

# Monthly Indicators

## January 2018

Last year, U.S. consumers seemed to be operating with a renewed but cautious optimism. The stock market was strong, wages were edging upwards and home buying activity was extremely competitive. Not much has changed in 2018 in terms of those measures, yet there is a sort of seasoned prudence mixed into the high emotions that go with a major expense like a home purchase. We are now several years deep into a period of rising prices and low inventory. Those in the market to buy a home have caught on. As sellers attempt take advantage of rising prices, expect buyers to be more selective.

New Listings were down 5.2 percent to 13,166. Pending Sales decreased 1.4 percent to 8,268. Inventory shrank 9.7 percent to 56,374 units.

Prices moved higher as the Median Sales Price was up 8.4 percent to \$266,000. Days on Market decreased 10.9 percent to 82 days. Months Supply of Inventory was down 12.5 percent to 4.9 months.

Whatever external forces are placed upon residential real estate markets across the country – whether they are related to tax legislation, mortgage rates, employment situation changes, new family formations, the availability of new construction and the like – the appetite for home buying remains strong enough to drive prices upward in virtually all markets across the country. New sales are not necessarily following that trend, but monthly increases are expected until at least late summer.

## Activity Snapshot

**- 2.7%**      **+ 8.4%**      **- 9.7%**

One-Year Change in **Closed Sales**      One-Year Change in **Median Sales Price**      One-Year Change in **Homes for Sale**

Residential activity in New York State, comprised of single-family properties, townhomes and condominiums combined. Percent changes are calculated using rounded figures.

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# Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	1-2017	1-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>New Listings</b>		13,888	<b>13,166</b>	- 5.2%	13,888	<b>13,166</b>	- 5.2%
<b>Pending Sales</b>		8,382	<b>8,268</b>	- 1.4%	8,382	<b>8,268</b>	- 1.4%
<b>Closed Sales</b>		8,940	<b>8,698</b>	- 2.7%	8,940	<b>8,698</b>	- 2.7%
<b>Days on Market</b>		92	<b>82</b>	- 10.9%	92	<b>82</b>	- 10.9%
<b>Median Sales Price</b>		\$245,500	<b>\$266,000</b>	+ 8.4%	\$245,500	<b>\$266,000</b>	+ 8.4%
<b>Avg. Sales Price</b>		\$338,414	<b>\$357,194</b>	+ 5.5%	\$338,414	<b>\$357,194</b>	+ 5.5%
<b>Pct. of List Price Received</b>		96.3%	<b>96.7%</b>	+ 0.4%	96.3%	<b>96.7%</b>	+ 0.4%
<b>Affordability Index</b>		138	<b>128</b>	- 7.2%	138	<b>128</b>	- 7.2%
<b>Homes for Sale</b>		62,422	<b>56,374</b>	- 9.7%	--	--	--
<b>Months Supply</b>		5.6	<b>4.9</b>	- 12.5%	--	--	--

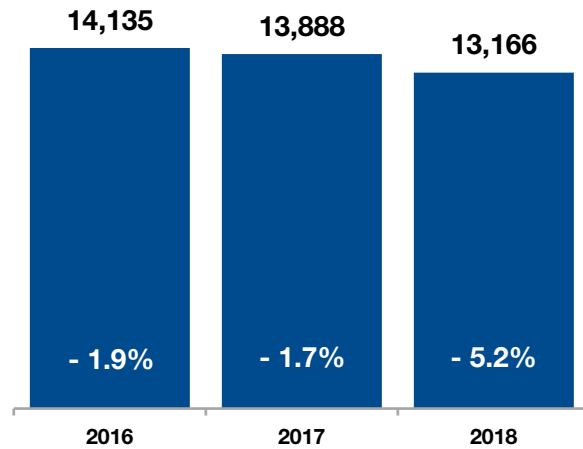
# New Listings

A count of the properties that have been newly listed on the market in a given month.

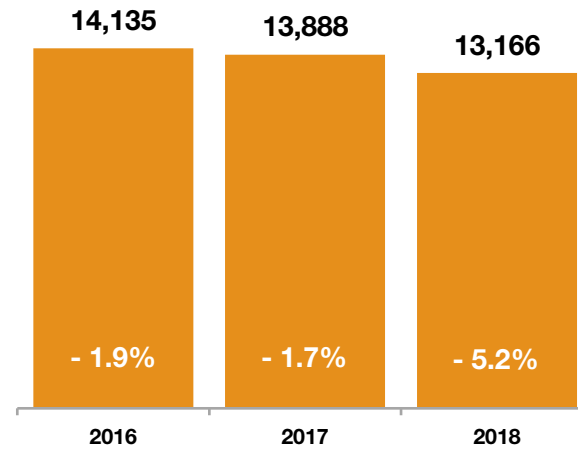


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## January

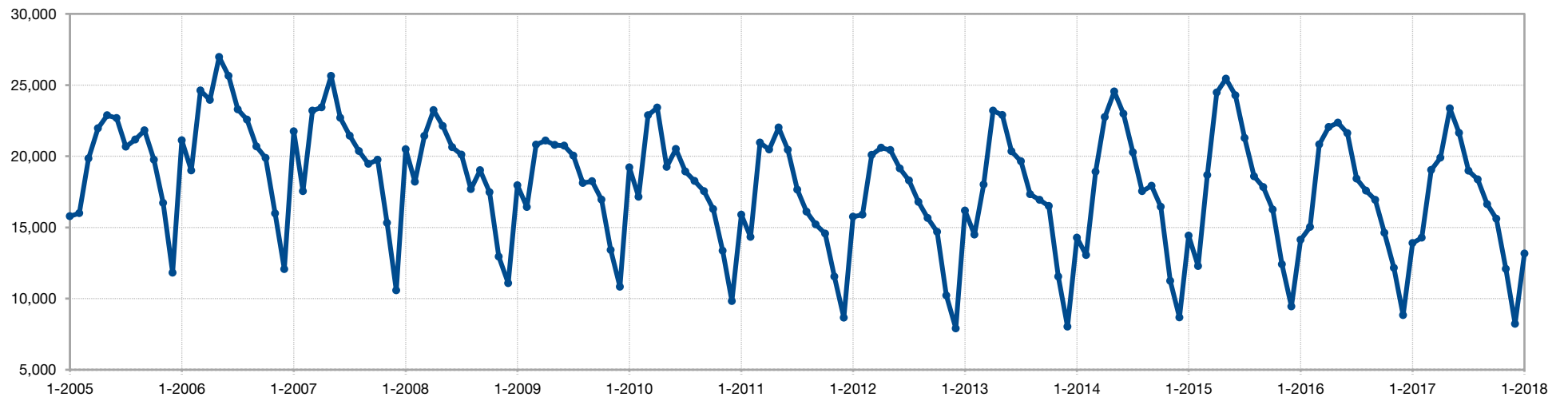


## Year to Date



	New Listings	Prior Year	Percent Change
February 2017	14,269	15,036	-5.1%
March 2017	19,037	20,831	-8.6%
April 2017	19,891	22,055	-9.8%
May 2017	23,357	22,346	+4.5%
June 2017	21,634	21,620	+0.1%
July 2017	18,975	18,421	+3.0%
August 2017	18,362	17,583	+4.4%
September 2017	16,630	16,923	-1.7%
October 2017	15,605	14,610	+6.8%
November 2017	12,078	12,152	-0.6%
December 2017	8,222	8,833	-6.9%
<b>January 2018</b>	<b>13,166</b>	<b>13,888</b>	<b>-5.2%</b>
12-Month Avg	16,769	17,025	-1.5%

## Historical New Listings by Month



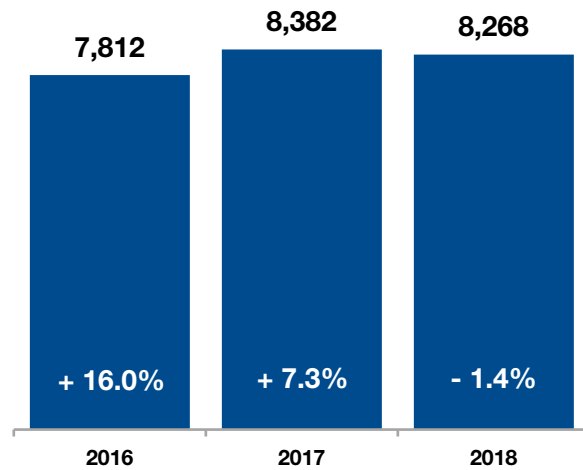
# Pending Sales

A count of the properties on which offers have been accepted in a given month.

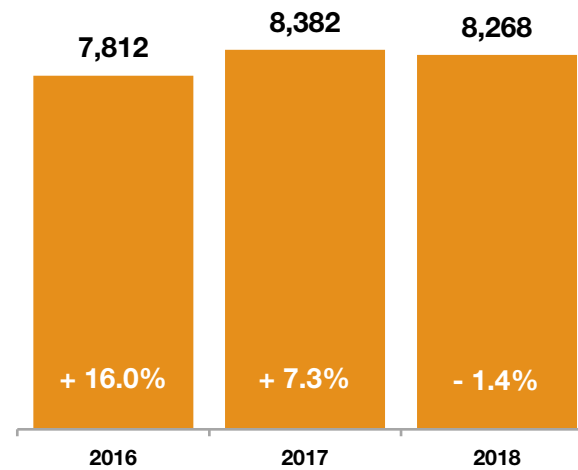


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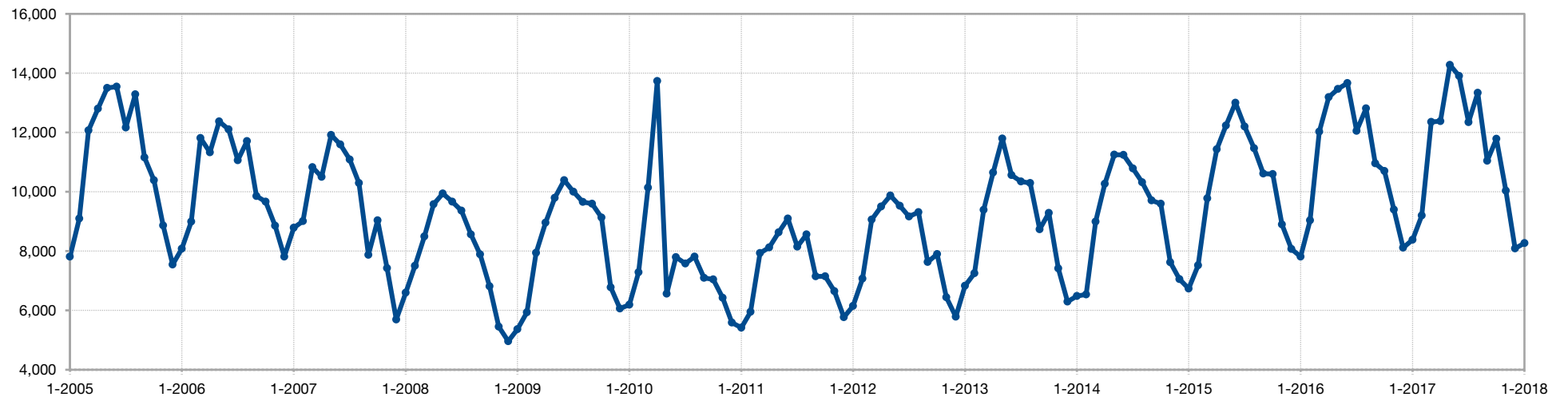


## Year to Date



	Pending Sales	Prior Year	Percent Change
February 2017	9,200	9,038	+1.8%
March 2017	12,359	12,032	+2.7%
April 2017	12,383	13,189	-6.1%
May 2017	14,278	13,470	+6.0%
June 2017	13,911	13,666	+1.8%
July 2017	12,344	12,057	+2.4%
August 2017	13,336	12,816	+4.1%
September 2017	11,049	10,962	+0.8%
October 2017	11,785	10,700	+10.1%
November 2017	10,035	9,401	+6.7%
December 2017	8,090	8,111	-0.3%
<b>January 2018</b>	<b>8,268</b>	<b>8,382</b>	<b>-1.4%</b>
12-Month Avg	11,420	11,152	+2.4%

## Historical Pending Sales by Month



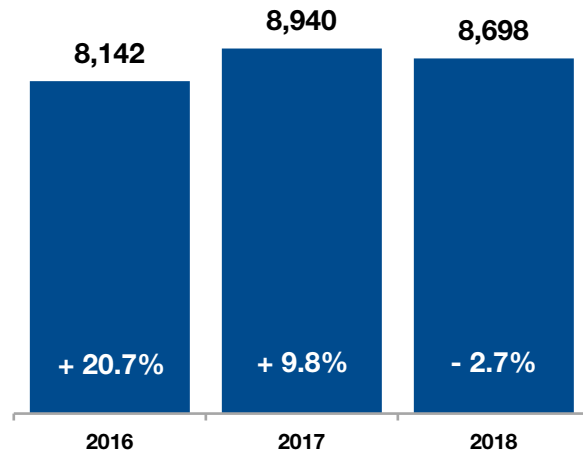
# Closed Sales

A count of the actual sales that closed in a given month.

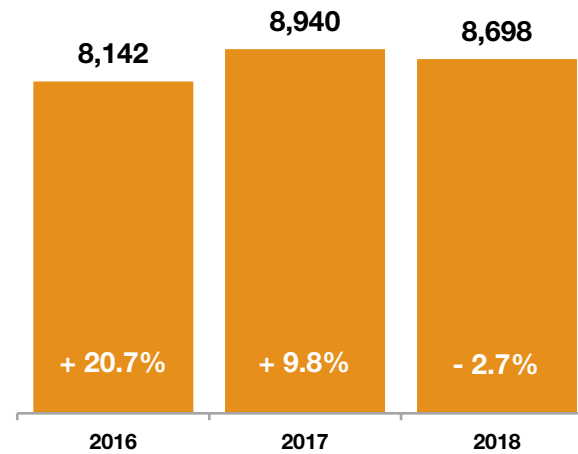


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## Year to Date



	Closed Sales	Prior Year	Percent Change
February 2017	7,809	7,928	-1.5%
March 2017	9,456	8,641	+9.4%
April 2017	8,867	8,943	-0.8%
May 2017	11,309	10,241	+10.4%
June 2017	13,567	12,954	+4.7%
July 2017	12,477	12,470	+0.1%
August 2017	14,956	14,639	+2.2%
September 2017	11,966	12,582	-4.9%
October 2017	12,637	11,743	+7.6%
November 2017	11,216	11,000	+2.0%
December 2017	11,414	11,677	-2.3%
<b>January 2018</b>	<b>8,698</b>	<b>8,940</b>	<b>-2.7%</b>
12-Month Avg	11,198	10,980	+2.0%

## Historical Closed Sales by Month



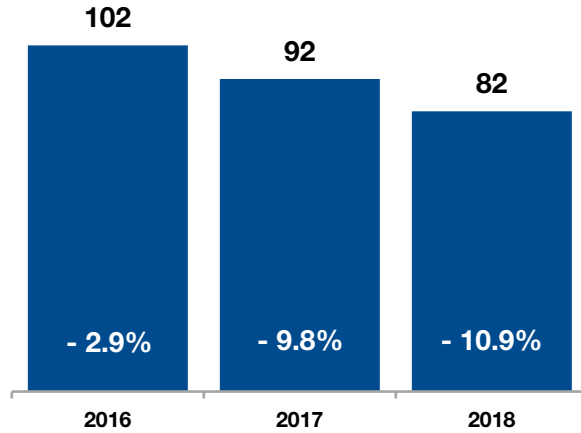
# Days on Market

Average number of days between when a property is listed and when an offer is accepted in a given month.

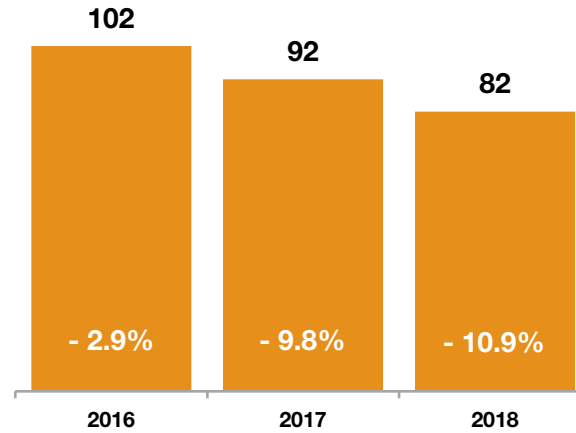


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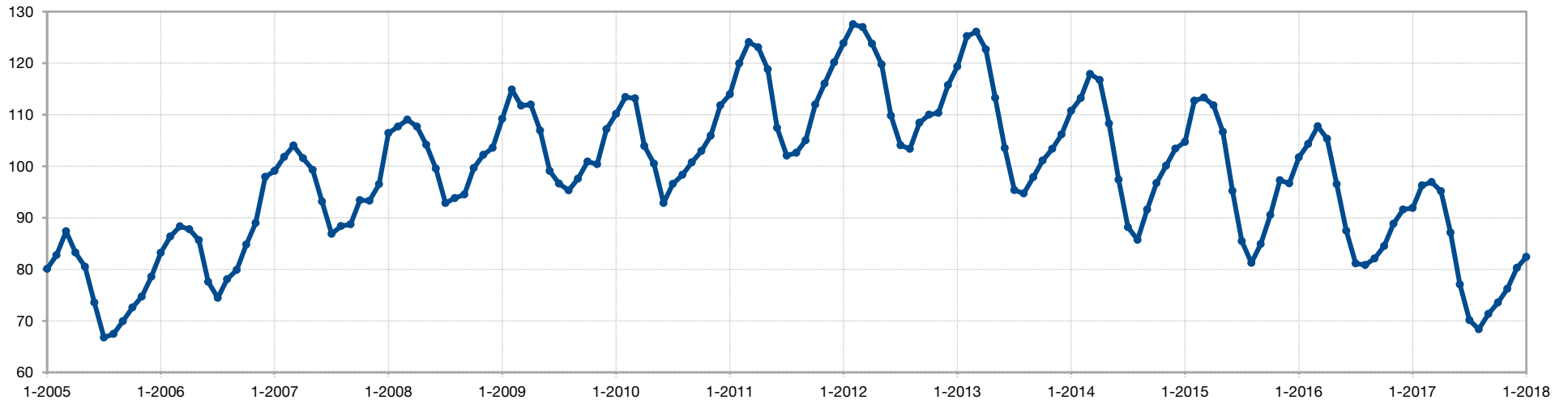
## Year to Date



Days on Market	Prior Year	Percent Change
February 2017	104	-7.7%
March 2017	108	-10.2%
April 2017	105	-9.5%
May 2017	97	-10.3%
June 2017	87	-11.5%
July 2017	81	-13.6%
August 2017	81	-16.0%
September 2017	82	-13.4%
October 2017	84	-11.9%
November 2017	89	-14.6%
December 2017	92	-13.0%
<b>January 2018</b>	<b>92</b>	<b>-10.9%</b>
12-Month Avg*	80	-11.1%

\* Average Days on Market of all properties from February 2017 through January 2018. This is not the average of the individual figures above.

## Historical Days on Market by Month

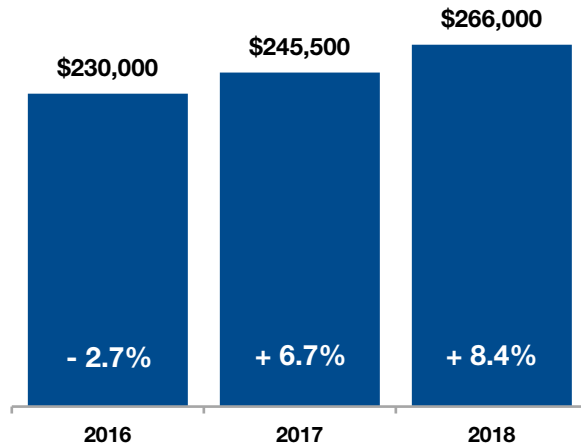


# Median Sales Price

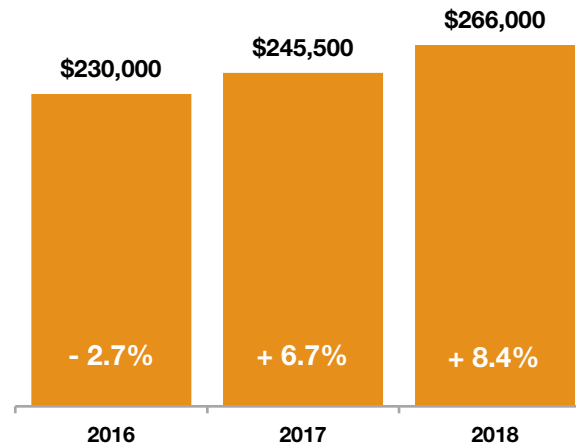
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## January



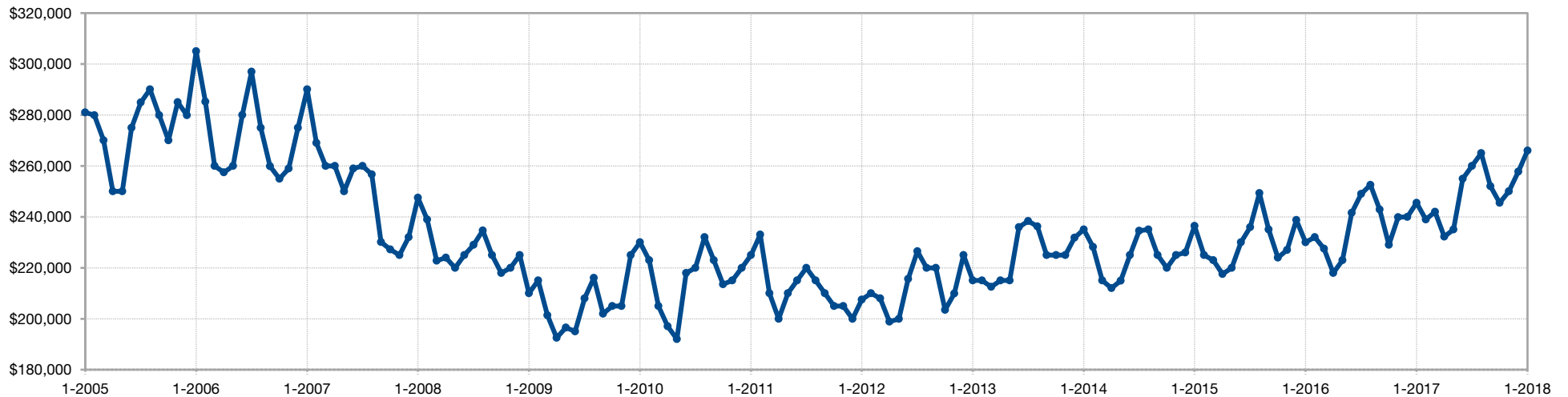
## Year to Date



	Median Sales Price	Prior Year	Percent Change
February 2017	\$238,950	\$232,000	+3.0%
March 2017	\$242,000	\$227,500	+6.4%
April 2017	\$232,250	\$218,000	+6.5%
May 2017	\$235,000	\$223,000	+5.4%
June 2017	\$255,000	\$241,550	+5.6%
July 2017	\$260,000	\$249,000	+4.4%
August 2017	\$265,000	\$252,500	+5.0%
September 2017	\$252,000	\$242,900	+3.7%
October 2017	\$245,500	\$229,000	+7.2%
November 2017	\$250,000	\$239,900	+4.2%
December 2017	\$257,750	\$240,000	+7.4%
<b>January 2018</b>	<b>\$266,000</b>	<b>\$245,500</b>	<b>+8.4%</b>
12-Month Med*	\$250,000	\$238,000	+5.0%

\* Median Sales Price of all properties from February 2017 through January 2018. This is not the average of the individual figures above.

## Historical Median Sales Price by Month

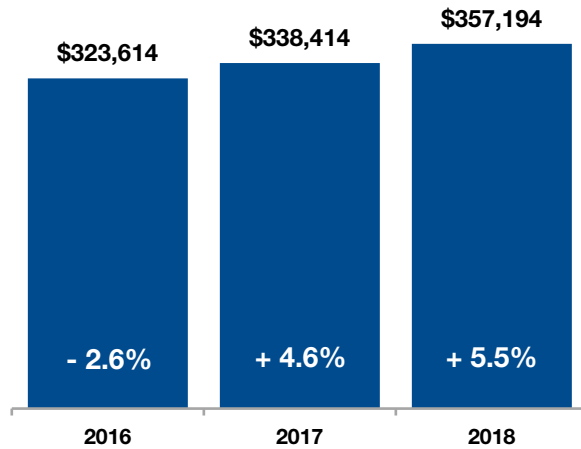


# Average Sales Price

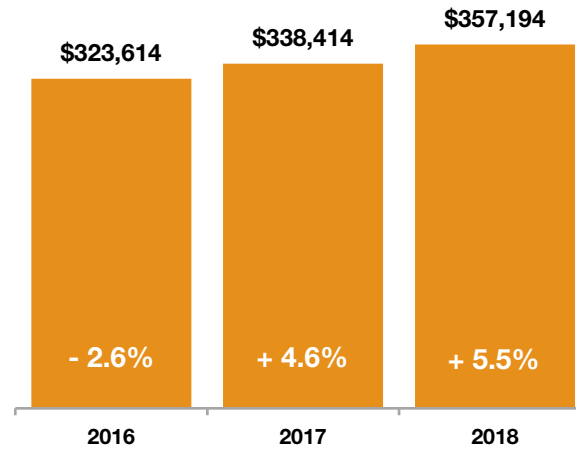
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



## January



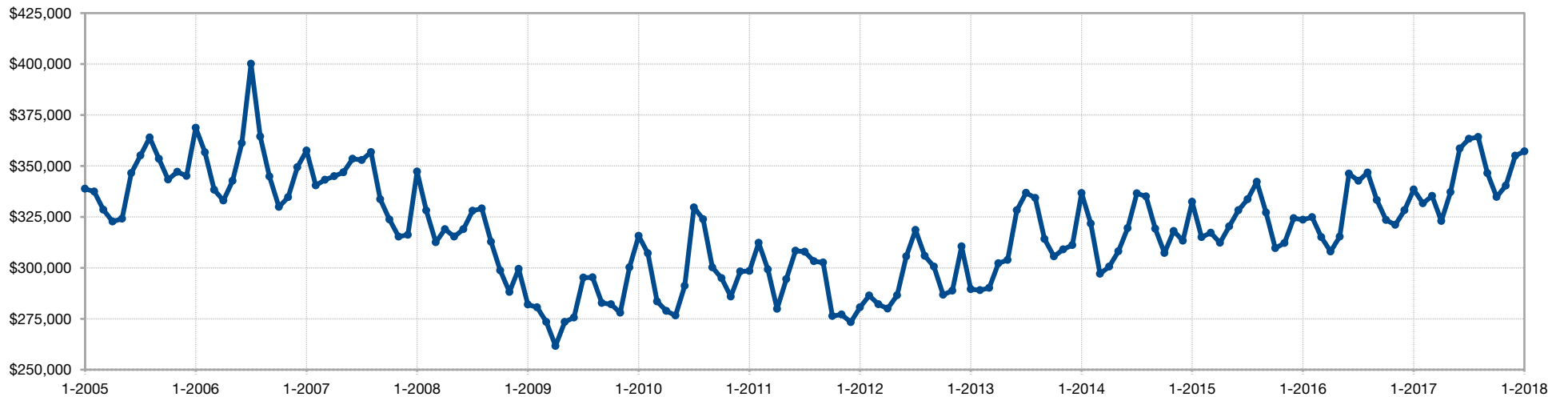
## Year to Date



	Avg. Sales Price	Prior Year	Percent Change
February 2017	\$331,641	\$324,789	+2.1%
March 2017	\$335,233	\$315,084	+6.4%
April 2017	\$322,936	\$308,050	+4.8%
May 2017	\$337,201	\$315,341	+6.9%
June 2017	\$358,542	\$346,259	+3.5%
July 2017	\$363,366	\$342,727	+6.0%
August 2017	\$364,207	\$346,696	+5.1%
September 2017	\$346,477	\$333,307	+4.0%
October 2017	\$334,741	\$323,409	+3.5%
November 2017	\$340,261	\$321,063	+6.0%
December 2017	\$354,981	\$328,213	+8.2%
<b>January 2018</b>	<b>\$357,194</b>	<b>\$338,414</b>	<b>+5.5%</b>
12-Month Avg*	\$347,048	\$330,136	+5.1%

\* Avg. Sales Price of all properties from February 2017 through January 2018. This is not the average of the individual figures above.

## Historical Average Sales Price by Month



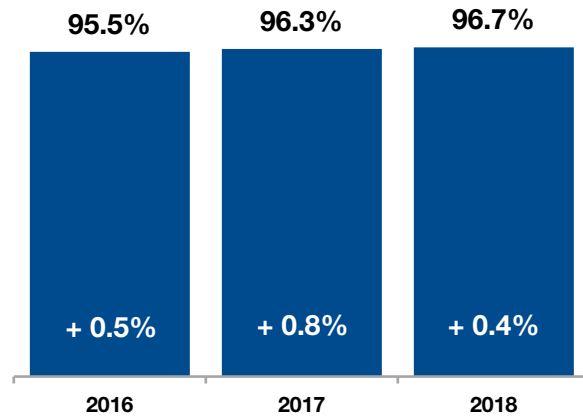


# Percent of List Price Received

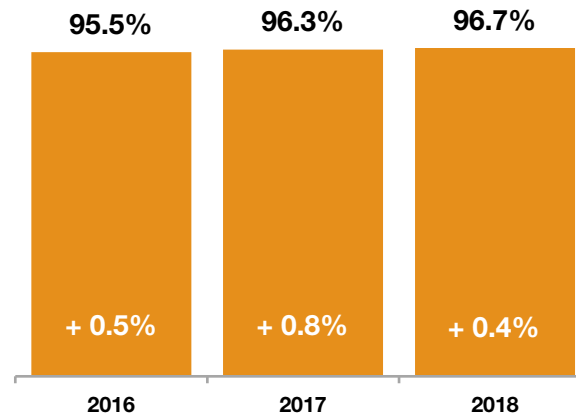
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



## January



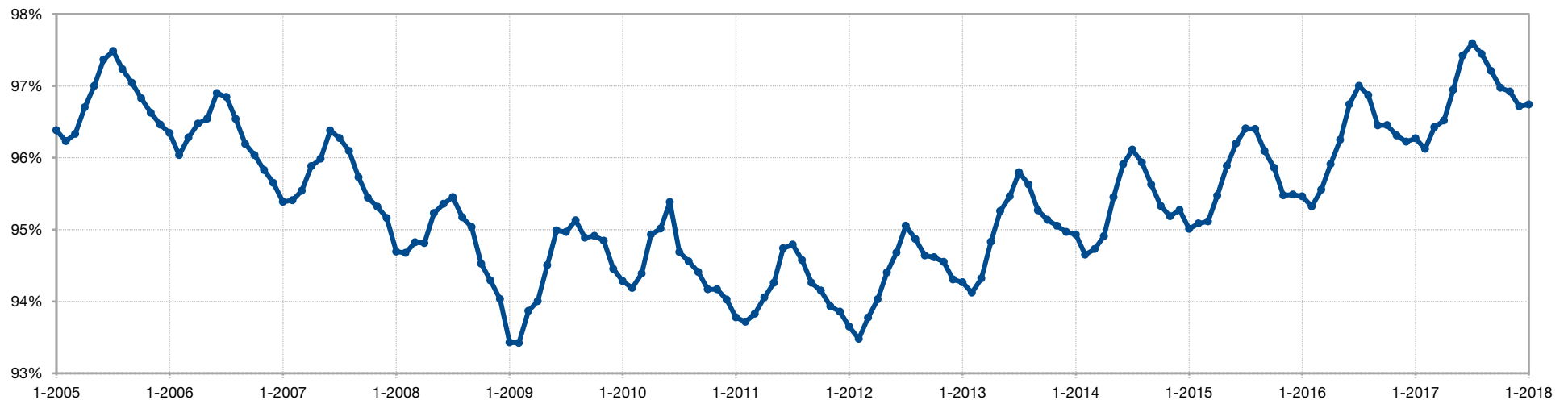
## Year to Date



	Pct. of List Price Received	Prior Year	Percent Change
February 2017	96.1%	95.3%	+0.8%
March 2017	96.4%	95.6%	+0.8%
April 2017	96.5%	95.9%	+0.6%
May 2017	96.9%	96.2%	+0.7%
June 2017	97.4%	96.7%	+0.7%
July 2017	97.6%	97.0%	+0.6%
August 2017	97.4%	96.9%	+0.5%
September 2017	97.2%	96.4%	+0.8%
October 2017	97.0%	96.5%	+0.5%
November 2017	96.9%	96.3%	+0.6%
December 2017	96.7%	96.2%	+0.5%
<b>January 2018</b>	<b>96.7%</b>	<b>96.3%</b>	<b>+0.4%</b>
12-Month Avg*	97.0%	96.4%	+0.6%

\* Average Pct. of List Price Received for all properties from February 2017 through January 2018. This is not the average of the individual figures above.

## Historical Percent of List Price Received by Month

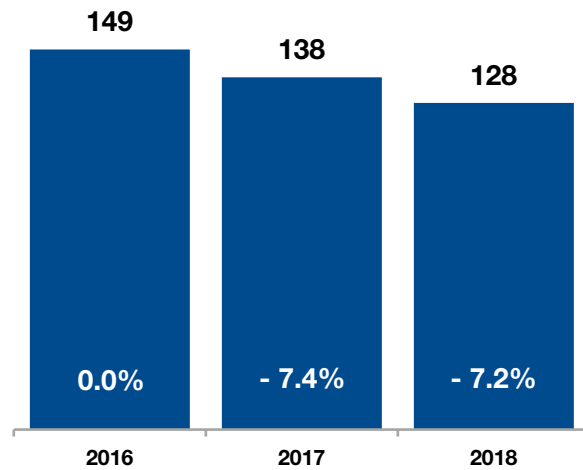


# Housing Affordability Index

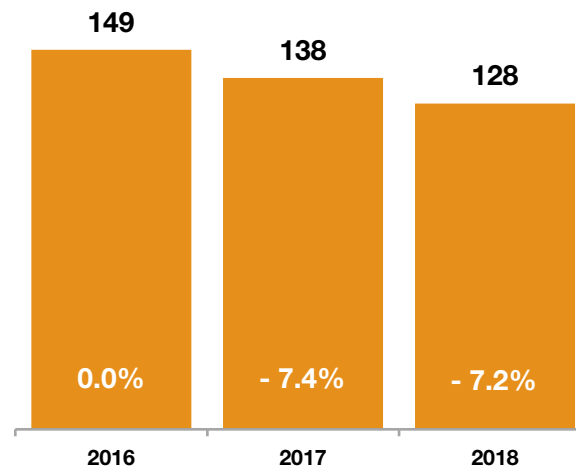
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



## January

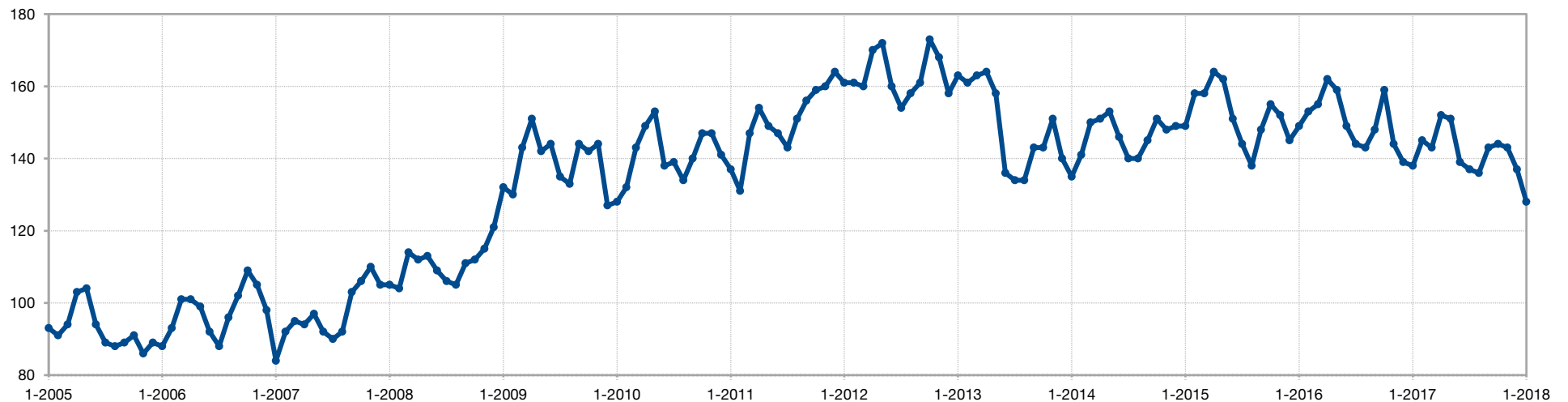


## Year to Date



	Affordability Index	Prior Year	Percent Change
February 2017	145	153	-5.2%
March 2017	143	155	-7.7%
April 2017	152	162	-6.2%
May 2017	151	159	-5.0%
June 2017	139	149	-6.7%
July 2017	137	144	-4.9%
August 2017	136	143	-4.9%
September 2017	143	148	-3.4%
October 2017	144	159	-9.4%
November 2017	143	144	-0.7%
December 2017	137	139	-1.4%
<b>January 2018</b>	<b>128</b>	<b>138</b>	<b>-7.2%</b>
12-Month Avg	142	149	-5.3%

## Historical Housing Affordability Index by Month



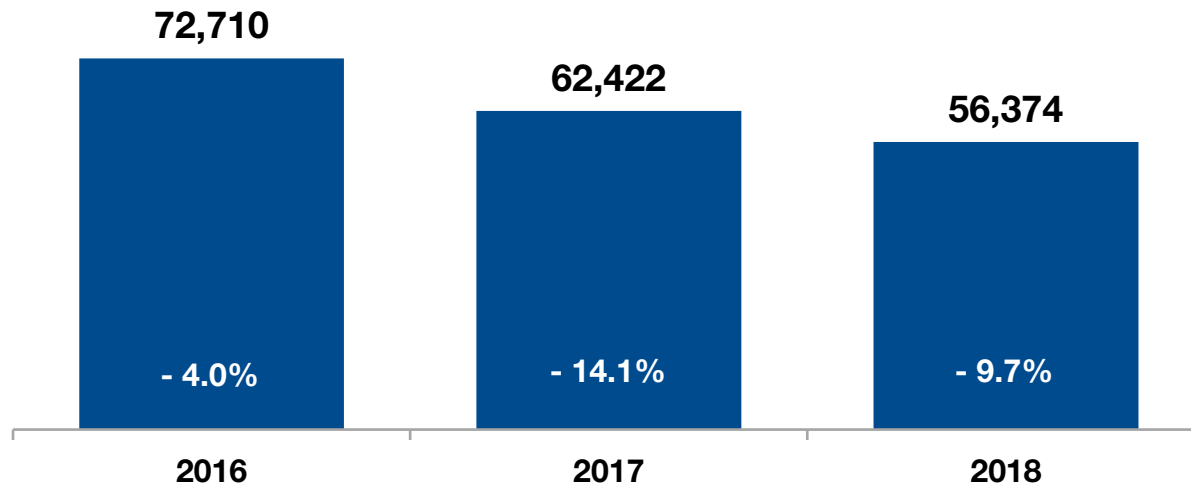
# Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.



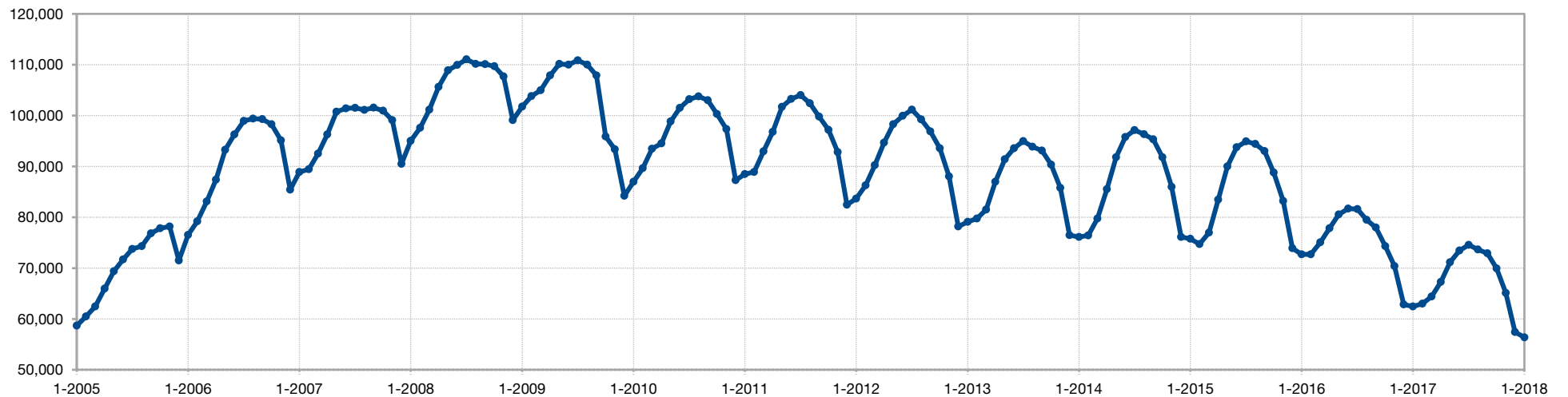
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## January



Homes for Sale		Prior Year	Percent Change
February 2017	62,988	72,704	-13.4%
March 2017	64,415	75,070	-14.2%
April 2017	67,275	77,816	-13.5%
May 2017	71,145	80,550	-11.7%
June 2017	73,430	81,721	-10.1%
July 2017	74,570	81,584	-8.6%
August 2017	73,667	79,466	-7.3%
September 2017	72,890	77,952	-6.5%
October 2017	69,918	74,307	-5.9%
November 2017	65,097	70,368	-7.5%
December 2017	57,416	62,827	-8.6%
<b>January 2018</b>	<b>56,374</b>	<b>62,422</b>	<b>-9.7%</b>
12-Month Avg	67,432	74,732	-9.8%

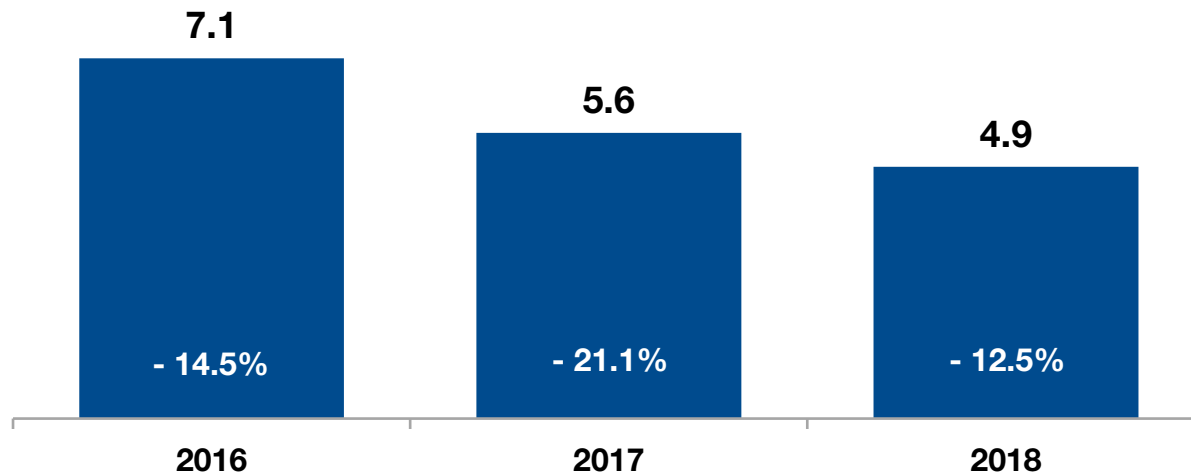
## Historical Inventory of Homes for Sale by Month



# Months Supply of Inventory

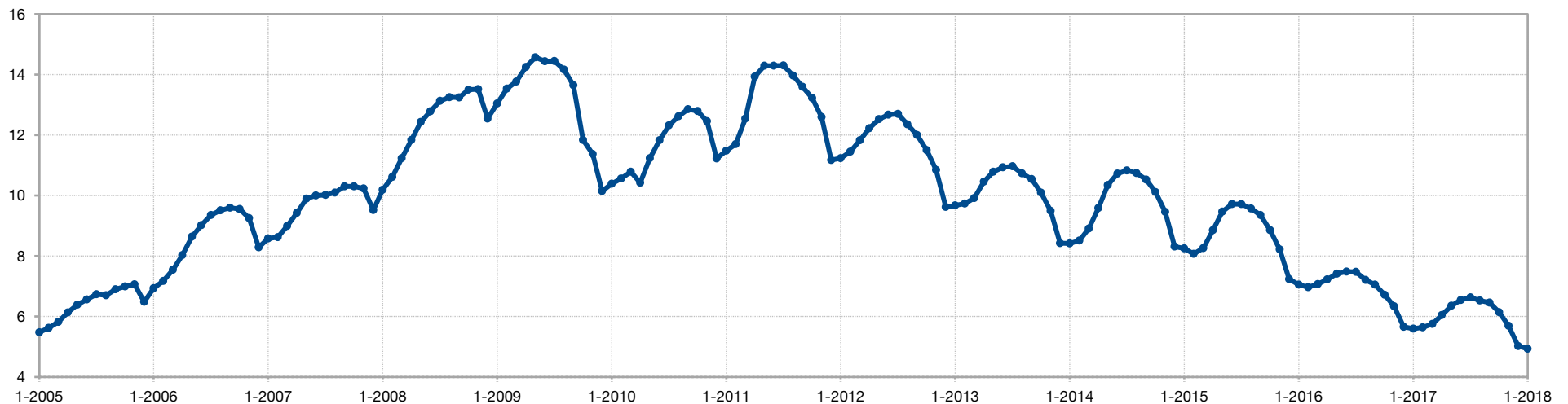
The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

## January



Months Supply		Prior Year	Percent Change
February 2017	5.6	7.0	-20.0%
March 2017	5.8	7.1	-18.3%
April 2017	6.0	7.2	-16.7%
May 2017	6.4	7.4	-13.5%
June 2017	6.5	7.5	-13.3%
July 2017	6.6	7.5	-12.0%
August 2017	6.5	7.2	-9.7%
September 2017	6.5	7.1	-8.5%
October 2017	6.1	6.7	-9.0%
November 2017	5.7	6.3	-9.5%
December 2017	5.0	5.7	-12.3%
<b>January 2018</b>	<b>4.9</b>	<b>5.6</b>	<b>-12.5%</b>
12-Month Avg	6.0	6.9	-13.0%

## Historical Months Supply of Inventory by Month



# Activity by County

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -
<b>Albany*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Allegany</b>	28	25	-10.7%	21	24	+14.3%	\$83,000	\$69,000	-16.9%	214	182	-15.0%	8.0	5.6	-30.0%
<b>Bronx</b>	160	175	+9.4%	101	109	+7.9%	\$325,000	\$305,000	-6.2%	737	574	-22.1%	6.5	4.3	-33.8%
<b>Broome</b>	183	151	-17.5%	117	108	-7.7%	\$83,000	\$99,850	+20.3%	813	693	-14.8%	6.1	4.9	-19.7%
<b>Cattaraugus</b>	103	71	-31.1%	48	44	-8.3%	\$96,000	\$82,300	-14.3%	599	512	-14.5%	10.0	8.8	-12.0%
<b>Cayuga</b>	63	56	-11.1%	39	36	-7.7%	\$106,560	\$144,000	+35.1%	282	275	-2.5%	5.0	5.2	+4.0%
<b>Chautauqua</b>	119	128	+7.6%	68	58	-14.7%	\$82,000	\$82,000	0.0%	744	597	-19.8%	7.5	6.1	-18.7%
<b>Chemung</b>	75	80	+6.7%	45	45	0.0%	\$74,130	\$101,750	+37.3%	368	321	-12.8%	6.0	4.6	-23.3%
<b>Chenango</b>	59	40	-32.2%	21	28	+33.3%	\$90,450	\$95,500	+5.6%	439	345	-21.4%	12.4	9.1	-26.6%
<b>Clinton</b>	41	42	+2.4%	30	37	+23.3%	\$128,750	\$125,000	-2.9%	265	238	-10.2%	5.2	4.6	-11.5%
<b>Columbia</b>	82	88	+7.3%	49	46	-6.1%	\$226,700	\$261,625	+15.4%	791	621	-21.5%	12.3	8.9	-27.6%
<b>Cortland</b>	42	51	+21.4%	28	23	-17.9%	\$131,500	\$112,000	-14.8%	219	201	-8.2%	5.9	6.1	+3.4%
<b>Delaware</b>	66	80	+21.2%	46	34	-26.1%	\$150,000	\$142,250	-5.2%	785	667	-15.0%	15.5	12.6	-18.7%
<b>Dutchess</b>	382	300	-21.5%	223	196	-12.1%	\$231,000	\$250,000	+8.2%	1,739	1,381	-20.6%	6.4	4.7	-26.6%
<b>Erie</b>	665	577	-13.2%	589	548	-7.0%	\$135,000	\$152,900	+13.3%	1,513	1,191	-21.3%	2.1	1.6	-23.8%
<b>Essex</b>	46	53	+15.2%	35	27	-22.9%	\$196,000	\$152,500	-22.2%	720	634	-11.9%	17.1	13.9	-18.7%
<b>Franklin</b>	32	27	-15.6%	23	23	0.0%	\$126,000	\$82,500	-34.5%	437	330	-24.5%	15.2	11.2	-26.3%
<b>Fulton</b>	51	42	-17.6%	39	36	-7.7%	\$100,000	\$102,500	+2.5%	323	273	-15.5%	7.1	6.0	-15.5%
<b>Genesee</b>	36	29	-19.4%	34	21	-38.2%	\$102,000	\$106,000	+3.9%	92	107	+16.3%	2.3	3.0	+30.4%
<b>Greene</b>	104	106	+1.9%	37	47	+27.0%	\$150,000	\$185,500	+23.7%	924	709	-23.3%	14.8	10.2	-31.1%
<b>Hamilton</b>	12	7	-41.7%	3	7	+133.3%	\$135,000	\$106,500	-21.1%	120	110	-8.3%	15.3	12.7	-17.0%
<b>Herkimer</b>	53	65	+22.6%	34	33	-2.9%	\$118,180	\$100,000	-15.4%	530	505	-4.7%	12.8	11.5	-10.2%

# Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -
<b>Jefferson</b>	116	103	<b>-11.2%</b>	72	70	<b>-2.8%</b>	\$117,500	\$129,000	<b>+9.8%</b>	793	738	<b>-6.9%</b>	8.8	7.9	<b>-10.2%</b>
<b>Kings</b>	305	267	<b>-12.5%</b>	149	172	<b>+15.4%</b>	\$460,000	\$550,000	<b>+19.6%</b>	1,184	1,218	<b>+2.9%</b>	7.3	7.1	<b>-2.7%</b>
<b>Lewis</b>	17	27	<b>+58.8%</b>	14	16	<b>+14.3%</b>	\$83,750	\$119,000	<b>+42.1%</b>	208	178	<b>-14.4%</b>	10.9	9.4	<b>-13.8%</b>
<b>Livingston</b>	42	37	<b>-11.9%</b>	42	34	<b>-19.0%</b>	\$143,000	\$127,000	<b>-11.2%</b>	162	139	<b>-14.2%</b>	3.4	3.0	<b>-11.8%</b>
<b>Madison</b>	61	40	<b>-34.4%</b>	36	36	<b>0.0%</b>	\$138,000	\$133,173	<b>-3.5%</b>	333	279	<b>-16.2%</b>	5.8	5.1	<b>-12.1%</b>
<b>Monroe</b>	758	647	<b>-14.6%</b>	507	481	<b>-5.1%</b>	\$128,000	\$130,000	<b>+1.6%</b>	1,392	1,043	<b>-25.1%</b>	1.8	1.4	<b>-22.2%</b>
<b>Montgomery*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Nassau</b>	1,354	1,444	<b>+6.6%</b>	959	906	<b>-5.5%</b>	\$475,000	\$503,500	<b>+6.0%</b>	5,776	6,048	<b>+4.7%</b>	5.2	5.4	<b>+3.8%</b>
<b>New York†</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Niagara</b>	199	151	<b>-24.1%</b>	132	118	<b>-10.6%</b>	\$102,500	\$104,500	<b>+2.0%</b>	487	364	<b>-25.3%</b>	2.7	2.0	<b>-25.9%</b>
<b>Oneida</b>	222	196	<b>-11.7%</b>	135	146	<b>+8.1%</b>	\$100,000	\$118,060	<b>+18.1%</b>	1,544	1,690	<b>+9.5%</b>	8.8	9.9	<b>+12.5%</b>
<b>Onondaga</b>	433	381	<b>-12.0%</b>	342	281	<b>-17.8%</b>	\$128,825	\$125,050	<b>-2.9%</b>	1,378	1,217	<b>-11.7%</b>	3.0	2.7	<b>-10.0%</b>
<b>Ontario</b>	162	145	<b>-10.5%</b>	71	71	<b>0.0%</b>	\$132,000	\$146,000	<b>+10.6%</b>	401	367	<b>-8.5%</b>	3.8	3.4	<b>-10.5%</b>
<b>Orange*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Orleans</b>	25	28	<b>+12.0%</b>	30	27	<b>-10.0%</b>	\$78,950	\$76,850	<b>-2.7%</b>	110	112	<b>+1.8%</b>	3.3	3.5	<b>+6.1%</b>
<b>Oswego</b>	107	83	<b>-22.4%</b>	79	67	<b>-15.2%</b>	\$105,000	\$85,000	<b>-19.0%</b>	538	429	<b>-20.3%</b>	5.8	4.4	<b>-24.1%</b>
<b>Otsego</b>	44	53	<b>+20.5%</b>	37	35	<b>-5.4%</b>	\$125,000	\$115,000	<b>-8.0%</b>	539	462	<b>-14.3%</b>	11.4	10.2	<b>-10.5%</b>
<b>Putnam*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Queens</b>	1,105	1,154	<b>+4.4%</b>	714	647	<b>-9.4%</b>	\$480,000	\$547,000	<b>+14.0%</b>	4,884	5,318	<b>+8.9%</b>	6.4	7.0	<b>+9.4%</b>
<b>Rensselaer*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Richmond</b>	391	466	<b>+19.2%</b>	329	331	<b>+0.6%</b>	\$490,000	\$550,000	<b>+12.2%</b>	1,288	1,228	<b>-4.7%</b>	3.6	3.4	<b>-5.6%</b>
<b>Rockland*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

# Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -
<b>St Lawrence</b>	73	72	-1.4%	48	50	+4.2%	\$96,750	\$92,000	-4.9%	927	663	-28.5%	14.0	9.7	-30.7%
<b>Saratoga*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schenectady*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schoharie*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schuyler</b>	23	20	-13.0%	14	9	-35.7%	\$136,800	\$155,000	+13.3%	109	75	-31.2%	7.3	5.0	-31.5%
<b>Seneca</b>	32	27	-15.6%	24	23	-4.2%	\$106,250	\$155,000	+45.9%	114	108	-5.3%	4.4	4.1	-6.8%
<b>Steuben</b>	92	86	-6.5%	60	58	-3.3%	\$114,900	\$97,250	-15.4%	465	390	-16.1%	6.3	5.3	-15.9%
<b>Suffolk</b>	1,878	1,785	-5.0%	1,121	1,190	+6.2%	\$339,000	\$359,000	+5.9%	8,879	8,716	-1.8%	6.5	6.0	-7.7%
<b>Sullivan</b>	117	121	+3.4%	74	75	+1.4%	\$114,750	\$90,000	-21.6%	1,131	919	-18.7%	13.7	9.8	-28.5%
<b>Tioga</b>	38	38	0.0%	14	27	+92.9%	\$171,500	\$132,500	-22.7%	210	170	-19.0%	8.1	5.8	-28.4%
<b>Tompkins</b>	73	75	+2.7%	37	27	-27.0%	\$195,000	\$220,000	+12.8%	225	208	-7.6%	3.7	3.3	-10.8%
<b>Ulster</b>	268	199	-25.7%	157	158	+0.6%	\$219,250	\$199,125	-9.2%	1,466	1,129	-23.0%	8.1	6.0	-25.9%
<b>Warren</b>	110	112	+1.8%	54	48	-11.1%	\$168,500	\$205,000	+21.7%	790	704	-10.9%	9.2	8.1	-12.0%
<b>Washington</b>	75	59	-21.3%	40	43	+7.5%	\$125,500	\$129,000	+2.8%	527	403	-23.5%	8.5	6.5	-23.5%
<b>Wayne</b>	106	65	-38.7%	68	44	-35.3%	\$111,500	\$119,000	+6.7%	277	231	-16.6%	3.3	2.7	-18.2%
<b>Westchester*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Wyoming</b>	32	17	-46.9%	21	12	-42.9%	\$95,000	\$93,500	-1.6%	121	88	-27.3%	4.6	3.3	-28.3%
<b>Yates</b>	20	24	+20.0%	20	20	0.0%	\$178,500	\$154,000	-13.7%	104	94	-9.6%	5.0	4.3	-14.0%
<b>New York State</b>	13,888	13,166	-5.2%	8,940	8,698	-2.7%	\$245,500	\$266,000	+8.4%	62,422	56,374	-9.7%	5.6	4.9	-12.5%

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

\* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518 464 0191

(2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914 681 0833