

# Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	10-2016	10-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>New Listings</b>		14,585	<b>15,510</b>	+ 6.3%	183,420	<b>180,963</b>	- 1.3%
<b>Pending Sales</b>		10,712	<b>11,823</b>	+ 10.4%	115,874	<b>119,386</b>	+ 3.0%
<b>Closed Sales</b>		11,741	<b>12,178</b>	+ 3.7%	108,315	<b>111,072</b>	+ 2.5%
<b>Days on Market</b>		85	<b>74</b>	- 12.9%	91	<b>81</b>	- 11.0%
<b>Median Sales Price</b>		\$229,000	<b>\$249,900</b>	+ 9.1%	\$235,405	<b>\$250,000</b>	+ 6.2%
<b>Avg. Sales Price</b>		\$323,454	<b>\$336,559</b>	+ 4.1%	\$330,104	<b>\$345,570</b>	+ 4.7%
<b>Pct. of List Price Received</b>		96.5%	<b>97.0%</b>	+ 0.5%	96.3%	<b>97.0%</b>	+ 0.7%
<b>Affordability Index</b>		159	<b>139</b>	- 12.6%	154	<b>139</b>	- 9.7%
<b>Homes for Sale</b>		74,251	<b>69,321</b>	- 6.6%	--	--	--
<b>Months Supply</b>		6.7	<b>6.1</b>	- 9.0%	--	--	--

# Activity by County

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -
<b>Albany*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Allegany</b>	37	48	<b>+29.7%</b>	25	47	<b>+88.0%</b>	\$76,400	\$66,500	<b>-13.0%</b>	252	232	<b>-7.9%</b>	9.4	7.4	<b>-21.3%</b>
<b>Bronx</b>	178	196	<b>+10.1%</b>	129	156	<b>+20.9%</b>	\$325,855	\$303,000	<b>-7.0%</b>	870	659	<b>-24.3%</b>	7.8	5.0	<b>-35.9%</b>
<b>Broome</b>	191	229	<b>+19.9%</b>	135	154	<b>+14.1%</b>	\$108,000	\$106,300	<b>-1.6%</b>	998	867	<b>-13.1%</b>	7.7	6.2	<b>-19.5%</b>
<b>Cattaraugus</b>	115	81	<b>-29.6%</b>	75	56	<b>-25.3%</b>	\$75,000	\$97,000	<b>+29.3%</b>	683	639	<b>-6.4%</b>	10.9	11.1	<b>+1.8%</b>
<b>Cayuga</b>	71	71	<b>0.0%</b>	80	59	<b>-26.3%</b>	\$122,000	\$106,000	<b>-13.1%</b>	377	360	<b>-4.5%</b>	6.5	6.5	<b>0.0%</b>
<b>Chautauqua</b>	130	136	<b>+4.6%</b>	124	122	<b>-1.6%</b>	\$80,780	\$104,500	<b>+29.4%</b>	1,012	1,476	<b>+45.8%</b>	9.9	14.9	<b>+50.5%</b>
<b>Chemung</b>	74	93	<b>+25.7%</b>	65	70	<b>+7.7%</b>	\$140,000	\$117,500	<b>-16.1%</b>	428	374	<b>-12.6%</b>	7.1	5.6	<b>-21.1%</b>
<b>Chenango</b>	79	64	<b>-19.0%</b>	46	43	<b>-6.5%</b>	\$92,000	\$105,319	<b>+14.5%</b>	547	433	<b>-20.8%</b>	16.5	11.3	<b>-31.5%</b>
<b>Clinton</b>	59	73	<b>+23.7%</b>	54	63	<b>+16.7%</b>	\$138,950	\$129,900	<b>-6.5%</b>	351	310	<b>-11.7%</b>	6.7	6.2	<b>-7.5%</b>
<b>Columbia</b>	109	112	<b>+2.8%</b>	72	84	<b>+16.7%</b>	\$226,250	\$229,000	<b>+1.2%</b>	980	816	<b>-16.7%</b>	15.7	11.9	<b>-24.2%</b>
<b>Cortland</b>	52	53	<b>+1.9%</b>	40	30	<b>-25.0%</b>	\$112,450	\$124,745	<b>+10.9%</b>	277	261	<b>-5.8%</b>	7.7	8.0	<b>+3.9%</b>
<b>Delaware</b>	87	103	<b>+18.4%</b>	57	66	<b>+15.8%</b>	\$118,000	\$154,750	<b>+31.1%</b>	1,024	866	<b>-15.4%</b>	21.3	16.2	<b>-23.9%</b>
<b>Dutchess</b>	418	422	<b>+1.0%</b>	287	305	<b>+6.3%</b>	\$252,500	\$279,700	<b>+10.8%</b>	2,238	1,919	<b>-14.3%</b>	8.4	6.6	<b>-21.4%</b>
<b>Erie</b>	834	904	<b>+8.4%</b>	882	806	<b>-8.6%</b>	\$143,500	\$158,000	<b>+10.1%</b>	2,033	1,822	<b>-10.4%</b>	2.8	2.5	<b>-10.7%</b>
<b>Essex</b>	48	51	<b>+6.3%</b>	53	55	<b>+3.8%</b>	\$220,000	\$150,000	<b>-31.8%</b>	790	764	<b>-3.3%</b>	18.6	17.0	<b>-8.6%</b>
<b>Franklin</b>	30	34	<b>+13.3%</b>	34	40	<b>+17.6%</b>	\$100,610	\$109,000	<b>+8.3%</b>	497	395	<b>-20.5%</b>	16.8	13.5	<b>-19.6%</b>
<b>Fulton</b>	42	64	<b>+52.4%</b>	59	54	<b>-8.5%</b>	\$135,000	\$104,000	<b>-23.0%</b>	398	353	<b>-11.3%</b>	8.9	7.9	<b>-11.2%</b>
<b>Genesee</b>	43	42	<b>-2.3%</b>	38	46	<b>+21.1%</b>	\$116,250	\$106,500	<b>-8.4%</b>	144	147	<b>+2.1%</b>	3.6	4.0	<b>+11.1%</b>
<b>Greene</b>	111	107	<b>-3.6%</b>	75	102	<b>+36.0%</b>	\$174,000	\$149,950	<b>-13.8%</b>	1,075	863	<b>-19.7%</b>	17.0	12.4	<b>-27.1%</b>
<b>Hamilton</b>	11	12	<b>+9.1%</b>	18	9	<b>-50.0%</b>	\$162,500	\$137,000	<b>-15.7%</b>	145	156	<b>+7.6%</b>	18.7	19.5	<b>+4.3%</b>
<b>Herkimer</b>	79	37	<b>-53.2%</b>	49	55	<b>+12.2%</b>	\$95,000	\$128,750	<b>+35.5%</b>	598	564	<b>-5.7%</b>	15.7	12.2	<b>-22.3%</b>

# Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -
<b>Jefferson</b>	116	140	<b>+20.7%</b>	107	95	<b>-11.2%</b>	\$168,000	\$142,000	<b>-15.5%</b>	1,008	987	<b>-2.1%</b>	11.8	11.1	<b>-5.9%</b>
<b>Kings</b>	304	314	<b>+3.3%</b>	141	191	<b>+35.5%</b>	\$500,000	\$572,000	<b>+14.4%</b>	1,279	1,309	<b>+2.3%</b>	7.7	7.7	<b>0.0%</b>
<b>Lewis</b>	29	26	<b>-10.3%</b>	34	20	<b>-41.2%</b>	\$105,500	\$113,475	<b>+7.6%</b>	245	221	<b>-9.8%</b>	13.0	12.7	<b>-2.3%</b>
<b>Livingston</b>	72	57	<b>-20.8%</b>	68	48	<b>-29.4%</b>	\$114,900	\$128,000	<b>+11.4%</b>	206	195	<b>-5.3%</b>	4.2	4.3	<b>+2.4%</b>
<b>Madison</b>	89	75	<b>-15.7%</b>	80	62	<b>-22.5%</b>	\$128,500	\$132,200	<b>+2.9%</b>	387	361	<b>-6.7%</b>	6.6	6.8	<b>+3.0%</b>
<b>Monroe</b>	878	927	<b>+5.6%</b>	791	724	<b>-8.5%</b>	\$129,900	\$140,000	<b>+7.8%</b>	1,929	1,582	<b>-18.0%</b>	2.5	2.1	<b>-16.0%</b>
<b>Montgomery*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Nassau</b>	1,317	1,407	<b>+6.8%</b>	1,121	1,154	<b>+2.9%</b>	\$470,000	\$500,000	<b>+6.4%</b>	6,682	6,810	<b>+1.9%</b>	6.0	6.1	<b>+1.7%</b>
<b>New York†</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Niagara</b>	206	187	<b>-9.2%</b>	208	200	<b>-3.8%</b>	\$124,500	\$120,000	<b>-3.6%</b>	651	512	<b>-21.4%</b>	3.7	2.8	<b>-24.3%</b>
<b>Oneida</b>	209	258	<b>+23.4%</b>	197	231	<b>+17.3%</b>	\$120,500	\$130,000	<b>+7.9%</b>	1,678	1,816	<b>+8.2%</b>	9.6	10.7	<b>+11.5%</b>
<b>Onondaga</b>	537	555	<b>+3.4%</b>	545	487	<b>-10.6%</b>	\$146,000	\$138,000	<b>-5.5%</b>	1,772	1,532	<b>-13.5%</b>	4.0	3.4	<b>-15.0%</b>
<b>Ontario</b>	146	185	<b>+26.7%</b>	130	115	<b>-11.5%</b>	\$159,950	\$154,000	<b>-3.7%</b>	463	491	<b>+6.0%</b>	4.3	4.6	<b>+7.0%</b>
<b>Orange*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Orleans</b>	41	38	<b>-7.3%</b>	38	37	<b>-2.6%</b>	\$85,950	\$94,000	<b>+9.4%</b>	142	111	<b>-21.8%</b>	4.2	3.4	<b>-19.0%</b>
<b>Oswego</b>	147	145	<b>-1.4%</b>	104	103	<b>-1.0%</b>	\$97,000	\$109,000	<b>+12.4%</b>	649	574	<b>-11.6%</b>	7.1	6.0	<b>-15.5%</b>
<b>Otsego</b>	71	67	<b>-5.6%</b>	57	65	<b>+14.0%</b>	\$137,000	\$131,900	<b>-3.7%</b>	671	606	<b>-9.7%</b>	14.3	13.7	<b>-4.2%</b>
<b>Putnam*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Queens</b>	1,140	1,211	<b>+6.2%</b>	738	778	<b>+5.4%</b>	\$490,000	\$552,000	<b>+12.7%</b>	5,264	5,765	<b>+9.5%</b>	6.8	7.6	<b>+11.8%</b>
<b>Rensselaer*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Richmond</b>	397	488	<b>+22.9%</b>	330	441	<b>+33.6%</b>	\$489,500	\$528,500	<b>+8.0%</b>	1,549	1,436	<b>-7.3%</b>	4.4	4.0	<b>-9.1%</b>
<b>Rockland*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

# Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



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	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -	10-2016	10-2017	+ / -
<b>St Lawrence</b>	105	102	-2.9%	61	69	+13.1%	\$105,500	\$84,500	-19.9%	1,013	836	-17.5%	15.4	12.2	-20.8%
<b>Saratoga*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schenectady*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schoharie*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schuyler</b>	25	17	-32.0%	18	16	-11.1%	\$173,250	\$159,500	-7.9%	132	108	-18.2%	9.8	6.5	-33.7%
<b>Seneca</b>	33	32	-3.0%	43	40	-7.0%	\$125,000	\$131,000	+4.8%	168	151	-10.1%	6.4	5.7	-10.9%
<b>Steuben</b>	83	114	+37.3%	71	72	+1.4%	\$95,500	\$118,000	+23.6%	533	496	-6.9%	7.3	6.8	-6.8%
<b>Suffolk</b>	1,757	1,822	+3.7%	1,346	1,439	+6.9%	\$339,100	\$360,000	+6.2%	10,075	9,915	-1.6%	7.5	6.9	-8.0%
<b>Sullivan</b>	113	128	+13.3%	90	101	+12.2%	\$127,200	\$108,000	-15.1%	1,389	1,219	-12.2%	16.9	13.7	-18.9%
<b>Tioga</b>	36	39	+8.3%	35	32	-8.6%	\$125,000	\$141,250	+13.0%	257	192	-25.3%	9.3	7.1	-23.7%
<b>Tompkins</b>	57	53	-7.0%	43	59	+37.2%	\$180,000	\$200,000	+11.1%	316	265	-16.1%	5.3	4.1	-22.6%
<b>Ulster</b>	296	289	-2.4%	213	223	+4.7%	\$210,000	\$199,000	-5.2%	1,913	1,604	-16.2%	10.7	8.6	-19.6%
<b>Warren</b>	112	129	+15.2%	100	109	+9.0%	\$198,500	\$222,500	+12.1%	971	818	-15.8%	11.4	9.3	-18.4%
<b>Washington</b>	72	83	+15.3%	84	70	-16.7%	\$150,000	\$124,000	-17.3%	597	489	-18.1%	9.7	7.8	-19.6%
<b>Wayne</b>	94	114	+21.3%	82	92	+12.2%	\$114,750	\$125,000	+8.9%	362	313	-13.5%	4.4	3.7	-15.9%
<b>Westchester*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Wyoming</b>	22	35	+59.1%	26	29	+11.5%	\$84,500	\$125,000	+47.9%	151	138	-8.6%	5.6	5.2	-7.1%
<b>Yates</b>	28	34	+21.4%	28	46	+64.3%	\$199,500	\$152,000	-23.8%	141	111	-21.3%	6.2	5.1	-17.7%
<b>New York State</b>	14,585	15,510	+6.3%	11,741	12,178	+3.7%	\$229,000	\$249,900	+9.1%	74,251	69,321	-6.6%	6.7	6.1	-9.0%

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

\* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914-681-0833