

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	3-2016	3-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings		20,831	18,743	- 10.0%	50,001	46,546	- 6.9%
Pending Sales		12,129	12,610	+ 4.0%	29,121	30,596	+ 5.1%
Closed Sales		8,638	8,889	+ 2.9%	24,704	25,366	+ 2.7%
Days on Market		108	98	- 9.3%	105	96	- 8.6%
Median Sales Price		\$227,500	\$249,000	+ 9.5%	\$230,000	\$245,000	+ 6.5%
Avg. Sales Price		\$315,179	\$340,288	+ 8.0%	\$321,045	\$337,350	+ 5.1%
Pct. of List Price Received		95.6%	96.4%	+ 0.8%	95.5%	96.3%	+ 0.8%
Affordability Index		155	136	- 12.3%	153	138	- 9.8%
Homes for Sale		76,896	61,857	- 19.6%	--	--	--
Months Supply		7.2	5.5	- 23.6%	--	--	--

Activity by County

Key metrics by report month for the counties in the state of New York.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -
Albany* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Allegany	107	96	-10.3%	19	24	+26.3%	\$54,950	\$50,000	-9.0%	339	252	-25.7%	13.6	8.9	-34.6%
Bronx	203	202	-0.5%	109	129	+18.3%	\$315,000	\$315,000	0.0%	860	638	-25.8%	8.1	5.0	-38.3%
Broome	299	226	-24.4%	95	122	+28.4%	\$93,351	\$97,668	+4.6%	1,015	781	-23.1%	8.0	5.7	-28.8%
Cattaraugus* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Cayuga	92	85	-7.6%	54	34	-37.0%	\$92,050	\$104,500	+13.5%	413	282	-31.7%	7.2	5.1	-29.2%
Chautauqua	212	178	-16.0%	63	55	-12.7%	\$86,250	\$79,000	-8.4%	850	1,193	+40.4%	8.9	11.6	+30.3%
Chemung	90	111	+23.3%	48	41	-14.6%	\$120,000	\$92,000	-23.3%	407	351	-13.8%	6.6	5.7	-13.6%
Chenango	92	63	-31.5%	30	33	+10.0%	\$85,000	\$100,000	+17.6%	493	391	-20.7%	16.5	10.7	-35.2%
Clinton	92	67	-27.2%	37	36	-2.7%	\$128,250	\$108,350	-15.5%	352	269	-23.6%	6.8	5.2	-23.5%
Columbia	174	133	-23.6%	46	48	+4.3%	\$221,000	\$289,500	+31.0%	927	730	-21.3%	15.9	11.0	-30.8%
Cortland	49	47	-4.1%	23	24	+4.3%	\$89,500	\$119,530	+33.6%	276	189	-31.5%	8.0	5.1	-36.3%
Delaware	157	93	-40.8%	38	40	+5.3%	\$120,250	\$137,250	+14.1%	860	695	-19.2%	19.4	13.7	-29.4%
Dutchess	560	510	-8.9%	190	212	+11.6%	\$219,750	\$240,000	+9.2%	2,217	1,638	-26.1%	9.6	5.7	-40.6%
Erie* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Essex	90	59	-34.4%	41	39	-4.9%	\$150,000	\$206,700	+37.8%	800	678	-15.3%	20.0	16.2	-19.0%
Franklin	50	33	-34.0%	25	14	-44.0%	\$72,000	\$85,100	+18.2%	437	370	-15.3%	14.7	12.9	-12.2%
Fulton	69	59	-14.5%	32	32	0.0%	\$68,500	\$94,420	+37.8%	422	297	-29.6%	9.9	6.5	-34.3%
Genesee* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Greene	146	127	-13.0%	55	36	-34.5%	\$147,000	\$164,300	+11.8%	1,014	819	-19.2%	16.4	12.7	-22.6%
Hamilton	15	10	-33.3%	7	6	-14.3%	\$373,000	\$125,500	-66.4%	139	111	-20.1%	19.4	14.5	-25.3%
Herkimer	66	55	-16.7%	21	39	+85.7%	\$70,000	\$82,100	+17.3%	501	497	-0.8%	15.1	11.7	-22.5%

Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -
Jefferson	197	185	-6.1%	58	69	+19.0%	\$80,750	\$127,000	+57.3%	1,144	834	-27.1%	15.4	8.9	-42.2%
Kings	385	288	-25.2%	158	144	-8.9%	\$477,500	\$505,000	+5.8%	1,430	1,081	-24.4%	8.3	6.7	-19.3%
Lewis	45	39	-13.3%	16	11	-31.3%	\$69,000	\$90,000	+30.4%	245	201	-18.0%	12.5	10.5	-16.0%
Livingston* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Madison	111	80	-27.9%	47	38	-19.1%	\$130,000	\$120,290	-7.5%	419	300	-28.4%	7.8	5.1	-34.6%
Monroe	1,337	1,099	-17.8%	579	495	-14.5%	\$125,900	\$130,500	+3.7%	2,251	1,419	-37.0%	3.0	1.9	-36.7%
Montgomery* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Nassau	2,149	1,928	-10.3%	967	956	-1.1%	\$430,000	\$470,000	+9.3%	6,757	6,158	-8.9%	6.2	5.5	-11.3%
New York†	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Niagara* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Oneida	299	243	-18.7%	122	133	+9.0%	\$109,950	\$114,950	+4.5%	1,605	1,559	-2.9%	9.8	8.9	-9.2%
Onondaga	725	669	-7.7%	343	338	-1.5%	\$115,375	\$127,232	+10.3%	2,142	1,254	-41.5%	4.9	2.7	-44.9%
Ontario	213	192	-9.9%	81	76	-6.2%	\$146,000	\$145,000	-0.7%	579	421	-27.3%	5.3	4.0	-24.5%
Orange* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Orleans* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Oswego	150	153	+2.0%	81	72	-11.1%	\$91,013	\$71,000	-22.0%	707	493	-30.3%	8.6	5.0	-41.9%
Otsego	125	90	-28.0%	31	22	-29.0%	\$115,900	\$110,000	-5.1%	688	532	-22.7%	15.9	11.5	-27.7%
Putnam* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Queens	1,385	1,350	-2.5%	686	643	-6.3%	\$425,000	\$490,000	+15.3%	4,991	4,925	-1.3%	6.4	6.5	+1.6%
Rensselaer* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Richmond	520	523	+0.6%	301	343	+14.0%	\$415,000	\$500,000	+20.5%	1,703	1,128	-33.8%	5.2	3.1	-40.4%
Rockland* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Activity by County (continued)

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	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -
St Lawrence	132	121	-8.3%	38	52	+36.8%	\$81,000	\$67,450	-16.7%	1,731	841	-51.4%	23.5	6.7	-71.5%
Saratoga* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schenectady* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schoharie* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schuyler	32	19	-40.6%	7	18	+157.1%	\$100,000	\$137,750	+37.8%	119	101	-15.1%	9.1	6.6	-27.5%
Seneca	45	39	-13.3%	20	16	-20.0%	\$89,950	\$102,500	+14.0%	155	110	-29.0%	6.3	4.1	-34.9%
Steuben	108	119	+10.2%	65	62	-4.6%	\$99,900	\$111,950	+12.1%	565	408	-27.8%	8.0	5.3	-33.8%
Suffolk	2,530	2,519	-0.4%	1,002	1,153	+15.1%	\$309,990	\$329,700	+6.4%	10,541	9,403	-10.8%	8.5	6.8	-20.0%
Sullivan	203	166	-18.2%	80	64	-20.0%	\$82,000	\$96,500	+17.7%	1,312	1,062	-19.1%	16.7	12.4	-25.7%
Tioga	67	45	-32.8%	14	10	-28.6%	\$123,840	\$89,025	-28.1%	273	167	-38.8%	10.7	6.0	-43.9%
Tompkins	171	146	-14.6%	33	30	-9.1%	\$241,000	\$204,250	-15.2%	347	253	-27.1%	5.4	4.1	-24.1%
Ulster	349	284	-18.6%	148	162	+9.5%	\$200,000	\$188,500	-5.8%	1,856	1,338	-27.9%	11.5	7.1	-38.3%
Warren	178	124	-30.3%	62	68	+9.7%	\$180,000	\$184,000	+2.2%	945	735	-22.2%	11.4	8.6	-24.6%
Washington	103	80	-22.3%	51	54	+5.9%	\$97,000	\$103,000	+6.2%	597	444	-25.6%	10.7	7.0	-34.6%
Wayne	131	125	-4.6%	66	63	-4.5%	\$105,250	\$108,000	+2.6%	365	293	-19.7%	4.4	3.5	-20.5%
Westchester* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Wyoming* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Yates	24	28	+16.7%	18	13	-27.8%	\$133,900	\$195,000	+45.6%	167	103	-38.3%	7.4	5.1	-31.1%
New York State	20,831	18,743	-10.0%	8,638	8,889	+2.9%	\$227,500	\$249,000	+9.5%	76,896	61,857	-19.6%	7.2	5.5	-23.6%

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914-681-0833

(3) Buffalo Niagara Association of REALTORS®, 200 John James Audubon Pkwy, Amherst, NY 14228, 716-636-9000