

# Quarterly Indicators



## Q3-2018

Residential real estate sales prices should continue along a positive trend for the rest of 2018 in terms of year-over-year percentage changes. However, those rising prices and interest rates coupled with salary stagnation could create slower sales in the months ahead.

New Listings increased 2.1 percent to 55,361. Pending Sales were down 0.8 percent to 36,236. Inventory levels shrank 2.5 percent to 72,288 units.

Prices continued to gain traction. The Median Sales Price increased 5.8 percent to \$275,000. Days on Market was down 10.0 percent to 63 days. Sellers were encouraged as Months Supply of Inventory was down 3.0 percent to 6.4 months.

Some news sources are predicting that 2018 will be the last year in an extended period of real estate prosperity. From the numbers, we continue to see many markets at or near all-time high sales prices combined with low days on market and an economic backdrop conducive to consistent demand, but affordability is definitely becoming an issue that could cause a sales slowdown next year.

## Activity Snapshot

**- 3.9%**

**+ 5.8%**

**- 2.5%**

One-Year Change in  
**Closed Sales**

One-Year Change in  
**Median Sales Price**

One-Year Change in  
**Homes for Sale**

Residential activity in New York State, comprised of single-family properties, townhomes and condominiums combined. Percent changes are calculated using rounded figures.

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# Activity Overview

Key metrics by reported quarter and for year-to-date (YTD) starting from the first of the year.

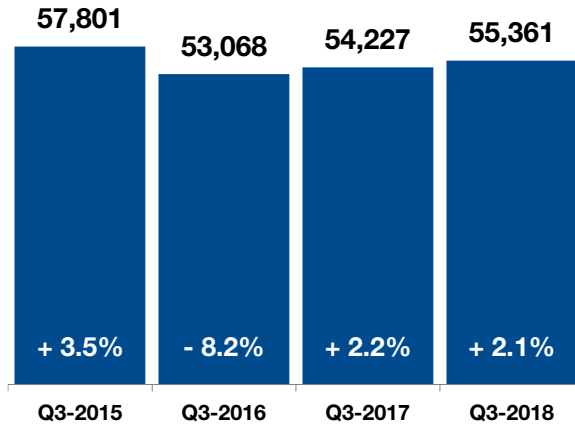


Key Metrics	Historical Sparkbars	Q3-2017	Q3-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>New Listings</b>		54,227	<b>55,361</b>	+ 2.1%	166,582	<b>167,269</b>	+ 0.4%
<b>Pending Sales</b>		36,541	<b>36,236</b>	- 0.8%	106,873	<b>105,192</b>	- 1.6%
<b>Closed Sales</b>		39,598	<b>38,072</b>	- 3.9%	99,703	<b>96,898</b>	- 2.8%
<b>Days on Market</b>		70	<b>63</b>	- 10.0%	82	<b>74</b>	- 9.8%
<b>Median Sales Price</b>		\$260,000	<b>\$275,000</b>	+ 5.8%	\$249,900	<b>\$266,500</b>	+ 6.6%
<b>Average Sales Price</b>		\$358,169	<b>\$372,235</b>	+ 3.9%	\$346,437	<b>\$364,736</b>	+ 5.3%
<b>Pct. of List Price Received</b>		97.4%	<b>97.8%</b>	+ 0.4%	97.0%	<b>97.4%</b>	+ 0.4%
<b>Housing Affordability Index</b>		135	<b>115</b>	- 14.8%	141	<b>118</b>	- 16.3%
<b>Inventory of Homes for Sale</b>		74,116	<b>72,288</b>	- 2.5%	--	--	--
<b>Months Supply of Inventory</b>		6.6	<b>6.4</b>	- 3.0%	--	--	--

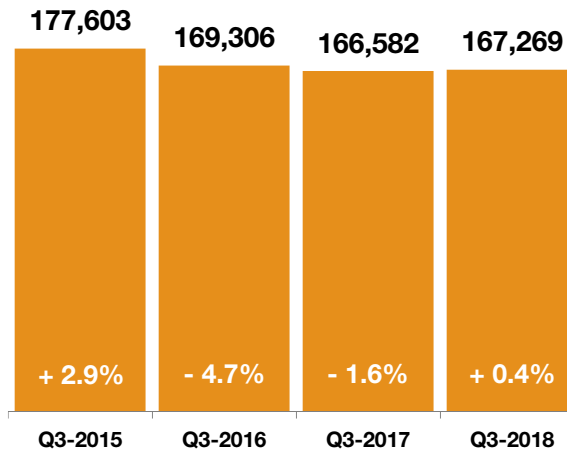
# New Listings

A count of the properties that have been newly listed on the market in a given quarter.

## Third Quarter

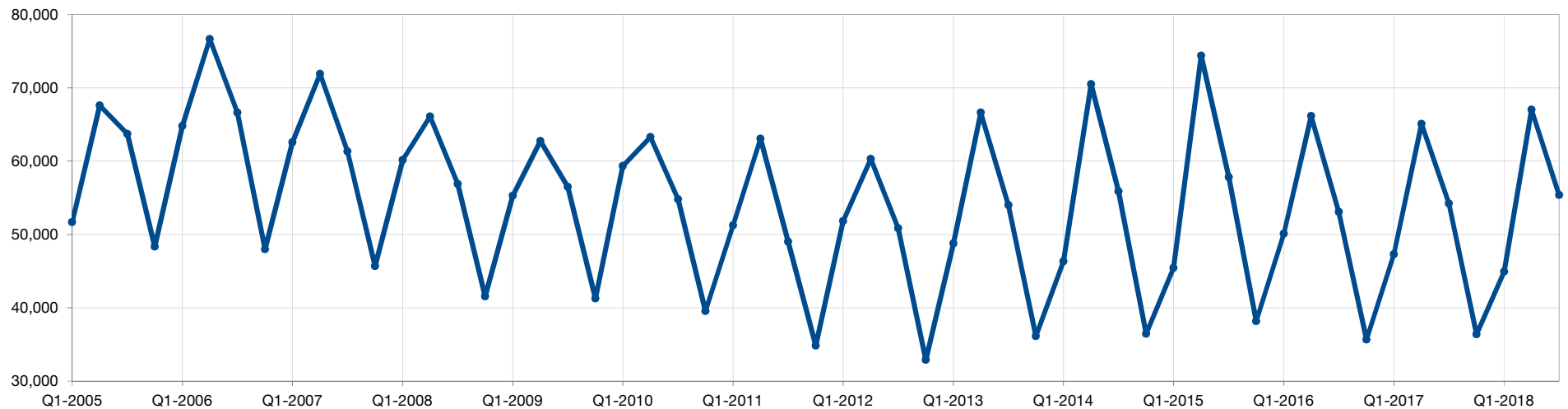


## Year to Date



	New Listings	Percent Change
Q4-2015	38,170	+4.8%
Q1-2016	50,084	+10.2%
Q2-2016	66,154	-11.1%
Q3-2016	53,068	-8.2%
Q4-2016	35,647	-6.6%
Q1-2017	47,284	-5.6%
Q2-2017	65,071	-1.6%
Q3-2017	54,227	+2.2%
Q4-2017	36,356	+2.0%
Q1-2018	44,909	-5.0%
Q2-2018	66,999	+3.0%
<b>Q3-2018</b>	<b>55,361</b>	<b>+2.1%</b>

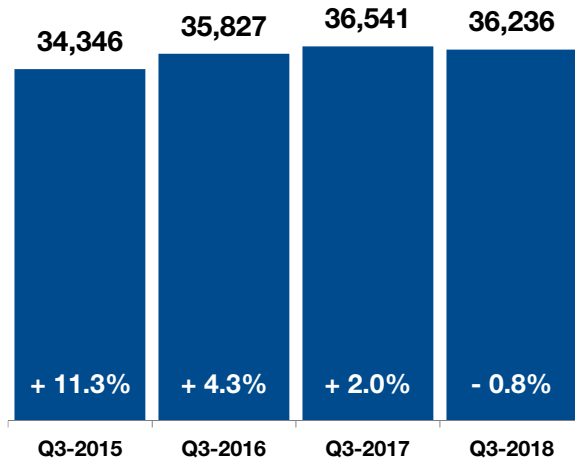
## Historical New Listings by Quarter



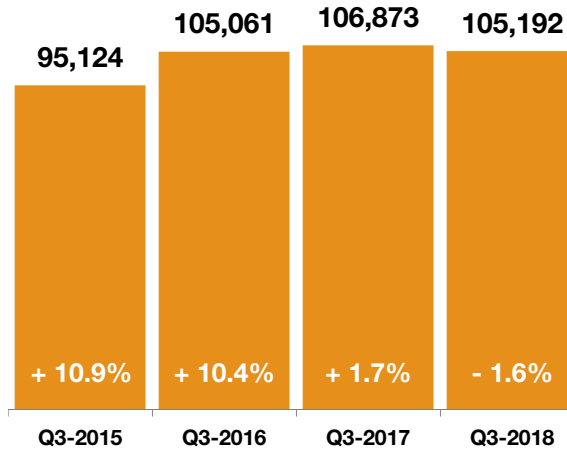
# Pending Sales

A count of the properties on which offers have been accepted in a given quarter.

## Third Quarter

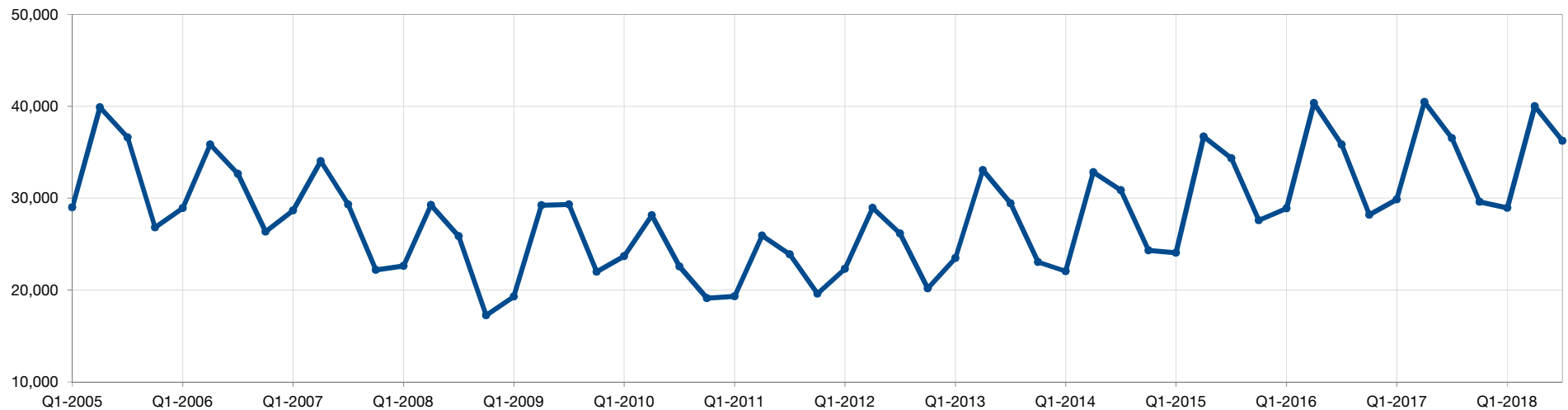


## Year to Date



	Pending Sales	Percent Change
Q4-2015	27,605	+13.5%
Q1-2016	28,887	+20.0%
Q2-2016	40,347	+9.9%
Q3-2016	35,827	+4.3%
Q4-2016	28,191	+2.1%
Q1-2017	29,861	+3.4%
Q2-2017	40,471	+0.3%
Q3-2017	36,541	+2.0%
Q4-2017	29,618	+5.1%
Q1-2018	28,950	-3.1%
Q2-2018	40,006	-1.1%
<b>Q3-2018</b>	<b>36,236</b>	<b>-0.8%</b>

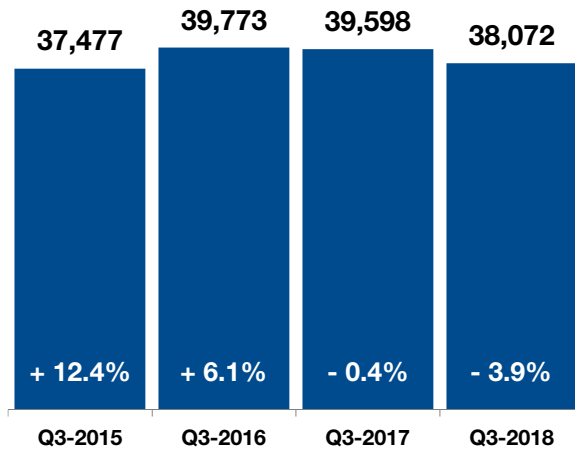
## Historical Pending Sales by Quarter



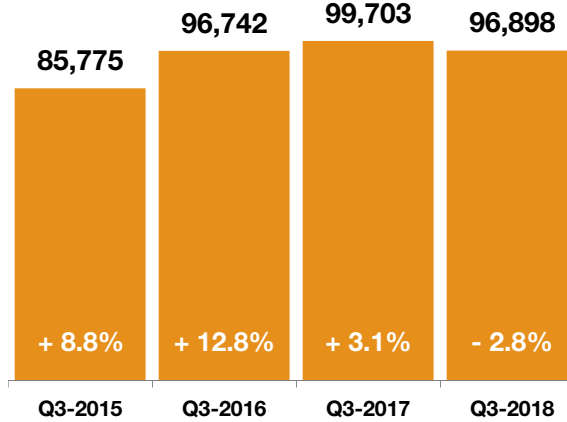
# Closed Sales

A count of the actual sales that closed in a given quarter.

## Third Quarter

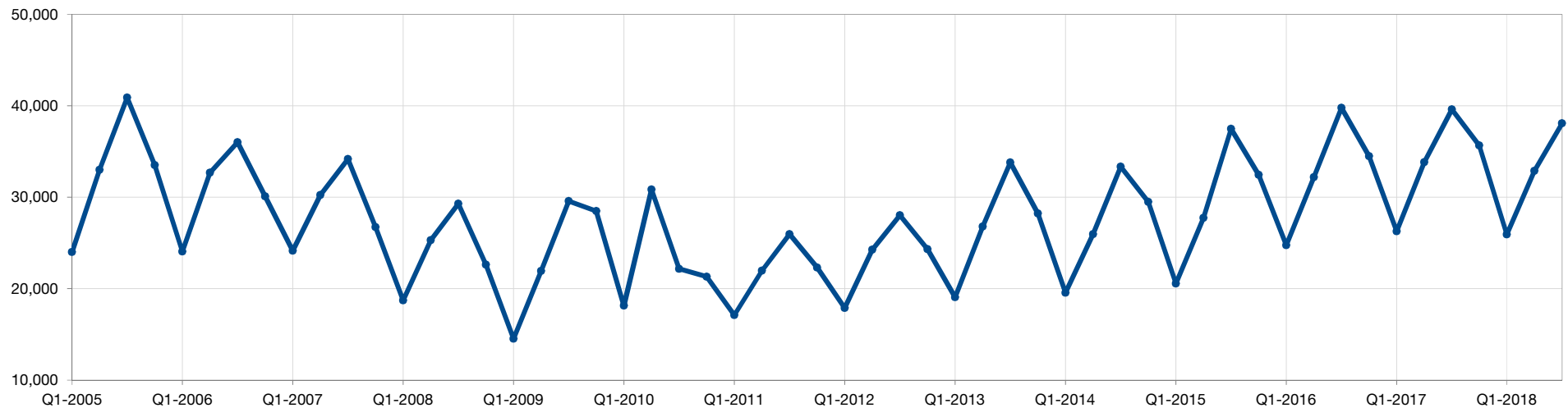


## Year to Date



	Closed Sales	Percent Change
Q4-2015	32,459	+10.0%
Q1-2016	24,764	+20.5%
Q2-2016	32,205	+16.1%
Q3-2016	39,773	+6.1%
Q4-2016	34,489	+6.3%
Q1-2017	26,272	+6.1%
Q2-2017	33,833	+5.1%
Q3-2017	39,598	-0.4%
Q4-2017	35,662	+3.4%
Q1-2018	25,931	-1.3%
Q2-2018	32,895	-2.8%
<b>Q3-2018</b>	<b>38,072</b>	<b>-3.9%</b>

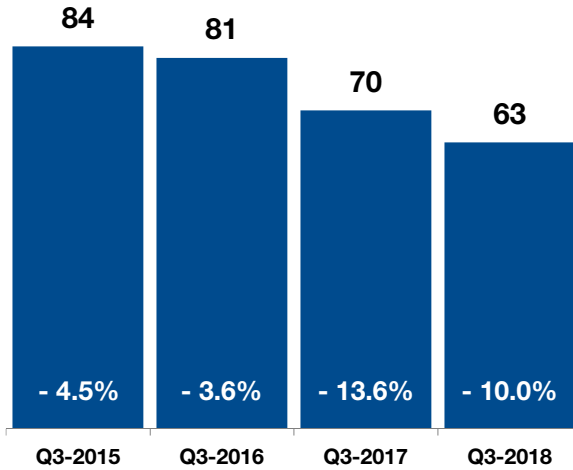
## Historical Closed Sales by Quarter



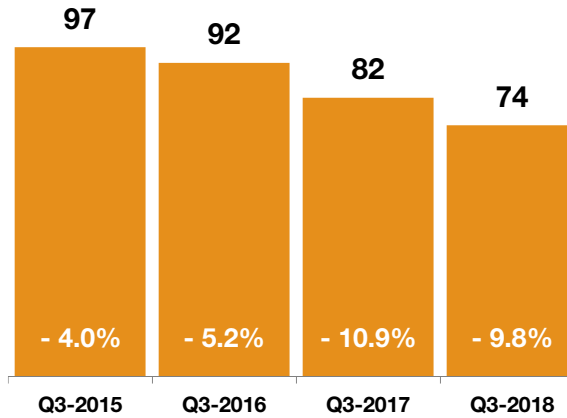
# Days on Market

Average number of days between when a property is listed and when an offer is accepted in a given quarter.

## Third Quarter

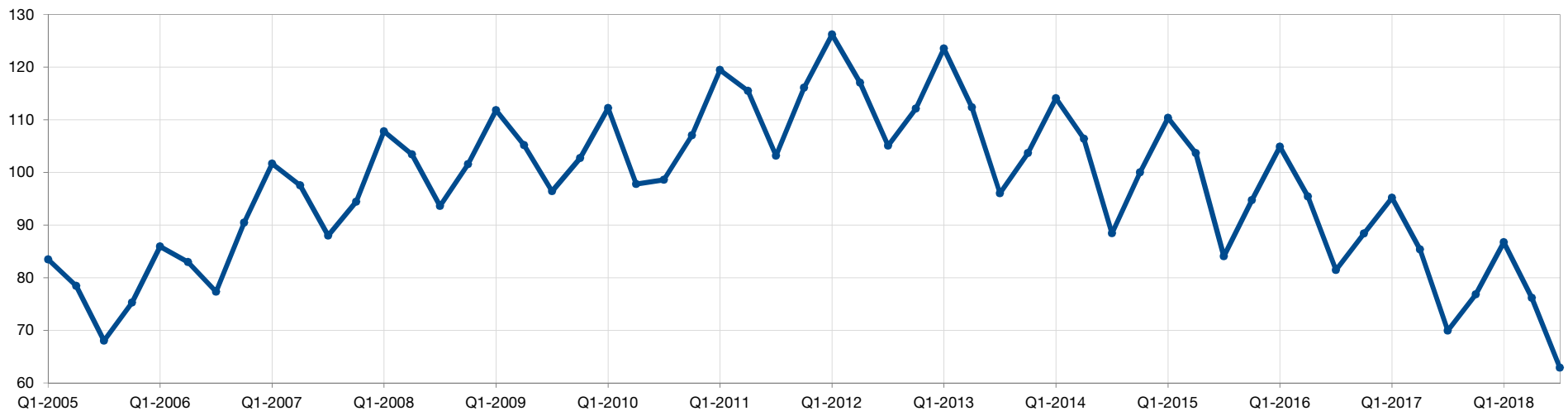


## Year to Date



	Days on Market	Percent Change
Q4-2015	95	-5.0%
Q1-2016	105	-4.5%
Q2-2016	95	-8.7%
Q3-2016	81	-3.6%
Q4-2016	88	-7.4%
Q1-2017	95	-9.5%
Q2-2017	85	-10.5%
Q3-2017	70	-13.6%
Q4-2017	77	-12.5%
Q1-2018	87	-8.4%
Q2-2018	76	-10.6%
<b>Q3-2018</b>	<b>63</b>	<b>-10.0%</b>

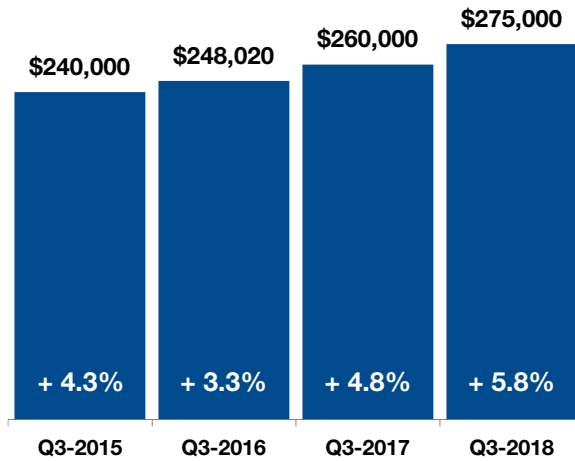
## Historical Days on Market by Quarter



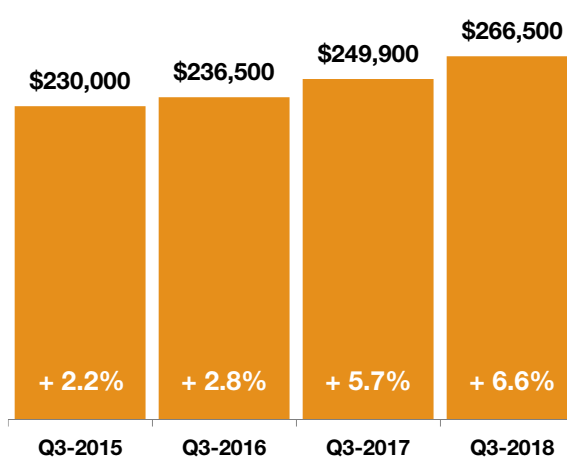
# Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given quarter.

## Third Quarter

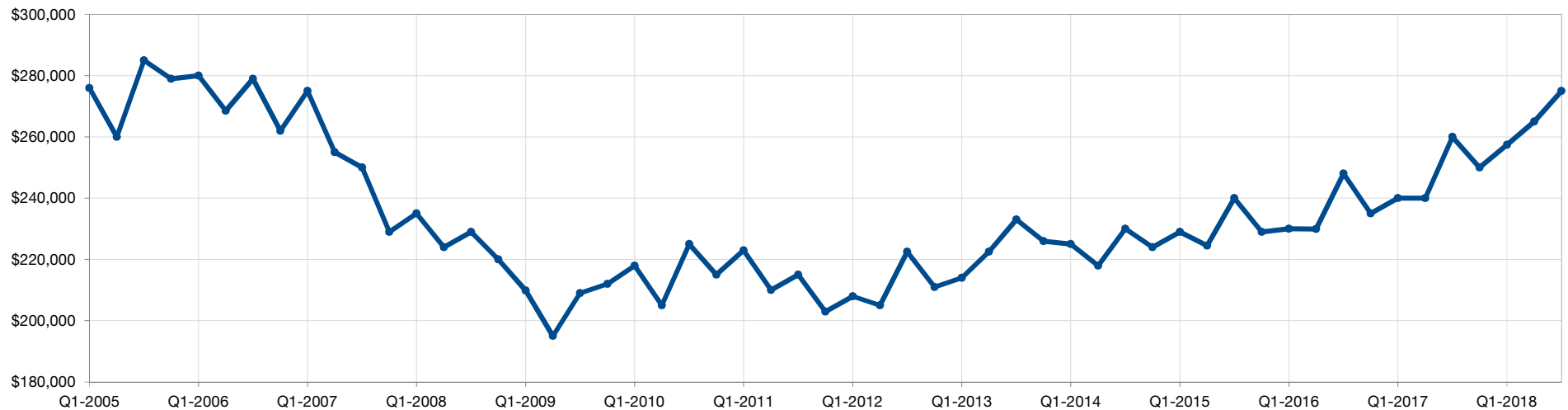


## Year to Date



	Median Sales Price	Percent Change
Q4-2015	\$229,000	+2.2%
Q1-2016	\$230,000	+0.4%
Q2-2016	\$229,925	+2.4%
Q3-2016	\$248,020	+3.3%
Q4-2016	\$235,000	+2.6%
Q1-2017	\$240,050	+4.4%
Q2-2017	\$240,000	+4.4%
Q3-2017	\$260,000	+4.8%
Q4-2017	\$250,000	+6.4%
Q1-2018	\$257,428	+7.2%
Q2-2018	\$265,000	+10.4%
<b>Q3-2018</b>	<b>\$275,000</b>	<b>+5.8%</b>

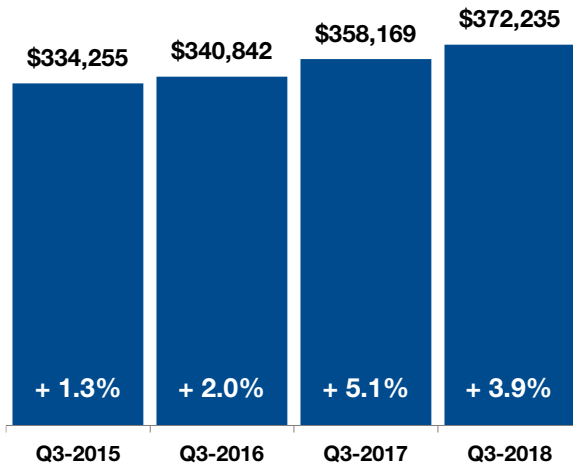
## Historical Median Sales Price by Quarter



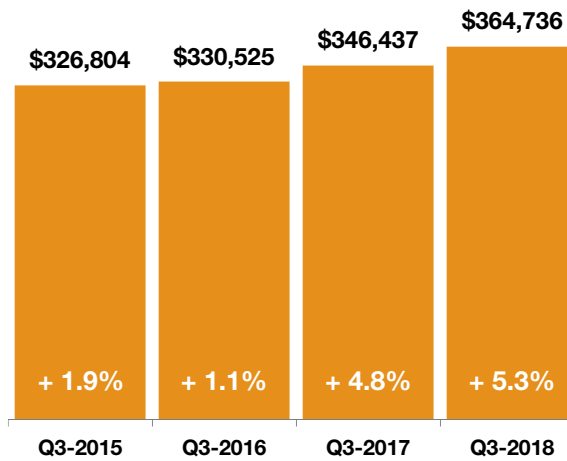
# Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given quarter.

## Third Quarter

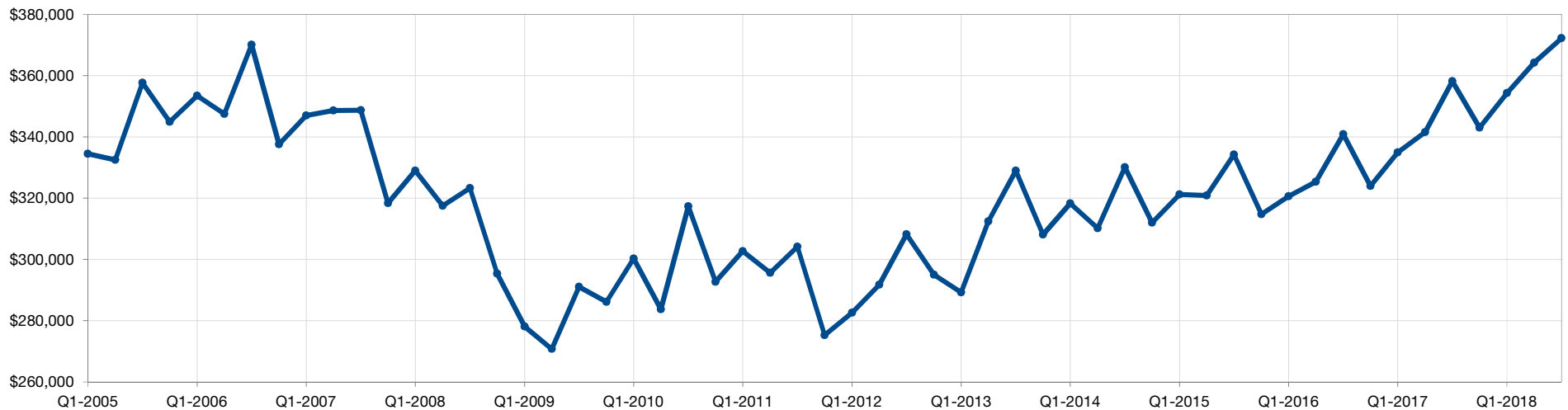


## Year to Date



	Avg. Sales Price	Percent Change
Q4-2015	\$314,786	+0.9%
Q1-2016	\$320,631	-0.2%
Q2-2016	\$325,380	+1.4%
Q3-2016	\$340,842	+2.0%
Q4-2016	\$324,025	+2.9%
Q1-2017	\$334,969	+4.5%
Q2-2017	\$341,598	+5.0%
Q3-2017	\$358,169	+5.1%
Q4-2017	\$343,057	+5.9%
Q1-2018	\$354,288	+5.8%
Q2-2018	\$364,278	+6.6%
<b>Q3-2018</b>	<b>\$372,235</b>	<b>+3.9%</b>

## Historical Average Sales Price by Quarter

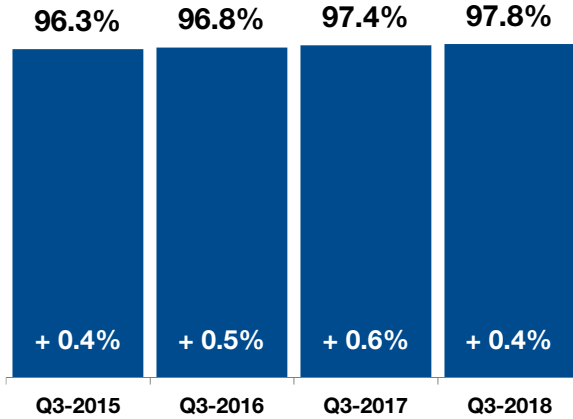




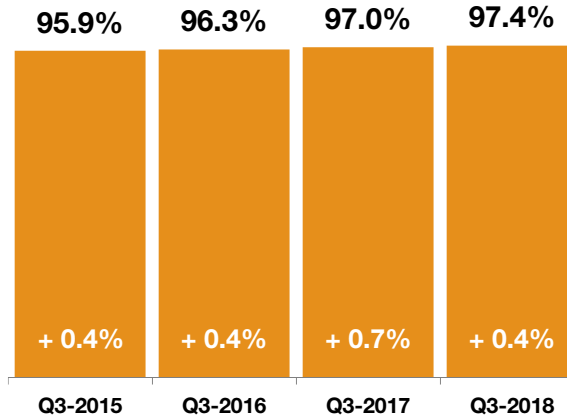
# Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given quarter, not accounting for seller concessions.

## Third Quarter



## Year to Date



	Pct. of List Price Received	Percent Change
Q4-2015	95.6%	+0.3%
Q1-2016	95.4%	+0.3%
Q2-2016	96.3%	+0.4%
Q3-2016	96.8%	+0.5%
Q4-2016	96.3%	+0.7%
Q1-2017	96.3%	+0.9%
Q2-2017	97.0%	+0.7%
Q3-2017	97.4%	+0.6%
Q4-2017	96.9%	+0.6%
Q1-2018	96.7%	+0.4%
Q2-2018	97.6%	+0.6%
<b>Q3-2018</b>	<b>97.8%</b>	<b>+0.4%</b>

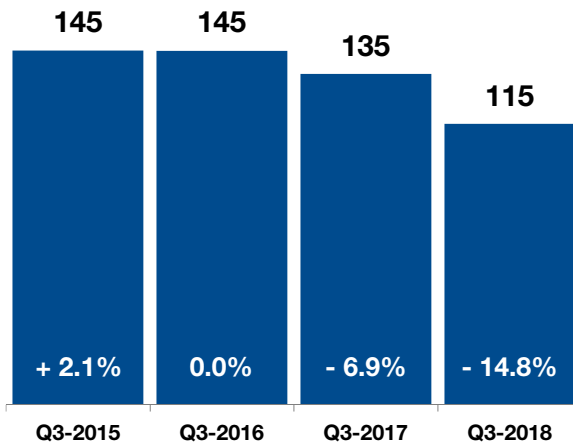
## Historical Percent of List Price Received by Quarter



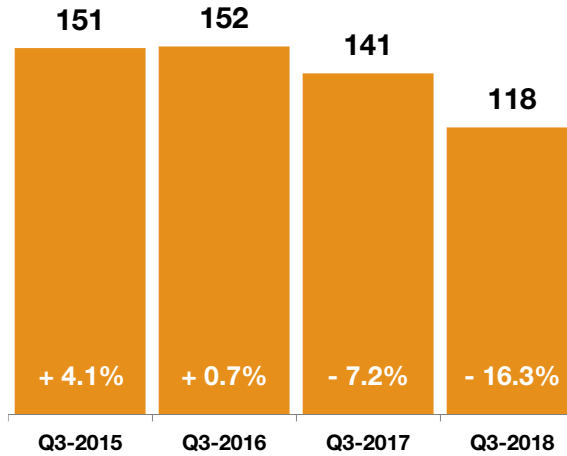
# Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## Third Quarter

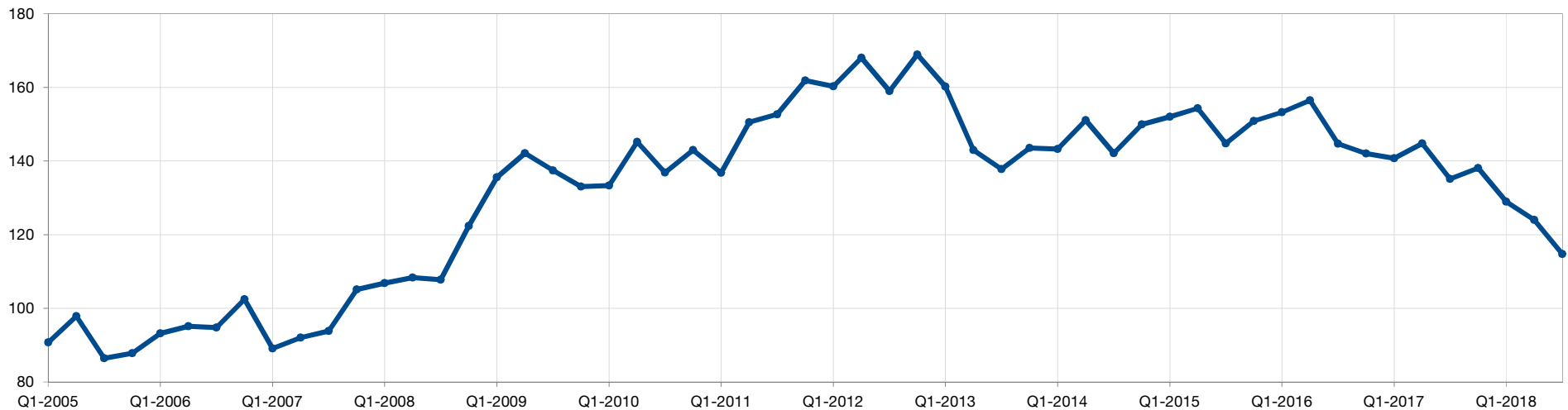


## Year to Date



	Affordability Index	Percent Change
Q4-2015	151	+0.7%
Q1-2016	153	+0.7%
Q2-2016	156	+1.3%
Q3-2016	145	0.0%
Q4-2016	142	-6.0%
Q1-2017	141	-7.8%
Q2-2017	145	-7.1%
Q3-2017	135	-6.9%
Q4-2017	138	-2.8%
Q1-2018	129	-8.5%
Q2-2018	124	-14.5%
<b>Q3-2018</b>	<b>115</b>	<b>-14.8%</b>

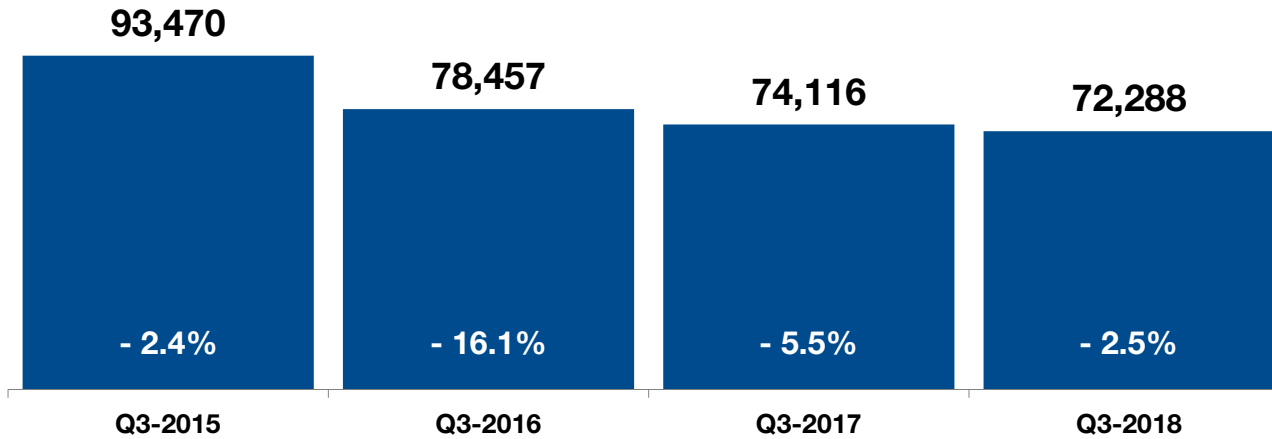
## Historical Housing Affordability Index by Quarter



# Inventory of Homes for Sale

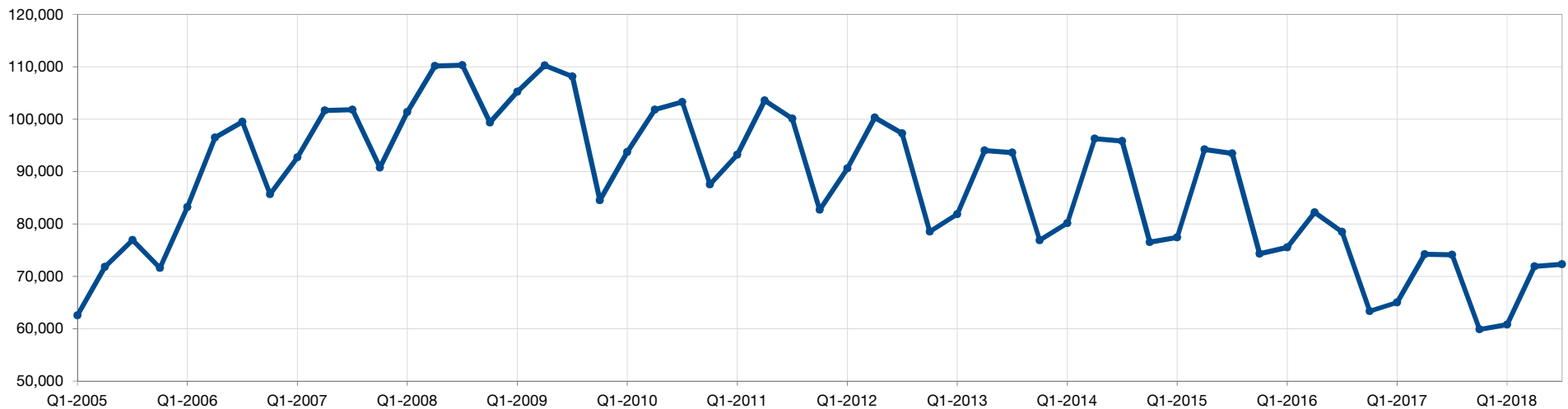
The number of properties available for sale in active status at the end of a given quarter.

## Third Quarter



	Homes for Sale	Percent Change
Q4-2015	74,328	-2.9%
Q1-2016	75,503	-2.5%
Q2-2016	82,181	-12.8%
Q3-2016	78,457	-16.1%
Q4-2016	63,322	-14.8%
Q1-2017	64,989	-13.9%
Q2-2017	74,202	-9.7%
Q3-2017	74,116	-5.5%
Q4-2017	59,855	-5.5%
Q1-2018	60,781	-6.5%
Q2-2018	71,874	-3.1%
<b>Q3-2018</b>	<b>72,288</b>	<b>-2.5%</b>

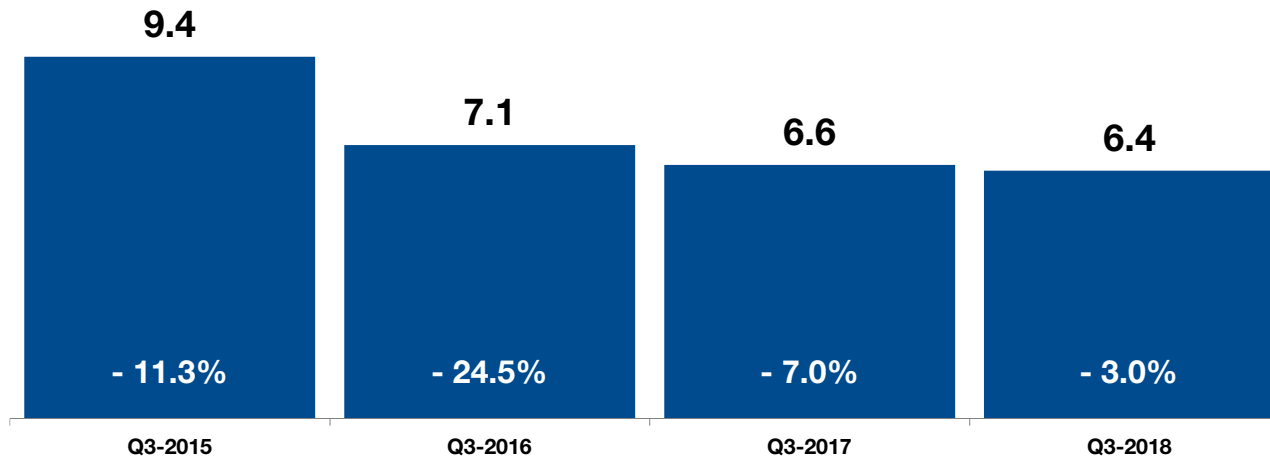
## Historical Inventory of Homes for Sale by Quarter



# Months Supply of Inventory

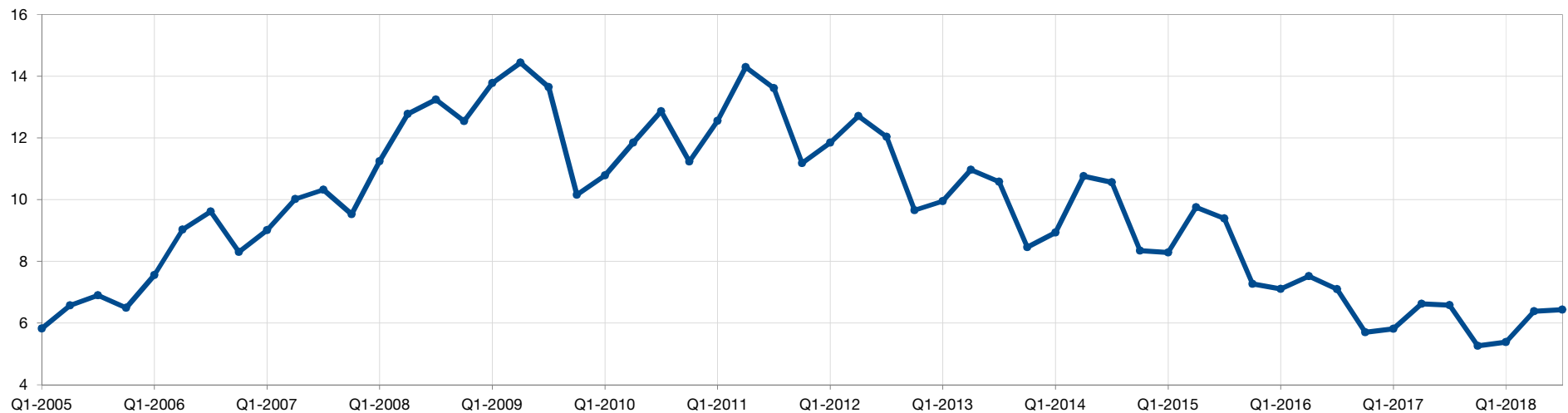
The inventory of homes for sale at the end of a given quarter, divided by the average monthly pending sales from the last 12 months.

## Third Quarter



	Months Supply	Percent Change
Q4-2015	7.3	-12.0%
Q1-2016	7.1	-14.5%
Q2-2016	7.5	-22.7%
Q3-2016	7.1	-24.5%
Q4-2016	5.7	-21.9%
Q1-2017	5.8	-18.3%
Q2-2017	6.6	-12.0%
Q3-2017	6.6	-7.0%
Q4-2017	5.3	-7.0%
Q1-2018	5.4	-6.9%
Q2-2018	6.4	-3.0%
<b>Q3-2018</b>	<b>6.4</b>	<b>-3.0%</b>

## Historical Months Supply of Inventory by Quarter



# Activity by County

Key metrics by report quarter for the counties in the state of New York.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q3-2017	Q3-2018	+ / -	Q3-2017	Q3-2018	+ / -	Q3-2017	Q3-2018	+ / -	Q3-2017	Q3-2018	+ / -	Q3-2017	Q3-2018	+ / -
<b>Albany*</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Allegany</b>	166	149	-10.2%	91	77	-15.4%	\$69,950	\$89,900	+28.5%	243	237	-2.5%	7.8	7.6	-2.6%
<b>Bronx</b>	606	620	+2.3%	387	371	-4.1%	\$300,000	\$359,000	+19.7%	756	674	-10.8%	6.3	5.4	-14.3%
<b>Broome</b>	729	714	-2.1%	471	507	+7.6%	\$113,402	\$124,300	+9.6%	913	781	-14.5%	6.6	5.5	-16.7%
<b>Cattaraugus</b>	295	305	+3.4%	191	176	-7.9%	\$79,750	\$88,250	+10.7%	612	549	-10.3%	10.5	9.6	-8.6%
<b>Cayuga</b>	297	285	-4.0%	214	196	-8.4%	\$126,000	\$136,500	+8.3%	359	353	-1.7%	6.4	6.8	+6.3%
<b>Chautauqua</b>	498	531	+6.6%	350	335	-4.3%	\$85,000	\$91,375	+7.5%	860	681	-20.8%	8.7	6.9	-20.7%
<b>Chemung</b>	323	315	-2.5%	254	262	+3.1%	\$118,000	\$121,000	+2.5%	415	355	-14.5%	6.3	4.7	-25.4%
<b>Chenango</b>	247	234	-5.3%	127	126	-0.8%	\$101,515	\$94,250	-7.2%	479	412	-14.0%	12.2	12.2	0.0%
<b>Clinton</b>	229	225	-1.7%	181	204	+12.7%	\$130,000	\$145,500	+11.9%	347	276	-20.5%	6.9	5.1	-26.1%
<b>Columbia</b>	452	389	-13.9%	221	209	-5.4%	\$257,580	\$240,500	-6.6%	950	789	-16.9%	15.2	11.2	-26.3%
<b>Cortland</b>	201	192	-4.5%	116	146	+25.9%	\$124,950	\$128,000	+2.4%	250	244	-2.4%	7.4	6.8	-8.1%
<b>Delaware</b>	398	356	-10.6%	164	140	-14.6%	\$135,000	\$155,500	+15.2%	938	814	-13.2%	17.7	16.6	-6.2%
<b>Dutchess</b>	1,441	1,404	-2.6%	995	894	-10.2%	\$265,000	\$292,000	+10.2%	2,131	1,858	-12.8%	7.6	6.8	-10.5%
<b>Erie</b>	3,207	3,368	+5.0%	2,584	2,471	-4.4%	\$159,500	\$169,900	+6.5%	1,900	1,899	-0.1%	2.6	2.7	+3.8%
<b>Essex</b>	288	246	-14.6%	151	174	+15.2%	\$150,000	\$170,700	+13.8%	843	662	-21.5%	19.1	13.7	-28.3%
<b>Franklin</b>	184	134	-27.2%	105	82	-21.9%	\$106,150	\$115,250	+8.6%	450	361	-19.8%	15.4	12.2	-20.8%
<b>Fulton</b>	231	251	+8.7%	178	146	-18.0%	\$111,700	\$120,305	+7.7%	397	386	-2.8%	8.9	8.7	-2.2%
<b>Genesee</b>	177	166	-6.2%	118	126	+6.8%	\$112,850	\$127,450	+12.9%	151	112	-25.8%	4.1	3.0	-26.8%
<b>Greene</b>	524	423	-19.3%	221	204	-7.7%	\$177,000	\$205,000	+15.8%	1,071	842	-21.4%	17.4	11.8	-32.2%
<b>Hamilton</b>	60	68	+13.3%	27	38	+40.7%	\$225,000	\$174,000	-22.7%	165	171	+3.6%	19.4	18.2	-6.2%
<b>Herkimer</b>	262	270	+3.1%	163	154	-5.5%	\$100,700	\$108,150	+7.4%	629	635	+1.0%	13.1	14.3	+9.2%

\* Data is included in the calculation of state totals. Contact the following local association for a noted county's statistical data:  
Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518.464.0191

# Activity by County (continued)

Key metrics by report quarter for the counties in the state of New York.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q3-2017	Q3-2018	+ / -	Q3-2017	Q3-2018	+ / -	Q3-2017	Q3-2018	+ / -	Q3-2017	Q3-2018	+ / -	Q3-2017	Q3-2018	+ / -
<b>Jefferson</b>	561	567	<b>+1.1%</b>	376	350	<b>-6.9%</b>	\$136,500	\$145,000	<b>+6.2%</b>	942	1,042	<b>+10.6%</b>	9.8	11.7	<b>+19.4%</b>
<b>Kings</b>	1,020	974	<b>-4.5%</b>	498	449	<b>-9.8%</b>	\$530,000	\$575,000	<b>+8.5%</b>	1,377	1,422	<b>+3.3%</b>	8.4	8.6	<b>+2.4%</b>
<b>Lewis</b>	97	125	<b>+28.9%</b>	60	55	<b>-8.3%</b>	\$95,000	\$134,000	<b>+41.1%</b>	216	231	<b>+6.9%</b>	11.0	14.2	<b>+29.1%</b>
<b>Livingston</b>	218	246	<b>+12.8%</b>	175	162	<b>-7.4%</b>	\$135,000	\$145,000	<b>+7.4%</b>	208	172	<b>-17.3%</b>	4.6	3.6	<b>-21.7%</b>
<b>Madison</b>	262	287	<b>+9.5%</b>	213	187	<b>-12.2%</b>	\$143,085	\$151,250	<b>+5.7%</b>	362	378	<b>+4.4%</b>	6.5	7.2	<b>+10.8%</b>
<b>Monroe</b>	3,242	3,238	<b>-0.1%</b>	2,705	2,633	<b>-2.7%</b>	\$147,000	\$152,000	<b>+3.4%</b>	1,614	1,531	<b>-5.1%</b>	2.1	2.1	<b>0.0%</b>
<b>Montgomery*</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Nassau</b>	4,895	5,195	<b>+6.1%</b>	4,003	3,765	<b>-5.9%</b>	\$515,000	\$540,000	<b>+4.9%</b>	7,298	7,949	<b>+8.9%</b>	6.6	7.2	<b>+9.1%</b>
<b>New York†</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Niagara</b>	802	823	<b>+2.6%</b>	639	581	<b>-9.1%</b>	\$139,000	\$145,000	<b>+4.3%</b>	575	479	<b>-16.7%</b>	3.2	2.8	<b>-12.5%</b>
<b>Oneida</b>	912	927	<b>+1.6%</b>	636	612	<b>-3.8%</b>	\$132,000	\$130,000	<b>-1.5%</b>	1,848	1,992	<b>+7.8%</b>	10.4	11.5	<b>+10.6%</b>
<b>Onondaga</b>	1,935	1,893	<b>-2.2%</b>	1,684	1,560	<b>-7.4%</b>	\$146,500	\$150,000	<b>+2.4%</b>	1,465	1,504	<b>+2.7%</b>	3.2	3.6	<b>+12.5%</b>
<b>Ontario</b>	617	561	<b>-9.1%</b>	379	350	<b>-7.7%</b>	\$164,000	\$179,950	<b>+9.7%</b>	468	516	<b>+10.3%</b>	4.4	5.1	<b>+15.9%</b>
<b>Orange</b>	1,645	1,805	<b>+9.7%</b>	1,292	1,284	<b>-0.6%</b>	\$239,900	\$260,000	<b>+8.4%</b>	2,336	2,174	<b>-6.9%</b>	6.4	5.7	<b>-10.9%</b>
<b>Orleans</b>	151	183	<b>+21.2%</b>	132	105	<b>-20.5%</b>	\$93,000	\$95,000	<b>+2.2%</b>	129	159	<b>+23.3%</b>	4.0	4.8	<b>+20.0%</b>
<b>Oswego</b>	458	414	<b>-9.6%</b>	350	338	<b>-3.4%</b>	\$101,230	\$120,500	<b>+19.0%</b>	586	529	<b>-9.7%</b>	5.9	5.6	<b>-5.1%</b>
<b>Otsego</b>	285	262	<b>-8.1%</b>	161	156	<b>-3.1%</b>	\$127,330	\$139,000	<b>+9.2%</b>	677	561	<b>-17.1%</b>	14.9	12.8	<b>-14.1%</b>
<b>Putnam</b>	487	521	<b>+7.0%</b>	344	347	<b>+0.9%</b>	\$325,000	\$340,000	<b>+4.6%</b>	658	633	<b>-3.8%</b>	6.6	6.2	<b>-6.1%</b>
<b>Queens</b>	3,960	4,258	<b>+7.5%</b>	2,355	2,172	<b>-7.8%</b>	\$530,000	\$584,000	<b>+10.2%</b>	6,084	6,608	<b>+8.6%</b>	8.1	8.9	<b>+9.9%</b>
<b>Rensselaer*</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Richmond</b>	1,559	1,552	<b>-0.4%</b>	1,155	1,139	<b>-1.4%</b>	\$520,000	\$550,000	<b>+5.8%</b>	1,782	1,815	<b>+1.9%</b>	5.0	5.1	<b>+2.0%</b>
<b>Rockland</b>	979	1,059	<b>+8.2%</b>	804	784	<b>-2.5%</b>	\$415,000	\$430,000	<b>+3.6%</b>	1,244	1,254	<b>+0.8%</b>	5.4	5.7	<b>+5.6%</b>

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

\* Data is included in the calculation of state totals. Contact the following local association for a noted county's statistical data:

Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518.464.0191

# Activity by County (continued)

Key metrics by report quarter for the counties in the state of New York.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q3-2017	Q3-2018	+ / -	Q3-2017	Q3-2018	+ / -	Q3-2017	Q3-2018	+ / -	Q3-2017	Q3-2018	+ / -	Q3-2017	Q3-2018	+ / -
St Lawrence	385	392	+1.8%	253	273	+7.9%	\$92,000	\$90,000	-2.2%	1,063	887	-16.6%	15.2	13.2	-13.2%
Saratoga*	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schenectady*	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schoharie*	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schuyler	93	65	-30.1%	51	61	+19.6%	\$186,450	\$140,000	-24.9%	118	83	-29.7%	7.5	5.6	-25.3%
Seneca	146	122	-16.4%	86	74	-14.0%	\$121,500	\$130,000	+7.0%	159	132	-17.0%	5.9	5.9	0.0%
Steuben	398	431	+8.3%	248	223	-10.1%	\$102,760	\$129,150	+25.7%	536	476	-11.2%	7.4	6.4	-13.5%
Suffolk	6,413	6,867	+7.1%	5,031	4,849	-3.6%	\$365,000	\$390,000	+6.8%	10,623	10,836	+2.0%	7.5	7.5	0.0%
Sullivan	642	570	-11.2%	326	274	-16.0%	\$125,500	\$149,000	+18.7%	1,446	1,431	-1.0%	15.4	14.9	-3.2%
Tioga	152	169	+11.2%	95	84	-11.6%	\$141,149	\$139,900	-0.9%	218	194	-11.0%	8.0	6.8	-15.0%
Tompkins	254	258	+1.6%	260	240	-7.7%	\$235,750	\$232,000	-1.6%	297	300	+1.0%	4.5	5.0	+11.1%
Ulster	1,020	944	-7.5%	611	604	-1.1%	\$225,000	\$229,900	+2.2%	1,793	1,453	-19.0%	9.8	7.9	-19.4%
Warren	469	466	-0.6%	291	295	+1.4%	\$236,250	\$205,900	-12.8%	892	810	-9.2%	10.2	9.4	-7.8%
Washington	317	257	-18.9%	199	214	+7.5%	\$137,694	\$157,000	+14.0%	555	420	-24.3%	9.3	7.2	-22.6%
Wayne	388	394	+1.5%	320	260	-18.8%	\$125,000	\$145,000	+16.0%	321	286	-10.9%	3.7	3.5	-5.4%
Westchester	3,241	3,288	+1.5%	2,992	2,860	-4.4%	\$537,000	\$535,000	-0.4%	4,133	3,974	-3.8%	5.3	5.1	-3.8%
Wyoming	139	118	-15.1%	97	109	+12.4%	\$90,950	\$109,000	+19.8%	152	111	-27.0%	5.9	3.9	-33.9%
Yates	99	105	+6.1%	64	79	+23.4%	\$178,000	\$180,000	+1.1%	111	135	+21.6%	5.0	6.1	+22.0%
<b>New York State</b>	<b>54,227</b>	<b>55,361</b>	<b>+2.1%</b>	<b>39,598</b>	<b>38,072</b>	<b>-3.9%</b>	<b>\$260,000</b>	<b>\$275,000</b>	<b>+5.8%</b>	<b>74,116</b>	<b>72,288</b>	<b>-2.5%</b>	<b>6.6</b>	<b>6.4</b>	<b>-3.0%</b>

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