

# Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	5-2016	5-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>New Listings</b>		22,354	<b>23,072</b>	+ 3.2%	94,431	<b>89,526</b>	- 5.2%
<b>Pending Sales</b>		13,596	<b>14,710</b>	+ 8.2%	55,965	<b>57,612</b>	+ 2.9%
<b>Closed Sales</b>		10,235	<b>10,704</b>	+ 4.6%	43,897	<b>45,381</b>	+ 3.4%
<b>Days on Market</b>		96	<b>88</b>	- 8.3%	103	<b>93</b>	- 9.7%
<b>Median Sales Price</b>		\$223,200	<b>\$239,000</b>	+ 7.1%	\$225,000	<b>\$239,900</b>	+ 6.6%
<b>Avg. Sales Price</b>		\$315,390	<b>\$342,562</b>	+ 8.6%	\$317,047	<b>\$334,569</b>	+ 5.5%
<b>Pct. of List Price Received</b>		96.2%	<b>97.0%</b>	+ 0.8%	95.7%	<b>96.5%</b>	+ 0.8%
<b>Affordability Index</b>		159	<b>145</b>	- 8.8%	157	<b>144</b>	- 8.3%
<b>Homes for Sale</b>		82,286	<b>68,819</b>	- 16.4%	--	--	--
<b>Months Supply</b>		7.5	<b>6.1</b>	- 18.7%	--	--	--

# Activity by County

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -
<b>Albany*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Allegany</b>	59	70	<b>+18.6%</b>	25	48	<b>+92.0%</b>	\$69,000	\$68,000	<b>-1.4%</b>	292	252	<b>-13.7%</b>	11.5	8.4	<b>-27.0%</b>
<b>Bronx</b>	201	230	<b>+14.4%</b>	103	113	<b>+9.7%</b>	\$299,999	\$300,000	<b>+0.0%</b>	912	718	<b>-21.3%</b>	8.4	5.7	<b>-32.1%</b>
<b>Broome</b>	270	317	<b>+17.4%</b>	132	137	<b>+3.8%</b>	\$91,000	\$109,900	<b>+20.8%</b>	1,047	857	<b>-18.1%</b>	8.1	6.1	<b>-24.7%</b>
<b>Cattaraugus*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Cayuga</b>	124	125	<b>+0.8%</b>	61	58	<b>-4.9%</b>	\$107,075	\$113,950	<b>+6.4%</b>	461	334	<b>-27.5%</b>	8.0	5.8	<b>-27.5%</b>
<b>Chautauqua</b>	241	235	<b>-2.5%</b>	96	93	<b>-3.1%</b>	\$80,000	\$84,400	<b>+5.5%</b>	962	1,382	<b>+43.7%</b>	9.8	13.6	<b>+38.8%</b>
<b>Chemung</b>	114	137	<b>+20.2%</b>	79	62	<b>-21.5%</b>	\$92,250	\$90,361	<b>-2.0%</b>	449	353	<b>-21.4%</b>	7.3	5.4	<b>-26.0%</b>
<b>Chenango</b>	100	113	<b>+13.0%</b>	41	36	<b>-12.2%</b>	\$89,770	\$99,000	<b>+10.3%</b>	540	454	<b>-15.9%</b>	17.5	12.5	<b>-28.6%</b>
<b>Clinton</b>	114	109	<b>-4.4%</b>	42	52	<b>+23.8%</b>	\$115,750	\$155,250	<b>+34.1%</b>	420	298	<b>-29.0%</b>	7.9	5.8	<b>-26.6%</b>
<b>Columbia</b>	227	201	<b>-11.5%</b>	53	47	<b>-11.3%</b>	\$190,000	\$255,000	<b>+34.2%</b>	1,091	838	<b>-23.2%</b>	18.3	12.4	<b>-32.2%</b>
<b>Cortland</b>	80	65	<b>-18.8%</b>	32	37	<b>+15.6%</b>	\$101,700	\$112,730	<b>+10.8%</b>	294	197	<b>-33.0%</b>	8.6	5.3	<b>-38.4%</b>
<b>Delaware</b>	169	189	<b>+11.8%</b>	40	59	<b>+47.5%</b>	\$105,000	\$146,000	<b>+39.0%</b>	965	812	<b>-15.9%</b>	20.8	15.7	<b>-24.5%</b>
<b>Dutchess</b>	565	613	<b>+8.5%</b>	244	294	<b>+20.5%</b>	\$237,000	\$250,000	<b>+5.5%</b>	2,481	1,934	<b>-22.0%</b>	10.4	6.6	<b>-36.5%</b>
<b>Erie*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Essex</b>	122	151	<b>+23.8%</b>	37	31	<b>-16.2%</b>	\$147,900	\$124,500	<b>-15.8%</b>	861	776	<b>-9.9%</b>	21.4	18.2	<b>-15.0%</b>
<b>Franklin</b>	74	77	<b>+4.1%</b>	26	28	<b>+7.7%</b>	\$75,000	\$97,500	<b>+30.0%</b>	487	422	<b>-13.3%</b>	16.4	15.0	<b>-8.5%</b>
<b>Fulton</b>	117	102	<b>-12.8%</b>	43	39	<b>-9.3%</b>	\$123,880	\$91,500	<b>-26.1%</b>	471	341	<b>-27.6%</b>	11.1	7.4	<b>-33.3%</b>
<b>Genesee*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Greene</b>	219	213	<b>-2.7%</b>	42	51	<b>+21.4%</b>	\$178,266	\$164,000	<b>-8.0%</b>	1,131	906	<b>-19.9%</b>	17.9	14.3	<b>-20.1%</b>
<b>Hamilton</b>	24	30	<b>+25.0%</b>	4	7	<b>+75.0%</b>	\$195,000	\$144,000	<b>-26.2%</b>	164	145	<b>-11.6%</b>	23.4	18.3	<b>-21.8%</b>
<b>Herkimer</b>	100	101	<b>+1.0%</b>	28	55	<b>+96.4%</b>	\$127,500	\$95,400	<b>-25.2%</b>	577	508	<b>-12.0%</b>	16.3	11.1	<b>-31.9%</b>

# Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -
<b>Jefferson</b>	298	243	<b>-18.5%</b>	78	109	<b>+39.7%</b>	\$115,900	\$142,000	<b>+22.5%</b>	1,326	905	<b>-31.7%</b>	16.9	9.2	<b>-45.6%</b>
<b>Kings</b>	305	391	<b>+28.2%</b>	164	159	<b>-3.0%</b>	\$477,500	\$499,000	<b>+4.5%</b>	1,413	1,297	<b>-8.2%</b>	8.0	8.2	<b>+2.5%</b>
<b>Lewis</b>	52	55	<b>+5.8%</b>	15	22	<b>+46.7%</b>	\$139,900	\$120,000	<b>-14.2%</b>	270	218	<b>-19.3%</b>	14.3	11.2	<b>-21.7%</b>
<b>Livingston*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Madison</b>	116	118	<b>+1.7%</b>	58	51	<b>-12.1%</b>	\$150,000	\$171,125	<b>+14.1%</b>	475	336	<b>-29.3%</b>	8.6	5.6	<b>-34.9%</b>
<b>Monroe</b>	1,403	1,369	<b>-2.4%</b>	878	717	<b>-18.3%</b>	\$129,900	\$135,000	<b>+3.9%</b>	2,385	1,513	<b>-36.6%</b>	3.1	2.0	<b>-35.5%</b>
<b>Montgomery*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Nassau</b>	2,132	2,067	<b>-3.0%</b>	904	971	<b>+7.4%</b>	\$450,000	\$480,000	<b>+6.7%</b>	7,404	6,830	<b>-7.8%</b>	6.6	6.2	<b>-6.1%</b>
<b>New York†</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Niagara*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Oneida</b>	367	399	<b>+8.7%</b>	149	173	<b>+16.1%</b>	\$114,900	\$112,000	<b>-2.5%</b>	1,720	1,734	<b>+0.8%</b>	10.1	10.2	<b>+1.0%</b>
<b>Onondaga</b>	842	786	<b>-6.7%</b>	438	474	<b>+8.2%</b>	\$130,000	\$135,980	<b>+4.6%</b>	2,184	1,279	<b>-41.4%</b>	5.0	2.7	<b>-46.0%</b>
<b>Ontario</b>	252	235	<b>-6.7%</b>	101	95	<b>-5.9%</b>	\$179,900	\$153,000	<b>-15.0%</b>	616	447	<b>-27.4%</b>	5.6	4.2	<b>-25.0%</b>
<b>Orange*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Orleans*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Oswego</b>	218	211	<b>-3.2%</b>	89	101	<b>+13.5%</b>	\$110,000	\$95,000	<b>-13.6%</b>	815	561	<b>-31.2%</b>	10.0	5.5	<b>-45.0%</b>
<b>Otsego</b>	128	126	<b>-1.6%</b>	38	36	<b>-5.3%</b>	\$139,651	\$107,250	<b>-23.2%</b>	774	605	<b>-21.8%</b>	17.7	13.2	<b>-25.4%</b>
<b>Putnam*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Queens</b>	1,358	1,347	<b>-0.8%</b>	668	638	<b>-4.5%</b>	\$454,000	\$478,396	<b>+5.4%</b>	5,123	5,248	<b>+2.4%</b>	6.5	7.0	<b>+7.7%</b>
<b>Rensselaer*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Richmond</b>	535	652	<b>+21.9%</b>	258	320	<b>+24.0%</b>	\$445,000	\$480,000	<b>+7.9%</b>	1,785	1,383	<b>-22.5%</b>	5.3	3.9	<b>-26.4%</b>
<b>Rockland*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

# Activity by County (continued)

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	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -	5-2016	5-2017	+ / -
<b>St Lawrence</b>	215	187	<b>-13.0%</b>	59	62	<b>+5.1%</b>	\$75,000	\$76,160	<b>+1.5%</b>	1,847	920	<b>-50.2%</b>	21.8	7.4	<b>-66.1%</b>
<b>Saratoga*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schenectady*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schoharie*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schuyler</b>	29	29	<b>0.0%</b>	10	10	<b>0.0%</b>	\$161,250	\$227,500	<b>+41.1%</b>	122	98	<b>-19.7%</b>	9.1	6.2	<b>-31.9%</b>
<b>Seneca</b>	82	57	<b>-30.5%</b>	25	24	<b>-4.0%</b>	\$107,500	\$105,950	<b>-1.4%</b>	207	137	<b>-33.8%</b>	8.5	5.1	<b>-40.0%</b>
<b>Steuben</b>	148	149	<b>+0.7%</b>	67	82	<b>+22.4%</b>	\$89,450	\$120,700	<b>+34.9%</b>	579	441	<b>-23.8%</b>	8.0	5.8	<b>-27.5%</b>
<b>Suffolk</b>	2,539	2,681	<b>+5.6%</b>	1,158	1,353	<b>+16.8%</b>	\$339,900	\$335,000	<b>-1.4%</b>	10,732	10,083	<b>-6.0%</b>	8.2	7.2	<b>-12.2%</b>
<b>Sullivan</b>	295	260	<b>-11.9%</b>	54	79	<b>+46.3%</b>	\$103,000	\$105,000	<b>+1.9%</b>	1,500	1,246	<b>-16.9%</b>	18.3	14.6	<b>-20.2%</b>
<b>Tioga</b>	68	49	<b>-27.9%</b>	31	34	<b>+9.7%</b>	\$112,500	\$118,900	<b>+5.7%</b>	287	183	<b>-36.2%</b>	11.1	6.5	<b>-41.4%</b>
<b>Tompkins</b>	125	159	<b>+27.2%</b>	74	75	<b>+1.4%</b>	\$234,000	\$239,000	<b>+2.1%</b>	398	324	<b>-18.6%</b>	6.4	4.9	<b>-23.4%</b>
<b>Ulster</b>	473	438	<b>-7.4%</b>	137	175	<b>+27.7%</b>	\$194,000	\$206,000	<b>+6.2%</b>	2,117	1,585	<b>-25.1%</b>	12.6	8.4	<b>-33.3%</b>
<b>Warren</b>	209	217	<b>+3.8%</b>	100	99	<b>-1.0%</b>	\$206,000	\$202,000	<b>-1.9%</b>	1,029	833	<b>-19.0%</b>	12.0	9.6	<b>-20.0%</b>
<b>Washington</b>	132	110	<b>-16.7%</b>	64	71	<b>+10.9%</b>	\$138,500	\$137,000	<b>-1.1%</b>	646	502	<b>-22.3%</b>	11.1	8.0	<b>-27.9%</b>
<b>Wayne</b>	147	152	<b>+3.4%</b>	81	94	<b>+16.0%</b>	\$115,000	\$133,000	<b>+15.7%</b>	404	320	<b>-20.8%</b>	4.8	3.7	<b>-22.9%</b>
<b>Westchester*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Wyoming*</b> (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Yates</b>	45	47	<b>+4.4%</b>	20	15	<b>-25.0%</b>	\$149,400	\$111,000	<b>-25.7%</b>	191	123	<b>-35.6%</b>	8.9	5.8	<b>-34.8%</b>
<b>New York State</b>	22,354	23,072	<b>+3.2%</b>	10,235	10,704	<b>+4.6%</b>	\$223,200	\$239,000	<b>+7.1%</b>	82,286	68,819	<b>-16.4%</b>	7.5	6.1	<b>-18.7%</b>

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

\* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914-681-0833

(3) Buffalo Niagara Association of REALTORS®, 200 John James Audubon Pkwy, Amherst, NY 14228, 716-636-9000