

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

| Key Metrics | Historical Sparkbars | 2-2017 | 2-2018 | Percent Change | YTD 2017 | YTD 2018 | Percent Change |
|------------------------------------|----------------------|-----------|------------------|----------------|-----------|------------------|----------------|
| New Listings | | 14,279 | 13,771 | - 3.6% | 28,166 | 26,998 | - 4.1% |
| Pending Sales | | 9,202 | 9,183 | - 0.2% | 17,570 | 17,433 | - 0.8% |
| Closed Sales | | 7,813 | 7,328 | - 6.2% | 16,748 | 16,270 | - 2.9% |
| Days on Market | | 96 | 88 | - 8.3% | 94 | 85 | - 9.6% |
| Median Sales Price | | \$239,000 | \$260,000 | + 8.8% | \$241,000 | \$260,000 | + 7.9% |
| Avg. Sales Price | | \$331,649 | \$358,935 | + 8.2% | \$335,194 | \$356,436 | + 6.3% |
| Pct. of List Price Received | | 96.1% | 96.6% | + 0.5% | 96.2% | 96.7% | + 0.5% |
| Affordability Index | | 145 | 131 | - 9.7% | 144 | 131 | - 9.0% |
| Homes for Sale | | 63,062 | 57,082 | - 9.5% | -- | -- | -- |
| Months Supply | | 5.6 | 5.0 | - 10.7% | -- | -- | -- |

Activity by County

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

| | New Listings | | | Closed Sales | | | Median Sales Price | | | Homes for Sale | | | Months Supply | | |
|--------------------|--------------|--------|---------------|--------------|--------|---------------|--------------------|-----------|---------------|----------------|--------|---------------|---------------|--------|---------------|
| | 2-2017 | 2-2018 | + / - | 2-2017 | 2-2018 | + / - | 2-2017 | 2-2018 | + / - | 2-2017 | 2-2018 | + / - | 2-2017 | 2-2018 | + / - |
| Albany* (1) | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| Allegany | 35 | 22 | -37.1% | 26 | 23 | -11.5% | \$72,450 | \$74,050 | +2.2% | 209 | 166 | -20.6% | 7.6 | 5.0 | -34.2% |
| Bronx | 194 | 191 | -1.5% | 103 | 91 | -11.7% | \$295,000 | \$325,000 | +10.2% | 765 | 593 | -22.5% | 6.7 | 4.4 | -34.3% |
| Broome | 175 | 140 | -20.0% | 93 | 80 | -14.0% | \$91,000 | \$95,904 | +5.4% | 808 | 656 | -18.8% | 6.1 | 4.7 | -23.0% |
| Cattaraugus | 93 | 65 | -30.1% | 39 | 43 | +10.3% | \$98,700 | \$79,000 | -20.0% | 588 | 490 | -16.7% | 9.6 | 8.3 | -13.5% |
| Cayuga | 59 | 55 | -6.8% | 40 | 26 | -35.0% | \$119,250 | \$130,900 | +9.8% | 280 | 273 | -2.5% | 5.0 | 5.2 | +4.0% |
| Chautauqua | 131 | 114 | -13.0% | 56 | 66 | +17.9% | \$81,900 | \$85,000 | +3.8% | 749 | 581 | -22.4% | 7.7 | 5.9 | -23.4% |
| Chemung | 71 | 78 | +9.9% | 46 | 48 | +4.3% | \$133,490 | \$115,250 | -13.7% | 364 | 316 | -13.2% | 6.0 | 4.5 | -25.0% |
| Chenango | 55 | 51 | -7.3% | 28 | 17 | -39.3% | \$90,250 | \$115,000 | +27.4% | 425 | 339 | -20.2% | 11.7 | 9.1 | -22.2% |
| Clinton | 63 | 58 | -7.9% | 37 | 34 | -8.1% | \$115,000 | \$129,900 | +13.0% | 281 | 242 | -13.9% | 5.6 | 4.7 | -16.1% |
| Columbia | 94 | 111 | +18.1% | 51 | 44 | -13.7% | \$206,000 | \$213,750 | +3.8% | 780 | 621 | -20.4% | 12.0 | 8.9 | -25.8% |
| Cortland | 36 | 37 | +2.8% | 22 | 24 | +9.1% | \$109,000 | \$102,500 | -6.0% | 207 | 194 | -6.3% | 5.6 | 6.0 | +7.1% |
| Delaware | 61 | 51 | -16.4% | 36 | 34 | -5.6% | \$106,117 | \$162,500 | +53.1% | 774 | 654 | -15.5% | 15.4 | 12.4 | -19.5% |
| Dutchess | 384 | 312 | -18.8% | 206 | 202 | -1.9% | \$221,125 | \$257,800 | +16.6% | 1,776 | 1,323 | -25.5% | 6.5 | 4.5 | -30.8% |
| Erie | 685 | 643 | -6.1% | 486 | 458 | -5.8% | \$127,000 | \$147,000 | +15.7% | 1,449 | 1,138 | -21.5% | 2.0 | 1.6 | -20.0% |
| Essex | 45 | 42 | -6.7% | 25 | 28 | +12.0% | \$157,350 | \$139,500 | -11.3% | 703 | 611 | -13.1% | 16.7 | 13.3 | -20.4% |
| Franklin | 28 | 28 | 0.0% | 16 | 15 | -6.3% | \$75,000 | \$93,500 | +24.7% | 427 | 337 | -21.1% | 15.0 | 11.7 | -22.0% |
| Fulton | 51 | 42 | -17.6% | 19 | 21 | +10.5% | \$124,630 | \$105,350 | -15.5% | 327 | 258 | -21.1% | 7.2 | 5.6 | -22.2% |
| Genesee | 42 | 29 | -31.0% | 22 | 21 | -4.5% | \$139,000 | \$90,000 | -35.3% | 96 | 100 | +4.2% | 2.4 | 2.8 | +16.7% |
| Greene | 113 | 124 | +9.7% | 56 | 40 | -28.6% | \$159,000 | \$161,917 | +1.8% | 915 | 723 | -21.0% | 15.1 | 10.2 | -32.5% |
| Hamilton | 4 | 7 | +75.0% | 7 | 7 | 0.0% | \$245,000 | \$160,000 | -34.7% | 117 | 109 | -6.8% | 14.6 | 12.7 | -13.0% |
| Herkimer | 49 | 49 | 0.0% | 26 | 23 | -11.5% | \$83,450 | \$100,300 | +20.2% | 509 | 512 | +0.6% | 11.9 | 12.1 | +1.7% |

Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

| | New Listings | | | Closed Sales | | | Median Sales Price | | | Homes for Sale | | | Months Supply | | |
|------------------------|--------------|--------|--------|--------------|--------|--------|--------------------|-----------|--------|----------------|--------|--------|---------------|--------|--------|
| | 2-2017 | 2-2018 | + / - | 2-2017 | 2-2018 | + / - | 2-2017 | 2-2018 | + / - | 2-2017 | 2-2018 | + / - | 2-2017 | 2-2018 | + / - |
| Jefferson | 118 | 117 | -0.8% | 55 | 57 | +3.6% | \$116,600 | \$132,500 | +13.6% | 803 | 739 | -8.0% | 8.9 | 7.9 | -11.2% |
| Kings | 291 | 314 | +7.9% | 133 | 119 | -10.5% | \$487,500 | \$570,000 | +16.9% | 1,218 | 1,239 | +1.7% | 7.5 | 7.2 | -4.0% |
| Lewis | 23 | 16 | -30.4% | 8 | 13 | +62.5% | \$78,318 | \$128,000 | +63.4% | 193 | 160 | -17.1% | 10.0 | 8.4 | -16.0% |
| Livingston | 67 | 56 | -16.4% | 20 | 28 | +40.0% | \$119,500 | \$119,900 | +0.3% | 180 | 143 | -20.6% | 3.8 | 3.1 | -18.4% |
| Madison | 46 | 56 | +21.7% | 38 | 32 | -15.8% | \$144,150 | \$125,000 | -13.3% | 324 | 296 | -8.6% | 5.7 | 5.5 | -3.5% |
| Monroe | 829 | 771 | -7.0% | 457 | 370 | -19.0% | \$125,000 | \$130,000 | +4.0% | 1,371 | 1,079 | -21.3% | 1.8 | 1.5 | -16.7% |
| Montgomery* (1) | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| Nassau | 1,447 | 1,564 | +8.1% | 822 | 743 | -9.6% | \$449,750 | \$507,000 | +12.7% | 5,995 | 6,335 | +5.7% | 5.4 | 5.7 | +5.6% |
| New York† | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| Niagara | 190 | 158 | -16.8% | 126 | 124 | -1.6% | \$99,000 | \$118,000 | +19.2% | 486 | 349 | -28.2% | 2.7 | 2.0 | -25.9% |
| Oneida | 182 | 146 | -19.8% | 114 | 111 | -2.6% | \$115,540 | \$120,000 | +3.9% | 1,537 | 1,648 | +7.2% | 8.7 | 9.6 | +10.3% |
| Onondaga | 509 | 424 | -16.7% | 311 | 221 | -28.9% | \$120,000 | \$135,000 | +12.5% | 1,348 | 1,212 | -10.1% | 3.0 | 2.8 | -6.7% |
| Ontario | 133 | 134 | +0.8% | 62 | 72 | +16.1% | \$138,000 | \$149,000 | +8.0% | 372 | 350 | -5.9% | 3.5 | 3.3 | -5.7% |
| Orange* (2) | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| Orleans | 43 | 31 | -27.9% | 22 | 9 | -59.1% | \$76,090 | \$103,000 | +35.4% | 116 | 118 | +1.7% | 3.4 | 3.8 | +11.8% |
| Oswego | 94 | 85 | -9.6% | 64 | 65 | +1.6% | \$80,000 | \$90,100 | +12.6% | 511 | 415 | -18.8% | 5.4 | 4.3 | -20.4% |
| Otsego | 57 | 52 | -8.8% | 29 | 33 | +13.8% | \$110,000 | \$117,000 | +6.4% | 537 | 459 | -14.5% | 11.5 | 10.2 | -11.3% |
| Putnam* (2) | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| Queens | 1,052 | 1,145 | +8.8% | 608 | 516 | -15.1% | \$475,000 | \$547,500 | +15.3% | 4,993 | 5,455 | +9.3% | 6.5 | 7.1 | +9.2% |
| Rensselaer* (1) | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| Richmond | 412 | 444 | +7.8% | 292 | 297 | +1.7% | \$470,000 | \$559,000 | +18.9% | 1,352 | 1,299 | -3.9% | 3.8 | 3.6 | -5.3% |
| Rockland* (2) | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |

Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

| | New Listings | | | Closed Sales | | | Median Sales Price | | | Homes for Sale | | | Months Supply | | |
|-------------------------|--------------|--------|--------|--------------|--------|---------|--------------------|-----------|--------|----------------|--------|--------|---------------|--------|--------|
| | 2-2017 | 2-2018 | + / - | 2-2017 | 2-2018 | + / - | 2-2017 | 2-2018 | + / - | 2-2017 | 2-2018 | + / - | 2-2017 | 2-2018 | + / - |
| St Lawrence | 82 | 76 | -7.3% | 51 | 33 | -35.3% | \$92,385 | \$80,000 | -13.4% | 910 | 677 | -25.6% | 13.8 | 10.1 | -26.8% |
| Saratoga* (1) | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| Schenectady* (1) | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| Schoharie* (1) | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| Schuyler | 13 | 17 | +30.8% | 6 | 8 | +33.3% | \$152,750 | \$132,300 | -13.4% | 104 | 77 | -26.0% | 6.7 | 5.3 | -20.9% |
| Seneca | 25 | 31 | +24.0% | 18 | 20 | +11.1% | \$79,500 | \$140,625 | +76.9% | 105 | 111 | +5.7% | 3.9 | 4.2 | +7.7% |
| Steuben | 89 | 81 | -9.0% | 50 | 54 | +8.0% | \$95,950 | \$117,000 | +21.9% | 457 | 385 | -15.8% | 6.3 | 5.3 | -15.9% |
| Suffolk | 1,928 | 1,863 | -3.4% | 1,023 | 959 | -6.3% | \$329,000 | \$359,995 | +9.4% | 9,180 | 8,970 | -2.3% | 6.7 | 6.2 | -7.5% |
| Sullivan | 127 | 114 | -10.2% | 67 | 71 | +6.0% | \$112,500 | \$100,000 | -11.1% | 1,119 | 905 | -19.1% | 13.5 | 9.6 | -28.9% |
| Tioga | 35 | 31 | -11.4% | 14 | 16 | +14.3% | \$97,250 | \$105,855 | +8.8% | 202 | 166 | -17.8% | 7.9 | 5.6 | -29.1% |
| Tompkins | 103 | 75 | -27.2% | 28 | 32 | +14.3% | \$208,378 | \$231,250 | +11.0% | 255 | 198 | -22.4% | 4.2 | 3.1 | -26.2% |
| Ulster | 251 | 196 | -21.9% | 126 | 141 | +11.9% | \$222,250 | \$237,000 | +6.6% | 1,465 | 1,088 | -25.7% | 8.2 | 5.7 | -30.5% |
| Warren | 104 | 92 | -11.5% | 53 | 41 | -22.6% | \$195,000 | \$144,000 | -26.2% | 799 | 698 | -12.6% | 9.3 | 8.1 | -12.9% |
| Washington | 68 | 57 | -16.2% | 38 | 37 | -2.6% | \$132,633 | \$152,000 | +14.6% | 522 | 403 | -22.8% | 8.6 | 6.5 | -24.4% |
| Wayne | 100 | 72 | -28.0% | 51 | 51 | 0.0% | \$114,900 | \$115,000 | +0.1% | 280 | 230 | -17.9% | 3.3 | 2.8 | -15.2% |
| Westchester* (2) | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| Wyoming | 28 | 33 | +17.9% | 20 | 20 | 0.0% | \$80,250 | \$69,250 | -13.7% | 112 | 88 | -21.4% | 4.4 | 3.3 | -25.0% |
| Yates | 24 | 24 | 0.0% | 8 | 20 | +150.0% | \$140,000 | \$140,000 | 0.0% | 104 | 89 | -14.4% | 5.0 | 4.0 | -20.0% |
| New York State | 14,279 | 13,771 | -3.6% | 7,813 | 7,328 | -6.2% | \$239,000 | \$260,000 | +8.8% | 63,062 | 57,082 | -9.5% | 5.6 | 5.0 | -10.7% |

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914-681-0833