

# Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	4-2017	4-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>New Listings</b>		19,906	<b>20,392</b>	+ 2.4%	67,120	<b>64,652</b>	- 3.7%
<b>Pending Sales</b>		12,346	<b>12,697</b>	+ 2.8%	42,228	<b>41,867</b>	- 0.9%
<b>Closed Sales</b>		8,869	<b>8,640</b>	- 2.6%	35,091	<b>34,225</b>	- 2.5%
<b>Days on Market</b>		95	<b>85</b>	- 10.5%	95	<b>86</b>	- 9.5%
<b>Median Sales Price</b>		\$232,250	<b>\$260,000</b>	+ 11.9%	\$240,000	<b>\$258,900</b>	+ 7.9%
<b>Avg. Sales Price</b>		\$322,841	<b>\$357,699</b>	+ 10.8%	\$332,113	<b>\$355,488</b>	+ 7.0%
<b>Pct. of List Price Received</b>		96.5%	<b>97.2%</b>	+ 0.7%	96.3%	<b>96.8%</b>	+ 0.5%
<b>Affordability Index</b>		152	<b>131</b>	- 13.8%	147	<b>132</b>	- 10.2%
<b>Homes for Sale</b>		67,493	<b>61,331</b>	- 9.1%	--	--	--
<b>Months Supply</b>		6.1	<b>5.4</b>	- 11.5%	--	--	--

# Activity by County

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	4-2017	4-2018	+ / -	4-2017	4-2018	+ / -	4-2017	4-2018	+ / -	4-2017	4-2018	+ / -	4-2017	4-2018	+ / -
<b>Albany*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Allegany</b>	60	46	<b>-23.3%</b>	17	19	<b>+11.8%</b>	\$48,000	\$89,500	<b>+86.5%</b>	223	189	<b>-15.2%</b>	7.3	5.9	<b>-19.2%</b>
<b>Bronx</b>	233	200	<b>-14.2%</b>	93	114	<b>+22.6%</b>	\$300,000	\$289,950	<b>-3.4%</b>	807	594	<b>-26.4%</b>	7.0	4.4	<b>-37.1%</b>
<b>Broome</b>	258	228	<b>-11.6%</b>	113	135	<b>+19.5%</b>	\$111,000	\$104,250	<b>-6.1%</b>	818	626	<b>-23.5%</b>	6.0	4.4	<b>-26.7%</b>
<b>Cattaraugus</b>	100	83	<b>-17.0%</b>	55	61	<b>+10.9%</b>	\$65,000	\$79,000	<b>+21.5%</b>	583	493	<b>-15.4%</b>	9.5	8.7	<b>-8.4%</b>
<b>Cayuga</b>	115	84	<b>-27.0%</b>	47	25	<b>-46.8%</b>	\$91,500	\$119,900	<b>+31.0%</b>	314	289	<b>-8.0%</b>	5.6	5.6	<b>0.0%</b>
<b>Chautauqua</b>	225	172	<b>-23.6%</b>	86	77	<b>-10.5%</b>	\$74,000	\$92,250	<b>+24.7%</b>	827	589	<b>-28.8%</b>	8.3	6.1	<b>-26.5%</b>
<b>Chemung</b>	111	131	<b>+18.0%</b>	62	61	<b>-1.6%</b>	\$130,000	\$106,000	<b>-18.5%</b>	386	331	<b>-14.2%</b>	6.4	4.6	<b>-28.1%</b>
<b>Chenango</b>	84	83	<b>-1.2%</b>	31	24	<b>-22.6%</b>	\$70,000	\$76,000	<b>+8.6%</b>	440	362	<b>-17.7%</b>	11.9	9.9	<b>-16.8%</b>
<b>Clinton</b>	84	76	<b>-9.5%</b>	43	39	<b>-9.3%</b>	\$140,000	\$130,000	<b>-7.1%</b>	304	245	<b>-19.4%</b>	6.1	4.7	<b>-23.0%</b>
<b>Columbia</b>	170	136	<b>-20.0%</b>	37	55	<b>+48.6%</b>	\$245,000	\$258,000	<b>+5.3%</b>	862	618	<b>-28.3%</b>	13.8	8.4	<b>-39.1%</b>
<b>Cortland</b>	52	73	<b>+40.4%</b>	25	36	<b>+44.0%</b>	\$106,720	\$125,250	<b>+17.4%</b>	201	212	<b>+5.5%</b>	5.6	6.3	<b>+12.5%</b>
<b>Delaware</b>	149	97	<b>-34.9%</b>	43	34	<b>-20.9%</b>	\$135,000	\$133,500	<b>-1.1%</b>	804	656	<b>-18.4%</b>	15.3	13.0	<b>-15.0%</b>
<b>Dutchess</b>	588	552	<b>-6.1%</b>	215	204	<b>-5.1%</b>	\$243,500	\$270,910	<b>+11.3%</b>	1,930	1,548	<b>-19.8%</b>	6.9	5.4	<b>-21.7%</b>
<b>Erie</b>	979	1,024	<b>+4.6%</b>	533	512	<b>-3.9%</b>	\$139,000	\$147,134	<b>+5.9%</b>	1,418	1,210	<b>-14.7%</b>	2.0	1.7	<b>-15.0%</b>
<b>Essex</b>	79	83	<b>+5.1%</b>	39	41	<b>+5.1%</b>	\$121,900	\$225,000	<b>+84.6%</b>	727	625	<b>-14.0%</b>	17.2	13.1	<b>-23.8%</b>
<b>Franklin</b>	50	49	<b>-2.0%</b>	28	16	<b>-42.9%</b>	\$107,500	\$106,500	<b>-0.9%</b>	419	345	<b>-17.7%</b>	14.7	11.5	<b>-21.8%</b>
<b>Fulton</b>	85	78	<b>-8.2%</b>	31	34	<b>+9.7%</b>	\$132,500	\$70,565	<b>-46.7%</b>	353	284	<b>-19.5%</b>	7.8	6.1	<b>-21.8%</b>
<b>Genesee</b>	45	54	<b>+20.0%</b>	37	30	<b>-18.9%</b>	\$74,200	\$122,500	<b>+65.1%</b>	106	86	<b>-18.9%</b>	2.7	2.4	<b>-11.1%</b>
<b>Greene</b>	138	135	<b>-2.2%</b>	48	56	<b>+16.7%</b>	\$166,750	\$167,400	<b>+0.4%</b>	937	702	<b>-25.1%</b>	16.0	9.4	<b>-41.3%</b>
<b>Hamilton</b>	21	17	<b>-19.0%</b>	11	6	<b>-45.5%</b>	\$145,000	\$180,600	<b>+24.6%</b>	134	123	<b>-8.2%</b>	16.9	14.5	<b>-14.2%</b>
<b>Herkimer</b>	69	66	<b>-4.3%</b>	34	23	<b>-32.4%</b>	\$95,200	\$72,080	<b>-24.3%</b>	498	521	<b>+4.6%</b>	11.5	12.9	<b>+12.2%</b>

# Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	4-2017	4-2018	+ / -	4-2017	4-2018	+ / -	4-2017	4-2018	+ / -	4-2017	4-2018	+ / -	4-2017	4-2018	+ / -
<b>Jefferson</b>	222	192	<b>-13.5%</b>	65	74	<b>+13.8%</b>	\$134,999	\$132,000	<b>-2.2%</b>	857	831	<b>-3.0%</b>	9.0	9.4	<b>+4.4%</b>
<b>Kings</b>	388	368	<b>-5.2%</b>	136	157	<b>+15.4%</b>	\$548,500	\$485,000	<b>-11.6%</b>	1,336	1,298	<b>-2.8%</b>	8.5	7.4	<b>-12.9%</b>
<b>Lewis</b>	44	33	<b>-25.0%</b>	21	13	<b>-38.1%</b>	\$90,000	\$105,000	<b>+16.7%</b>	197	164	<b>-16.8%</b>	10.4	9.0	<b>-13.5%</b>
<b>Livingston</b>	77	64	<b>-16.9%</b>	36	37	<b>+2.8%</b>	\$110,000	\$116,600	<b>+6.0%</b>	179	144	<b>-19.6%</b>	3.8	3.1	<b>-18.4%</b>
<b>Madison</b>	97	90	<b>-7.2%</b>	44	38	<b>-13.6%</b>	\$132,125	\$141,250	<b>+6.9%</b>	303	312	<b>+3.0%</b>	5.2	6.2	<b>+19.2%</b>
<b>Monroe</b>	1,167	1,175	<b>+0.7%</b>	649	532	<b>-18.0%</b>	\$130,000	\$144,900	<b>+11.5%</b>	1,362	1,141	<b>-16.2%</b>	1.8	1.6	<b>-11.1%</b>
<b>Montgomery*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Nassau</b>	1,971	2,137	<b>+8.4%</b>	784	824	<b>+5.1%</b>	\$475,000	\$495,000	<b>+4.2%</b>	6,869	6,983	<b>+1.7%</b>	6.2	6.3	<b>+1.6%</b>
<b>New York†</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Niagara</b>	262	249	<b>-5.0%</b>	167	106	<b>-36.5%</b>	\$113,000	\$103,500	<b>-8.4%</b>	499	353	<b>-29.3%</b>	2.8	2.0	<b>-28.6%</b>
<b>Oneida</b>	288	267	<b>-7.3%</b>	117	130	<b>+11.1%</b>	\$106,500	\$119,225	<b>+11.9%</b>	1,610	1,670	<b>+3.7%</b>	9.2	9.9	<b>+7.6%</b>
<b>Onondaga</b>	769	677	<b>-12.0%</b>	383	346	<b>-9.7%</b>	\$129,950	\$143,000	<b>+10.0%</b>	1,342	1,201	<b>-10.5%</b>	3.0	2.8	<b>-6.7%</b>
<b>Ontario</b>	187	252	<b>+34.8%</b>	84	73	<b>-13.1%</b>	\$152,250	\$180,000	<b>+18.2%</b>	393	415	<b>+5.6%</b>	3.7	3.9	<b>+5.4%</b>
<b>Orange*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Orleans</b>	44	56	<b>+27.3%</b>	32	25	<b>-21.9%</b>	\$60,462	\$119,000	<b>+96.8%</b>	121	115	<b>-5.0%</b>	3.6	3.5	<b>-2.8%</b>
<b>Oswego</b>	170	149	<b>-12.4%</b>	76	90	<b>+18.4%</b>	\$87,450	\$83,000	<b>-5.1%</b>	529	437	<b>-17.4%</b>	5.4	4.7	<b>-13.0%</b>
<b>Otsego</b>	108	107	<b>-0.9%</b>	36	28	<b>-22.2%</b>	\$135,750	\$147,338	<b>+8.5%</b>	608	497	<b>-18.3%</b>	13.3	11.0	<b>-17.3%</b>
<b>Putnam*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Queens</b>	1,255	1,442	<b>+14.9%</b>	623	597	<b>-4.2%</b>	\$469,000	\$551,000	<b>+17.5%</b>	5,367	5,765	<b>+7.4%</b>	7.1	7.5	<b>+5.6%</b>
<b>Rensselaer*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Richmond</b>	526	649	<b>+23.4%</b>	287	314	<b>+9.4%</b>	\$484,500	\$550,000	<b>+13.5%</b>	1,515	1,576	<b>+4.0%</b>	4.3	4.4	<b>+2.3%</b>
<b>Rockland*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

# Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	4-2017	4-2018	+ / -	4-2017	4-2018	+ / -	4-2017	4-2018	+ / -	4-2017	4-2018	+ / -	4-2017	4-2018	+ / -
<b>St Lawrence</b>	152	139	<b>-8.6%</b>	43	44	<b>+2.3%</b>	\$63,000	\$117,500	<b>+86.5%</b>	961	737	<b>-23.3%</b>	14.3	11.0	<b>-23.1%</b>
<b>Saratoga*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schenectady*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schoharie*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schuyler</b>	32	37	<b>+15.6%</b>	18	9	<b>-50.0%</b>	\$134,000	\$162,000	<b>+20.9%</b>	101	95	<b>-5.9%</b>	6.3	6.7	<b>+6.3%</b>
<b>Seneca</b>	48	51	<b>+6.3%</b>	26	19	<b>-26.9%</b>	\$105,150	\$103,000	<b>-2.0%</b>	117	120	<b>+2.6%</b>	4.4	4.6	<b>+4.5%</b>
<b>Steuben</b>	137	127	<b>-7.3%</b>	59	54	<b>-8.5%</b>	\$95,000	\$89,950	<b>-5.3%</b>	458	381	<b>-16.8%</b>	6.1	5.1	<b>-16.4%</b>
<b>Suffolk</b>	2,408	2,549	<b>+5.9%</b>	1,090	1,052	<b>-3.5%</b>	\$340,000	\$362,000	<b>+6.5%</b>	10,081	9,559	<b>-5.2%</b>	7.3	6.6	<b>-9.6%</b>
<b>Sullivan</b>	229	189	<b>-17.5%</b>	78	86	<b>+10.3%</b>	\$117,450	\$105,000	<b>-10.6%</b>	1,193	981	<b>-17.8%</b>	14.0	10.4	<b>-25.7%</b>
<b>Tioga</b>	63	34	<b>-46.0%</b>	27	26	<b>-3.7%</b>	\$98,000	\$127,600	<b>+30.2%</b>	201	154	<b>-23.4%</b>	7.4	5.2	<b>-29.7%</b>
<b>Tompkins</b>	151	134	<b>-11.3%</b>	39	56	<b>+43.6%</b>	\$225,000	\$209,250	<b>-7.0%</b>	317	260	<b>-18.0%</b>	5.1	4.2	<b>-17.6%</b>
<b>Ulster</b>	380	363	<b>-4.5%</b>	141	148	<b>+5.0%</b>	\$187,250	\$219,750	<b>+17.4%</b>	1,537	1,191	<b>-22.5%</b>	8.4	6.4	<b>-23.8%</b>
<b>Warren</b>	170	193	<b>+13.5%</b>	75	56	<b>-25.3%</b>	\$183,900	\$163,725	<b>-11.0%</b>	810	719	<b>-11.2%</b>	9.4	8.2	<b>-12.8%</b>
<b>Washington</b>	119	96	<b>-19.3%</b>	63	51	<b>-19.0%</b>	\$91,875	\$131,500	<b>+43.1%</b>	519	403	<b>-22.4%</b>	8.4	6.9	<b>-17.9%</b>
<b>Wayne</b>	149	139	<b>-6.7%</b>	68	50	<b>-26.5%</b>	\$116,900	\$128,000	<b>+9.5%</b>	299	259	<b>-13.4%</b>	3.5	3.2	<b>-8.6%</b>
<b>Westchester*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Wyoming</b>	45	49	<b>+8.9%</b>	20	15	<b>-25.0%</b>	\$77,000	\$89,600	<b>+16.4%</b>	120	106	<b>-11.7%</b>	4.8	3.9	<b>-18.8%</b>
<b>Yates</b>	40	34	<b>-15.0%</b>	19	11	<b>-42.1%</b>	\$143,000	\$180,000	<b>+25.9%</b>	115	94	<b>-18.3%</b>	5.7	4.1	<b>-28.1%</b>
<b>New York State</b>	19,906	20,392	<b>+2.4%</b>	8,869	8,640	<b>-2.6%</b>	\$232,250	\$260,000	<b>+11.9%</b>	67,493	61,331	<b>-9.1%</b>	6.1	5.4	<b>-11.5%</b>

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

\* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914-681-0833