

# Activity Overview

Key metrics by reported quarter and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	Q1-2014	Q1-2015	Percent Change	YTD 2014	YTD 2015	Percent Change
<b>New Listings</b>		46,268	<b>44,767</b>	- 3.2%	46,268	<b>44,767</b>	- 3.2%
<b>Pending Sales</b>		22,229	<b>24,579</b>	+ 10.6%	22,229	<b>24,579</b>	+ 10.6%
<b>Closed Sales</b>		19,480	<b>19,792</b>	+ 1.6%	19,480	<b>19,792</b>	+ 1.6%
<b>Days on Market</b>		114	<b>111</b>	- 2.6%	114	<b>111</b>	- 2.6%
<b>Median Sales Price</b>		\$225,000	<b>\$230,000</b>	+ 2.2%	\$225,000	<b>\$230,000</b>	+ 2.2%
<b>Avg. Sales Price</b>		\$317,711	<b>\$322,192</b>	+ 1.4%	\$317,711	<b>\$322,192</b>	+ 1.4%
<b>Pct. of List Price Received</b>		94.8%	<b>95.1%</b>	+ 0.3%	94.8%	<b>95.1%</b>	+ 0.3%
<b>Affordability Index</b>		143	<b>151</b>	+ 5.6%	143	<b>151</b>	+ 5.6%
<b>Homes for Sale</b>		81,366	<b>74,112</b>	- 8.9%	--	--	--
<b>Months Supply</b>		9.0	<b>7.8</b>	- 13.3%	--	--	--

# Activity by County

Key metrics by report quarter for the counties in the state of New York.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q1-2014	Q1-2015	+ / -	Q1-2014	Q1-2015	+ / -	Q1-2014	Q1-2015	+ / -	Q1-2014	Q1-2015	+ / -	Q1-2014	Q1-2015	+ / -
<b>Albany*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Allegany</b>	119	102	<b>-14.3%</b>	53	58	<b>+9.4%</b>	\$62,500	\$62,500	<b>0.0%</b>	317	262	<b>-17.4%</b>	14.2	10.1	<b>-28.9%</b>
<b>Bronx</b>	63	51	<b>-19.0%</b>	14	13	<b>-7.1%</b>	\$258,750	\$340,000	<b>+31.4%</b>	162	144	<b>-11.1%</b>	17.7	15.6	<b>-11.9%</b>
<b>Broome</b>	490	512	<b>+4.5%</b>	229	241	<b>+5.2%</b>	\$97,654	\$90,000	<b>-7.8%</b>	903	934	<b>+3.4%</b>	8.7	8.3	<b>-4.6%</b>
<b>Cattaraugus*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Cayuga</b>	207	187	<b>-9.7%</b>	106	97	<b>-8.5%</b>	\$93,000	\$99,900	<b>+7.4%</b>	467	394	<b>-15.6%</b>	9.6	7.8	<b>-18.8%</b>
<b>Chautauqua</b>	317	283	<b>-10.7%</b>	125	146	<b>+16.8%</b>	\$67,427	\$66,000	<b>-2.1%</b>	1,060	1,091	<b>+2.9%</b>	15.2	15.3	<b>+0.7%</b>
<b>Chemung</b>	277	216	<b>-22.0%</b>	124	121	<b>-2.4%</b>	\$115,450	\$101,000	<b>-12.5%</b>	468	373	<b>-20.3%</b>	9.1	6.0	<b>-34.1%</b>
<b>Chenango</b>	159	174	<b>+9.4%</b>	65	57	<b>-12.3%</b>	\$91,500	\$79,200	<b>-13.4%</b>	421	434	<b>+3.1%</b>	13.6	16.1	<b>+18.4%</b>
<b>Clinton</b>	172	180	<b>+4.7%</b>	90	76	<b>-15.6%</b>	\$131,750	\$142,000	<b>+7.8%</b>	385	349	<b>-9.4%</b>	9.4	7.8	<b>-17.0%</b>
<b>Columbia</b>	334	288	<b>-13.8%</b>	128	121	<b>-5.5%</b>	\$212,000	\$185,500	<b>-12.5%</b>	937	783	<b>-16.4%</b>	15.8	13.3	<b>-15.8%</b>
<b>Cortland</b>	143	119	<b>-16.8%</b>	51	63	<b>+23.5%</b>	\$106,500	\$99,990	<b>-6.1%</b>	279	252	<b>-9.7%</b>	11.0	8.6	<b>-21.8%</b>
<b>Delaware</b>	254	218	<b>-14.2%</b>	73	73	<b>0.0%</b>	\$135,000	\$114,953	<b>-14.8%</b>	857	784	<b>-8.5%</b>	27.9	23.8	<b>-14.7%</b>
<b>Dutchess</b>	1,045	878	<b>-16.0%</b>	334	327	<b>-2.1%</b>	\$231,000	\$231,500	<b>+0.2%</b>	2,028	1,624	<b>-19.9%</b>	12.8	9.9	<b>-22.7%</b>
<b>Erie*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Essex</b>	165	164	<b>-0.6%</b>	65	65	<b>0.0%</b>	\$175,000	\$161,000	<b>-8.0%</b>	774	777	<b>+0.4%</b>	24.9	22.3	<b>-10.4%</b>
<b>Franklin</b>	99	95	<b>-4.0%</b>	53	38	<b>-28.3%</b>	\$85,500	\$82,050	<b>-4.0%</b>	435	432	<b>-0.7%</b>	20.0	18.9	<b>-5.5%</b>
<b>Fulton</b>	167	148	<b>-11.4%</b>	63	82	<b>+30.2%</b>	\$110,000	\$95,000	<b>-13.6%</b>	519	439	<b>-15.4%</b>	14.6	10.4	<b>-28.8%</b>
<b>Genesee*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Greene</b>	374	331	<b>-11.5%</b>	94	99	<b>+5.3%</b>	\$155,000	\$178,000	<b>+14.8%</b>	1,051	940	<b>-10.6%</b>	24.0	17.3	<b>-27.9%</b>
<b>Hamilton</b>	22	17	<b>-22.7%</b>	13	9	<b>-30.8%</b>	\$364,000	\$150,000	<b>-58.8%</b>	135	123	<b>-8.9%</b>	21.9	22.4	<b>+2.3%</b>
<b>Herkimer</b>	123	137	<b>+11.4%</b>	48	60	<b>+25.0%</b>	\$90,000	\$82,000	<b>-8.9%</b>	376	428	<b>+13.8%</b>	17.3	14.8	<b>-14.5%</b>

# Activity by County (continued)

Key metrics by report quarter for the counties in the state of New York.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q1-2014	Q1-2015	+ / -	Q1-2014	Q1-2015	+ / -	Q1-2014	Q1-2015	+ / -	Q1-2014	Q1-2015	+ / -	Q1-2014	Q1-2015	+ / -
<b>Jefferson</b>	376	417	<b>+10.9%</b>	137	152	<b>+10.9%</b>	\$131,500	\$147,000	<b>+11.8%</b>	1,002	959	<b>-4.3%</b>	14.1	12.5	<b>-11.3%</b>
<b>Kings</b>	850	808	<b>-4.9%</b>	406	465	<b>+14.5%</b>	\$375,000	\$391,100	<b>+4.3%</b>	2,366	1,927	<b>-18.6%</b>	10.4	10.8	<b>+3.8%</b>
<b>Lewis</b>	74	83	<b>+12.2%</b>	37	26	<b>-29.7%</b>	\$98,000	\$108,500	<b>+10.7%</b>	209	250	<b>+19.6%</b>	13.9	17.9	<b>+28.8%</b>
<b>Livingston*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Madison</b>	230	211	<b>-8.3%</b>	83	91	<b>+9.6%</b>	\$126,500	\$125,000	<b>-1.2%</b>	448	371	<b>-17.2%</b>	9.4	7.1	<b>-24.5%</b>
<b>Monroe</b>	3,021	2,805	<b>-7.1%</b>	1,198	1,168	<b>-2.5%</b>	\$124,900	\$120,000	<b>-3.9%</b>	2,651	2,095	<b>-21.0%</b>	4.2	3.2	<b>-23.8%</b>
<b>Montgomery*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Nassau</b>	4,781	4,563	<b>-4.6%</b>	2,059	2,173	<b>+5.5%</b>	\$405,000	\$415,000	<b>+2.5%</b>	7,158	6,795	<b>-5.1%</b>	7.6	7.1	<b>-6.6%</b>
<b>New York</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Niagara*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Oneida</b>	533	653	<b>+22.5%</b>	279	285	<b>+2.2%</b>	\$106,000	\$117,500	<b>+10.8%</b>	1,161	1,382	<b>+19.0%</b>	9.1	9.4	<b>+3.3%</b>
<b>Onondaga</b>	1,545	1,610	<b>+4.2%</b>	765	745	<b>-2.6%</b>	\$125,000	\$125,000	<b>0.0%</b>	2,230	1,863	<b>-16.5%</b>	6.1	4.8	<b>-21.3%</b>
<b>Ontario</b>	490	504	<b>+2.9%</b>	188	194	<b>+3.2%</b>	\$142,750	\$156,000	<b>+9.3%</b>	654	555	<b>-15.1%</b>	6.9	5.6	<b>-18.8%</b>
<b>Orange</b>	1,258	1,245	<b>-1.0%</b>	494	597	<b>+20.9%</b>	\$200,000	\$200,000	<b>0.0%</b>	2,896	2,707	<b>-6.5%</b>	13.5	11.2	<b>-17.0%</b>
<b>Orleans*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Oswego</b>	329	295	<b>-10.3%</b>	143	153	<b>+7.0%</b>	\$93,750	\$87,500	<b>-6.7%</b>	670	574	<b>-14.3%</b>	9.3	7.5	<b>-19.4%</b>
<b>Otsego</b>	254	216	<b>-15.0%</b>	51	78	<b>+52.9%</b>	\$115,000	\$109,000	<b>-5.2%</b>	691	674	<b>-2.5%</b>	21.1	19.8	<b>-6.2%</b>
<b>Putnam</b>	434	429	<b>-1.2%</b>	148	198	<b>+33.8%</b>	\$301,300	\$270,000	<b>+10.4%</b>	854	782	<b>-8.4%</b>	12.0	9.4	<b>-21.7%</b>
<b>Queens</b>	3,839	3,301	<b>-14.0%</b>	1,920	1,822	<b>-5.1%</b>	\$370,000	\$410,000	<b>+10.8%</b>	6,196	4,970	<b>-19.8%</b>	8.2	6.6	<b>-19.5%</b>
<b>Rensselaer*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Richmond</b>	1,321	1,358	<b>+2.8%</b>	679	681	<b>+0.3%</b>	\$395,000	\$403,000	<b>+2.0%</b>	2,396	1,862	<b>-22.3%</b>	8.7	6.5	<b>-25.3%</b>
<b>Rockland</b>	881	862	<b>-2.2%</b>	357	410	<b>+14.8%</b>	\$335,500	\$359,100	<b>+7.0%</b>	1,441	1,374	<b>-4.6%</b>	9.0	7.5	<b>-16.7%</b>

# Activity by County (continued)

Key metrics by report quarter for the counties in the state of New York.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q1-2014	Q1-2015	+ / -	Q1-2014	Q1-2015	+ / -	Q1-2014	Q1-2015	+ / -	Q1-2014	Q1-2015	+ / -	Q1-2014	Q1-2015	+ / -
<b>St Lawrence</b>	258	334	<b>+29.5%</b>	84	95	<b>+13.1%</b>	\$75,000	\$79,500	<b>+6.0%</b>	797	963	<b>+20.8%</b>	16.0	18.2	<b>+13.8%</b>
<b>Saratoga*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schenectady*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schoharie*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schuyler</b>	61	73	<b>+19.7%</b>	22	23	<b>+4.5%</b>	\$130,500	\$143,000	<b>+9.6%</b>	124	124	<b>0.0%</b>	10.1	9.2	<b>-8.9%</b>
<b>Seneca</b>	86	88	<b>+2.3%</b>	44	47	<b>+6.8%</b>	\$79,475	\$111,785	<b>+40.7%</b>	185	174	<b>-5.9%</b>	8.3	7.9	<b>-4.8%</b>
<b>Steuben</b>	326	314	<b>-3.7%</b>	157	161	<b>+2.5%</b>	\$95,000	\$95,000	<b>0.0%</b>	736	638	<b>-13.3%</b>	11.5	8.8	<b>-23.5%</b>
<b>Suffolk</b>	6,041	5,721	<b>-5.3%</b>	2,325	2,315	<b>-0.4%</b>	\$304,000	\$315,000	<b>+3.6%</b>	10,594	10,525	<b>-0.7%</b>	10.2	9.7	<b>-4.9%</b>
<b>Sullivan</b>	224	218	<b>-2.7%</b>	110	69	<b>-37.3%</b>	\$113,500	\$124,000	<b>+9.3%</b>	953	881	<b>-7.6%</b>	21.1	23.7	<b>+12.3%</b>
<b>Tioga</b>	124	121	<b>-2.4%</b>	41	54	<b>+31.7%</b>	\$125,000	\$111,000	<b>-11.2%</b>	231	235	<b>+1.7%</b>	10.8	10.1	<b>-6.5%</b>
<b>Tompkins</b>	269	281	<b>+4.5%</b>	117	83	<b>-29.1%</b>	\$160,000	\$199,150	<b>+24.5%</b>	259	265	<b>+2.3%</b>	4.3	4.4	<b>+2.3%</b>
<b>Ulster</b>	630	613	<b>-2.7%</b>	236	233	<b>-1.3%</b>	\$183,400	\$176,000	<b>-4.0%</b>	1,606	1,413	<b>-12.0%</b>	15.1	12.1	<b>-19.9%</b>
<b>Warren</b>	334	338	<b>+1.2%</b>	116	114	<b>-1.7%</b>	\$176,000	\$205,250	<b>+16.6%</b>	1,061	952	<b>-10.3%</b>	15.2	13.5	<b>-11.2%</b>
<b>Washington</b>	178	207	<b>+16.3%</b>	98	79	<b>-19.4%</b>	\$110,000	\$114,947	<b>+4.5%</b>	617	578	<b>-6.3%</b>	14.6	13.1	<b>-10.3%</b>
<b>Wayne</b>	302	308	<b>+2.0%</b>	142	94	<b>-33.8%</b>	\$106,500	\$119,500	<b>+12.2%</b>	438	385	<b>-12.1%</b>	6.6	5.4	<b>-18.2%</b>
<b>Westchester</b>	3,700	3,570	<b>-3.5%</b>	1,456	1,517	<b>+59.4%</b>	\$435,000	\$435,000	<b>-0.0%</b>	5,004	4,357	<b>-12.9%</b>	7.3	6.1	<b>-16.4%</b>
<b>Wyoming*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Yates</b>	113	59	<b>-47.8%</b>	32	51	<b>+59.4%</b>	\$120,000	\$129,900	<b>+8.3%</b>	216	159	<b>-26.4%</b>	10.6	7.5	<b>-29.2%</b>
<b>New York State</b>	46,268	44,767	<b>-3.2%</b>	19,480	19,792	<b>+1.6%</b>	\$225,000	\$230,000	<b>+2.2%</b>	81,366	74,112	<b>-8.9%</b>	9.0	7.8	<b>-13.3%</b>

\* These data are included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Buffalo Niagara Association of REALTORS®, 200 John James Audubon Pkwy, Amherst, NY 14228, 716-636-9000