

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	5-2017	5-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings		23,385	23,690	+ 1.3%	90,497	88,617	- 2.1%
Pending Sales		14,252	13,633	- 4.3%	56,474	55,618	- 1.5%
Closed Sales		11,322	10,348	- 8.6%	46,413	45,005	- 3.0%
Days on Market		87	80	- 8.0%	93	85	- 8.6%
Median Sales Price		\$235,000	\$262,000	+ 11.5%	\$238,500	\$259,000	+ 8.6%
Avg. Sales Price		\$337,225	\$364,962	+ 8.2%	\$333,385	\$356,828	+ 7.0%
Pct. of List Price Received		96.9%	97.4%	+ 0.5%	96.5%	96.9%	+ 0.4%
Affordability Index		151	130	- 13.9%	149	132	- 11.4%
Homes for Sale		71,443	66,682	- 6.7%	--	--	--
Months Supply		6.4	5.9	- 7.8%	--	--	--

Activity by County

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -
Albany* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Allegany	71	74	+4.2%	49	23	-53.1%	\$69,000	\$70,000	+1.4%	248	227	-8.5%	8.2	7.3	-11.0%
Bronx	233	191	-18.0%	117	148	+26.5%	\$308,500	\$329,500	+6.8%	808	589	-27.1%	6.9	4.5	-34.8%
Broome	316	302	-4.4%	143	136	-4.9%	\$107,000	\$115,500	+7.9%	868	702	-19.1%	6.2	5.0	-19.4%
Cattaraugus	116	136	+17.2%	48	47	-2.1%	\$70,750	\$95,000	+34.3%	584	534	-8.6%	9.6	9.6	0.0%
Cayuga	126	136	+7.9%	62	47	-24.2%	\$111,000	\$127,500	+14.9%	343	333	-2.9%	6.0	6.6	+10.0%
Chautauqua	233	197	-15.5%	95	92	-3.2%	\$83,250	\$97,000	+16.5%	904	613	-32.2%	9.3	6.3	-32.3%
Chemung	139	156	+12.2%	65	85	+30.8%	\$90,721	\$98,000	+8.0%	397	370	-6.8%	6.3	5.2	-17.5%
Chenango	110	107	-2.7%	39	28	-28.2%	\$102,000	\$88,990	-12.8%	468	401	-14.3%	12.8	11.1	-13.3%
Clinton	112	94	-16.1%	53	49	-7.5%	\$150,500	\$169,900	+12.9%	318	266	-16.4%	6.3	5.2	-17.5%
Columbia	200	203	+1.5%	48	64	+33.3%	\$255,000	\$232,600	-8.8%	916	722	-21.2%	14.4	10.1	-29.9%
Cortland	65	63	-3.1%	41	26	-36.6%	\$115,000	\$122,500	+6.5%	205	209	+2.0%	5.6	6.1	+8.9%
Delaware	187	184	-1.6%	64	46	-28.1%	\$140,000	\$133,500	-4.6%	864	741	-14.2%	16.4	14.8	-9.8%
Dutchess	614	576	-6.2%	300	245	-18.3%	\$255,000	\$270,000	+5.9%	2,083	1,707	-18.1%	7.5	6.0	-20.0%
Erie	1,298	1,294	-0.3%	700	599	-14.4%	\$150,000	\$156,000	+4.0%	1,640	1,437	-12.4%	2.3	2.0	-13.0%
Essex	150	128	-14.7%	32	52	+62.5%	\$121,500	\$150,000	+23.5%	806	673	-16.5%	19.1	14.0	-26.7%
Franklin	80	72	-10.0%	29	27	-6.9%	\$95,000	\$65,000	-31.6%	452	362	-19.9%	16.0	11.7	-26.9%
Fulton	104	109	+4.8%	40	49	+22.5%	\$89,600	\$116,000	+29.5%	373	334	-10.5%	8.2	7.3	-11.0%
Genesee	66	56	-15.2%	39	30	-23.1%	\$116,000	\$103,000	-11.2%	116	84	-27.6%	2.9	2.4	-17.2%
Greene	216	233	+7.9%	54	71	+31.5%	\$162,250	\$210,000	+29.4%	1,008	799	-20.7%	17.3	10.8	-37.6%
Hamilton	31	39	+25.8%	7	8	+14.3%	\$144,000	\$149,500	+3.8%	151	147	-2.6%	19.1	17.0	-11.0%
Herkimer	99	106	+7.1%	58	41	-29.3%	\$93,950	\$82,150	-12.6%	520	565	+8.7%	11.5	14.4	+25.2%

Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -
Jefferson	245	307	+25.3%	111	104	-6.3%	\$142,000	\$132,750	-6.5%	902	982	+8.9%	9.3	11.4	+22.6%
Kings	414	379	-8.5%	164	173	+5.5%	\$495,000	\$587,000	+18.6%	1,413	1,376	-2.6%	9.2	8.1	-12.0%
Lewis	55	46	-16.4%	23	17	-26.1%	\$120,000	\$86,800	-27.7%	217	176	-18.9%	11.2	9.6	-14.3%
Livingston	101	81	-19.8%	56	48	-14.3%	\$138,500	\$123,500	-10.8%	212	152	-28.3%	4.6	3.2	-30.4%
Madison	118	113	-4.2%	55	41	-25.5%	\$171,125	\$150,000	-12.3%	335	345	+3.0%	5.6	6.9	+23.2%
Monroe	1,368	1,320	-3.5%	827	682	-17.5%	\$133,000	\$154,000	+15.8%	1,486	1,288	-13.3%	2.0	1.8	-10.0%
Montgomery* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Nassau	2,158	2,434	+12.8%	1,018	961	-5.6%	\$480,000	\$520,000	+8.3%	7,116	7,612	+7.0%	6.4	6.9	+7.8%
New York†	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Niagara	334	297	-11.1%	181	149	-17.7%	\$110,500	\$123,150	+11.4%	535	408	-23.7%	3.0	2.4	-20.0%
Oneida	399	349	-12.5%	176	152	-13.6%	\$117,000	\$124,450	+6.4%	1,702	1,766	+3.8%	9.7	10.6	+9.3%
Onondaga	792	767	-3.2%	511	432	-15.5%	\$135,960	\$150,000	+10.3%	1,340	1,355	+1.1%	2.9	3.2	+10.3%
Ontario	235	246	+4.7%	116	82	-29.3%	\$162,600	\$197,500	+21.5%	440	475	+8.0%	4.2	4.5	+7.1%
Orange* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Orleans	61	59	-3.3%	31	34	+9.7%	\$69,574	\$69,846	+0.4%	140	127	-9.3%	4.3	3.9	-9.3%
Oswego	213	199	-6.6%	103	83	-19.4%	\$95,000	\$101,500	+6.8%	567	486	-14.3%	5.6	5.2	-7.1%
Otsego	128	103	-19.5%	38	35	-7.9%	\$98,500	\$134,090	+36.1%	640	515	-19.5%	14.0	11.6	-17.1%
Putnam* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Queens	1,434	1,561	+8.9%	703	650	-7.5%	\$475,000	\$562,500	+18.4%	5,586	5,991	+7.3%	7.4	7.8	+5.4%
Rensselaer* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Richmond	669	669	0.0%	327	320	-2.1%	\$481,000	\$537,500	+11.7%	1,667	1,707	+2.4%	4.8	4.7	-2.1%
Rockland* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

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	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -
St Lawrence	185	208	+12.4%	68	40	-41.2%	\$68,500	\$115,000	+67.9%	1,014	813	-19.8%	14.7	12.3	-16.3%
Saratoga* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schenectady* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schoharie* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schuyler	29	27	-6.9%	10	15	+50.0%	\$227,500	\$125,532	-44.8%	105	91	-13.3%	6.8	6.3	-7.4%
Seneca	58	46	-20.7%	27	25	-7.4%	\$103,400	\$106,400	+2.9%	138	119	-13.8%	5.2	4.6	-11.5%
Steuben	150	158	+5.3%	84	82	-2.4%	\$120,700	\$124,000	+2.7%	472	417	-11.7%	6.3	5.7	-9.5%
Suffolk	2,730	2,816	+3.2%	1,399	1,349	-3.6%	\$335,000	\$370,000	+10.4%	10,421	10,074	-3.3%	7.5	6.9	-8.0%
Sullivan	256	269	+5.1%	83	67	-19.3%	\$102,250	\$135,000	+32.0%	1,278	1,086	-15.0%	15.2	11.3	-25.7%
Tioga	49	54	+10.2%	35	37	+5.7%	\$122,850	\$150,000	+22.1%	204	158	-22.5%	7.6	5.3	-30.3%
Tompkins	160	151	-5.6%	79	57	-27.8%	\$239,000	\$286,250	+19.8%	356	276	-22.5%	5.5	4.4	-20.0%
Ulster	442	442	0.0%	177	169	-4.5%	\$207,000	\$213,640	+3.2%	1,654	1,372	-17.0%	9.0	7.4	-17.8%
Warren	220	213	-3.2%	105	107	+1.9%	\$202,000	\$213,000	+5.4%	867	825	-4.8%	9.9	9.7	-2.0%
Washington	109	149	+36.7%	76	40	-47.4%	\$136,300	\$145,000	+6.4%	529	451	-14.7%	8.6	7.8	-9.3%
Wayne	152	151	-0.7%	103	70	-32.0%	\$130,000	\$136,210	+4.8%	303	274	-9.6%	3.5	3.4	-2.9%
Westchester* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Wyoming	63	57	-9.5%	23	25	+8.7%	\$83,900	\$92,500	+10.3%	134	116	-13.4%	5.4	4.3	-20.4%
Yates	47	60	+27.7%	17	18	+5.9%	\$111,000	\$155,000	+39.6%	126	123	-2.4%	6.0	5.4	-10.0%
New York State	23,385	23,690	+1.3%	11,322	10,348	-8.6%	\$235,000	\$262,000	+11.5%	71,443	66,682	-6.7%	6.4	5.9	-7.8%

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914-681-0833