

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	4-2015	4-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
New Listings		24,523	21,776	- 11.2%	69,913	71,301	+ 2.0%
Pending Sales		11,520	13,354	+ 15.9%	35,682	42,876	+ 20.2%
Closed Sales		7,714	8,403	+ 8.9%	28,208	32,712	+ 16.0%
Days on Market		112	106	- 5.4%	111	105	- 5.4%
Median Sales Price		\$216,000	\$220,000	+ 1.9%	\$225,000	\$227,500	+ 1.1%
Avg. Sales Price		\$311,695	\$312,187	+ 0.2%	\$318,047	\$318,425	+ 0.1%
Pct. of List Price Received		95.5%	95.9%	+ 0.4%	95.2%	95.6%	+ 0.4%
Affordability Index		160	158	- 1.3%	154	153	- 0.6%
Homes for Sale		85,917	76,598	- 10.8%	--	--	--
Months Supply		9.1	7.0	- 23.1%	--	--	--

Activity by County

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -
Albany* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Allegany	92	67	-27.2%	21	15	-28.6%	\$56,000	\$72,000	+28.6%	325	452	+39.1%	12.3	17.6	+43.1%
Bronx	251	252	+0.4%	65	74	+13.8%	\$247,500	\$285,000	+15.2%	1,043	856	-17.9%	11.1	7.4	-33.3%
Broome	340	277	-18.5%	117	110	-6.0%	\$94,148	\$108,191	+14.9%	1,048	996	-5.0%	9.1	7.7	-15.4%
Cattaraugus* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Cayuga	133	105	-21.1%	38	47	+23.7%	\$115,500	\$98,900	-14.4%	513	361	-29.6%	10.1	6.0	-40.6%
Chautauqua	182	143	-21.4%	70	74	+5.7%	\$70,000	\$72,750	+3.9%	1,193	1,642	+37.6%	16.7	20.7	+24.0%
Chemung	142	132	-7.0%	45	61	+35.6%	\$93,000	\$114,616	+23.2%	434	388	-10.6%	7.0	6.0	-14.3%
Chenango	116	87	-25.0%	28	21	-25.0%	\$82,750	\$85,000	+2.7%	493	487	-1.2%	17.8	16.5	-7.3%
Clinton	117	119	+1.7%	33	31	-6.1%	\$149,750	\$122,500	-18.2%	438	382	-12.8%	10.0	7.1	-29.0%
Columbia	197	193	-2.0%	35	53	+51.4%	\$220,000	\$269,000	+22.3%	920	909	-1.2%	16.6	14.7	-11.4%
Cortland	80	77	-3.8%	33	25	-24.2%	\$92,000	\$120,000	+30.4%	300	258	-14.0%	9.7	7.5	-22.7%
Delaware	151	150	-0.7%	26	37	+42.3%	\$107,500	\$125,000	+16.3%	874	865	-1.0%	25.6	19.9	-22.3%
Dutchess	732	661	-9.7%	169	194	+14.8%	\$225,000	\$232,500	+3.3%	2,550	2,248	-11.8%	12.4	9.1	-26.6%
Erie* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Essex	96	95	-1.0%	26	42	+61.5%	\$162,400	\$135,000	-16.9%	862	798	-7.4%	25.0	19.3	-22.8%
Franklin	49	62	+26.5%	19	18	-5.3%	\$112,750	\$74,500	-33.9%	483	419	-13.3%	20.8	13.9	-33.2%
Fulton	123	86	-30.1%	23	32	+39.1%	\$135,000	\$84,800	-37.2%	522	429	-17.8%	12.3	10.3	-16.3%
Genesee* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Greene	204	200	-2.0%	46	73	+58.7%	\$138,900	\$160,000	+15.2%	1,115	981	-12.0%	21.6	14.5	-32.9%
Hamilton	17	27	+58.8%	4	5	+25.0%	\$243,313	\$156,900	-35.5%	149	146	-2.0%	26.0	20.6	-20.8%
Herkimer	56	89	+58.9%	32	31	-3.1%	\$90,000	\$70,000	-22.2%	459	518	+12.9%	17.0	14.5	-14.7%

Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -
Jefferson	320	274	-14.4%	47	59	+25.5%	\$150,000	\$137,700	-8.2%	1,240	1,120	-9.7%	15.2	15.0	-1.3%
Kings	300	292	-2.7%	152	133	-12.5%	\$383,000	\$470,000	+22.7%	2,239	1,942	-13.3%	13.0	11.4	-12.3%
Lewis	44	39	-11.4%	12	15	+25.0%	\$94,750	\$100,000	+5.5%	280	218	-22.1%	19.6	11.0	-43.9%
Livingston* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Madison	127	115	-9.4%	32	37	+15.6%	\$140,000	\$117,500	-16.1%	470	396	-15.7%	9.1	7.0	-23.1%
Monroe	1,544	1,442	-6.6%	566	579	+2.3%	\$125,000	\$127,000	+1.6%	2,471	2,145	-13.2%	3.7	2.9	-21.6%
Montgomery* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Nassau	2,432	2,125	-12.6%	732	805	+10.0%	\$430,500	\$445,000	+3.4%	7,888	6,984	-11.5%	8.2	6.3	-23.2%
New York†	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Niagara* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Oneida	397	315	-20.7%	112	103	-8.0%	\$110,500	\$97,260	-12.0%	1,542	1,648	+6.9%	10.4	9.9	-4.8%
Onondaga	900	822	-8.7%	339	335	-1.2%	\$133,000	\$129,900	-2.3%	2,453	1,764	-28.1%	6.3	3.9	-38.1%
Ontario	261	236	-9.6%	63	84	+33.3%	\$155,000	\$156,500	+1.0%	621	568	-8.5%	6.0	5.4	-10.0%
Orange* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Orleans* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Oswego	216	209	-3.2%	63	52	-17.5%	\$99,640	\$79,900	-19.8%	740	649	-12.3%	9.8	7.5	-23.5%
Otsego	148	141	-4.7%	34	36	+5.9%	\$132,500	\$107,250	-19.1%	771	690	-10.5%	22.7	16.0	-29.5%
Putnam* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Queens	1,488	1,328	-10.8%	590	526	-10.8%	\$401,400	\$449,000	+11.9%	5,600	4,835	-13.7%	7.4	6.2	-16.2%
Rensselaer* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Richmond	598	540	-9.7%	234	277	+18.4%	\$399,500	\$422,500	+5.8%	2,299	1,545	-32.8%	8.1	4.5	-44.4%
Rockland* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Activity by County (continued)

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	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -
St Lawrence	200	194	-3.0%	50	57	+14.0%	\$70,000	\$73,500	+5.0%	1,164	1,080	-7.2%	19.6	16.2	-17.3%
Saratoga* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schenectady* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schoharie* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schuyler	43	33	-23.3%	4	5	+25.0%	\$100,925	\$165,000	+63.5%	158	117	-25.9%	12.3	8.3	-32.5%
Seneca	80	63	-21.3%	18	24	+33.3%	\$74,250	\$74,750	+0.7%	211	158	-25.1%	9.1	6.2	-31.9%
Steuben	172	144	-16.3%	51	45	-11.8%	\$99,900	\$129,900	+30.0%	715	700	-2.1%	9.9	9.3	-6.1%
Suffolk	2,965	2,488	-16.1%	898	994	+10.7%	\$315,000	\$312,050	-0.9%	11,648	10,499	-9.9%	10.8	8.2	-24.1%
Sullivan	276	261	-5.4%	60	71	+18.3%	\$105,000	\$98,000	-6.7%	1,487	1,376	-7.5%	24.7	17.0	-31.2%
Tioga	59	55	-6.8%	19	19	0.0%	\$112,000	\$135,000	+20.5%	258	278	+7.8%	11.6	10.9	-6.0%
Tompkins	162	128	-21.0%	38	55	+44.7%	\$219,000	\$212,500	-3.0%	354	315	-11.0%	6.4	4.6	-28.1%
Ulster	445	425	-4.5%	130	140	+7.7%	\$202,762	\$183,000	-9.7%	2,043	1,774	-13.2%	14.7	10.8	-26.5%
Warren	204	165	-19.1%	43	64	+48.8%	\$235,000	\$186,000	-20.9%	1,073	921	-14.2%	14.8	10.9	-26.4%
Washington	141	127	-9.9%	38	57	+50.0%	\$125,570	\$125,000	-0.5%	642	597	-7.0%	14.3	10.5	-26.6%
Wayne	179	150	-16.2%	57	59	+3.5%	\$126,000	\$97,200	-22.9%	462	372	-19.5%	6.3	4.4	-30.2%
Westchester* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Wyoming* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Yates	67	48	-28.4%	10	25	+150.0%	\$87,500	\$134,000	+53.1%	199	172	-13.6%	9.4	7.7	-18.1%
New York State	24,523	21,776	-11.2%	7,714	8,403	+8.9%	\$216,000	\$220,000	+1.9%	85,917	76,598	-10.8%	9.1	7.0	-23.1%

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, 60 South Broadway, White Plains, NY 10601, 914-681-0833

(3) Buffalo Niagara Association of REALTORS®, 200 John James Audubon Pkwy, Amherst, NY 14228, 716-636-9000