

# Quarterly Indicators



## Q1-2019

In addition to ongoing housing price increases and affordability concerns in the state of New York, the first quarter of 2019 saw a fair share of adverse weather as well. Sales totals were down across the nation and sometimes dependent on what was a persistent wintry mix, especially here in the Northeast. Meanwhile, new listings and total homes for sale have been trending lower in year-over-year comparisons, and last year's marks were already quite low.

New Listings increased 4.1 percent to 46,883. Pending Sales were up 0.8 percent to 29,100. Inventory levels increased 3.4 percent to 63,504 units.

Prices continued to gain traction. The Median Sales Price increased 6.8 percent to \$275,000. Days on Market was down 5.7 percent to 82 days. Buyers felt empowered as Months Supply of Inventory was up 5.6 percent to 5.7 months.

The Federal Reserve recently took a welcome step for potential home buyers, announcing that no further interest rate hikes are planned for 2019. Given the fact that the federal funds rate has increased nine times over the past three years, this was welcome news for U.S. consumers. Fed actions also tend to affect mortgage rates, so the pause in rate hikes was also welcome news to the residential real estate industry.

## Activity Snapshot

**- 6.2%**

**+ 6.8%**

**+ 3.4%**

One-Year Change in  
**Closed Sales**

One-Year Change in  
**Median Sales Price**

One-Year Change in  
**Homes for Sale**

Residential activity in New York State composed of single-family properties, townhomes and condominiums combined. Percent changes are calculated using rounded figures.

Activity Overview	<b>2</b>
New Listings	<b>3</b>
Pending Sales	<b>4</b>
Closed Sales	<b>5</b>
Days on Market	<b>6</b>
Median Sales Price	<b>7</b>
Average Sales Price	<b>8</b>
Percent of List Price Received	<b>9</b>
Housing Affordability Index	<b>10</b>
Inventory of Homes for Sale	<b>11</b>
Months Supply of Inventory	<b>12</b>
Activity by County	<b>13</b>

# Activity Overview

Key metrics by reported quarter and for year-to-date (YTD) starting from the first of the year.

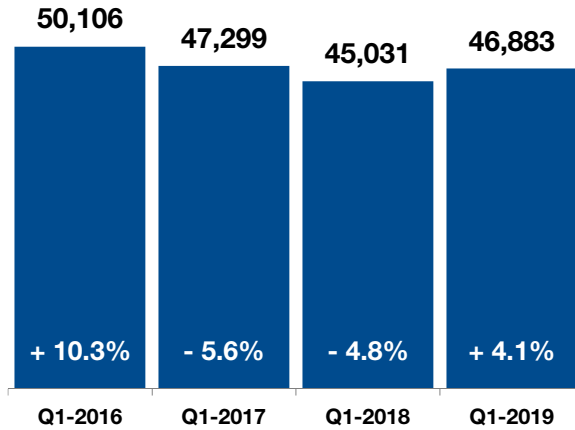


Key Metrics	Historical Sparkbars	Q1-2018	Q1-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
<b>New Listings</b>		45,031	<b>46,883</b>	+ 4.1%	45,031	<b>46,883</b>	+ 4.1%
<b>Pending Sales</b>		28,861	<b>29,100</b>	+ 0.8%	28,861	<b>29,100</b>	+ 0.8%
<b>Closed Sales</b>		26,013	<b>24,405</b>	- 6.2%	26,013	<b>24,405</b>	- 6.2%
<b>Days on Market</b>		87	<b>82</b>	- 5.7%	87	<b>82</b>	- 5.7%
<b>Median Sales Price</b>		\$257,600	<b>\$275,000</b>	+ 6.8%	\$257,600	<b>\$275,000</b>	+ 6.8%
<b>Average Sales Price</b>		\$355,093	<b>\$360,526</b>	+ 1.5%	\$355,093	<b>\$360,526</b>	+ 1.5%
<b>Pct. of List Price Received</b>		96.7%	<b>96.7%</b>	0.0%	96.7%	<b>96.7%</b>	0.0%
<b>Housing Affordability Index</b>		129	<b>122</b>	- 5.4%	129	<b>122</b>	- 5.4%
<b>Inventory of Homes for Sale</b>		61,393	<b>63,504</b>	+ 3.4%	--	--	--
<b>Months Supply of Inventory</b>		5.4	<b>5.7</b>	+ 5.6%	--	--	--

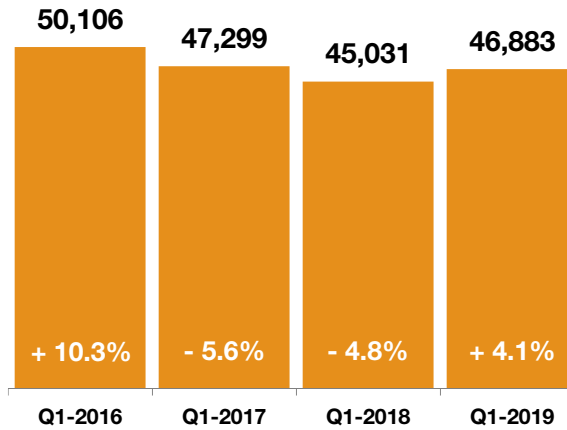
# New Listings

A count of the properties that have been newly listed on the market in a given quarter.

## First Quarter

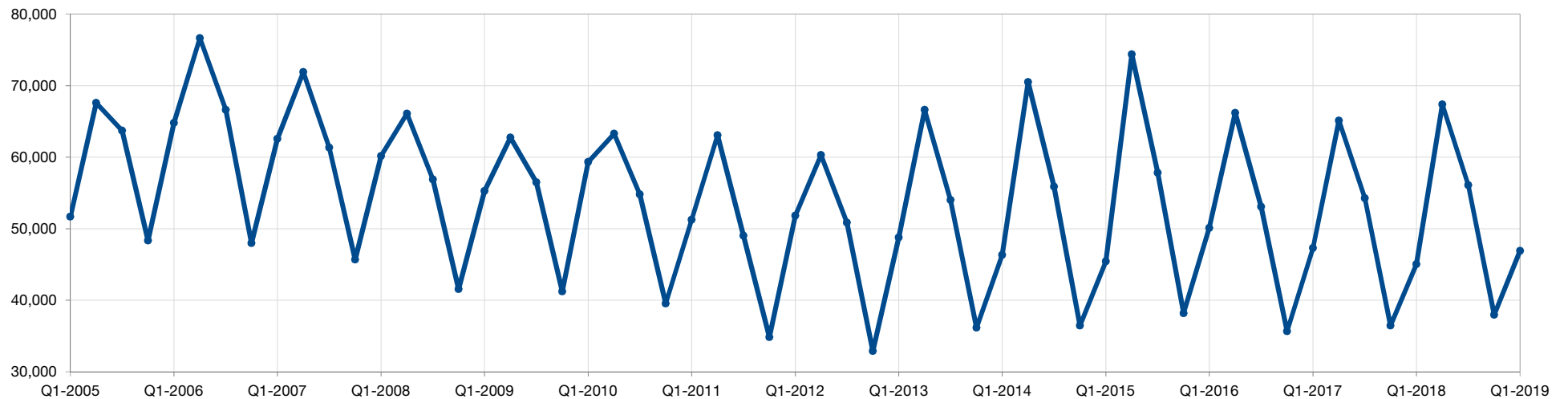


## Year to Date



	New Listings	Percent Change
Q2-2016	66,165	-11.0%
Q3-2016	53,074	-8.2%
Q4-2016	35,656	-6.6%
Q1-2017	47,299	-5.6%
Q2-2017	65,086	-1.6%
Q3-2017	54,257	+2.2%
Q4-2017	36,456	+2.2%
Q1-2018	45,031	-4.8%
Q2-2018	67,379	+3.5%
Q3-2018	56,073	+3.3%
Q4-2018	37,967	+4.1%
<b>Q1-2019</b>	<b>46,883</b>	<b>+4.1%</b>

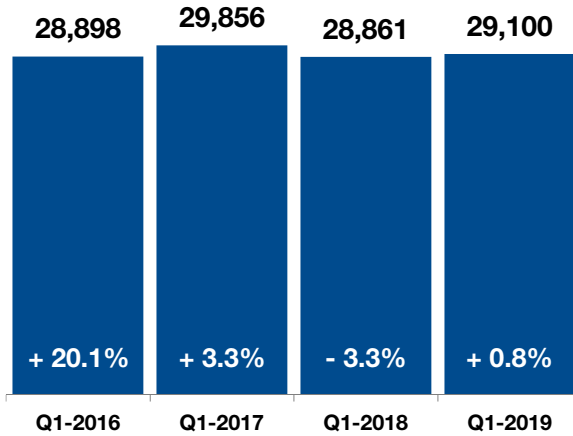
## Historical New Listings by Quarter



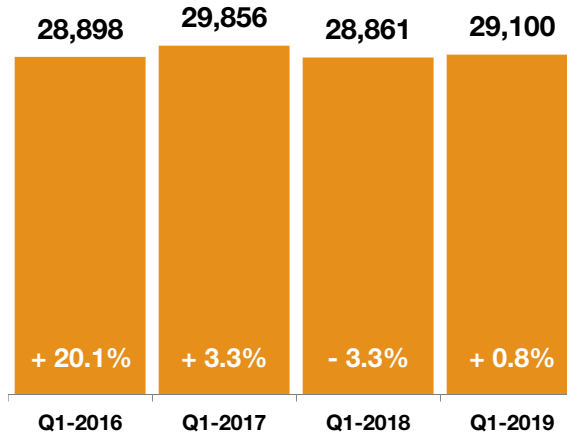
# Pending Sales

A count of the properties on which offers have been accepted in a given quarter.

## First Quarter

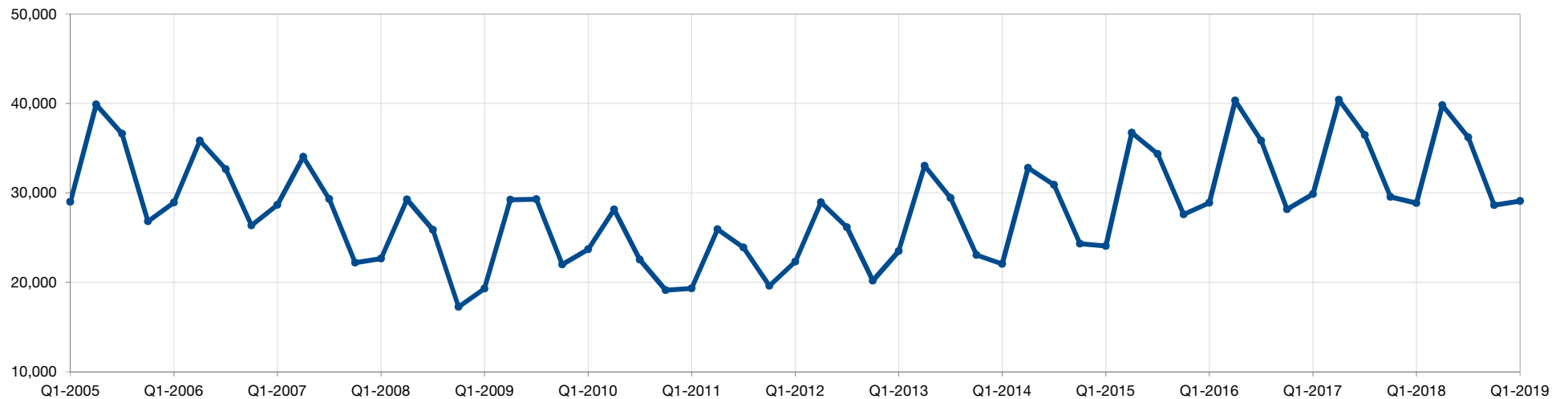


## Year to Date



	Pending Sales	Percent Change
Q2-2016	40,329	+9.8%
Q3-2016	35,833	+4.3%
Q4-2016	28,183	+2.1%
Q1-2017	29,856	+3.3%
Q2-2017	40,413	+0.2%
Q3-2017	36,473	+1.8%
Q4-2017	29,561	+4.9%
Q1-2018	28,861	-3.3%
Q2-2018	39,803	-1.5%
Q3-2018	36,215	-0.7%
Q4-2018	28,624	-3.2%
<b>Q1-2019</b>	<b>29,100</b>	<b>+0.8%</b>

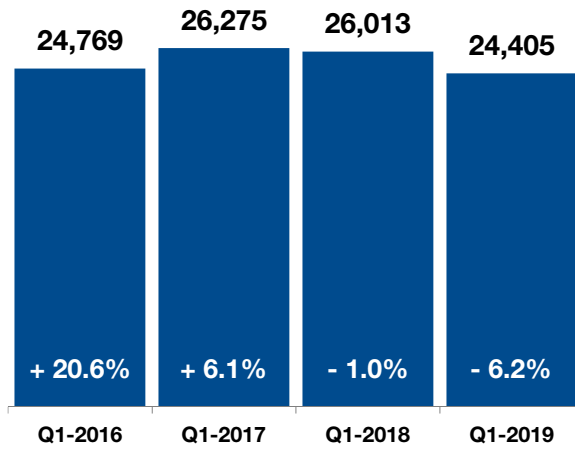
## Historical Pending Sales by Quarter



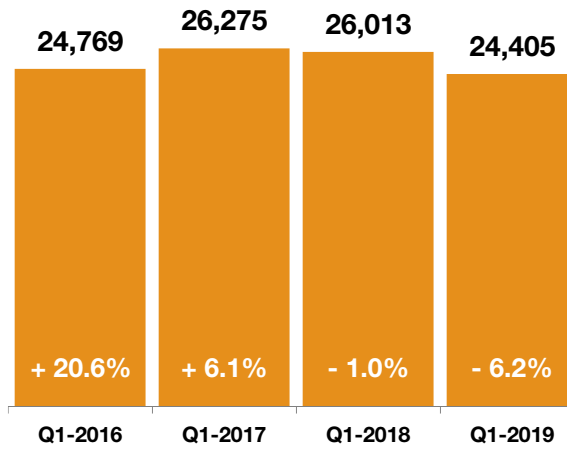
# Closed Sales

A count of the actual sales that closed in a given quarter.

## First Quarter

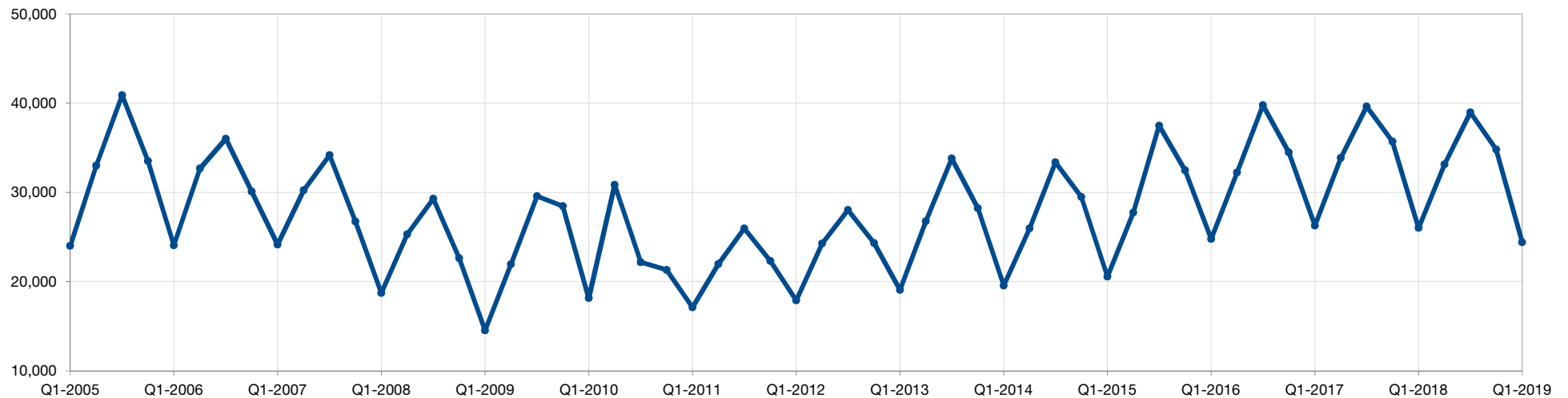


## Year to Date



	Closed Sales	Percent Change
Q2-2016	32,233	+16.1%
Q3-2016	39,775	+6.1%
Q4-2016	34,499	+6.3%
Q1-2017	26,275	+6.1%
Q2-2017	33,853	+5.0%
Q3-2017	39,621	-0.4%
Q4-2017	35,701	+3.5%
Q1-2018	26,013	-1.0%
Q2-2018	33,140	-2.1%
Q3-2018	38,970	-1.6%
Q4-2018	34,801	-2.5%
<b>Q1-2019</b>	<b>24,405</b>	<b>-6.2%</b>

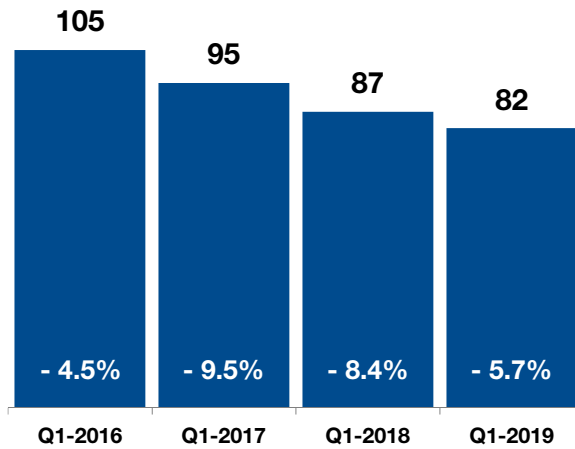
## Historical Closed Sales by Quarter



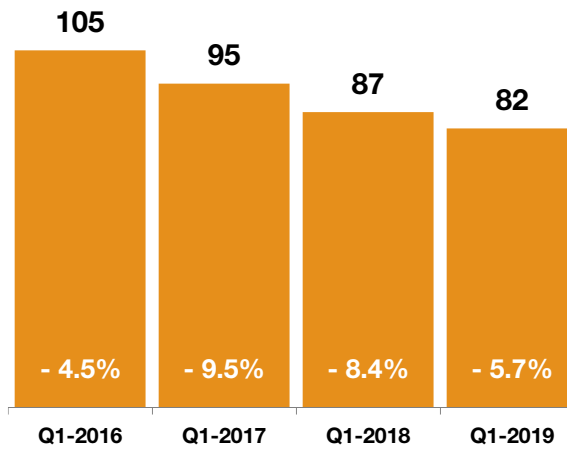
# Days on Market

Average number of days between when a property is listed and when an offer is accepted in a given quarter.

## First Quarter

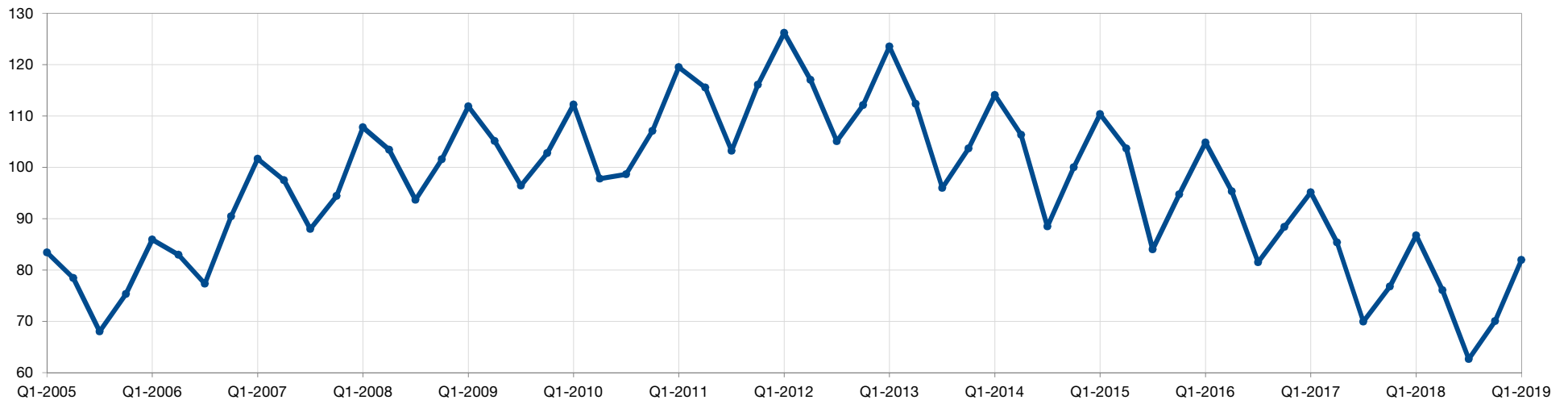


## Year to Date



	Days on Market	Percent Change
Q2-2016	95	-8.7%
Q3-2016	81	-3.6%
Q4-2016	88	-7.4%
Q1-2017	95	-9.5%
Q2-2017	85	-10.5%
Q3-2017	70	-13.6%
Q4-2017	77	-12.5%
Q1-2018	87	-8.4%
Q2-2018	76	-10.6%
Q3-2018	63	-10.0%
Q4-2018	70	-9.1%
<b>Q1-2019</b>	<b>82</b>	<b>-5.7%</b>

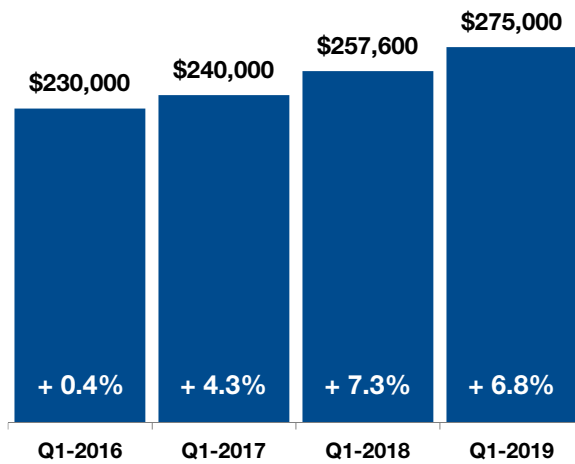
## Historical Days on Market by Quarter



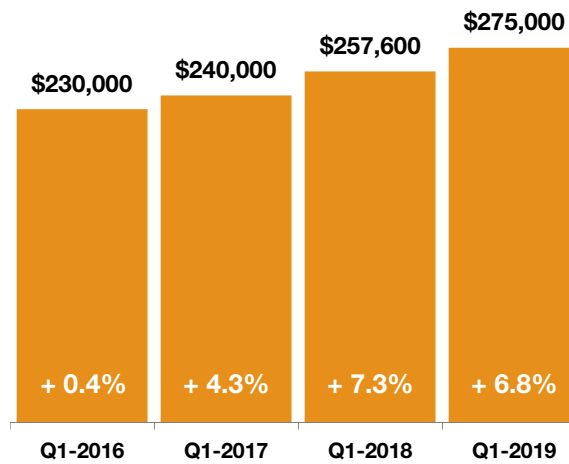
# Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given quarter.

## First Quarter

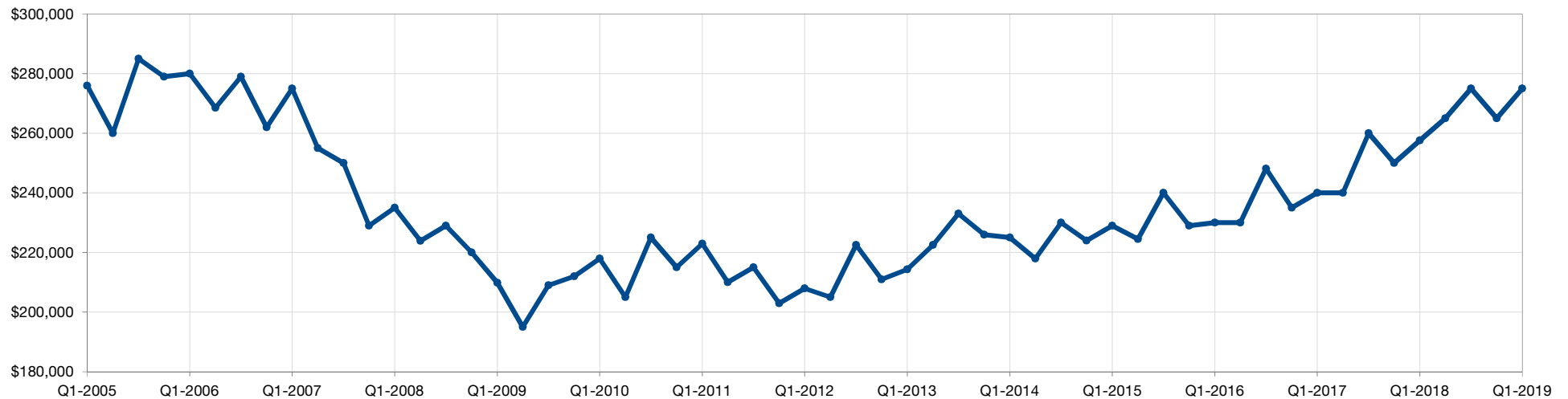


## Year to Date



	Median Sales Price	Percent Change
Q2-2016	\$230,000	+2.4%
Q3-2016	\$248,158	+3.4%
Q4-2016	\$235,000	+2.6%
Q1-2017	\$240,000	+4.3%
Q2-2017	\$240,000	+4.3%
Q3-2017	\$260,000	+4.8%
Q4-2017	\$250,000	+6.4%
Q1-2018	\$257,600	+7.3%
Q2-2018	\$265,000	+10.4%
Q3-2018	\$275,000	+5.8%
Q4-2018	\$265,000	+6.0%
<b>Q1-2019</b>	<b>\$275,000</b>	<b>+6.8%</b>

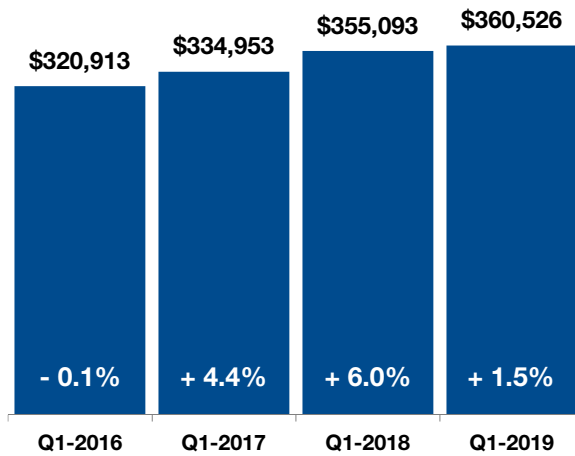
## Historical Median Sales Price by Quarter



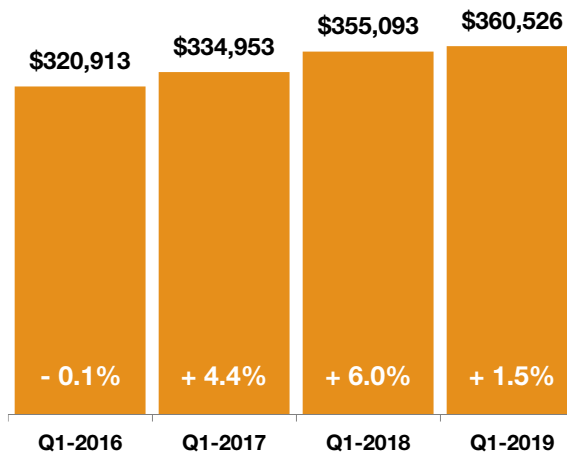
# Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given quarter.

## First Quarter



## Year to Date



	Avg. Sales Price	Percent Change
Q2-2016	\$325,678	+1.5%
Q3-2016	\$340,891	+2.0%
Q4-2016	\$324,114	+3.0%
Q1-2017	\$334,953	+4.4%
Q2-2017	\$341,588	+4.9%
Q3-2017	\$358,169	+5.1%
Q4-2017	\$343,145	+5.9%
Q1-2018	\$355,093	+6.0%
Q2-2018	\$364,416	+6.7%
Q3-2018	\$372,287	+3.9%
Q4-2018	\$355,696	+3.7%
<b>Q1-2019</b>	<b>\$360,526</b>	<b>+1.5%</b>

## Historical Average Sales Price by Quarter

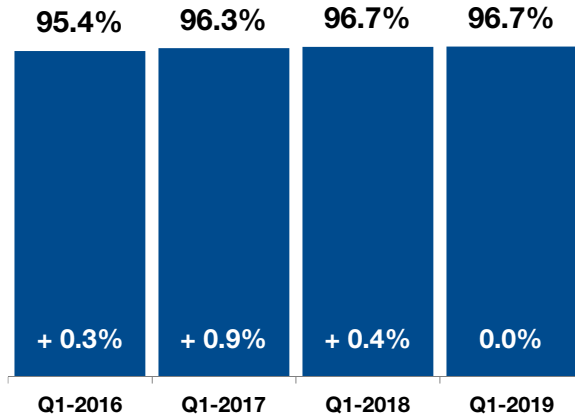




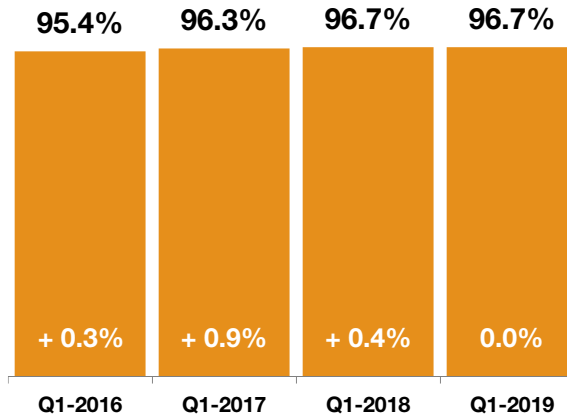
# Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given quarter, not accounting for seller concessions.

## First Quarter

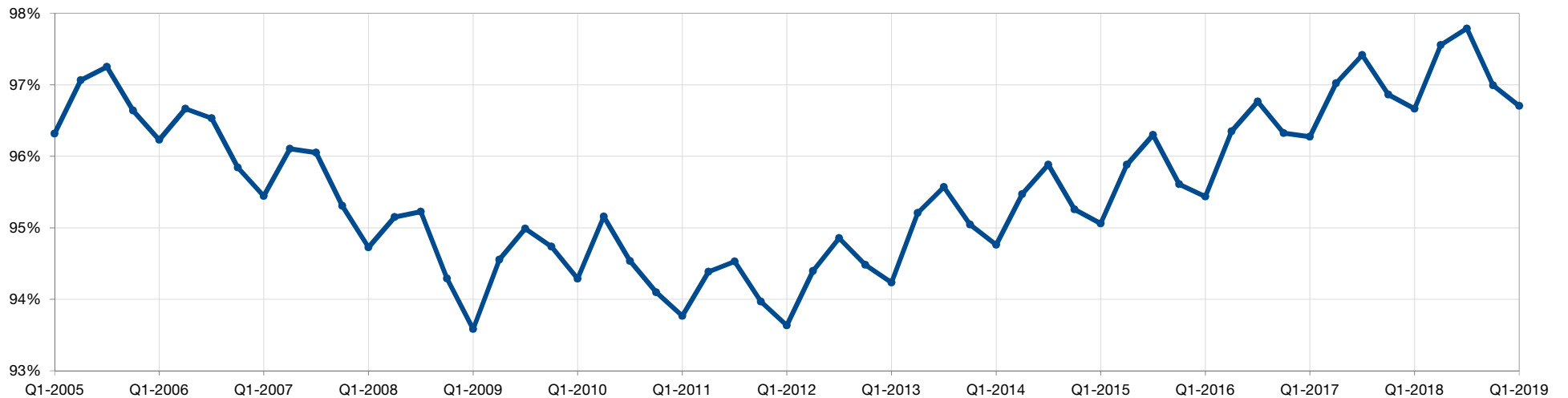


## Year to Date



	Pct. of List Price Received	Percent Change
Q2-2016	96.3%	+0.4%
Q3-2016	96.8%	+0.5%
Q4-2016	96.3%	+0.7%
Q1-2017	96.3%	+0.9%
Q2-2017	97.0%	+0.7%
Q3-2017	97.4%	+0.6%
Q4-2017	96.9%	+0.6%
Q1-2018	96.7%	+0.4%
Q2-2018	97.6%	+0.6%
Q3-2018	97.8%	+0.4%
Q4-2018	97.0%	+0.1%
<b>Q1-2019</b>	<b>96.7%</b>	<b>0.0%</b>

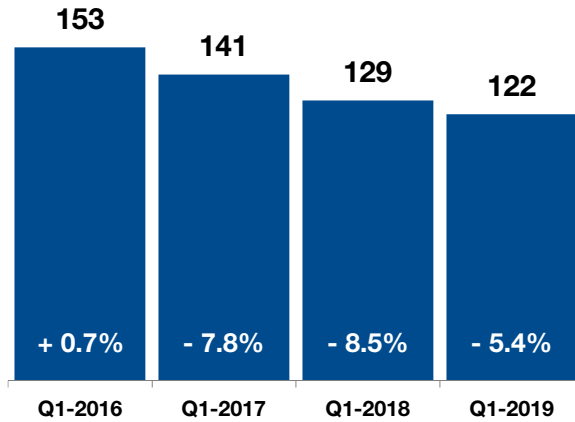
## Historical Percent of List Price Received by Quarter



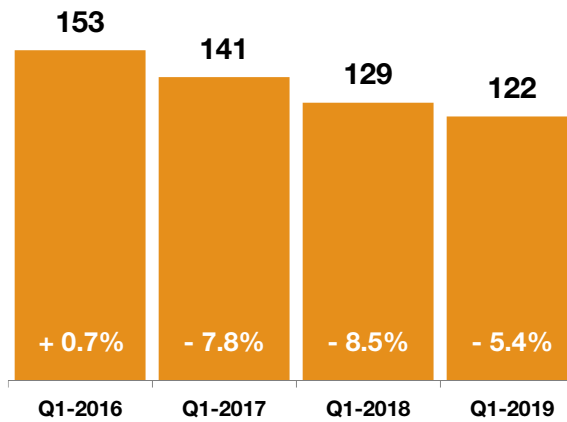
# Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## First Quarter

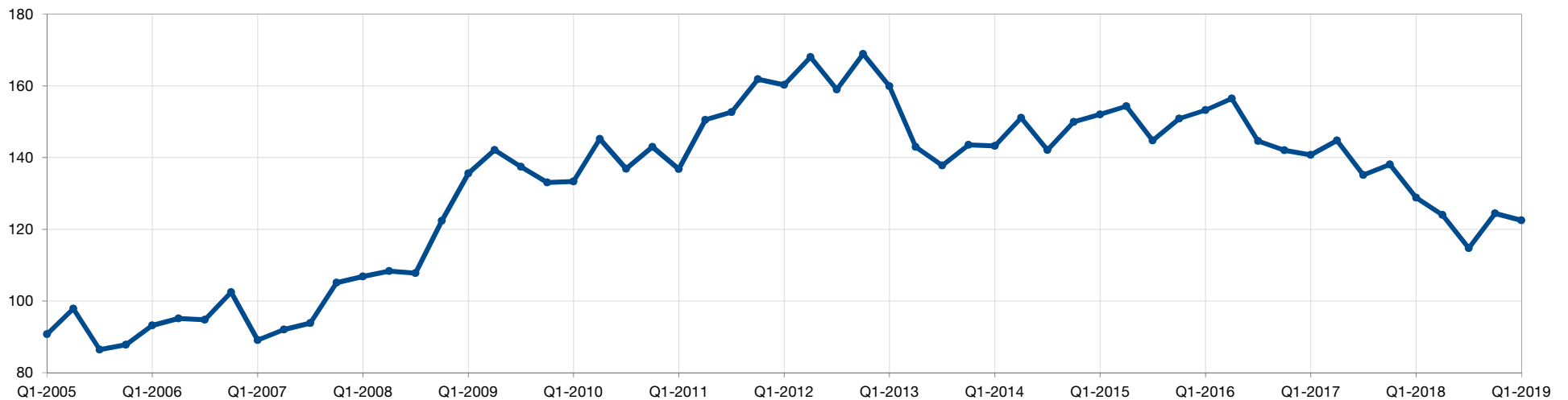


## Year to Date



	Affordability Index	Percent Change
Q2-2016	156	+1.3%
Q3-2016	145	0.0%
Q4-2016	142	-6.0%
Q1-2017	141	-7.8%
Q2-2017	145	-7.1%
Q3-2017	135	-6.9%
Q4-2017	138	-2.8%
Q1-2018	129	-8.5%
Q2-2018	124	-14.5%
Q3-2018	115	-14.8%
Q4-2018	124	-10.1%
<b>Q1-2019</b>	<b>122</b>	<b>-5.4%</b>

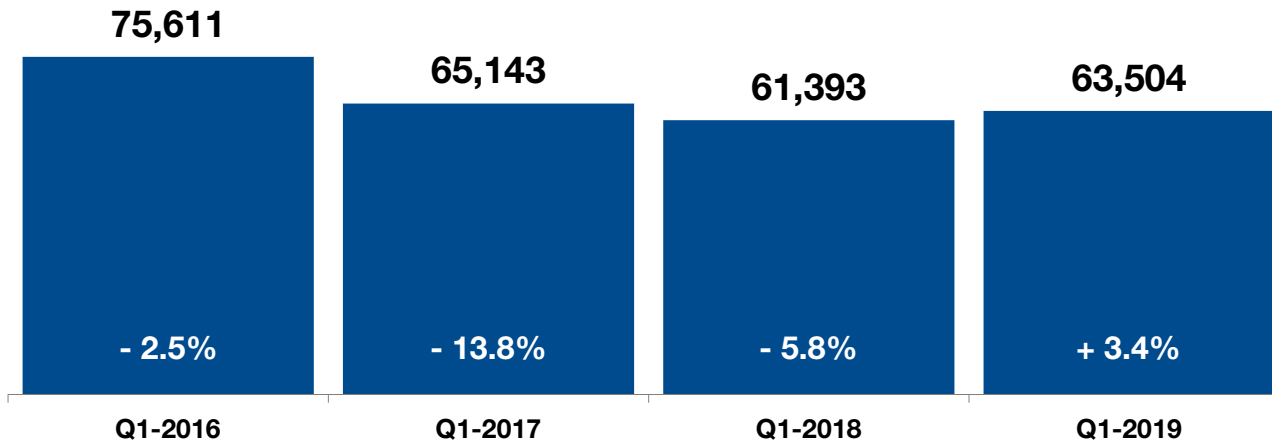
## Historical Housing Affordability Index by Quarter



# Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given quarter.

## First Quarter



	Homes for Sale	Percent Change
Q2-2016	82,313	-12.7%
Q3-2016	78,584	-16.0%
Q4-2016	63,449	-14.7%
Q1-2017	65,143	-13.8%
Q2-2017	74,428	-9.6%
Q3-2017	74,418	-5.3%
Q4-2017	60,289	-5.0%
Q1-2018	61,393	-5.8%
Q2-2018	73,124	-1.8%
Q3-2018	74,780	+0.5%
Q4-2018	61,856	+2.6%
<b>Q1-2019</b>	<b>63,504</b>	<b>+3.4%</b>

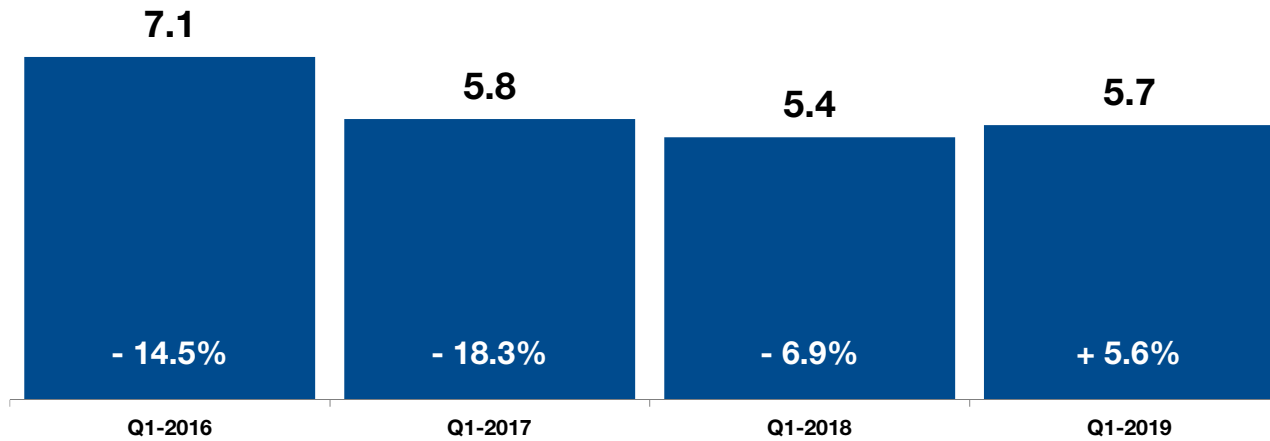
## Historical Inventory of Homes for Sale by Quarter



# Months Supply of Inventory

The inventory of homes for sale at the end of a given quarter, divided by the average monthly pending sales from the last 12 months.

## First Quarter



	Months Supply	Percent Change
Q2-2016	7.5	-23.5%
Q3-2016	7.1	-24.5%
Q4-2016	5.7	-21.9%
Q1-2017	5.8	-18.3%
Q2-2017	6.7	-10.7%
Q3-2017	6.6	-7.0%
Q4-2017	5.3	-7.0%
Q1-2018	5.4	-6.9%
Q2-2018	6.5	-3.0%
Q3-2018	6.7	+1.5%
Q4-2018	5.6	+5.7%
<b>Q1-2019</b>	<b>5.7</b>	<b>+5.6%</b>

## Historical Months Supply of Inventory by Quarter



# Activity by County

Key metrics by report quarter for the counties in the state of New York.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q1-2018	Q1-2019	+ / -	Q1-2018	Q1-2019	+ / -	Q1-2018	Q1-2019	+ / -	Q1-2018	Q1-2019	+ / -	Q1-2018	Q1-2019	+ / -
<b>Albany*</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Allegany</b>	140	169	<b>+20.7%</b>	81	53	<b>-34.6%</b>	\$74,050	\$65,750	<b>-11.2%</b>	223	241	<b>+8.1%</b>	6.9	8.2	<b>+18.8%</b>
<b>Bronx</b>	556	611	<b>+9.9%</b>	314	299	<b>-4.8%</b>	\$327,889	\$348,500	<b>+6.3%</b>	669	667	<b>-0.3%</b>	5.4	5.5	<b>+1.9%</b>
<b>Broome</b>	492	525	<b>+6.7%</b>	308	293	<b>-4.9%</b>	\$94,900	\$99,750	<b>+5.1%</b>	659	625	<b>-5.2%</b>	4.6	4.5	<b>-2.2%</b>
<b>Cattaraugus</b>	219	222	<b>+1.4%</b>	145	133	<b>-8.3%</b>	\$71,250	\$86,500	<b>+21.4%</b>	488	410	<b>-16.0%</b>	8.6	7.0	<b>-18.6%</b>
<b>Cayuga</b>	191	192	<b>+0.5%</b>	102	107	<b>+4.9%</b>	\$124,250	\$115,000	<b>-7.4%</b>	262	238	<b>-9.2%</b>	4.9	4.2	<b>-14.3%</b>
<b>Chautauqua</b>	376	395	<b>+5.1%</b>	198	191	<b>-3.5%</b>	\$80,750	\$83,000	<b>+2.8%</b>	561	490	<b>-12.7%</b>	5.7	4.8	<b>-15.8%</b>
<b>Chemung</b>	268	247	<b>-7.8%</b>	164	160	<b>-2.4%</b>	\$106,000	\$93,085	<b>-12.2%</b>	339	245	<b>-27.7%</b>	4.8	3.3	<b>-31.3%</b>
<b>Chenango</b>	151	149	<b>-1.3%</b>	81	73	<b>-9.9%</b>	\$104,255	\$112,000	<b>+7.4%</b>	387	333	<b>-14.0%</b>	10.7	10.5	<b>-1.9%</b>
<b>Clinton</b>	173	126	<b>-27.2%</b>	112	107	<b>-4.5%</b>	\$123,500	\$125,000	<b>+1.2%</b>	254	162	<b>-36.2%</b>	4.9	3.1	<b>-36.7%</b>
<b>Columbia</b>	309	322	<b>+4.2%</b>	161	137	<b>-14.9%</b>	\$246,212	\$250,000	<b>+1.5%</b>	678	648	<b>-4.4%</b>	10.0	10.1	<b>+1.0%</b>
<b>Cortland</b>	147	114	<b>-22.4%</b>	74	73	<b>-1.4%</b>	\$111,000	\$122,500	<b>+10.4%</b>	192	176	<b>-8.3%</b>	5.7	4.8	<b>-15.8%</b>
<b>Delaware</b>	233	203	<b>-12.9%</b>	110	107	<b>-2.7%</b>	\$159,000	\$125,000	<b>-21.4%</b>	712	616	<b>-13.5%</b>	13.9	12.5	<b>-10.1%</b>
<b>Dutchess</b>	1,014	1,193	<b>+17.7%</b>	643	614	<b>-4.5%</b>	\$250,000	\$266,000	<b>+6.4%</b>	1,475	1,493	<b>+1.2%</b>	5.3	5.5	<b>+3.8%</b>
<b>Erie</b>	2,143	2,089	<b>-2.5%</b>	1,604	1,452	<b>-9.5%</b>	\$149,800	\$150,570	<b>+0.5%</b>	1,158	1,166	<b>+0.7%</b>	1.6	1.6	<b>0.0%</b>
<b>Essex</b>	167	146	<b>-12.6%</b>	100	93	<b>-7.0%</b>	\$133,000	\$139,150	<b>+4.6%</b>	653	540	<b>-17.3%</b>	14.4	11.8	<b>-18.1%</b>
<b>Franklin</b>	91	68	<b>-25.3%</b>	63	69	<b>+9.5%</b>	\$86,520	\$112,500	<b>+30.0%</b>	360	262	<b>-27.2%</b>	12.7	8.8	<b>-30.7%</b>
<b>Fulton</b>	148	148	<b>0.0%</b>	97	87	<b>-10.3%</b>	\$100,600	\$100,000	<b>-0.6%</b>	292	317	<b>+8.6%</b>	6.5	7.2	<b>+10.8%</b>
<b>Genesee</b>	88	96	<b>+9.1%</b>	83	69	<b>-16.9%</b>	\$109,950	\$115,000	<b>+4.6%</b>	86	71	<b>-17.4%</b>	2.5	1.9	<b>-24.0%</b>
<b>Greene</b>	352	341	<b>-3.1%</b>	156	127	<b>-18.6%</b>	\$175,000	\$217,500	<b>+24.3%</b>	795	710	<b>-10.7%</b>	11.6	10.6	<b>-8.6%</b>
<b>Hamilton</b>	28	20	<b>-28.6%</b>	20	22	<b>+10.0%</b>	\$135,500	\$227,550	<b>+67.9%</b>	126	113	<b>-10.3%</b>	14.8	10.6	<b>-28.4%</b>
<b>Herkimer</b>	173	137	<b>-20.8%</b>	96	79	<b>-17.7%</b>	\$94,300	\$86,100	<b>-8.7%</b>	544	650	<b>+19.5%</b>	12.0	15.7	<b>+30.8%</b>

\* Data is included in the calculation of state totals. Contact the following local association for a noted county's statistical data:  
Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518.464.0191

# Activity by County (continued)

Key metrics by report quarter for the counties in the state of New York.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q1-2018	Q1-2019	+ / -	Q1-2018	Q1-2019	+ / -	Q1-2018	Q1-2019	+ / -	Q1-2018	Q1-2019	+ / -	Q1-2018	Q1-2019	+ / -
<b>Jefferson</b>	404	372	-7.9%	204	192	-5.9%	\$120,000	\$135,840	+13.2%	728	764	+4.9%	7.4	8.5	+14.9%
<b>Kings</b>	941	1,091	+15.9%	446	406	-9.0%	\$570,000	\$569,000	-0.2%	1,302	1,543	+18.5%	7.6	10.0	+31.6%
<b>Lewis</b>	69	43	-37.7%	49	33	-32.7%	\$128,000	\$114,900	-10.2%	155	168	+8.4%	7.9	11.2	+41.8%
<b>Livingston</b>	173	157	-9.2%	100	86	-14.0%	\$112,450	\$130,625	+16.2%	156	135	-13.5%	3.4	2.9	-14.7%
<b>Madison</b>	161	162	+0.6%	112	105	-6.3%	\$130,000	\$129,900	-0.1%	288	286	-0.7%	5.3	5.5	+3.8%
<b>Monroe</b>	2,453	2,372	-3.3%	1,498	1,482	-1.1%	\$130,000	\$138,100	+6.2%	1,063	933	-12.2%	1.4	1.3	-7.1%
<b>Montgomery*</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Nassau</b>	5,062	5,347	+5.6%	2,669	2,577	-3.4%	\$500,000	\$519,875	+4.0%	7,013	7,839	+11.8%	6.3	7.0	+11.1%
<b>New York†</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Niagara</b>	503	533	+6.0%	396	317	-19.9%	\$114,000	\$130,000	+14.0%	308	384	+24.7%	1.7	2.3	+35.3%
<b>Oneida</b>	550	510	-7.3%	397	322	-18.9%	\$120,000	\$125,000	+4.2%	1,638	2,022	+23.4%	9.2	12.2	+32.6%
<b>Onondaga</b>	1,402	1,358	-3.1%	843	894	+6.0%	\$129,000	\$135,100	+4.7%	1,069	1,042	-2.5%	2.4	2.5	+4.2%
<b>Ontario</b>	460	462	+0.4%	260	208	-20.0%	\$147,500	\$159,000	+7.8%	353	355	+0.6%	3.3	3.5	+6.1%
<b>Orange</b>	1,318	1,368	+3.8%	911	905	-0.7%	\$226,500	\$235,000	+3.8%	1,822	1,731	-5.0%	4.8	4.5	-6.3%
<b>Orleans</b>	106	89	-16.0%	67	76	+13.4%	\$93,300	\$80,000	-14.3%	111	76	-31.5%	3.5	2.2	-37.1%
<b>Oswego</b>	286	280	-2.1%	220	176	-20.0%	\$87,000	\$108,191	+24.4%	374	361	-3.5%	3.8	4.0	+5.3%
<b>Otsego</b>	177	192	+8.5%	95	69	-27.4%	\$118,700	\$122,200	+2.9%	511	468	-8.4%	11.2	11.7	+4.5%
<b>Putnam</b>	384	429	+11.7%	266	235	-11.7%	\$311,000	\$315,000	+1.3%	469	493	+5.1%	4.6	4.9	+6.5%
<b>Queens</b>	3,852	4,300	+11.6%	1,986	1,793	-9.7%	\$547,000	\$550,000	+0.5%	5,998	6,797	+13.3%	7.9	9.1	+15.2%
<b>Rensselaer*</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Richmond</b>	1,508	1,589	+5.4%	942	780	-17.2%	\$550,000	\$540,000	-1.8%	1,658	1,819	+9.7%	4.7	5.5	+17.0%
<b>Rockland</b>	885	939	+6.1%	501	539	+7.6%	\$385,000	\$390,000	+1.3%	1,020	1,064	+4.3%	4.6	4.8	+4.3%

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

\* Data is included in the calculation of state totals. Contact the following local association for a noted county's statistical data:

Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518.464.0191

# Activity by County (continued)

Key metrics by report quarter for the counties in the state of New York.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q1-2018	Q1-2019	+ / -	Q1-2018	Q1-2019	+ / -	Q1-2018	Q1-2019	+ / -	Q1-2018	Q1-2019	+ / -	Q1-2018	Q1-2019	+ / -
St Lawrence	275	244	-11.3%	137	107	-21.9%	\$71,150	\$84,800	+19.2%	887	697	-21.4%	13.3	10.1	-24.1%
Saratoga*	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schenectady*	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schoharie*	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schuyler	60	32	-46.7%	25	30	+20.0%	\$133,000	\$110,250	-17.1%	86	58	-32.6%	5.7	4.1	-28.1%
Seneca	88	87	-1.1%	63	46	-27.0%	\$133,900	\$116,000	-13.4%	104	102	-1.9%	4.0	4.7	+17.5%
Steuben	286	275	-3.8%	176	172	-2.3%	\$105,900	\$104,000	-1.8%	382	330	-13.6%	5.3	4.4	-17.0%
Suffolk	6,143	6,513	+6.0%	3,411	3,306	-3.1%	\$355,000	\$377,000	+6.2%	9,716	10,318	+6.2%	6.8	7.0	+2.9%
Sullivan	411	346	-15.8%	259	208	-19.7%	\$102,000	\$130,000	+27.5%	1,066	1,297	+21.7%	10.7	14.9	+39.3%
Tioga	125	120	-4.0%	78	65	-16.7%	\$120,170	\$133,000	+10.7%	172	147	-14.5%	5.7	5.0	-12.3%
Tompkins	273	330	+20.9%	107	102	-4.7%	\$215,000	\$226,250	+5.2%	239	264	+10.5%	3.8	4.2	+10.5%
Ulster	618	734	+18.8%	450	408	-9.3%	\$219,000	\$225,000	+2.7%	1,178	1,088	-7.6%	6.3	6.1	-3.2%
Warren	339	309	-8.8%	165	183	+10.9%	\$185,001	\$191,950	+3.8%	724	632	-12.7%	8.4	7.2	-14.3%
Washington	182	199	+9.3%	128	112	-12.5%	\$129,659	\$140,000	+8.0%	408	344	-15.7%	7.0	6.0	-14.3%
Wayne	263	243	-7.6%	169	174	+3.0%	\$119,950	\$118,779	-1.0%	223	197	-11.7%	2.7	2.3	-14.8%
Westchester	3,553	3,647	+2.6%	1,753	1,682	-4.1%	\$435,000	\$450,469	+3.6%	3,553	3,473	-2.3%	4.6	4.5	-2.2%
Wyoming	89	78	-12.4%	56	51	-8.9%	\$79,000	\$93,840	+18.8%	95	80	-15.8%	3.6	3.0	-16.7%
Yates	89	83	-6.7%	56	36	-35.7%	\$145,000	\$132,500	-8.6%	91	97	+6.6%	3.9	4.6	+17.9%
<b>New York State</b>	<b>45,031</b>	<b>46,883</b>	<b>+4.1%</b>	<b>26,013</b>	<b>24,405</b>	<b>-6.2%</b>	<b>\$257,600</b>	<b>\$275,000</b>	<b>+6.8%</b>	<b>61,393</b>	<b>63,504</b>	<b>+3.4%</b>	<b>5.4</b>	<b>5.7</b>	<b>+5.6%</b>

\* Data is included in the calculation of state totals. Contact the following local association for a noted county's statistical data:  
Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518.464.0191