

# Activity Overview

Key metrics by reported quarter and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	Q1-2015	Q1-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>New Listings</b>		45,384	<b>49,436</b>	+ 8.9%	45,384	<b>49,436</b>	+ 8.9%
<b>Pending Sales</b>		24,172	<b>29,654</b>	+ 22.7%	24,172	<b>29,654</b>	+ 22.7%
<b>Closed Sales</b>		20,492	<b>23,932</b>	+ 16.8%	20,492	<b>23,932</b>	+ 16.8%
<b>Days on Market</b>		110	<b>105</b>	- 4.5%	110	<b>105</b>	- 4.5%
<b>Median Sales Price</b>		\$228,000	<b>\$230,000</b>	+ 0.9%	\$228,000	<b>\$230,000</b>	+ 0.9%
<b>Avg. Sales Price</b>		\$320,459	<b>\$322,093</b>	+ 0.5%	\$320,459	<b>\$322,093</b>	+ 0.5%
<b>Pct. of List Price Received</b>		95.1%	<b>95.5%</b>	+ 0.4%	95.1%	<b>95.5%</b>	+ 0.4%
<b>Affordability Index</b>		153	<b>153</b>	0.0%	150	<b>153</b>	+ 2.0%
<b>Homes for Sale</b>		79,397	<b>73,404</b>	- 7.5%	--	--	--
<b>Months Supply</b>		8.5	<b>6.8</b>	- 20.0%	--	--	--

# Activity by County

Key metrics by report quarter for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q1-2015	Q1-2016	+ / -	Q1-2015	Q1-2016	+ / -	Q1-2015	Q1-2016	+ / -	Q1-2015	Q1-2016	+ / -	Q1-2015	Q1-2016	+ / -
<b>Albany*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Allegany</b>	109	174	<b>+59.6%</b>	59	51	<b>-13.6%</b>	\$60,000	\$64,000	<b>+6.7%</b>	282	486	<b>+72.3%</b>	10.9	18.3	<b>+67.9%</b>
<b>Bronx</b>	607	579	<b>-4.6%</b>	228	272	<b>+19.3%</b>	\$287,500	\$307,500	<b>+7.0%</b>	998	777	<b>-22.1%</b>	10.8	6.6	<b>-38.9%</b>
<b>Broome</b>	502	680	<b>+35.5%</b>	242	282	<b>+16.5%</b>	\$90,213	\$101,000	<b>+12.0%</b>	945	982	<b>+3.9%</b>	8.4	7.6	<b>-9.5%</b>
<b>Cattaraugus*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Cayuga</b>	190	234	<b>+23.2%</b>	104	126	<b>+21.2%</b>	\$100,950	\$111,100	<b>+10.1%</b>	459	353	<b>-23.1%</b>	9.1	5.9	<b>-35.2%</b>
<b>Chautauqua</b>	285	351	<b>+23.2%</b>	153	153	<b>0.0%</b>	\$69,500	\$73,500	<b>+5.8%</b>	1,109	1,583	<b>+42.7%</b>	15.6	19.8	<b>+26.9%</b>
<b>Chemung</b>	218	269	<b>+23.4%</b>	122	130	<b>+6.6%</b>	\$100,500	\$105,000	<b>+4.5%</b>	401	370	<b>-7.7%</b>	6.5	5.8	<b>-10.8%</b>
<b>Chenango</b>	165	204	<b>+23.6%</b>	58	78	<b>+34.5%</b>	\$78,900	\$87,783	<b>+11.3%</b>	445	456	<b>+2.5%</b>	16.9	15.1	<b>-10.7%</b>
<b>Clinton</b>	179	184	<b>+2.8%</b>	78	120	<b>+53.8%</b>	\$138,500	\$127,750	<b>-7.8%</b>	386	338	<b>-12.4%</b>	8.7	6.3	<b>-27.6%</b>
<b>Columbia</b>	291	351	<b>+20.6%</b>	121	118	<b>-2.5%</b>	\$185,500	\$216,250	<b>+16.6%</b>	842	836	<b>-0.7%</b>	15.1	13.6	<b>-9.9%</b>
<b>Cortland</b>	122	135	<b>+10.7%</b>	64	64	<b>0.0%</b>	\$101,495	\$100,000	<b>-1.5%</b>	288	252	<b>-12.5%</b>	10.0	7.3	<b>-27.0%</b>
<b>Delaware</b>	222	287	<b>+29.3%</b>	74	101	<b>+36.5%</b>	\$117,406	\$125,750	<b>+7.1%</b>	813	812	<b>-0.1%</b>	24.6	19.0	<b>-22.8%</b>
<b>Dutchess</b>	1,203	1,373	<b>+14.1%</b>	439	555	<b>+26.4%</b>	\$234,900	\$230,000	<b>-2.1%</b>	2,315	2,082	<b>-10.1%</b>	11.6	8.6	<b>-25.9%</b>
<b>Erie*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Essex</b>	163	161	<b>-1.2%</b>	66	98	<b>+48.5%</b>	\$156,500	\$166,750	<b>+6.5%</b>	820	765	<b>-6.7%</b>	24.0	19.1	<b>-20.4%</b>
<b>Franklin</b>	94	106	<b>+12.8%</b>	41	68	<b>+65.9%</b>	\$85,100	\$73,500	<b>-13.6%</b>	470	385	<b>-18.1%</b>	21.1	12.8	<b>-39.3%</b>
<b>Fulton</b>	153	170	<b>+11.1%</b>	89	81	<b>-9.0%</b>	\$95,000	\$79,900	<b>-15.9%</b>	478	395	<b>-17.4%</b>	11.4	9.3	<b>-18.4%</b>
<b>Genesee*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Greene</b>	344	401	<b>+16.6%</b>	106	136	<b>+28.3%</b>	\$178,305	\$164,650	<b>-7.7%</b>	1,039	938	<b>-9.7%</b>	20.1	14.1	<b>-29.9%</b>
<b>Hamilton</b>	17	32	<b>+88.2%</b>	9	14	<b>+55.6%</b>	\$150,000	\$349,000	<b>+132.7%</b>	134	127	<b>-5.2%</b>	24.4	17.5	<b>-28.3%</b>
<b>Herkimer</b>	139	170	<b>+22.3%</b>	60	72	<b>+20.0%</b>	\$82,000	\$84,950	<b>+3.6%</b>	440	486	<b>+10.5%</b>	15.4	14.3	<b>-7.1%</b>

# Activity by County (continued)

Key metrics by report quarter for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q1-2015	Q1-2016	+ / -	Q1-2015	Q1-2016	+ / -	Q1-2015	Q1-2016	+ / -	Q1-2015	Q1-2016	+ / -	Q1-2015	Q1-2016	+ / -
<b>Jefferson</b>	423	452	<b>+6.9%</b>	160	139	<b>-13.1%</b>	\$148,450	\$116,400	<b>-21.6%</b>	1,078	1,018	<b>-5.6%</b>	13.2	13.7	<b>+3.8%</b>
<b>Kings</b>	814	897	<b>+10.2%</b>	467	405	<b>-13.3%</b>	\$392,200	\$455,000	<b>+16.0%</b>	2,195	1,914	<b>-12.8%</b>	12.7	11.3	<b>-11.0%</b>
<b>Lewis</b>	83	94	<b>+13.3%</b>	25	40	<b>+60.0%</b>	\$117,000	\$75,000	<b>-35.9%</b>	271	224	<b>-17.3%</b>	20.0	11.4	<b>-43.0%</b>
<b>Livingston*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Madison</b>	209	214	<b>+2.4%</b>	91	109	<b>+19.8%</b>	\$125,000	\$127,500	<b>+2.0%</b>	414	377	<b>-8.9%</b>	8.0	6.9	<b>-13.8%</b>
<b>Monroe</b>	2,804	3,168	<b>+13.0%</b>	1,257	1,405	<b>+11.8%</b>	\$119,900	\$123,000	<b>+2.6%</b>	2,235	2,069	<b>-7.4%</b>	3.4	2.8	<b>-17.6%</b>
<b>Montgomery*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Nassau</b>	4,717	4,929	<b>+4.5%</b>	2,244	2,654	<b>+18.3%</b>	\$415,000	\$435,000	<b>+4.8%</b>	7,128	6,511	<b>-8.7%</b>	7.5	5.9	<b>-21.3%</b>
<b>New York</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Niagara*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Oneida</b>	658	730	<b>+10.9%</b>	291	365	<b>+25.4%</b>	\$117,500	\$107,000	<b>-8.9%</b>	1,410	1,590	<b>+12.8%</b>	9.6	9.6	<b>0.0%</b>
<b>Onondaga</b>	1,618	1,670	<b>+3.2%</b>	774	893	<b>+15.4%</b>	\$125,000	\$125,000	<b>0.0%</b>	2,308	1,726	<b>-25.2%</b>	6.0	3.9	<b>-35.0%</b>
<b>Ontario</b>	503	502	<b>-0.2%</b>	207	215	<b>+3.9%</b>	\$155,000	\$130,000	<b>-16.1%</b>	579	527	<b>-9.0%</b>	5.7	4.8	<b>-15.8%</b>
<b>Orange</b>	1,244	1,516	<b>+21.9%</b>	598	798	<b>+33.4%</b>	\$200,000	\$197,000	<b>-1.5%</b>	2,795	2,601	<b>-6.9%</b>	12.0	8.3	<b>-30.8%</b>
<b>Orleans*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Oswego</b>	296	352	<b>+18.9%</b>	157	181	<b>+15.3%</b>	\$87,500	\$85,200	<b>-2.6%</b>	664	599	<b>-9.8%</b>	8.8	7.1	<b>-19.3%</b>
<b>Otsego</b>	221	272	<b>+23.1%</b>	79	95	<b>+20.3%</b>	\$108,000	\$111,000	<b>+2.8%</b>	724	643	<b>-11.2%</b>	21.6	14.8	<b>-31.5%</b>
<b>Putnam</b>	429	471	<b>+9.8%</b>	200	253	<b>+26.5%</b>	\$270,000	\$285,000	<b>+5.6%</b>	802	727	<b>-9.4%</b>	10.0	7.2	<b>-28.0%</b>
<b>Queens</b>	3,505	3,283	<b>-6.3%</b>	1,927	1,974	<b>+2.4%</b>	\$410,000	\$430,000	<b>+4.9%</b>	5,391	4,683	<b>-13.1%</b>	7.2	6.0	<b>-16.7%</b>
<b>Rensselaer*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Richmond</b>	1,365	1,348	<b>-1.2%</b>	689	884	<b>+28.3%</b>	\$405,000	\$421,000	<b>+4.0%</b>	2,192	1,531	<b>-30.2%</b>	7.8	4.5	<b>-42.3%</b>
<b>Rockland</b>	862	1,031	<b>+19.6%</b>	410	452	<b>+10.2%</b>	\$359,100	\$373,750	<b>+4.1%</b>	1,426	1,389	<b>-2.6%</b>	8.1	6.6	<b>-18.5%</b>

# Activity by County (continued)

Key metrics by report quarter for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q1-2015	Q1-2016	+ / -	Q1-2015	Q1-2016	+ / -	Q1-2015	Q1-2016	+ / -	Q1-2015	Q1-2016	+ / -	Q1-2015	Q1-2016	+ / -
<b>St Lawrence</b>	357	306	<b>-14.3%</b>	105	125	<b>+19.0%</b>	\$79,750	\$81,000	<b>+1.6%</b>	1,099	1,022	<b>-7.0%</b>	19.3	15.4	<b>-20.2%</b>
<b>Saratoga*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schenectady*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schoharie*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schuyler</b>	74	67	<b>-9.5%</b>	23	23	<b>0.0%</b>	\$143,000	\$105,000	<b>-26.6%</b>	132	113	<b>-14.4%</b>	10.1	8.0	<b>-20.8%</b>
<b>Seneca</b>	90	104	<b>+15.6%</b>	50	58	<b>+16.0%</b>	\$124,200	\$89,950	<b>-27.6%</b>	184	153	<b>-16.8%</b>	8.3	6.1	<b>-26.5%</b>
<b>Steuben</b>	318	331	<b>+4.1%</b>	161	167	<b>+3.7%</b>	\$95,000	\$99,900	<b>+5.2%</b>	679	664	<b>-2.2%</b>	9.5	8.8	<b>-7.4%</b>
<b>Suffolk</b>	5,829	6,285	<b>+7.8%</b>	2,389	2,861	<b>+19.8%</b>	\$315,000	\$312,250	<b>-0.9%</b>	10,868	10,299	<b>-5.2%</b>	10.1	8.2	<b>-18.8%</b>
<b>Sullivan</b>	370	450	<b>+21.6%</b>	141	203	<b>+44.0%</b>	\$115,000	\$106,200	<b>-7.7%</b>	1,359	1,299	<b>-4.4%</b>	23.0	16.2	<b>-29.6%</b>
<b>Tioga</b>	121	145	<b>+19.8%</b>	55	63	<b>+14.5%</b>	\$110,000	\$121,888	<b>+10.8%</b>	245	267	<b>+9.0%</b>	10.9	10.5	<b>-3.7%</b>
<b>Tompkins</b>	281	344	<b>+22.4%</b>	83	110	<b>+32.5%</b>	\$199,150	\$208,000	<b>+4.4%</b>	300	301	<b>+0.3%</b>	5.2	4.5	<b>-13.5%</b>
<b>Ulster</b>	746	882	<b>+18.2%</b>	273	413	<b>+51.3%</b>	\$175,000	\$188,000	<b>+7.4%</b>	1,897	1,665	<b>-12.2%</b>	13.7	10.5	<b>-23.4%</b>
<b>Warren</b>	341	381	<b>+11.7%</b>	131	174	<b>+32.8%</b>	\$210,000	\$195,500	<b>-6.9%</b>	989	902	<b>-8.8%</b>	13.6	10.9	<b>-19.9%</b>
<b>Washington</b>	212	244	<b>+15.1%</b>	85	132	<b>+55.3%</b>	\$117,500	\$122,960	<b>+4.6%</b>	612	567	<b>-7.4%</b>	13.8	10.1	<b>-26.8%</b>
<b>Wayne</b>	308	314	<b>+1.9%</b>	105	162	<b>+54.3%</b>	\$118,000	\$99,000	<b>-16.1%</b>	405	345	<b>-14.8%</b>	5.6	4.2	<b>-25.0%</b>
<b>Westchester</b>	3,570	4,117	<b>+15.3%</b>	1,518	1,706	<b>+12.4%</b>	\$435,000	\$418,250	<b>-3.9%</b>	4,529	4,564	<b>+0.8%</b>	6.5	5.7	<b>-12.3%</b>
<b>Wyoming*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Yates</b>	59	92	<b>+55.9%</b>	53	59	<b>+11.3%</b>	\$129,900	\$124,000	<b>-4.5%</b>	168	161	<b>-4.2%</b>	7.8	7.3	<b>-6.4%</b>
<b>New York State</b>	45,384	49,436	<b>+8.9%</b>	20,492	23,932	<b>+16.8%</b>	\$228,000	\$230,000	<b>+0.9%</b>	79,397	73,404	<b>-7.5%</b>	8.5	6.8	<b>-20.0%</b>

\* These data are included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Buffalo Niagara Association of REALTORS®, 200 John James Audubon Pkwy, Amherst, NY 14228, 716-636-9000