

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	3-2017	3-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings		19,045	16,953	- 11.0%	47,209	44,064	- 6.7%
Pending Sales		12,338	11,686	- 5.3%	29,895	29,103	- 2.6%
Closed Sales		9,454	8,574	- 9.3%	26,214	25,192	- 3.9%
Days on Market		97	92	- 5.2%	95	87	- 8.4%
Median Sales Price		\$242,000	\$260,000	+ 7.4%	\$242,000	\$260,000	+ 7.4%
Avg. Sales Price		\$335,275	\$359,378	+ 7.2%	\$335,286	\$356,008	+ 6.2%
Pct. of List Price Received		96.4%	96.8%	+ 0.4%	96.3%	96.7%	+ 0.4%
Affordability Index		143	131	- 8.4%	143	131	- 8.4%
Homes for Sale		64,558	57,975	- 10.2%	--	--	--
Months Supply		5.8	5.1	- 12.1%	--	--	--

Activity by County

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -
Albany* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Allegany	96	93	-3.1%	26	24	-7.7%	\$45,000	\$83,500	+85.6%	251	224	-10.8%	9.0	6.9	-23.3%
Bronx	202	190	-5.9%	130	110	-15.4%	\$315,000	\$339,500	+7.8%	751	600	-20.1%	6.5	4.5	-30.8%
Broome	225	205	-8.9%	128	104	-18.8%	\$91,500	\$103,608	+13.2%	809	615	-24.0%	6.0	4.3	-28.3%
Cattaraugus	128	83	-35.2%	54	44	-18.5%	\$79,500	\$71,250	-10.4%	588	492	-16.3%	9.4	8.7	-7.4%
Cayuga	86	81	-5.8%	39	28	-28.2%	\$110,000	\$120,000	+9.1%	288	280	-2.8%	5.2	5.4	+3.8%
Chautauqua	175	134	-23.4%	57	51	-10.5%	\$78,500	\$76,000	-3.2%	760	578	-23.9%	7.7	6.0	-22.1%
Chemung	110	110	0.0%	44	67	+52.3%	\$87,165	\$99,350	+14.0%	380	294	-22.6%	6.3	4.0	-36.5%
Chenango	69	59	-14.5%	36	29	-19.4%	\$95,845	\$105,319	+9.9%	418	349	-16.5%	11.5	9.5	-17.4%
Clinton	67	72	+7.5%	36	37	+2.8%	\$108,350	\$122,000	+12.6%	286	231	-19.2%	5.7	4.4	-22.8%
Columbia	133	104	-21.8%	50	63	+26.0%	\$289,500	\$246,212	-15.0%	808	605	-25.1%	12.8	8.5	-33.6%
Cortland	49	57	+16.3%	26	23	-11.5%	\$119,530	\$120,000	+0.4%	199	200	+0.5%	5.5	6.1	+10.9%
Delaware	93	81	-12.9%	44	38	-13.6%	\$135,500	\$170,000	+25.5%	750	659	-12.1%	14.4	12.9	-10.4%
Dutchess	506	401	-20.8%	218	233	+6.9%	\$240,000	\$250,000	+4.2%	1,773	1,357	-23.5%	6.4	4.7	-26.6%
Erie	998	917	-8.1%	569	445	-21.8%	\$137,650	\$149,900	+8.9%	1,450	1,144	-21.1%	2.0	1.6	-20.0%
Essex	59	68	+15.3%	41	41	0.0%	\$179,500	\$111,000	-38.2%	703	598	-14.9%	16.4	12.8	-22.0%
Franklin	33	37	+12.1%	13	20	+53.8%	\$77,550	\$86,520	+11.6%	403	334	-17.1%	13.6	11.7	-14.0%
Fulton	59	59	0.0%	36	32	-11.1%	\$94,420	\$90,000	-4.7%	321	273	-15.0%	7.1	6.0	-15.5%
Genesee	61	30	-50.8%	28	32	+14.3%	\$102,401	\$106,500	+4.0%	109	84	-22.9%	2.7	2.4	-11.1%
Greene	127	119	-6.3%	37	63	+70.3%	\$164,300	\$176,000	+7.1%	918	701	-23.6%	15.4	9.5	-38.3%
Hamilton	10	11	+10.0%	6	6	0.0%	\$125,500	\$120,000	-4.4%	120	119	-0.8%	14.8	14.6	-1.4%
Herkimer	56	52	-7.1%	41	28	-31.7%	\$81,550	\$107,500	+31.8%	511	519	+1.6%	12.0	12.4	+3.3%

Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -
Jefferson	190	179	-5.8%	72	69	-4.2%	\$131,000	\$107,614	-17.9%	836	786	-6.0%	9.0	8.5	-5.6%
Kings	310	303	-2.3%	147	147	0.0%	\$519,000	\$590,000	+13.7%	1,206	1,225	+1.6%	7.6	7.0	-7.9%
Lewis	38	24	-36.8%	12	18	+50.0%	\$74,415	\$132,000	+77.4%	199	163	-18.1%	10.5	8.8	-16.2%
Livingston	61	81	+32.8%	30	31	+3.3%	\$125,950	\$104,478	-17.0%	171	159	-7.0%	3.5	3.5	0.0%
Madison	80	64	-20.0%	40	37	-7.5%	\$115,500	\$138,000	+19.5%	305	296	-3.0%	5.2	5.7	+9.6%
Monroe	1,100	1,035	-5.9%	588	463	-21.3%	\$130,500	\$135,000	+3.4%	1,374	1,079	-21.5%	1.8	1.5	-16.7%
Montgomery* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Nassau	2,010	1,761	-12.4%	993	898	-9.6%	\$468,500	\$505,000	+7.8%	6,418	6,525	+1.7%	5.8	5.9	+1.7%
New York†	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Niagara	246	189	-23.2%	136	127	-6.6%	\$85,000	\$117,000	+37.6%	481	302	-37.2%	2.7	1.7	-37.0%
Oneida	244	197	-19.3%	136	111	-18.4%	\$112,360	\$128,547	+14.4%	1,566	1,650	+5.4%	8.9	9.8	+10.1%
Onondaga	674	591	-12.3%	359	279	-22.3%	\$129,125	\$130,900	+1.4%	1,283	1,210	-5.7%	2.8	2.8	0.0%
Ontario	192	181	-5.7%	95	89	-6.3%	\$145,000	\$148,500	+2.4%	394	374	-5.1%	3.7	3.5	-5.4%
Orange* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Orleans	40	47	+17.5%	16	21	+31.3%	\$85,417	\$123,500	+44.6%	117	110	-6.0%	3.5	3.4	-2.9%
Oswego	152	116	-23.7%	77	74	-3.9%	\$70,000	\$90,300	+29.0%	510	402	-21.2%	5.3	4.2	-20.8%
Otsego	91	67	-26.4%	23	23	0.0%	\$115,000	\$129,500	+12.6%	575	460	-20.0%	12.6	10.2	-19.0%
Putnam* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Queens	1,440	1,318	-8.5%	693	623	-10.1%	\$490,000	\$535,000	+9.2%	5,226	5,574	+6.7%	6.8	7.3	+7.4%
Rensselaer* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Richmond	541	535	-1.1%	350	305	-12.9%	\$499,000	\$542,500	+8.7%	1,426	1,412	-1.0%	4.0	4.0	0.0%
Rockland* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

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St Lawrence	123	126	+2.4%	60	40	-33.3%	\$67,450	\$60,751	-9.9%	937	706	-24.7%	14.0	10.5	-25.0%
Saratoga* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schenectady* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schoharie* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schuyler	18	22	+22.2%	17	3	-82.4%	\$145,500	\$150,000	+3.1%	104	79	-24.0%	6.9	5.2	-24.6%
Seneca	40	30	-25.0%	16	19	+18.8%	\$113,750	\$147,000	+29.2%	107	104	-2.8%	4.0	4.0	0.0%
Steuben	120	115	-4.2%	65	60	-7.7%	\$111,000	\$119,000	+7.2%	430	368	-14.4%	5.6	5.0	-10.7%
Suffolk	2,575	2,212	-14.1%	1,201	1,107	-7.8%	\$330,000	\$352,000	+6.7%	9,705	9,141	-5.8%	7.0	6.3	-10.0%
Sullivan	164	136	-17.1%	65	80	+23.1%	\$98,000	\$112,650	+14.9%	1,109	912	-17.8%	13.0	9.8	-24.6%
Tioga	46	54	+17.4%	11	30	+172.7%	\$80,000	\$140,450	+75.6%	187	157	-16.0%	7.1	5.1	-28.2%
Tompkins	148	121	-18.2%	32	44	+37.5%	\$204,250	\$218,000	+6.7%	286	223	-22.0%	4.7	3.5	-25.5%
Ulster	278	223	-19.8%	165	150	-9.1%	\$187,000	\$227,201	+21.5%	1,424	1,053	-26.1%	7.7	5.6	-27.3%
Warren	125	126	+0.8%	72	67	-6.9%	\$190,000	\$210,000	+10.5%	778	689	-11.4%	9.1	8.0	-12.1%
Washington	82	64	-22.0%	58	40	-31.0%	\$103,000	\$120,000	+16.5%	491	389	-20.8%	8.0	6.6	-17.5%
Wayne	125	126	+0.8%	79	48	-39.2%	\$103,000	\$118,500	+15.0%	268	237	-11.6%	3.1	2.9	-6.5%
Westchester* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Wyoming	30	39	+30.0%	11	16	+45.5%	\$98,000	\$76,500	-21.9%	114	96	-15.8%	4.5	3.6	-20.0%
Yates	28	41	+46.4%	13	15	+15.4%	\$195,000	\$150,000	-23.1%	107	101	-5.6%	5.3	4.5	-15.1%
New York State	19,045	16,953	-11.0%	9,454	8,574	-9.3%	\$242,000	\$260,000	+7.4%	64,558	57,975	-10.2%	5.8	5.1	-12.1%

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914-681-0833