

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	12-2016	12-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings		8,833	8,168	- 7.5%	204,542	201,680	- 1.4%
Pending Sales		8,117	8,071	- 0.6%	133,335	137,456	+ 3.1%
Closed Sales		11,675	11,068	- 5.2%	130,949	134,066	+ 2.4%
Days on Market		92	81	- 12.0%	91	80	- 12.1%
Median Sales Price		\$240,000	\$260,000	+ 8.3%	\$236,870	\$250,000	+ 5.5%
Avg. Sales Price		\$328,229	\$357,958	+ 9.1%	\$329,178	\$346,086	+ 5.1%
Pct. of List Price Received		96.2%	96.7%	+ 0.5%	96.3%	97.0%	+ 0.7%
Affordability Index		139	134	- 3.6%	141	138	- 2.1%
Homes for Sale		62,741	56,806	- 9.5%	--	--	--
Months Supply		5.6	5.0	- 10.7%	--	--	--

Activity by County

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	12-2016	12-2017	+ / -	12-2016	12-2017	+ / -	12-2016	12-2017	+ / -	12-2016	12-2017	+ / -	12-2016	12-2017	+ / -
Albany* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Allegany	30	24	-20.0%	36	29	-19.4%	\$71,500	\$58,000	-18.9%	228	194	-14.9%	8.6	6.0	-30.2%
Bronx	114	124	+8.8%	126	111	-11.9%	\$296,300	\$367,000	+23.9%	750	563	-24.9%	6.6	4.3	-34.8%
Broome	128	111	-13.3%	148	150	+1.4%	\$96,372	\$107,000	+11.0%	839	696	-17.0%	6.4	4.9	-23.4%
Cattaraugus	67	63	-6.0%	69	58	-15.9%	\$84,900	\$86,750	+2.2%	605	523	-13.6%	10.2	8.8	-13.7%
Cayuga	34	37	+8.8%	55	40	-27.3%	\$108,950	\$88,650	-18.6%	288	278	-3.5%	5.1	5.1	0.0%
Chautauqua	86	69	-19.8%	137	91	-33.6%	\$85,625	\$85,000	-0.7%	768	570	-25.8%	7.8	5.7	-26.9%
Chemung	46	58	+26.1%	64	60	-6.3%	\$112,000	\$115,500	+3.1%	382	330	-13.6%	6.2	4.7	-24.2%
Chenango	50	38	-24.0%	42	29	-31.0%	\$102,645	\$90,000	-12.3%	437	366	-16.2%	12.5	9.7	-22.4%
Clinton	38	34	-10.5%	48	49	+2.1%	\$158,525	\$124,000	-21.8%	285	255	-10.5%	5.7	5.0	-12.3%
Columbia	75	50	-33.3%	67	70	+4.5%	\$215,000	\$256,000	+19.1%	811	651	-19.7%	12.7	9.5	-25.2%
Cortland	23	29	+26.1%	46	40	-13.0%	\$115,000	\$117,000	+1.7%	220	210	-4.5%	5.9	6.7	+13.6%
Delaware	59	42	-28.8%	66	51	-22.7%	\$135,000	\$154,000	+14.1%	815	693	-15.0%	16.4	13.1	-20.1%
Dutchess	225	206	-8.4%	307	321	+4.6%	\$247,150	\$270,000	+9.2%	1,773	1,463	-17.5%	6.6	5.0	-24.2%
Erie	465	449	-3.4%	733	722	-1.5%	\$135,000	\$154,900	+14.7%	1,642	1,379	-16.0%	2.3	1.9	-17.4%
Essex	35	28	-20.0%	43	54	+25.6%	\$168,010	\$131,250	-21.9%	747	657	-12.0%	17.8	14.5	-18.5%
Franklin	20	16	-20.0%	40	22	-45.0%	\$125,000	\$182,000	+45.6%	448	335	-25.2%	15.5	11.5	-25.8%
Fulton	31	33	+6.5%	37	43	+16.2%	\$121,000	\$103,000	-14.9%	335	285	-14.9%	7.3	6.3	-13.7%
Genesee	21	20	-4.8%	43	34	-20.9%	\$115,000	\$112,500	-2.2%	108	124	+14.8%	2.7	3.5	+29.6%
Greene	80	68	-15.0%	71	68	-4.2%	\$180,000	\$187,700	+4.3%	947	716	-24.4%	14.9	10.4	-30.2%
Hamilton	6	8	+33.3%	8	6	-25.0%	\$178,750	\$312,500	+74.8%	124	112	-9.7%	16.0	12.6	-21.3%
Herkimer	40	21	-47.5%	55	43	-21.8%	\$109,500	\$115,000	+5.0%	549	491	-10.6%	14.0	10.8	-22.9%

Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	12-2016	12-2017	+ / -	12-2016	12-2017	+ / -	12-2016	12-2017	+ / -	12-2016	12-2017	+ / -	12-2016	12-2017	+ / -
Jefferson	91	79	-13.2%	104	78	-25.0%	\$145,450	\$120,500	-17.2%	823	785	-4.6%	9.3	8.5	-8.6%
Kings	184	170	-7.6%	152	174	+14.5%	\$478,500	\$620,000	+29.6%	1,120	1,169	+4.4%	6.8	6.8	0.0%
Lewis	14	12	-14.3%	20	28	+40.0%	\$114,800	\$129,500	+12.8%	227	177	-22.0%	12.5	9.1	-27.2%
Livingston	30	28	-6.7%	44	35	-20.5%	\$109,180	\$127,000	+16.3%	167	151	-9.6%	3.5	3.3	-5.7%
Madison	62	34	-45.2%	53	55	+3.8%	\$122,350	\$128,000	+4.6%	337	302	-10.4%	5.8	5.6	-3.4%
Monroe	540	445	-17.6%	753	629	-16.5%	\$137,500	\$135,000	-1.8%	1,480	1,137	-23.2%	1.9	1.5	-21.1%
Montgomery* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Nassau	768	774	+0.8%	1,124	1,036	-7.8%	\$469,000	\$499,000	+6.4%	5,567	5,850	+5.1%	5.0	5.2	+4.0%
New York†	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Niagara	119	104	-12.6%	181	175	-3.3%	\$121,000	\$120,000	-0.8%	502	396	-21.1%	2.9	2.2	-24.1%
Oneida	122	103	-15.6%	192	176	-8.3%	\$127,250	\$120,500	-5.3%	1,572	1,677	+6.7%	9.1	9.7	+6.6%
Onondaga	324	286	-11.7%	434	422	-2.8%	\$132,888	\$146,500	+10.2%	1,473	1,270	-13.8%	3.3	2.8	-15.2%
Ontario	80	100	+25.0%	114	93	-18.4%	\$149,000	\$176,800	+18.7%	368	379	+3.0%	3.4	3.5	+2.9%
Orange* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Orleans	22	30	+36.4%	36	24	-33.3%	\$92,950	\$76,875	-17.3%	119	109	-8.4%	3.5	3.4	-2.9%
Oswego	83	58	-30.1%	124	92	-25.8%	\$101,400	\$110,000	+8.5%	559	469	-16.1%	6.1	4.8	-21.3%
Otsego	52	42	-19.2%	55	55	0.0%	\$117,000	\$110,000	-6.0%	557	487	-12.6%	11.9	10.8	-9.2%
Putnam* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Queens	758	745	-1.7%	784	681	-13.1%	\$471,750	\$540,000	+14.5%	4,727	5,230	+10.6%	6.2	6.9	+11.3%
Rensselaer* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Richmond	243	239	-1.6%	396	410	+3.5%	\$479,500	\$527,000	+9.9%	1,261	1,134	-10.1%	3.6	3.1	-13.9%
Rockland* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

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St Lawrence	64	33	-48.4%	90	60	-33.3%	\$101,000	\$85,000	-15.8%	942	685	-27.3%	14.4	10.1	-29.9%
Saratoga* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schenectady* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schoharie* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schuyler	6	6	0.0%	11	17	+54.5%	\$220,000	\$122,500	-44.3%	116	84	-27.6%	8.3	5.3	-36.1%
Seneca	14	16	+14.3%	22	22	0.0%	\$196,500	\$143,750	-26.8%	116	119	+2.6%	4.4	4.6	+4.5%
Steuben	73	69	-5.5%	78	94	+20.5%	\$97,500	\$104,875	+7.6%	480	399	-16.9%	6.6	5.4	-18.2%
Suffolk	1,069	1,074	+0.5%	1,463	1,443	-1.4%	\$335,000	\$365,000	+9.0%	8,634	8,619	-0.2%	6.3	5.9	-6.3%
Sullivan	93	83	-10.8%	91	110	+20.9%	\$130,000	\$105,000	-19.2%	1,199	994	-17.1%	14.4	11.0	-23.6%
Tioga	18	22	+22.2%	32	26	-18.8%	\$125,381	\$114,000	-9.1%	209	163	-22.0%	7.9	5.6	-29.1%
Tompkins	34	39	+14.7%	72	54	-25.0%	\$233,000	\$262,500	+12.7%	218	205	-6.0%	3.6	3.2	-11.1%
Ulster	127	110	-13.4%	204	212	+3.9%	\$228,750	\$223,000	-2.5%	1,498	1,189	-20.6%	8.3	6.3	-24.1%
Warren	58	67	+15.5%	78	101	+29.5%	\$202,444	\$181,000	-10.6%	827	715	-13.5%	9.7	8.1	-16.5%
Washington	69	36	-47.8%	58	51	-12.1%	\$141,649	\$137,500	-2.9%	553	415	-25.0%	9.2	6.6	-28.3%
Wayne	68	62	-8.8%	84	74	-11.9%	\$114,900	\$121,900	+6.1%	287	259	-9.8%	3.4	3.0	-11.8%
Westchester* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Wyoming	24	12	-50.0%	30	34	+13.3%	\$90,450	\$90,750	+0.3%	121	110	-9.1%	4.5	4.2	-6.7%
Yates	15	13	-13.3%	19	19	0.0%	\$162,500	\$145,000	-10.8%	108	90	-16.7%	5.1	4.0	-21.6%
New York State	8,833	8,168	-7.5%	11,675	11,068	-5.2%	\$240,000	\$260,000	+8.3%	62,741	56,806	-9.5%	5.6	5.0	-10.7%

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914-681-0833