

# Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	6-2017	6-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>New Listings</b>		21,682	<b>21,873</b>	+ 0.9%	112,270	<b>110,879</b>	- 1.2%
<b>Pending Sales</b>		13,914	<b>13,421</b>	- 3.5%	70,359	<b>68,974</b>	- 2.0%
<b>Closed Sales</b>		13,595	<b>12,234</b>	- 10.0%	60,043	<b>57,735</b>	- 3.8%
<b>Days on Market</b>		77	<b>68</b>	- 11.7%	90	<b>81</b>	- 10.0%
<b>Median Sales Price</b>		\$255,000	<b>\$280,000</b>	+ 9.8%	\$241,000	<b>\$262,500</b>	+ 8.9%
<b>Avg. Sales Price</b>		\$358,198	<b>\$382,486</b>	+ 6.8%	\$338,902	<b>\$361,325</b>	+ 6.6%
<b>Pct. of List Price Received</b>		97.4%	<b>98.0%</b>	+ 0.6%	96.7%	<b>97.2%</b>	+ 0.5%
<b>Affordability Index</b>		139	<b>120</b>	- 13.7%	147	<b>128</b>	- 12.9%
<b>Homes for Sale</b>		73,992	<b>70,038</b>	- 5.3%	--	<b>--</b>	--
<b>Months Supply</b>		6.6	<b>6.2</b>	- 6.1%	--	<b>--</b>	--

# Activity by County

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	6-2017	6-2018	+ / -	6-2017	6-2018	+ / -	6-2017	6-2018	+ / -	6-2017	6-2018	+ / -	6-2017	6-2018	+ / -
<b>Albany*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Allegany</b>	59	74	<b>+25.4%</b>	35	51	<b>+45.7%</b>	\$63,575	\$75,000	<b>+18.0%</b>	245	240	<b>-2.0%</b>	7.8	7.7	<b>-1.3%</b>
<b>Bronx</b>	187	211	<b>+12.8%</b>	132	110	<b>-16.7%</b>	\$303,000	\$336,250	<b>+11.0%</b>	771	608	<b>-21.1%</b>	6.5	4.7	<b>-27.7%</b>
<b>Broome</b>	277	287	<b>+3.6%</b>	194	174	<b>-10.3%</b>	\$110,462	\$129,844	<b>+17.5%</b>	906	770	<b>-15.0%</b>	6.4	5.5	<b>-14.1%</b>
<b>Cattaraugus</b>	135	118	<b>-12.6%</b>	70	47	<b>-32.9%</b>	\$75,000	\$82,500	<b>+10.0%</b>	635	546	<b>-14.0%</b>	10.8	9.4	<b>-13.0%</b>
<b>Cayuga</b>	115	131	<b>+13.9%</b>	67	55	<b>-17.9%</b>	\$118,180	\$122,450	<b>+3.6%</b>	349	358	<b>+2.6%</b>	6.0	7.2	<b>+20.0%</b>
<b>Chautauqua</b>	220	225	<b>+2.3%</b>	103	88	<b>-14.6%</b>	\$92,500	\$93,375	<b>+0.9%</b>	938	656	<b>-30.1%</b>	9.7	6.6	<b>-32.0%</b>
<b>Chemung</b>	128	141	<b>+10.2%</b>	82	73	<b>-11.0%</b>	\$109,256	\$115,000	<b>+5.3%</b>	414	398	<b>-3.9%</b>	6.5	5.5	<b>-15.4%</b>
<b>Chenango</b>	107	88	<b>-17.8%</b>	50	25	<b>-50.0%</b>	\$99,500	\$120,000	<b>+20.6%</b>	497	430	<b>-13.5%</b>	13.8	12.4	<b>-10.1%</b>
<b>Clinton</b>	101	101	<b>0.0%</b>	62	52	<b>-16.1%</b>	\$147,500	\$135,000	<b>-8.5%</b>	345	295	<b>-14.5%</b>	6.8	5.7	<b>-16.2%</b>
<b>Columbia</b>	189	205	<b>+8.5%</b>	87	51	<b>-41.4%</b>	\$222,000	\$226,000	<b>+1.8%</b>	946	803	<b>-15.1%</b>	14.7	11.3	<b>-23.1%</b>
<b>Cortland</b>	68	76	<b>+11.8%</b>	37	43	<b>+16.2%</b>	\$130,000	\$120,840	<b>-7.0%</b>	221	223	<b>+0.9%</b>	6.2	6.4	<b>+3.2%</b>
<b>Delaware</b>	153	137	<b>-10.5%</b>	58	50	<b>-13.8%</b>	\$151,000	\$147,000	<b>-2.6%</b>	889	757	<b>-14.8%</b>	17.2	15.5	<b>-9.9%</b>
<b>Dutchess</b>	614	578	<b>-5.9%</b>	318	304	<b>-4.4%</b>	\$265,000	\$283,000	<b>+6.8%</b>	2,202	1,811	<b>-17.8%</b>	7.9	6.4	<b>-19.0%</b>
<b>Erie</b>	1,214	1,167	<b>-3.9%</b>	853	693	<b>-18.8%</b>	\$162,000	\$165,000	<b>+1.9%</b>	1,743	1,618	<b>-7.2%</b>	2.4	2.3	<b>-4.2%</b>
<b>Essex</b>	120	115	<b>-4.2%</b>	52	51	<b>-1.9%</b>	\$145,000	\$172,000	<b>+18.6%</b>	854	700	<b>-18.0%</b>	20.5	14.2	<b>-30.7%</b>
<b>Franklin</b>	79	66	<b>-16.5%</b>	31	40	<b>+29.0%</b>	\$142,040	\$110,000	<b>-22.6%</b>	436	388	<b>-11.0%</b>	14.8	13.3	<b>-10.1%</b>
<b>Fulton</b>	102	98	<b>-3.9%</b>	50	41	<b>-18.0%</b>	\$118,750	\$145,000	<b>+22.1%</b>	398	353	<b>-11.3%</b>	9.0	7.8	<b>-13.3%</b>
<b>Genesee</b>	59	77	<b>+30.5%</b>	40	39	<b>-2.5%</b>	\$110,000	\$119,500	<b>+8.6%</b>	121	106	<b>-12.4%</b>	3.2	3.0	<b>-6.3%</b>
<b>Greene</b>	199	181	<b>-9.0%</b>	55	62	<b>+12.7%</b>	\$222,600	\$167,500	<b>-24.8%</b>	1,049	842	<b>-19.7%</b>	18.0	11.3	<b>-37.2%</b>
<b>Hamilton</b>	35	40	<b>+14.3%</b>	6	7	<b>+16.7%</b>	\$188,750	\$162,500	<b>-13.9%</b>	169	174	<b>+3.0%</b>	21.8	20.1	<b>-7.8%</b>
<b>Herkimer</b>	118	100	<b>-15.3%</b>	51	37	<b>-27.5%</b>	\$74,675	\$91,000	<b>+21.9%</b>	551	598	<b>+8.5%</b>	11.8	15.6	<b>+32.2%</b>

# Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	6-2017	6-2018	+ / -	6-2017	6-2018	+ / -	6-2017	6-2018	+ / -	6-2017	6-2018	+ / -	6-2017	6-2018	+ / -
<b>Jefferson</b>	247	251	<b>+1.6%</b>	110	103	<b>-6.4%</b>	\$144,250	\$150,000	<b>+4.0%</b>	953	1,054	<b>+10.6%</b>	9.8	12.1	<b>+23.5%</b>
<b>Kings</b>	357	380	<b>+6.4%</b>	189	168	<b>-11.1%</b>	\$540,000	\$487,000	<b>-9.8%</b>	1,403	1,414	<b>+0.8%</b>	9.0	8.4	<b>-6.7%</b>
<b>Lewis</b>	58	47	<b>-19.0%</b>	22	14	<b>-36.4%</b>	\$80,013	\$111,650	<b>+39.5%</b>	240	199	<b>-17.1%</b>	12.3	11.3	<b>-8.1%</b>
<b>Livingston</b>	84	77	<b>-8.3%</b>	54	55	<b>+1.9%</b>	\$121,500	\$140,000	<b>+15.2%</b>	206	168	<b>-18.4%</b>	4.5	3.7	<b>-17.8%</b>
<b>Madison</b>	124	113	<b>-8.9%</b>	73	54	<b>-26.0%</b>	\$141,000	\$149,950	<b>+6.3%</b>	360	378	<b>+5.0%</b>	6.2	7.6	<b>+22.6%</b>
<b>Monroe</b>	1,251	1,300	<b>+3.9%</b>	1,017	835	<b>-17.9%</b>	\$146,000	\$159,900	<b>+9.5%</b>	1,531	1,430	<b>-6.6%</b>	2.0	2.0	<b>0.0%</b>
<b>Montgomery*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Nassau</b>	1,991	1,985	<b>-0.3%</b>	1,320	1,262	<b>-4.4%</b>	\$500,000	\$519,500	<b>+3.9%</b>	7,336	7,774	<b>+6.0%</b>	6.6	7.0	<b>+6.1%</b>
<b>New York†</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Niagara</b>	302	267	<b>-11.6%</b>	196	158	<b>-19.4%</b>	\$114,450	\$130,000	<b>+13.6%</b>	542	431	<b>-20.5%</b>	3.0	2.6	<b>-13.3%</b>
<b>Oneida</b>	365	355	<b>-2.7%</b>	180	192	<b>+6.7%</b>	\$122,000	\$123,900	<b>+1.6%</b>	1,782	1,878	<b>+5.4%</b>	10.2	11.3	<b>+10.8%</b>
<b>Onondaga</b>	789	769	<b>-2.5%</b>	591	485	<b>-17.9%</b>	\$146,335	\$158,000	<b>+8.0%</b>	1,405	1,497	<b>+6.5%</b>	3.0	3.6	<b>+20.0%</b>
<b>Ontario</b>	238	234	<b>-1.7%</b>	136	115	<b>-15.4%</b>	\$148,450	\$189,900	<b>+27.9%</b>	488	500	<b>+2.5%</b>	4.7	4.8	<b>+2.1%</b>
<b>Orange*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Orleans</b>	51	66	<b>+29.4%</b>	21	30	<b>+42.9%</b>	\$113,500	\$100,000	<b>-11.9%</b>	127	144	<b>+13.4%</b>	3.8	4.5	<b>+18.4%</b>
<b>Oswego</b>	186	197	<b>+5.9%</b>	138	97	<b>-29.7%</b>	\$95,450	\$119,469	<b>+25.2%</b>	582	527	<b>-9.5%</b>	5.8	5.6	<b>-3.4%</b>
<b>Otsego</b>	132	129	<b>-2.3%</b>	55	42	<b>-23.6%</b>	\$113,883	\$151,250	<b>+32.8%</b>	680	557	<b>-18.1%</b>	15.1	12.4	<b>-17.9%</b>
<b>Putnam*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Queens</b>	1,485	1,488	<b>+0.2%</b>	777	710	<b>-8.6%</b>	\$525,000	\$555,750	<b>+5.9%</b>	5,877	6,155	<b>+4.7%</b>	7.9	8.0	<b>+1.3%</b>
<b>Rensselaer*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Richmond</b>	656	652	<b>-0.6%</b>	376	367	<b>-2.4%</b>	\$518,444	\$550,000	<b>+6.1%</b>	1,780	1,784	<b>+0.2%</b>	5.1	4.9	<b>-3.9%</b>
<b>Rockland*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

# Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	6-2017	6-2018	+ / -	6-2017	6-2018	+ / -	6-2017	6-2018	+ / -	6-2017	6-2018	+ / -	6-2017	6-2018	+ / -
<b>St Lawrence</b>	154	199	<b>+29.2%</b>	103	74	<b>-28.2%</b>	\$92,000	\$105,500	<b>+14.7%</b>	1,030	875	<b>-15.0%</b>	14.7	13.3	<b>-9.5%</b>
<b>Saratoga*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schenectady*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schoharie*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schuyler</b>	40	33	<b>-17.5%</b>	20	11	<b>-45.0%</b>	\$124,500	\$134,000	<b>+7.6%</b>	125	92	<b>-26.4%</b>	8.4	6.0	<b>-28.6%</b>
<b>Seneca</b>	63	31	<b>-50.8%</b>	21	19	<b>-9.5%</b>	\$132,500	\$139,900	<b>+5.6%</b>	156	113	<b>-27.6%</b>	5.8	4.5	<b>-22.4%</b>
<b>Steuben</b>	140	155	<b>+10.7%</b>	89	72	<b>-19.1%</b>	\$102,500	\$125,266	<b>+22.2%</b>	497	430	<b>-13.5%</b>	6.7	5.8	<b>-13.4%</b>
<b>Suffolk</b>	2,482	2,601	<b>+4.8%</b>	1,624	1,582	<b>-2.6%</b>	\$364,000	\$376,000	<b>+3.3%</b>	10,565	10,478	<b>-0.8%</b>	7.6	7.3	<b>-3.9%</b>
<b>Sullivan</b>	278	243	<b>-12.6%</b>	105	101	<b>-3.8%</b>	\$140,000	\$135,000	<b>-3.6%</b>	1,477	1,229	<b>-16.8%</b>	15.6	12.2	<b>-21.8%</b>
<b>Tioga</b>	72	59	<b>-18.1%</b>	25	22	<b>-12.0%</b>	\$130,000	\$126,170	<b>-2.9%</b>	220	180	<b>-18.2%</b>	8.2	6.2	<b>-24.4%</b>
<b>Tompkins</b>	105	129	<b>+22.9%</b>	113	82	<b>-27.4%</b>	\$250,000	\$259,273	<b>+3.7%</b>	345	314	<b>-9.0%</b>	5.4	5.2	<b>-3.7%</b>
<b>Ulster</b>	454	419	<b>-7.7%</b>	207	196	<b>-5.3%</b>	\$222,500	\$240,000	<b>+7.9%</b>	1,784	1,459	<b>-18.2%</b>	9.8	7.9	<b>-19.4%</b>
<b>Warren</b>	208	181	<b>-13.0%</b>	124	92	<b>-25.8%</b>	\$173,950	\$212,500	<b>+22.2%</b>	926	841	<b>-9.2%</b>	10.6	9.9	<b>-6.6%</b>
<b>Washington</b>	137	109	<b>-20.4%</b>	68	62	<b>-8.8%</b>	\$149,700	\$143,500	<b>-4.1%</b>	559	451	<b>-19.3%</b>	9.1	7.7	<b>-15.4%</b>
<b>Wayne</b>	155	158	<b>+1.9%</b>	105	84	<b>-20.0%</b>	\$133,900	\$138,250	<b>+3.2%</b>	329	294	<b>-10.6%</b>	3.8	3.6	<b>-5.3%</b>
<b>Westchester*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Wyoming</b>	60	64	<b>+6.7%</b>	28	26	<b>-7.1%</b>	\$127,750	\$99,500	<b>-22.1%</b>	151	130	<b>-13.9%</b>	5.9	4.7	<b>-20.3%</b>
<b>Yates</b>	54	58	<b>+7.4%</b>	33	25	<b>-24.2%</b>	\$152,000	\$268,500	<b>+76.6%</b>	142	146	<b>+2.8%</b>	6.7	6.5	<b>-3.0%</b>
<b>New York State</b>	21,682	21,873	<b>+0.9%</b>	13,595	12,234	<b>-10.0%</b>	\$255,000	\$280,000	<b>+9.8%</b>	73,992	70,038	<b>-5.3%</b>	6.6	6.2	<b>-6.1%</b>

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

\* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914-681-0833