

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	11-2016	11-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings		12,147	12,035	- 0.9%	195,672	193,276	- 1.2%
Pending Sales		9,417	9,945	+ 5.6%	125,216	129,316	+ 3.3%
Closed Sales		10,991	10,719	- 2.5%	119,270	122,238	+ 2.5%
Days on Market		89	77	- 13.5%	91	80	- 12.1%
Median Sales Price		\$240,000	\$254,000	+ 5.8%	\$236,000	\$250,000	+ 5.9%
Avg. Sales Price		\$321,254	\$343,822	+ 7.0%	\$329,288	\$345,187	+ 4.8%
Pct. of List Price Received		96.3%	96.9%	+ 0.6%	96.3%	97.0%	+ 0.7%
Affordability Index		144	137	- 4.9%	146	139	- 4.8%
Homes for Sale		70,235	63,916	- 9.0%	--	--	--
Months Supply		6.3	5.6	- 11.1%	--	--	--

Activity by County

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -
Albany* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Allegany	36	30	-16.7%	37	37	0.0%	\$80,500	\$70,000	-13.0%	242	214	-11.6%	8.7	6.9	-20.7%
Bronx	159	160	+0.6%	94	120	+27.7%	\$360,000	\$335,000	-6.9%	833	619	-25.7%	7.4	4.7	-36.5%
Broome	156	158	+1.3%	124	127	+2.4%	\$95,322	\$108,000	+13.3%	947	806	-14.9%	7.3	5.7	-21.9%
Cattaraugus	71	83	+16.9%	62	59	-4.8%	\$80,000	\$93,280	+16.6%	655	564	-13.9%	10.8	9.6	-11.1%
Cayuga	51	55	+7.8%	62	59	-4.8%	\$124,500	\$144,250	+15.9%	352	322	-8.5%	6.2	5.7	-8.1%
Chautauqua	113	97	-14.2%	113	112	-0.9%	\$92,500	\$94,000	+1.6%	852	690	-19.0%	8.5	7.1	-16.5%
Chemung	77	87	+13.0%	58	68	+17.2%	\$145,750	\$131,444	-9.8%	413	351	-15.0%	6.8	5.1	-25.0%
Chenango	41	58	+41.5%	35	45	+28.6%	\$75,000	\$100,000	+33.3%	498	410	-17.7%	14.7	10.6	-27.9%
Clinton	45	45	0.0%	60	52	-13.3%	\$136,250	\$146,250	+7.3%	313	289	-7.7%	6.1	5.7	-6.6%
Columbia	95	79	-16.8%	71	71	0.0%	\$225,000	\$262,500	+16.7%	906	756	-16.6%	14.3	11.0	-23.1%
Cortland	35	23	-34.3%	38	37	-2.6%	\$110,950	\$118,000	+6.4%	259	232	-10.4%	7.1	7.3	+2.8%
Delaware	74	59	-20.3%	53	59	+11.3%	\$130,000	\$151,000	+16.2%	946	789	-16.6%	19.1	14.7	-23.0%
Dutchess	280	277	-1.1%	265	260	-1.9%	\$260,000	\$261,500	+0.6%	2,037	1,718	-15.7%	7.6	5.8	-23.7%
Erie	667	659	-1.2%	729	643	-11.8%	\$137,000	\$150,000	+9.5%	1,855	1,609	-13.3%	2.5	2.2	-12.0%
Essex	48	40	-16.7%	48	58	+20.8%	\$206,450	\$210,500	+2.0%	773	710	-8.2%	18.2	15.5	-14.8%
Franklin	29	25	-13.8%	31	34	+9.7%	\$102,000	\$125,950	+23.5%	483	368	-23.8%	16.8	12.2	-27.4%
Fulton	29	43	+48.3%	42	46	+9.5%	\$84,750	\$90,050	+6.3%	366	313	-14.5%	8.0	6.9	-13.8%
Genesee	38	38	0.0%	56	31	-44.6%	\$97,875	\$103,625	+5.9%	131	147	+12.2%	3.2	4.2	+31.3%
Greene	114	99	-13.2%	64	96	+50.0%	\$183,018	\$178,000	-2.7%	1,034	809	-21.8%	16.3	11.8	-27.6%
Hamilton	4	6	+50.0%	8	18	+125.0%	\$180,250	\$123,500	-31.5%	131	138	+5.3%	16.5	15.8	-4.2%
Herkimer	63	46	-27.0%	48	45	-6.3%	\$112,000	\$105,500	-5.8%	590	544	-7.8%	15.4	11.8	-23.4%

Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -
Jefferson	109	105	-3.7%	98	109	+11.2%	\$135,000	\$136,200	+0.9%	887	886	-0.1%	10.0	9.8	-2.0%
Kings	280	287	+2.5%	164	160	-2.4%	\$489,500	\$582,450	+19.0%	1,280	1,276	-0.3%	7.7	7.4	-3.9%
Lewis	23	24	+4.3%	22	26	+18.2%	\$127,350	\$101,000	-20.7%	232	202	-12.9%	12.5	10.9	-12.8%
Livingston	60	42	-30.0%	49	38	-22.4%	\$129,900	\$121,450	-6.5%	201	181	-10.0%	4.1	4.1	0.0%
Madison	43	51	+18.6%	63	55	-12.7%	\$146,000	\$164,300	+12.5%	363	337	-7.2%	6.3	6.2	-1.6%
Monroe	729	629	-13.7%	698	562	-19.5%	\$133,250	\$133,250	0.0%	1,779	1,399	-21.4%	2.3	1.9	-17.4%
Montgomery* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Nassau	1,101	1,264	+14.8%	1,057	996	-5.8%	\$460,000	\$489,800	+6.5%	6,348	6,539	+3.0%	5.7	5.8	+1.8%
New York†	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Niagara	164	150	-8.5%	172	170	-1.2%	\$115,500	\$127,000	+10.0%	574	448	-22.0%	3.3	2.5	-24.2%
Oneida	211	250	+18.5%	194	226	+16.5%	\$114,500	\$127,500	+11.4%	1,655	1,796	+8.5%	9.5	10.4	+9.5%
Onondaga	452	405	-10.4%	397	423	+6.5%	\$132,978	\$142,727	+7.3%	1,671	1,463	-12.4%	3.7	3.2	-13.5%
Ontario	134	134	0.0%	84	108	+28.6%	\$137,500	\$159,950	+16.3%	447	441	-1.3%	4.2	4.1	-2.4%
Orange* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Orleans	37	37	0.0%	44	33	-25.0%	\$68,000	\$97,500	+43.4%	133	111	-16.5%	4.0	3.4	-15.0%
Oswego	100	104	+4.0%	119	85	-28.6%	\$100,594	\$97,000	-3.6%	615	543	-11.7%	6.7	5.6	-16.4%
Otsego	53	56	+5.7%	47	38	-19.1%	\$110,000	\$137,500	+25.0%	610	549	-10.0%	13.0	12.5	-3.8%
Putnam* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Queens	975	947	-2.9%	727	670	-7.8%	\$475,000	\$572,000	+20.4%	5,131	5,573	+8.6%	6.7	7.3	+9.0%
Rensselaer* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Richmond	356	370	+3.9%	360	354	-1.7%	\$475,000	\$525,000	+10.5%	1,504	1,334	-11.3%	4.3	3.7	-14.0%
Rockland* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -
St Lawrence	85	71	-16.5%	68	68	0.0%	\$113,000	\$69,350	-38.6%	953	757	-20.6%	14.3	11.1	-22.4%
Saratoga* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schenectady* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schoharie* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schuyler	24	12	-50.0%	14	20	+42.9%	\$155,750	\$151,575	-2.7%	126	99	-21.4%	9.0	6.1	-32.2%
Seneca	17	24	+41.2%	39	33	-15.4%	\$110,000	\$112,000	+1.8%	137	145	+5.8%	5.2	5.6	+7.7%
Steuben	89	88	-1.1%	85	54	-36.5%	\$115,000	\$126,000	+9.6%	520	470	-9.6%	7.1	6.4	-9.9%
Suffolk	1,487	1,503	+1.1%	1,409	1,409	0.0%	\$335,000	\$355,000	+6.0%	9,650	9,381	-2.8%	7.1	6.5	-8.5%
Sullivan	119	96	-19.3%	87	89	+2.3%	\$120,500	\$120,000	-0.4%	1,294	1,101	-14.9%	15.5	12.2	-21.3%
Tioga	31	49	+58.1%	26	33	+26.9%	\$135,250	\$126,140	-6.7%	246	189	-23.2%	8.9	6.7	-24.7%
Tompkins	45	54	+20.0%	33	47	+42.4%	\$198,800	\$186,500	-6.2%	276	237	-14.1%	4.6	3.7	-19.6%
Ulster	212	209	-1.4%	206	209	+1.5%	\$188,750	\$220,000	+16.6%	1,775	1,492	-15.9%	9.8	8.0	-18.4%
Warren	82	83	+1.2%	72	71	-1.4%	\$194,510	\$228,000	+17.2%	912	778	-14.7%	10.8	8.9	-17.6%
Washington	63	66	+4.8%	55	63	+14.5%	\$126,000	\$141,000	+11.9%	584	453	-22.4%	9.6	7.2	-25.0%
Wayne	82	84	+2.4%	81	68	-16.0%	\$134,900	\$122,000	-9.6%	337	291	-13.6%	4.1	3.4	-17.1%
Westchester* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Wyoming	35	36	+2.9%	29	27	-6.9%	\$76,750	\$100,000	+30.3%	133	126	-5.3%	4.9	4.7	-4.1%
Yates	22	27	+22.7%	19	22	+15.8%	\$129,000	\$212,000	+64.3%	126	113	-10.3%	5.7	5.2	-8.8%
New York State	12,147	12,035	-0.9%	10,991	10,719	-2.5%	\$240,000	\$254,000	+5.8%	70,235	63,916	-9.0%	6.3	5.6	-11.1%

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914-681-0833