

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	3-2015	3-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
New Listings		18,676	20,545	+ 10.0%	45,384	49,436	+ 8.9%
Pending Sales		9,822	12,363	+ 25.9%	24,172	29,654	+ 22.7%
Closed Sales		7,443	8,123	+ 9.1%	20,492	23,932	+ 16.8%
Days on Market		113	109	- 3.5%	110	105	- 4.5%
Median Sales Price		\$222,825	\$230,000	+ 3.2%	\$228,000	\$230,000	+ 0.9%
Avg. Sales Price		\$316,106	\$319,853	+ 1.2%	\$320,459	\$322,093	+ 0.5%
Pct. of List Price Received		95.1%	95.6%	+ 0.5%	95.1%	95.5%	+ 0.4%
Affordability Index		154	151	- 1.9%	150	151	+ 0.7%
Homes for Sale		79,397	73,404	- 7.5%	--	--	--
Months Supply		8.5	6.8	- 20.0%	--	--	--

Activity by County

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -
Albany* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Allegany	52	108	+107.7%	22	16	-27.3%	\$64,000	\$59,900	-6.4%	282	486	+72.3%	10.9	18.3	+67.9%
Bronx	219	204	-6.8%	78	104	+33.3%	\$293,750	\$315,000	+7.2%	998	777	-22.1%	10.8	6.6	-38.9%
Broome	197	300	+52.3%	79	91	+15.2%	\$101,862	\$93,351	-8.4%	945	982	+3.9%	8.4	7.6	-9.5%
Cattaraugus* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Cayuga	87	93	+6.9%	33	45	+36.4%	\$105,000	\$99,050	-5.7%	459	353	-23.1%	9.1	5.9	-35.2%
Chautauqua	106	170	+60.4%	59	44	-25.4%	\$75,000	\$67,450	-10.1%	1,109	1,583	+42.7%	15.6	19.8	+26.9%
Chemung	91	90	-1.1%	41	48	+17.1%	\$109,500	\$120,000	+9.6%	401	370	-7.7%	6.5	5.8	-10.8%
Chenango	68	92	+35.3%	22	29	+31.8%	\$76,900	\$82,413	+7.2%	445	456	+2.5%	16.9	15.1	-10.7%
Clinton	73	93	+27.4%	29	37	+27.6%	\$137,000	\$128,250	-6.4%	386	338	-12.4%	8.7	6.3	-27.6%
Columbia	103	166	+61.2%	42	43	+2.4%	\$205,425	\$225,000	+9.5%	842	836	-0.7%	15.1	13.6	-9.9%
Cortland	54	48	-11.1%	20	22	+10.0%	\$115,500	\$91,390	-20.9%	288	252	-12.5%	10.0	7.3	-27.0%
Delaware	94	151	+60.6%	29	32	+10.3%	\$125,500	\$120,250	-4.2%	813	812	-0.1%	24.6	19.0	-22.8%
Dutchess	507	563	+11.0%	148	188	+27.0%	\$224,900	\$220,000	-2.2%	2,315	2,082	-10.1%	11.6	8.6	-25.9%
Erie* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Essex	71	85	+19.7%	21	41	+95.2%	\$161,000	\$150,000	-6.8%	820	765	-6.7%	24.0	19.1	-20.4%
Franklin	40	50	+25.0%	10	24	+140.0%	\$89,800	\$73,500	-18.2%	470	385	-18.1%	21.1	12.8	-39.3%
Fulton	69	68	-1.4%	34	31	-8.8%	\$76,080	\$69,000	-9.3%	478	395	-17.4%	11.4	9.3	-18.4%
Genesee* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Greene	126	145	+15.1%	30	53	+76.7%	\$182,075	\$149,000	-18.2%	1,039	938	-9.7%	20.1	14.1	-29.9%
Hamilton	7	14	+100.0%	3	7	+133.3%	\$150,000	\$373,000	+148.7%	134	127	-5.2%	24.4	17.5	-28.3%
Herkimer	52	65	+25.0%	26	19	-26.9%	\$67,950	\$70,000	+3.0%	440	486	+10.5%	15.4	14.3	-7.1%

Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -
Jefferson	201	196	-2.5%	63	50	-20.6%	\$147,000	\$66,780	-54.6%	1,078	1,018	-5.6%	13.2	13.7	+3.8%
Kings	320	361	+12.8%	158	142	-10.1%	\$465,000	\$466,250	+0.3%	2,195	1,914	-12.8%	12.7	11.3	-11.0%
Lewis	43	45	+4.7%	12	16	+33.3%	\$80,000	\$69,000	-13.8%	271	224	-17.3%	20.0	11.4	-43.0%
Livingston* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Madison	78	110	+41.0%	34	43	+26.5%	\$128,500	\$127,000	-1.2%	414	377	-8.9%	8.0	6.9	-13.8%
Monroe	1,172	1,338	+14.2%	489	503	+2.9%	\$120,000	\$130,000	+8.3%	2,235	2,069	-7.4%	3.4	2.8	-17.6%
Montgomery* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Nassau	1,922	2,082	+8.3%	749	936	+25.0%	\$415,000	\$430,000	+3.6%	7,128	6,511	-8.7%	7.5	5.9	-21.3%
New York†	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Niagara* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Oneida	220	300	+36.4%	106	117	+10.4%	\$115,250	\$109,950	-4.6%	1,410	1,590	+12.8%	9.6	9.6	0.0%
Onondaga	679	727	+7.1%	310	307	-1.0%	\$126,950	\$116,400	-8.3%	2,308	1,726	-25.2%	6.0	3.9	-35.0%
Ontario	222	215	-3.2%	86	77	-10.5%	\$156,750	\$138,500	-11.6%	579	527	-9.0%	5.7	4.8	-15.8%
Orange* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Orleans* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Oswego	119	151	+26.9%	48	72	+50.0%	\$87,500	\$90,213	+3.1%	664	599	-9.8%	8.8	7.1	-19.3%
Otsego	109	128	+17.4%	29	29	0.0%	\$91,750	\$115,900	+26.3%	724	643	-11.2%	21.6	14.8	-31.5%
Putnam* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Queens	1,418	1,294	-8.7%	691	646	-6.5%	\$400,000	\$415,000	+3.8%	5,391	4,683	-13.1%	7.2	6.0	-16.7%
Rensselaer* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Richmond	554	527	-4.9%	269	301	+11.9%	\$410,000	\$415,000	+1.2%	2,192	1,531	-30.2%	7.8	4.5	-42.3%
Rockland* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Activity by County (continued)

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	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -
St Lawrence	172	133	-22.7%	41	29	-29.3%	\$75,000	\$80,000	+6.7%	1,099	1,022	-7.0%	19.3	15.4	-20.2%
Saratoga* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schenectady* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schoharie* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schuyler	27	34	+25.9%	7	7	0.0%	\$185,000	\$100,000	-45.9%	132	113	-14.4%	10.1	8.0	-20.8%
Seneca	45	44	-2.2%	18	21	+16.7%	\$135,450	\$89,900	-33.6%	184	153	-16.8%	8.3	6.1	-26.5%
Steuben	131	109	-16.8%	57	64	+12.3%	\$101,000	\$99,900	-1.1%	679	664	-2.2%	9.5	8.8	-7.4%
Suffolk	2,417	2,484	+2.8%	858	939	+9.4%	\$305,000	\$309,495	+1.5%	10,868	10,299	-5.2%	10.1	8.2	-18.8%
Sullivan	163	201	+23.3%	49	79	+61.2%	\$89,250	\$79,000	-11.5%	1,359	1,299	-4.4%	23.0	16.2	-29.6%
Tioga	61	66	+8.2%	20	13	-35.0%	\$112,000	\$125,000	+11.6%	245	267	+9.0%	10.9	10.5	-3.7%
Tompkins	137	174	+27.0%	33	33	0.0%	\$205,501	\$241,000	+17.3%	300	301	+0.3%	5.2	4.5	-13.5%
Ulster	275	340	+23.6%	101	142	+40.6%	\$187,100	\$200,000	+6.9%	1,897	1,665	-12.2%	13.7	10.5	-23.4%
Warren	154	176	+14.3%	55	62	+12.7%	\$195,000	\$180,000	-7.7%	989	902	-8.8%	13.6	10.9	-19.9%
Washington	84	103	+22.6%	33	48	+45.5%	\$71,250	\$108,475	+52.2%	612	567	-7.4%	13.8	10.1	-26.8%
Wayne	130	133	+2.3%	39	53	+35.9%	\$114,000	\$105,000	-7.9%	405	345	-14.8%	5.6	4.2	-25.0%
Westchester* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Wyoming* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Yates	25	24	-4.0%	19	18	-5.3%	\$135,000	\$133,900	-0.8%	168	161	-4.2%	7.8	7.3	-6.4%
New York State	18,676	20,545	+10.0%	7,443	8,123	+9.1%	\$222,825	\$230,000	+3.2%	79,397	73,404	-7.5%	8.5	6.8	-20.0%

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, 60 South Broadway, White Plains, NY 10601, 914-681-0833

(3) Buffalo Niagara Association of REALTORS®, 200 John James Audubon Pkwy, Amherst, NY 14228, 716-636-9000