

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	1-2016	1-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings		14,132	13,598	- 3.8%	14,132	13,598	- 3.8%
Pending Sales		7,845	8,513	+ 8.5%	7,845	8,513	+ 8.5%
Closed Sales		8,142	8,472	+ 4.1%	8,142	8,472	+ 4.1%
Days on Market		102	92	- 9.8%	102	92	- 9.8%
Median Sales Price		\$230,000	\$250,000	+ 8.7%	\$230,000	\$250,000	+ 8.7%
Avg. Sales Price		\$323,658	\$342,348	+ 5.8%	\$323,658	\$342,348	+ 5.8%
Pct. of List Price Received		95.5%	96.3%	+ 0.8%	95.5%	96.3%	+ 0.8%
Affordability Index		150	133	- 11.3%	150	133	- 11.3%
Homes for Sale		74,065	59,771	- 19.3%	--	--	--
Months Supply		7.2	5.3	- 26.4%	--	--	--

Activity by County

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -
Albany* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Allegany	32	28	-12.5%	16	18	+12.5%	\$51,450	\$85,000	+65.2%	274	215	-21.5%	11.1	8.0	-27.9%
Bronx	180	158	-12.2%	88	98	+11.4%	\$322,225	\$325,000	+0.9%	861	626	-27.3%	8.3	5.0	-39.8%
Broome	191	188	-1.6%	98	111	+13.3%	\$103,000	\$84,800	-17.7%	949	789	-16.9%	7.5	5.9	-21.3%
Cattaraugus* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Cayuga	71	63	-11.3%	40	39	-2.5%	\$113,250	\$106,560	-5.9%	443	276	-37.7%	8.2	4.8	-41.5%
Chautauqua	108	120	+11.1%	71	57	-19.7%	\$95,000	\$82,250	-13.4%	819	1,116	+36.3%	8.8	10.9	+23.9%
Chemung	89	72	-19.1%	44	43	-2.3%	\$108,500	\$74,130	-31.7%	435	346	-20.5%	7.2	5.5	-23.6%
Chenango	58	59	+1.7%	24	19	-20.8%	\$89,500	\$81,450	-9.0%	491	408	-16.9%	17.2	11.5	-33.1%
Clinton	42	42	0.0%	39	30	-23.1%	\$145,000	\$128,750	-11.2%	349	260	-25.5%	7.0	5.1	-27.1%
Columbia	95	81	-14.7%	33	48	+45.5%	\$224,000	\$224,600	+0.3%	894	705	-21.1%	16.1	10.5	-34.8%
Cortland	44	41	-6.8%	24	25	+4.2%	\$111,000	\$130,000	+17.1%	283	218	-23.0%	8.6	5.8	-32.6%
Delaware	68	64	-5.9%	34	44	+29.4%	\$110,000	\$150,000	+36.4%	822	725	-11.8%	19.9	14.3	-28.1%
Dutchess	367	378	+3.0%	199	222	+11.6%	\$222,500	\$237,125	+6.6%	2,046	1,624	-20.6%	9.2	5.7	-38.0%
Erie* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Essex	40	45	+12.5%	33	32	-3.0%	\$189,000	\$190,750	+0.9%	799	685	-14.3%	21.2	16.5	-22.2%
Franklin	31	31	0.0%	22	22	0.0%	\$63,500	\$127,200	+100.3%	435	383	-12.0%	15.3	13.4	-12.4%
Fulton	53	50	-5.7%	24	38	+58.3%	\$92,750	\$107,500	+15.9%	444	293	-34.0%	10.6	6.4	-39.6%
Genesee* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Greene	120	104	-13.3%	44	36	-18.2%	\$184,400	\$148,125	-19.7%	1,013	849	-16.2%	17.1	12.7	-25.7%
Hamilton	10	10	0.0%	5	3	-40.0%	\$186,000	\$135,000	-27.4%	134	110	-17.9%	18.7	14.8	-20.9%
Herkimer	61	52	-14.8%	29	34	+17.2%	\$86,200	\$118,180	+37.1%	504	500	-0.8%	15.8	12.0	-24.1%

Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -
Jefferson	128	116	-9.4%	52	69	+32.7%	\$141,250	\$119,450	-15.4%	1,126	789	-29.9%	15.2	8.8	-42.1%
Kings	260	287	+10.4%	129	148	+14.7%	\$475,000	\$469,500	-1.2%	1,345	1,063	-21.0%	7.8	6.5	-16.7%
Lewis	26	17	-34.6%	19	13	-31.6%	\$82,250	\$87,500	+6.4%	244	205	-16.0%	13.4	10.8	-19.4%
Livingston* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Madison	40	60	+50.0%	38	35	-7.9%	\$128,500	\$135,000	+5.1%	404	324	-19.8%	7.7	5.6	-27.3%
Monroe	880	758	-13.9%	465	437	-6.0%	\$122,000	\$129,000	+5.7%	2,195	1,462	-33.4%	3.0	1.9	-36.7%
Montgomery* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Nassau	1,402	1,295	-7.6%	882	931	+5.6%	\$445,000	\$475,000	+6.7%	6,239	5,544	-11.1%	5.9	5.0	-15.3%
New York†	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Niagara* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Oneida	234	215	-8.1%	134	135	+0.7%	\$110,000	\$100,000	-9.1%	1,575	1,540	-2.2%	9.8	8.9	-9.2%
Onondaga	432	431	-0.2%	328	327	-0.3%	\$130,000	\$128,375	-1.3%	2,279	1,352	-40.7%	5.4	2.9	-46.3%
Ontario	153	161	+5.2%	65	66	+1.5%	\$134,900	\$133,500	-1.0%	562	411	-26.9%	5.2	3.9	-25.0%
Orange* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Orleans* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Oswego	93	107	+15.1%	54	75	+38.9%	\$75,138	\$104,000	+38.4%	722	527	-27.0%	9.1	5.6	-38.5%
Otsego	72	43	-40.3%	28	37	+32.1%	\$109,975	\$125,000	+13.7%	650	496	-23.7%	15.4	10.4	-32.5%
Putnam* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Queens	1,024	1,032	+0.8%	663	655	-1.2%	\$442,050	\$480,000	+8.6%	4,960	4,584	-7.6%	6.4	6.0	-6.3%
Rensselaer* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Richmond	406	353	-13.1%	273	324	+18.7%	\$429,000	\$490,000	+14.2%	1,589	984	-38.1%	4.9	2.7	-44.9%
Rockland* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Activity by County (continued)

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	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -	1-2016	1-2017	+ / -
St Lawrence	82	72	-12.2%	41	39	-4.9%	\$89,000	\$100,000	+12.4%	1,018	843	-17.2%	16.1	12.6	-21.7%
Saratoga* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schenectady* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schoharie* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schuyler	13	24	+84.6%	8	14	+75.0%	\$96,399	\$136,800	+41.9%	103	105	+1.9%	7.8	7.0	-10.3%
Seneca	27	32	+18.5%	18	24	+33.3%	\$90,050	\$106,250	+18.0%	154	110	-28.6%	6.6	4.2	-36.4%
Steuben	129	94	-27.1%	49	58	+18.4%	\$104,000	\$114,950	+10.5%	556	441	-20.7%	7.9	5.9	-25.3%
Suffolk	2,003	1,837	-8.3%	977	1,081	+10.6%	\$315,000	\$340,000	+7.9%	10,294	8,668	-15.8%	8.6	6.3	-26.7%
Sullivan	91	115	+26.4%	63	71	+12.7%	\$132,500	\$125,000	-5.7%	1,263	1,096	-13.2%	16.7	13.0	-22.2%
Tioga	41	36	-12.2%	24	13	-45.8%	\$122,500	\$135,000	+10.2%	266	197	-25.9%	10.6	7.4	-30.2%
Tompkins	70	71	+1.4%	34	34	0.0%	\$222,350	\$186,000	-16.3%	290	202	-30.3%	4.8	3.3	-31.3%
Ulster	291	266	-8.6%	125	149	+19.2%	\$180,000	\$219,250	+21.8%	1,813	1,329	-26.7%	11.8	7.5	-36.4%
Warren	106	105	-0.9%	74	53	-28.4%	\$202,500	\$167,000	-17.5%	926	749	-19.1%	11.7	8.8	-24.8%
Washington	70	74	+5.7%	45	36	-20.0%	\$118,000	\$120,800	+2.4%	625	492	-21.3%	11.7	7.8	-33.3%
Wayne	85	106	+24.7%	53	59	+11.3%	\$96,000	\$112,000	+16.7%	389	299	-23.1%	4.8	3.6	-25.0%
Westchester* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Wyoming* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Yates	32	20	-37.5%	23	17	-26.1%	\$106,000	\$199,000	+87.7%	181	104	-42.5%	8.7	5.0	-42.5%
New York State	14,132	13,598	-3.8%	8,142	8,472	+4.1%	\$230,000	\$250,000	+8.7%	74,065	59,771	-19.3%	7.2	5.3	-26.4%

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914-681-0833

(3) Buffalo Niagara Association of REALTORS®, 200 John James Audubon Pkwy, Amherst, NY 14228, 716-636-9000