

# Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	9-2015	9-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>New Listings</b>		17,921	<b>16,812</b>	- 6.2%	178,432	<b>169,279</b>	- 5.1%
<b>Pending Sales</b>		10,708	<b>11,073</b>	+ 3.4%	95,822	<b>106,669</b>	+ 11.3%
<b>Closed Sales</b>		11,538	<b>11,780</b>	+ 2.1%	85,989	<b>95,453</b>	+ 11.0%
<b>Days on Market</b>		85	<b>83</b>	- 2.4%	97	<b>92</b>	- 5.2%
<b>Median Sales Price</b>		\$235,000	<b>\$250,000</b>	+ 6.4%	\$230,000	<b>\$237,000</b>	+ 3.0%
<b>Avg. Sales Price</b>		\$326,387	<b>\$339,327</b>	+ 4.0%	\$326,329	<b>\$331,100</b>	+ 1.5%
<b>Pct. of List Price Received</b>		96.1%	<b>96.5%</b>	+ 0.4%	95.9%	<b>96.3%</b>	+ 0.4%
<b>Affordability Index</b>		149	<b>145</b>	- 2.7%	153	<b>153</b>	0.0%
<b>Homes for Sale</b>		95,731	<b>75,877</b>	- 20.7%	--	<b>--</b>	--
<b>Months Supply</b>		9.6	<b>6.8</b>	- 29.2%	--	<b>--</b>	--

# Activity by County

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -
<b>Albany*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Allegany</b>	49	49	<b>0.0%</b>	29	21	<b>-27.6%</b>	\$82,000	\$76,000	<b>-7.3%</b>	313	318	<b>+1.6%</b>	12.4	12.2	<b>-1.6%</b>
<b>Bronx</b>	200	208	<b>+4.0%</b>	96	124	<b>+29.2%</b>	\$312,500	\$305,000	<b>-2.4%</b>	1,076	786	<b>-27.0%</b>	11.0	6.3	<b>-42.7%</b>
<b>Broome</b>	234	177	<b>-24.4%</b>	133	144	<b>+8.3%</b>	\$123,500	\$111,000	<b>-10.1%</b>	1,253	1,056	<b>-15.7%</b>	10.1	8.3	<b>-17.8%</b>
<b>Cattaraugus*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Cayuga</b>	94	108	<b>+14.9%</b>	63	60	<b>-4.8%</b>	\$90,725	\$121,950	<b>+34.4%</b>	641	429	<b>-33.1%</b>	12.1	7.0	<b>-42.1%</b>
<b>Chautauqua</b>	148	137	<b>-7.4%</b>	127	98	<b>-22.8%</b>	\$95,000	\$123,600	<b>+30.1%</b>	1,108	1,120	<b>+1.1%</b>	12.4	11.0	<b>-11.3%</b>
<b>Chemung</b>	101	106	<b>+5.0%</b>	48	73	<b>+52.1%</b>	\$106,500	\$111,500	<b>+4.7%</b>	522	438	<b>-16.1%</b>	8.8	6.9	<b>-21.6%</b>
<b>Chenango</b>	77	72	<b>-6.5%</b>	33	40	<b>+21.2%</b>	\$92,000	\$100,000	<b>+8.7%</b>	613	551	<b>-10.1%</b>	21.4	17.2	<b>-19.6%</b>
<b>Clinton</b>	92	64	<b>-30.4%</b>	61	74	<b>+21.3%</b>	\$138,000	\$130,380	<b>-5.5%</b>	563	384	<b>-31.8%</b>	12.4	7.3	<b>-41.1%</b>
<b>Columbia</b>	157	118	<b>-24.8%</b>	57	82	<b>+43.9%</b>	\$257,000	\$232,620	<b>-9.5%</b>	1,097	991	<b>-9.7%</b>	19.3	15.5	<b>-19.7%</b>
<b>Cortland</b>	59	63	<b>+6.8%</b>	40	48	<b>+20.0%</b>	\$97,700	\$116,500	<b>+19.2%</b>	408	309	<b>-24.3%</b>	11.3	7.8	<b>-31.0%</b>
<b>Delaware</b>	121	124	<b>+2.5%</b>	43	47	<b>+9.3%</b>	\$136,540	\$135,000	<b>-1.1%</b>	1,122	993	<b>-11.5%</b>	29.7	21.3	<b>-28.3%</b>
<b>Dutchess</b>	445	494	<b>+11.0%</b>	236	297	<b>+25.8%</b>	\$239,250	\$245,000	<b>+2.4%</b>	2,789	2,189	<b>-21.5%</b>	13.3	7.9	<b>-40.6%</b>
<b>Erie*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Essex</b>	62	61	<b>-1.6%</b>	37	48	<b>+29.7%</b>	\$139,000	\$163,250	<b>+17.4%</b>	941	818	<b>-13.1%</b>	25.0	19.9	<b>-20.4%</b>
<b>Franklin</b>	41	47	<b>+14.6%</b>	41	39	<b>-4.9%</b>	\$119,000	\$92,500	<b>-22.3%</b>	539	510	<b>-5.4%</b>	20.5	18.8	<b>-8.3%</b>
<b>Fulton</b>	62	65	<b>+4.8%</b>	40	55	<b>+37.5%</b>	\$104,447	\$128,750	<b>+23.3%</b>	565	415	<b>-26.5%</b>	13.1	9.4	<b>-28.2%</b>
<b>Genesee*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Greene</b>	161	134	<b>-16.8%</b>	59	71	<b>+20.3%</b>	\$164,650	\$170,000	<b>+3.2%</b>	1,294	1,099	<b>-15.1%</b>	23.1	15.9	<b>-31.2%</b>
<b>Hamilton</b>	17	7	<b>-58.8%</b>	8	8	<b>0.0%</b>	\$107,000	\$207,500	<b>+93.9%</b>	187	158	<b>-15.5%</b>	27.8	22.8	<b>-18.0%</b>
<b>Herkimer</b>	62	63	<b>+1.6%</b>	31	56	<b>+80.6%</b>	\$95,000	\$122,000	<b>+28.4%</b>	573	581	<b>+1.4%</b>	18.5	15.5	<b>-16.2%</b>

# Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -
<b>Jefferson</b>	172	132	<b>-23.3%</b>	77	123	<b>+59.7%</b>	\$145,250	\$165,000	<b>+13.6%</b>	1,569	1,178	<b>-24.9%</b>	21.0	13.5	<b>-35.7%</b>
<b>Kings</b>	265	291	<b>+9.8%</b>	159	161	<b>+1.3%</b>	\$450,000	\$480,000	<b>+6.7%</b>	1,522	1,104	<b>-27.5%</b>	8.7	6.4	<b>-26.4%</b>
<b>Lewis</b>	34	36	<b>+5.9%</b>	14	23	<b>+64.3%</b>	\$144,950	\$128,500	<b>-11.3%</b>	327	267	<b>-18.3%</b>	19.3	14.3	<b>-25.9%</b>
<b>Livingston*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Madison</b>	91	86	<b>-5.5%</b>	89	81	<b>-9.0%</b>	\$133,000	\$139,800	<b>+5.1%</b>	617	439	<b>-28.8%</b>	11.5	7.0	<b>-39.1%</b>
<b>Monroe</b>	1,297	1,076	<b>-17.0%</b>	760	642	<b>-15.5%</b>	\$134,000	\$132,700	<b>-1.0%</b>	3,256	2,408	<b>-26.0%</b>	4.6	3.2	<b>-30.4%</b>
<b>Montgomery*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Nassau</b>	1,542	1,498	<b>-2.9%</b>	1,228	1,218	<b>-0.8%</b>	\$440,000	\$465,000	<b>+5.7%</b>	7,942	6,638	<b>-16.4%</b>	7.7	5.9	<b>-23.4%</b>
<b>New York†</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Niagara*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Oneida</b>	298	253	<b>-15.1%</b>	179	197	<b>+10.1%</b>	\$116,500	\$127,860	<b>+9.8%</b>	1,959	1,796	<b>-8.3%</b>	12.2	10.1	<b>-17.2%</b>
<b>Onondaga</b>	671	672	<b>+0.1%</b>	498	472	<b>-5.2%</b>	\$138,500	\$144,500	<b>+4.3%</b>	3,193	1,892	<b>-40.7%</b>	7.8	4.1	<b>-47.4%</b>
<b>Ontario</b>	217	154	<b>-29.0%</b>	147	113	<b>-23.1%</b>	\$165,000	\$183,500	<b>+11.2%</b>	763	576	<b>-24.5%</b>	7.2	5.5	<b>-23.6%</b>
<b>Orange*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Orleans*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Oswego</b>	174	138	<b>-20.7%</b>	93	111	<b>+19.4%</b>	\$111,975	\$118,600	<b>+5.9%</b>	999	715	<b>-28.4%</b>	12.5	8.0	<b>-36.0%</b>
<b>Otsego</b>	89	84	<b>-5.6%</b>	44	52	<b>+18.2%</b>	\$130,000	\$154,000	<b>+18.5%</b>	896	696	<b>-22.3%</b>	23.3	15.3	<b>-34.3%</b>
<b>Putnam*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Queens</b>	1,288	1,162	<b>-9.8%</b>	833	765	<b>-8.2%</b>	\$430,000	\$471,885	<b>+9.7%</b>	5,886	4,959	<b>-15.7%</b>	7.8	6.4	<b>-17.9%</b>
<b>Rensselaer*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Richmond</b>	450	463	<b>+2.9%</b>	336	426	<b>+26.8%</b>	\$429,000	\$475,000	<b>+10.7%</b>	2,145	1,307	<b>-39.1%</b>	7.1	3.7	<b>-47.9%</b>
<b>Rockland*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

# Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -
<b>St Lawrence</b>	147	111	<b>-24.5%</b>	73	85	<b>+16.4%</b>	\$109,500	\$89,900	<b>-17.9%</b>	1,333	1,111	<b>-16.7%</b>	21.2	16.3	<b>-23.1%</b>
<b>Saratoga*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schenectady*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schoharie*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schuyler</b>	19	25	<b>+31.6%</b>	20	22	<b>+10.0%</b>	\$157,000	\$110,000	<b>-29.9%</b>	163	140	<b>-14.1%</b>	10.7	9.4	<b>-12.1%</b>
<b>Seneca</b>	48	55	<b>+14.6%</b>	29	23	<b>-20.7%</b>	\$93,500	\$112,000	<b>+19.8%</b>	256	216	<b>-15.6%</b>	10.2	8.1	<b>-20.6%</b>
<b>Steuben</b>	143	130	<b>-9.1%</b>	88	92	<b>+4.5%</b>	\$110,250	\$125,000	<b>+13.4%</b>	757	643	<b>-15.1%</b>	10.0	8.1	<b>-19.0%</b>
<b>Suffolk</b>	2,180	1,896	<b>-13.0%</b>	1,294	1,384	<b>+7.0%</b>	\$332,000	\$350,000	<b>+5.4%</b>	12,342	10,082	<b>-18.3%</b>	10.8	7.5	<b>-30.6%</b>
<b>Sullivan</b>	176	157	<b>-10.8%</b>	81	98	<b>+21.0%</b>	\$125,000	\$115,000	<b>-8.0%</b>	1,683	1,469	<b>-12.7%</b>	24.2	16.9	<b>-30.2%</b>
<b>Tioga</b>	58	47	<b>-19.0%</b>	25	26	<b>+4.0%</b>	\$114,000	\$117,000	<b>+2.6%</b>	306	261	<b>-14.7%</b>	12.8	9.2	<b>-28.1%</b>
<b>Tompkins</b>	84	85	<b>+1.2%</b>	69	54	<b>-21.7%</b>	\$190,000	\$210,240	<b>+10.7%</b>	393	329	<b>-16.3%</b>	6.5	5.2	<b>-20.0%</b>
<b>Ulster</b>	306	296	<b>-3.3%</b>	170	176	<b>+3.5%</b>	\$203,000	\$207,000	<b>+2.0%</b>	2,395	1,827	<b>-23.7%</b>	16.3	10.5	<b>-35.6%</b>
<b>Warren</b>	137	156	<b>+13.9%</b>	115	102	<b>-11.3%</b>	\$185,000	\$230,000	<b>+24.3%</b>	1,206	1,004	<b>-16.7%</b>	15.4	11.8	<b>-23.4%</b>
<b>Washington</b>	92	106	<b>+15.2%</b>	43	64	<b>+48.8%</b>	\$130,000	\$121,900	<b>-6.2%</b>	801	621	<b>-22.5%</b>	16.5	9.8	<b>-40.6%</b>
<b>Wayne</b>	112	116	<b>+3.6%</b>	96	92	<b>-4.2%</b>	\$112,750	\$124,900	<b>+10.8%</b>	542	430	<b>-20.7%</b>	6.9	5.3	<b>-23.2%</b>
<b>Westchester*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Wyoming*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Yates</b>	50	35	<b>-30.0%</b>	28	27	<b>-3.6%</b>	\$152,000	\$143,950	<b>-5.3%</b>	255	183	<b>-28.2%</b>	11.8	7.8	<b>-33.9%</b>
<b>New York State</b>	17,921	16,812	<b>-6.2%</b>	11,538	11,780	<b>+2.1%</b>	\$235,000	\$250,000	<b>+6.4%</b>	95,731	75,877	<b>-20.7%</b>	9.6	6.8	<b>-29.2%</b>

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

\* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914-681-0833

(3) Buffalo Niagara Association of REALTORS®, 200 John James Audubon Pkwy, Amherst, NY 14228, 716-636-9000