4.2%
<b>Herkimer</b>	63	46	-27.0%	48	45	-6.3%	\$112,000	\$105,500	-5.8%	590	544	-7.8%	15.4	11.8	-23.4%

# Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -
<b>Jefferson</b>	109	105	-3.7%	98	109	+11.2%	\$135,000	\$136,200	+0.9%	887	886	-0.1%	10.0	9.8	-2.0%
<b>Kings</b>	280	287	+2.5%	164	160	-2.4%	\$489,500	\$582,450	+19.0%	1,280	1,276	-0.3%	7.7	7.4	-3.9%
<b>Lewis</b>	23	24	+4.3%	22	26	+18.2%	\$127,350	\$101,000	-20.7%	232	202	-12.9%	12.5	10.9	-12.8%
<b>Livingston</b>	60	42	-30.0%	49	38	-22.4%	\$129,900	\$121,450	-6.5%	201	181	-10.0%	4.1	4.1	0.0%
<b>Madison</b>	43	51	+18.6%	63	55	-12.7%	\$146,000	\$164,300	+12.5%	363	337	-7.2%	6.3	6.2	-1.6%
<b>Monroe</b>	729	629	-13.7%	698	562	-19.5%	\$133,250	\$133,250	0.0%	1,779	1,399	-21.4%	2.3	1.9	-17.4%
<b>Montgomery*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Nassau</b>	1,101	1,264	+14.8%	1,057	996	-5.8%	\$460,000	\$489,800	+6.5%	6,348	6,539	+3.0%	5.7	5.8	+1.8%
<b>New York†</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Niagara</b>	164	150	-8.5%	172	170	-1.2%	\$115,500	\$127,000	+10.0%	574	448	-22.0%	3.3	2.5	-24.2%
<b>Oneida</b>	211	250	+18.5%	194	226	+16.5%	\$114,500	\$127,500	+11.4%	1,655	1,796	+8.5%	9.5	10.4	+9.5%
<b>Onondaga</b>	452	405	-10.4%	397	423	+6.5%	\$132,978	\$142,727	+7.3%	1,671	1,463	-12.4%	3.7	3.2	-13.5%
<b>Ontario</b>	134	134	0.0%	84	108	+28.6%	\$137,500	\$159,950	+16.3%	447	441	-1.3%	4.2	4.1	-2.4%
<b>Orange*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Orleans</b>	37	37	0.0%	44	33	-25.0%	\$68,000	\$97,500	+43.4%	133	111	-16.5%	4.0	3.4	-15.0%
<b>Oswego</b>	100	104	+4.0%	119	85	-28.6%	\$100,594	\$97,000	-3.6%	615	543	-11.7%	6.7	5.6	-16.4%
<b>Otsego</b>	53	56	+5.7%	47	38	-19.1%	\$110,000	\$137,500	+25.0%	610	549	-10.0%	13.0	12.5	-3.8%
<b>Putnam*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Queens</b>	975	947	-2.9%	727	670	-7.8%	\$475,000	\$572,000	+20.4%	5,131	5,573	+8.6%	6.7	7.3	+9.0%
<b>Rensselaer*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Richmond</b>	356	370	+3.9%	360	354	-1.7%	\$475,000	\$525,000	+10.5%	1,504	1,334	-11.3%	4.3	3.7	-14.0%
<b>Rockland*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

# Activity by County (continued)

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	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -
<b>St Lawrence</b>	85	71	<b>-16.5%</b>	68	68	<b>0.0%</b>	\$113,000	\$69,350	<b>-38.6%</b>	953	757	<b>-20.6%</b>	14.3	11.1	<b>-22.4%</b>
<b>Saratoga*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schenectady*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schoharie*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schuyler</b>	24	12	<b>-50.0%</b>	14	20	<b>+42.9%</b>	\$155,750	\$151,575	<b>-2.7%</b>	126	99	<b>-21.4%</b>	9.0	6.1	<b>-32.2%</b>
<b>Seneca</b>	17	24	<b>+41.2%</b>	39	33	<b>-15.4%</b>	\$110,000	\$112,000	<b>+1.8%</b>	137	145	<b>+5.8%</b>	5.2	5.6	<b>+7.7%</b>
<b>Steuben</b>	89	88	<b>-1.1%</b>	85	54	<b>-36.5%</b>	\$115,000	\$126,000	<b>+9.6%</b>	520	470	<b>-9.6%</b>	7.1	6.4	<b>-9.9%</b>
<b>Suffolk</b>	1,487	1,503	<b>+1.1%</b>	1,409	1,409	<b>0.0%</b>	\$335,000	\$355,000	<b>+6.0%</b>	9,650	9,381	<b>-2.8%</b>	7.1	6.5	<b>-8.5%</b>
<b>Sullivan</b>	119	96	<b>-19.3%</b>	87	89	<b>+2.3%</b>	\$120,500	\$120,000	<b>-0.4%</b>	1,294	1,101	<b>-14.9%</b>	15.5	12.2	<b>-21.3%</b>
<b>Tioga</b>	31	49	<b>+58.1%</b>	26	33	<b>+26.9%</b>	\$135,250	\$126,140	<b>-6.7%</b>	246	189	<b>-23.2%</b>	8.9	6.7	<b>-24.7%</b>
<b>Tompkins</b>	45	54	<b>+20.0%</b>	33	47	<b>+42.4%</b>	\$198,800	\$186,500	<b>-6.2%</b>	276	237	<b>-14.1%</b>	4.6	3.7	<b>-19.6%</b>
<b>Ulster</b>	212	209	<b>-1.4%</b>	206	209	<b>+1.5%</b>	\$188,750	\$220,000	<b>+16.6%</b>	1,775	1,492	<b>-15.9%</b>	9.8	8.0	<b>-18.4%</b>
<b>Warren</b>	82	83	<b>+1.2%</b>	72	71	<b>-1.4%</b>	\$194,510	\$228,000	<b>+17.2%</b>	912	778	<b>-14.7%</b>	10.8	8.9	<b>-17.6%</b>
<b>Washington</b>	63	66	<b>+4.8%</b>	55	63	<b>+14.5%</b>	\$126,000	\$141,000	<b>+11.9%</b>	584	453	<b>-22.4%</b>	9.6	7.2	<b>-25.0%</b>
<b>Wayne</b>	82	84	<b>+2.4%</b>	81	68	<b>-16.0%</b>	\$134,900	\$122,000	<b>-9.6%</b>	337	291	<b>-13.6%</b>	4.1	3.4	<b>-17.1%</b>
<b>Westchester*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Wyoming</b>	35	36	<b>+2.9%</b>	29	27	<b>-6.9%</b>	\$76,750	\$100,000	<b>+30.3%</b>	133	126	<b>-5.3%</b>	4.9	4.7	<b>-4.1%</b>
<b>Yates</b>	22	27	<b>+22.7%</b>	19	22	<b>+15.8%</b>	\$129,000	\$212,000	<b>+64.3%</b>	126	113	<b>-10.3%</b>	5.7	5.2	<b>-8.8%</b>
<b>New York State</b>	12,147	12,035	<b>-0.9%</b>	10,991	10,719	<b>-2.5%</b>	\$240,000	\$254,000	<b>+5.8%</b>	70,235	63,916	<b>-9.0%</b>	6.3	5.6	<b>-11.1%</b>

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

\* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914-681-0833