

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	1-2017	1-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings		13,888	13,166	- 5.2%	13,888	13,166	- 5.2%
Pending Sales		8,382	8,268	- 1.4%	8,382	8,268	- 1.4%
Closed Sales		8,940	8,698	- 2.7%	8,940	8,698	- 2.7%
Days on Market		92	82	- 10.9%	92	82	- 10.9%
Median Sales Price		\$245,500	\$266,000	+ 8.4%	\$245,500	\$266,000	+ 8.4%
Avg. Sales Price		\$338,414	\$357,194	+ 5.5%	\$338,414	\$357,194	+ 5.5%
Pct. of List Price Received		96.3%	96.7%	+ 0.4%	96.3%	96.7%	+ 0.4%
Affordability Index		138	128	- 7.2%	138	128	- 7.2%
Homes for Sale		62,422	56,374	- 9.7%	--	--	--
Months Supply		5.6	4.9	- 12.5%	--	--	--

Activity by County

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -
Albany* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Allegany	28	25	-10.7%	21	24	+14.3%	\$83,000	\$69,000	-16.9%	214	182	-15.0%	8.0	5.6	-30.0%
Bronx	160	175	+9.4%	101	109	+7.9%	\$325,000	\$305,000	-6.2%	737	574	-22.1%	6.5	4.3	-33.8%
Broome	183	151	-17.5%	117	108	-7.7%	\$83,000	\$99,850	+20.3%	813	693	-14.8%	6.1	4.9	-19.7%
Cattaraugus	103	71	-31.1%	48	44	-8.3%	\$96,000	\$82,300	-14.3%	599	512	-14.5%	10.0	8.8	-12.0%
Cayuga	63	56	-11.1%	39	36	-7.7%	\$106,560	\$144,000	+35.1%	282	275	-2.5%	5.0	5.2	+4.0%
Chautauqua	119	128	+7.6%	68	58	-14.7%	\$82,000	\$82,000	0.0%	744	597	-19.8%	7.5	6.1	-18.7%
Chemung	75	80	+6.7%	45	45	0.0%	\$74,130	\$101,750	+37.3%	368	321	-12.8%	6.0	4.6	-23.3%
Chenango	59	40	-32.2%	21	28	+33.3%	\$90,450	\$95,500	+5.6%	439	345	-21.4%	12.4	9.1	-26.6%
Clinton	41	42	+2.4%	30	37	+23.3%	\$128,750	\$125,000	-2.9%	265	238	-10.2%	5.2	4.6	-11.5%
Columbia	82	88	+7.3%	49	46	-6.1%	\$226,700	\$261,625	+15.4%	791	621	-21.5%	12.3	8.9	-27.6%
Cortland	42	51	+21.4%	28	23	-17.9%	\$131,500	\$112,000	-14.8%	219	201	-8.2%	5.9	6.1	+3.4%
Delaware	66	80	+21.2%	46	34	-26.1%	\$150,000	\$142,250	-5.2%	785	667	-15.0%	15.5	12.6	-18.7%
Dutchess	382	300	-21.5%	223	196	-12.1%	\$231,000	\$250,000	+8.2%	1,739	1,381	-20.6%	6.4	4.7	-26.6%
Erie	665	577	-13.2%	589	548	-7.0%	\$135,000	\$152,900	+13.3%	1,513	1,191	-21.3%	2.1	1.6	-23.8%
Essex	46	53	+15.2%	35	27	-22.9%	\$196,000	\$152,500	-22.2%	720	634	-11.9%	17.1	13.9	-18.7%
Franklin	32	27	-15.6%	23	23	0.0%	\$126,000	\$82,500	-34.5%	437	330	-24.5%	15.2	11.2	-26.3%
Fulton	51	42	-17.6%	39	36	-7.7%	\$100,000	\$102,500	+2.5%	323	273	-15.5%	7.1	6.0	-15.5%
Genesee	36	29	-19.4%	34	21	-38.2%	\$102,000	\$106,000	+3.9%	92	107	+16.3%	2.3	3.0	+30.4%
Greene	104	106	+1.9%	37	47	+27.0%	\$150,000	\$185,500	+23.7%	924	709	-23.3%	14.8	10.2	-31.1%
Hamilton	12	7	-41.7%	3	7	+133.3%	\$135,000	\$106,500	-21.1%	120	110	-8.3%	15.3	12.7	-17.0%
Herkimer	53	65	+22.6%	34	33	-2.9%	\$118,180	\$100,000	-15.4%	530	505	-4.7%	12.8	11.5	-10.2%

Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -
Jefferson	116	103	-11.2%	72	70	-2.8%	\$117,500	\$129,000	+9.8%	793	738	-6.9%	8.8	7.9	-10.2%
Kings	305	267	-12.5%	149	172	+15.4%	\$460,000	\$550,000	+19.6%	1,184	1,218	+2.9%	7.3	7.1	-2.7%
Lewis	17	27	+58.8%	14	16	+14.3%	\$83,750	\$119,000	+42.1%	208	178	-14.4%	10.9	9.4	-13.8%
Livingston	42	37	-11.9%	42	34	-19.0%	\$143,000	\$127,000	-11.2%	162	139	-14.2%	3.4	3.0	-11.8%
Madison	61	40	-34.4%	36	36	0.0%	\$138,000	\$133,173	-3.5%	333	279	-16.2%	5.8	5.1	-12.1%
Monroe	758	647	-14.6%	507	481	-5.1%	\$128,000	\$130,000	+1.6%	1,392	1,043	-25.1%	1.8	1.4	-22.2%
Montgomery* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Nassau	1,354	1,444	+6.6%	959	906	-5.5%	\$475,000	\$503,500	+6.0%	5,776	6,048	+4.7%	5.2	5.4	+3.8%
New York†	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Niagara	199	151	-24.1%	132	118	-10.6%	\$102,500	\$104,500	+2.0%	487	364	-25.3%	2.7	2.0	-25.9%
Oneida	222	196	-11.7%	135	146	+8.1%	\$100,000	\$118,060	+18.1%	1,544	1,690	+9.5%	8.8	9.9	+12.5%
Onondaga	433	381	-12.0%	342	281	-17.8%	\$128,825	\$125,050	-2.9%	1,378	1,217	-11.7%	3.0	2.7	-10.0%
Ontario	162	145	-10.5%	71	71	0.0%	\$132,000	\$146,000	+10.6%	401	367	-8.5%	3.8	3.4	-10.5%
Orange* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Orleans	25	28	+12.0%	30	27	-10.0%	\$78,950	\$76,850	-2.7%	110	112	+1.8%	3.3	3.5	+6.1%
Oswego	107	83	-22.4%	79	67	-15.2%	\$105,000	\$85,000	-19.0%	538	429	-20.3%	5.8	4.4	-24.1%
Otsego	44	53	+20.5%	37	35	-5.4%	\$125,000	\$115,000	-8.0%	539	462	-14.3%	11.4	10.2	-10.5%
Putnam* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Queens	1,105	1,154	+4.4%	714	647	-9.4%	\$480,000	\$547,000	+14.0%	4,884	5,318	+8.9%	6.4	7.0	+9.4%
Rensselaer* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Richmond	391	466	+19.2%	329	331	+0.6%	\$490,000	\$550,000	+12.2%	1,288	1,228	-4.7%	3.6	3.4	-5.6%
Rockland* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Activity by County (continued)

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	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -	1-2017	1-2018	+ / -
St Lawrence	73	72	-1.4%	48	50	+4.2%	\$96,750	\$92,000	-4.9%	927	663	-28.5%	14.0	9.7	-30.7%
Saratoga* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schenectady* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schoharie* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schuyler	23	20	-13.0%	14	9	-35.7%	\$136,800	\$155,000	+13.3%	109	75	-31.2%	7.3	5.0	-31.5%
Seneca	32	27	-15.6%	24	23	-4.2%	\$106,250	\$155,000	+45.9%	114	108	-5.3%	4.4	4.1	-6.8%
Steuben	92	86	-6.5%	60	58	-3.3%	\$114,900	\$97,250	-15.4%	465	390	-16.1%	6.3	5.3	-15.9%
Suffolk	1,878	1,785	-5.0%	1,121	1,190	+6.2%	\$339,000	\$359,000	+5.9%	8,879	8,716	-1.8%	6.5	6.0	-7.7%
Sullivan	117	121	+3.4%	74	75	+1.4%	\$114,750	\$90,000	-21.6%	1,131	919	-18.7%	13.7	9.8	-28.5%
Tioga	38	38	0.0%	14	27	+92.9%	\$171,500	\$132,500	-22.7%	210	170	-19.0%	8.1	5.8	-28.4%
Tompkins	73	75	+2.7%	37	27	-27.0%	\$195,000	\$220,000	+12.8%	225	208	-7.6%	3.7	3.3	-10.8%
Ulster	268	199	-25.7%	157	158	+0.6%	\$219,250	\$199,125	-9.2%	1,466	1,129	-23.0%	8.1	6.0	-25.9%
Warren	110	112	+1.8%	54	48	-11.1%	\$168,500	\$205,000	+21.7%	790	704	-10.9%	9.2	8.1	-12.0%
Washington	75	59	-21.3%	40	43	+7.5%	\$125,500	\$129,000	+2.8%	527	403	-23.5%	8.5	6.5	-23.5%
Wayne	106	65	-38.7%	68	44	-35.3%	\$111,500	\$119,000	+6.7%	277	231	-16.6%	3.3	2.7	-18.2%
Westchester* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Wyoming	32	17	-46.9%	21	12	-42.9%	\$95,000	\$93,500	-1.6%	121	88	-27.3%	4.6	3.3	-28.3%
Yates	20	24	+20.0%	20	20	0.0%	\$178,500	\$154,000	-13.7%	104	94	-9.6%	5.0	4.3	-14.0%
New York State	13,888	13,166	-5.2%	8,940	8,698	-2.7%	\$245,500	\$266,000	+8.4%	62,422	56,374	-9.7%	5.6	4.9	-12.5%

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518 464 0191

(2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914 681 0833