

# Activity Overview

Key metrics by reported quarter and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	Q4-2014	Q4-2015	Percent Change	YTD 2014	YTD 2015	Percent Change
<b>New Listings</b>		36,409	<b>37,836</b>	+ 3.9%	208,778	<b>214,973</b>	+ 3.0%
<b>Pending Sales</b>		24,502	<b>28,314</b>	+ 15.6%	110,468	<b>124,560</b>	+ 12.8%
<b>Closed Sales</b>		29,432	<b>31,430</b>	+ 6.8%	108,025	<b>116,671</b>	+ 8.0%
<b>Days on Market</b>		100	<b>94</b>	- 6.0%	100	<b>96</b>	- 4.0%
<b>Median Sales Price</b>		\$223,050	<b>\$230,000</b>	+ 3.1%	\$225,000	<b>\$230,000</b>	+ 2.2%
<b>Avg. Sales Price</b>		\$311,238	<b>\$315,420</b>	+ 1.3%	\$317,719	<b>\$323,504</b>	+ 1.8%
<b>Pct. of List Price Received</b>		95.3%	<b>95.7%</b>	+ 0.4%	95.4%	<b>95.8%</b>	+ 0.4%
<b>Affordability Index</b>		151	<b>150</b>	- 0.7%	149	<b>150</b>	+ 0.7%
<b>Homes for Sale</b>		107,116	<b>102,045</b>	- 4.7%	--	--	--
<b>Months Supply</b>		11.6	<b>9.8</b>	- 15.5%	--	--	--

# Activity by County

Key metrics by report quarter for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q4-2014	Q4-2015	+ / -	Q4-2014	Q4-2015	+ / -	Q4-2014	Q4-2015	+ / -	Q4-2014	Q4-2015	+ / -	Q4-2014	Q4-2015	+ / -
<b>Albany*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Allegany</b>	103	161	<b>+56.3%</b>	83	74	<b>-10.8%</b>	\$68,000	\$67,750	<b>-0.4%</b>	289	415	<b>+43.6%</b>	11.0	15.3	<b>+39.1%</b>
<b>Bronx</b>	482	433	<b>-10.2%</b>	312	321	<b>+2.9%</b>	\$275,000	\$292,500	<b>+6.4%</b>	955	780	<b>-18.3%</b>	10.7	6.9	<b>-35.5%</b>
<b>Broome</b>	465	467	<b>+0.4%</b>	371	409	<b>+10.2%</b>	\$106,000	\$111,595	<b>+5.3%</b>	976	965	<b>-1.1%</b>	8.9	7.6	<b>-14.6%</b>
<b>Cattaraugus*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Cayuga</b>	182	191	<b>+4.9%</b>	193	190	<b>-1.6%</b>	\$116,000	\$115,000	<b>-0.9%</b>	485	389	<b>-19.8%</b>	9.8	7.0	<b>-28.6%</b>
<b>Chautauqua</b>	296	299	<b>+1.0%</b>	234	235	<b>+0.4%</b>	\$80,000	\$94,000	<b>+17.5%</b>	1,101	1,549	<b>+40.7%</b>	16.0	20.5	<b>+28.1%</b>
<b>Chemung</b>	209	231	<b>+10.5%</b>	179	197	<b>+10.1%</b>	\$96,900	\$111,850	<b>+15.4%</b>	424	417	<b>-1.7%</b>	7.1	7.0	<b>-1.4%</b>
<b>Chenango</b>	139	173	<b>+24.5%</b>	94	99	<b>+5.3%</b>	\$83,250	\$89,950	<b>+8.0%</b>	469	482	<b>+2.8%</b>	17.4	17.0	<b>-2.3%</b>
<b>Clinton</b>	129	139	<b>+7.8%</b>	166	160	<b>-3.6%</b>	\$149,000	\$125,000	<b>-16.1%</b>	393	377	<b>-4.1%</b>	8.9	7.5	<b>-15.7%</b>
<b>Columbia</b>	263	272	<b>+3.4%</b>	179	187	<b>+4.5%</b>	\$180,000	\$225,000	<b>+25.0%</b>	855	813	<b>-4.9%</b>	15.1	13.8	<b>-8.6%</b>
<b>Cortland</b>	124	122	<b>-1.6%</b>	80	115	<b>+43.8%</b>	\$117,000	\$112,000	<b>-4.3%</b>	297	261	<b>-12.1%</b>	11.2	7.7	<b>-31.3%</b>
<b>Delaware</b>	221	213	<b>-3.6%</b>	122	138	<b>+13.1%</b>	\$112,950	\$130,000	<b>+15.1%</b>	851	856	<b>+0.6%</b>	25.7	21.4	<b>-16.7%</b>
<b>Dutchess</b>	966	973	<b>+0.7%</b>	683	731	<b>+7.0%</b>	\$244,925	\$250,000	<b>+2.1%</b>	2,312	1,991	<b>-13.9%</b>	11.9	8.7	<b>-26.9%</b>
<b>Erie*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Essex</b>	140	137	<b>-2.1%</b>	145	137	<b>-5.5%</b>	\$149,350	\$162,000	<b>+8.5%</b>	804	803	<b>-0.1%</b>	23.1	22.0	<b>-4.8%</b>
<b>Franklin</b>	92	95	<b>+3.3%</b>	75	98	<b>+30.7%</b>	\$94,000	\$86,500	<b>-8.0%</b>	505	429	<b>-15.0%</b>	22.6	15.1	<b>-33.2%</b>
<b>Fulton</b>	139	147	<b>+5.8%</b>	155	135	<b>-12.9%</b>	\$119,950	\$111,300	<b>-7.2%</b>	512	419	<b>-18.2%</b>	12.5	10.2	<b>-18.4%</b>
<b>Genesee*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Greene</b>	313	336	<b>+7.3%</b>	183	218	<b>+19.1%</b>	\$175,000	\$160,000	<b>-8.6%</b>	1,051	925	<b>-12.0%</b>	20.8	15.3	<b>-26.4%</b>
<b>Hamilton</b>	28	16	<b>-42.9%</b>	24	25	<b>+4.2%</b>	\$196,475	\$203,250	<b>+3.4%</b>	154	129	<b>-16.2%</b>	29.8	17.7	<b>-40.6%</b>
<b>Herkimer</b>	127	150	<b>+18.1%</b>	109	134	<b>+22.9%</b>	\$109,500	\$100,250	<b>-8.4%</b>	450	484	<b>+7.6%</b>	17.0	14.6	<b>-14.1%</b>

# Activity by County (continued)

Key metrics by report quarter for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q4-2014	Q4-2015	+ / -	Q4-2014	Q4-2015	+ / -	Q4-2014	Q4-2015	+ / -	Q4-2014	Q4-2015	+ / -	Q4-2014	Q4-2015	+ / -
<b>Jefferson</b>	336	367	<b>+9.2%</b>	274	254	<b>-7.3%</b>	\$151,000	\$144,000	<b>-4.6%</b>	1,058	1,057	<b>-0.1%</b>	13.3	14.6	<b>+9.8%</b>
<b>Kings</b>	751	742	<b>-1.2%</b>	486	481	<b>-1.0%</b>	\$399,000	\$450,000	<b>+12.8%</b>	2,237	1,821	<b>-18.6%</b>	13.4	10.5	<b>-21.6%</b>
<b>Lewis</b>	80	72	<b>-10.0%</b>	42	63	<b>+50.0%</b>	\$111,500	\$107,000	<b>-4.0%</b>	272	219	<b>-19.5%</b>	18.9	12.1	<b>-36.0%</b>
<b>Livingston*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Madison</b>	179	176	<b>-1.7%</b>	182	171	<b>-6.0%</b>	\$128,000	\$126,000	<b>-1.6%</b>	430	389	<b>-9.5%</b>	8.3	7.4	<b>-10.8%</b>
<b>Monroe</b>	2,267	2,295	<b>+1.2%</b>	1,926	1,881	<b>-2.3%</b>	\$128,000	\$130,000	<b>+1.6%</b>	2,324	2,024	<b>-12.9%</b>	3.5	2.8	<b>-20.0%</b>
<b>Montgomery*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Nassau</b>	3,492	3,537	<b>+1.3%</b>	2,855	3,107	<b>+8.8%</b>	\$422,500	\$435,000	<b>+3.0%</b>	6,325	6,262	<b>-1.0%</b>	6.8	5.9	<b>-13.2%</b>
<b>New York</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Niagara*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Oneida</b>	563	540	<b>-4.1%</b>	497	560	<b>+12.7%</b>	\$120,000	\$115,500	<b>-3.8%</b>	1,387	1,602	<b>+15.5%</b>	9.9	10.0	<b>+1.0%</b>
<b>Onondaga</b>	1,365	1,463	<b>+7.2%</b>	1,206	1,256	<b>+4.1%</b>	\$132,000	\$132,250	<b>+0.2%</b>	2,427	1,940	<b>-20.1%</b>	6.4	4.5	<b>-29.7%</b>
<b>Ontario</b>	380	408	<b>+7.4%</b>	279	326	<b>+16.8%</b>	\$157,000	\$140,000	<b>-10.8%</b>	593	546	<b>-7.9%</b>	5.9	5.1	<b>-13.6%</b>
<b>Orange</b>	1,108	1,243	<b>+12.2%</b>	744	876	<b>+17.7%</b>	\$215,000	\$217,750	<b>+1.3%</b>	17,910	17,649	<b>-1.5%</b>	79.9	61.4	<b>-23.2%</b>
<b>Orleans*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Oswego</b>	322	325	<b>+0.9%</b>	245	266	<b>+8.6%</b>	\$92,250	\$102,500	<b>+11.1%</b>	707	633	<b>-10.5%</b>	9.3	7.8	<b>-16.1%</b>
<b>Otsego</b>	229	204	<b>-10.9%</b>	107	150	<b>+40.2%</b>	\$120,000	\$125,000	<b>+4.2%</b>	729	602	<b>-17.4%</b>	22.9	14.5	<b>-36.7%</b>
<b>Putnam</b>	339	341	<b>+0.6%</b>	270	313	<b>+15.9%</b>	\$304,000	\$300,000	<b>-1.3%</b>	780	734	<b>-5.9%</b>	9.9	7.8	<b>-21.2%</b>
<b>Queens</b>	3,103	2,968	<b>-4.4%</b>	2,280	2,207	<b>-3.2%</b>	\$411,000	\$430,000	<b>+4.6%</b>	5,114	4,953	<b>-3.1%</b>	6.9	6.4	<b>-7.2%</b>
<b>Rensselaer*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Richmond</b>	1,021	997	<b>-2.4%</b>	868	1,095	<b>+26.2%</b>	\$405,000	\$417,000	<b>+3.0%</b>	2,167	1,385	<b>-36.1%</b>	8.0	4.1	<b>-48.8%</b>
<b>Rockland</b>	621	723	<b>+16.4%</b>	548	669	<b>+22.1%</b>	\$355,000	\$385,000	<b>+8.5%</b>	9,845	9,719	<b>-1.3%</b>	58.4	47.7	<b>-18.3%</b>

# Activity by County (continued)

Key metrics by report quarter for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q4-2014	Q4-2015	+ / -	Q4-2014	Q4-2015	+ / -	Q4-2014	Q4-2015	+ / -	Q4-2014	Q4-2015	+ / -	Q4-2014	Q4-2015	+ / -
<b>St Lawrence</b>	268	277	<b>+3.4%</b>	168	188	<b>+11.9%</b>	\$75,000	\$85,450	<b>+13.9%</b>	1,036	1,001	<b>-3.4%</b>	20.4	15.6	<b>-23.5%</b>
<b>Saratoga*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schenectady*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schoharie*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schuyler</b>	48	51	<b>+6.3%</b>	38	45	<b>+18.4%</b>	\$155,000	\$117,075	<b>-24.5%</b>	118	100	<b>-15.3%</b>	8.7	7.1	<b>-18.4%</b>
<b>Seneca</b>	85	84	<b>-1.2%</b>	76	84	<b>+10.5%</b>	\$107,750	\$119,360	<b>+10.8%</b>	190	164	<b>-13.7%</b>	8.9	6.9	<b>-22.5%</b>
<b>Steuben</b>	258	274	<b>+6.2%</b>	224	242	<b>+8.0%</b>	\$110,000	\$94,250	<b>-14.3%</b>	669	642	<b>-4.0%</b>	9.4	8.6	<b>-8.5%</b>
<b>Suffolk</b>	4,573	4,645	<b>+1.6%</b>	3,412	3,742	<b>+9.7%</b>	\$315,000	\$330,000	<b>+4.8%</b>	10,071	10,262	<b>+1.9%</b>	9.5	8.6	<b>-9.5%</b>
<b>Sullivan</b>	336	364	<b>+8.3%</b>	235	288	<b>+22.6%</b>	\$126,000	\$107,500	<b>-14.7%</b>	4,612	4,537	<b>-1.6%</b>	74.2	60.9	<b>-17.9%</b>
<b>Tioga</b>	113	146	<b>+29.2%</b>	71	83	<b>+16.9%</b>	\$135,000	\$116,150	<b>-14.0%</b>	268	279	<b>+4.1%</b>	11.6	11.0	<b>-5.2%</b>
<b>Tompkins</b>	142	190	<b>+33.8%</b>	168	163	<b>-3.0%</b>	\$184,000	\$196,550	<b>+6.8%</b>	227	255	<b>+12.3%</b>	3.7	4.1	<b>+10.8%</b>
<b>Ulster</b>	633	672	<b>+6.2%</b>	524	479	<b>-8.6%</b>	\$200,000	\$189,000	<b>-5.5%</b>	4,588	4,302	<b>-6.2%</b>	33.0	29.4	<b>-10.9%</b>
<b>Warren</b>	277	296	<b>+6.9%</b>	236	265	<b>+12.3%</b>	\$198,000	\$200,000	<b>+1.0%</b>	1,025	893	<b>-12.9%</b>	14.6	11.5	<b>-21.2%</b>
<b>Washington</b>	177	216	<b>+22.0%</b>	146	161	<b>+10.3%</b>	\$118,000	\$132,250	<b>+12.1%</b>	637	585	<b>-8.2%</b>	14.7	11.1	<b>-24.5%</b>
<b>Wayne</b>	254	287	<b>+13.0%</b>	269	275	<b>+2.2%</b>	\$115,000	\$119,900	<b>+4.3%</b>	410	378	<b>-7.8%</b>	5.7	4.8	<b>-15.8%</b>
<b>Westchester</b>	2,128	2,230	<b>+4.8%</b>	2,038	2,261	<b>+10.9%</b>	\$425,000	\$425,000	<b>0.0%</b>	3,870	3,587	<b>-7.3%</b>	5.6	4.6	<b>-17.9%</b>
<b>Wyoming*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Yates</b>	97	98	<b>+1.0%</b>	80	58	<b>-27.5%</b>	\$138,900	\$135,000	<b>-2.8%</b>	182	169	<b>-7.1%</b>	8.3	8.2	<b>-1.2%</b>
<b>New York State</b>	36,409	37,836	<b>+3.9%</b>	29,432	31,430	<b>+6.8%</b>	\$223,050	\$230,000	<b>+3.1%</b>	107,116	102,045	<b>-4.7%</b>	11.6	9.8	<b>-15.5%</b>

\* These data are included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Buffalo Niagara Association of REALTORS®, 200 John James Audubon Pkwy, Amherst, NY 14228, 716-636-9000