

# Quarterly Indicators

## Q4-2017

The number of homes for sale, days on market and months of supply were all down in year-over-year comparisons in a majority of the country for the entirety of 2017, as was housing affordability. And although total sales volumes were mixed, prices were consistently up in most markets. Buyers may not benefit from higher prices, but sellers do, and there should be more listing activity by more confident sellers in 2018. At least that would be the most viable prediction for an economic landscape pointing toward improved conditions for sellers.

New Listings decreased 0.5 percent to 35,758. Pending Sales were up 6.1 percent to 29,965. Inventory levels shrank 9.5 percent to 56,806 units.

Prices continued to gain traction. The Median Sales Price increased 6.4 percent to \$250,000. Days on Market was down 12.5 percent to 77 days. Sellers were encouraged as Months Supply of Inventory was down 10.7 percent to 5.0 months.

Unemployment rates have remained low throughout 2017, and wages have shown improvement, though not always to levels that match home price increases. Yet housing demand remained incredibly strong in 2017, even in the face of higher mortgage rates that are likely to increase further in 2018. Home building and selling professionals are both cautiously optimistic for the year ahead. Housing and economic indicators give reason for this optimism, with or without new federal tax legislation.

## Activity Snapshot

**+ 1.1%**      **+ 6.4%**      **- 9.5%**

One-Year Change in Closed Sales	One-Year Change in Median Sales Price	One-Year Change in Homes for Sale
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Residential activity in New York State, comprised of single-family properties, townhomes and condominiums combined. Percent changes are calculated using rounded figures.

Activity Overview	<b>2</b>
New Listings	<b>3</b>
Pending Sales	<b>4</b>
Closed Sales	<b>5</b>
Days on Market	<b>6</b>
Median Sales Price	<b>7</b>
Average Sales Price	<b>8</b>
Percent of List Price Received	<b>9</b>
Housing Affordability Index	<b>10</b>
Inventory of Homes for Sale	<b>11</b>
Months Supply of Inventory	<b>12</b>
Activity by County	<b>13</b>

# Activity Overview

Key metrics by reported quarter and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	Q4-2016	Q4-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>New Listings</b>		35,593	<b>35,758</b>	+ 0.5%	204,542	<b>201,680</b>	- 1.4%
<b>Pending Sales</b>		28,242	<b>29,965</b>	+ 6.1%	133,335	<b>137,456</b>	+ 3.1%
<b>Closed Sales</b>		34,414	<b>34,799</b>	+ 1.1%	130,949	<b>134,066</b>	+ 2.4%
<b>Days on Market</b>		88	<b>77</b>	- 12.5%	91	<b>80</b>	- 12.1%
<b>Median Sales Price</b>		\$235,000	<b>\$250,000</b>	+ 6.4%	\$236,870	<b>\$250,000</b>	+ 5.5%
<b>Avg. Sales Price</b>		\$324,330	<b>\$344,022</b>	+ 6.1%	\$329,178	<b>\$346,086</b>	+ 5.1%
<b>Pct. of List Price Received</b>		96.3%	<b>96.9%</b>	+ 0.6%	96.3%	<b>97.0%</b>	+ 0.7%
<b>Affordability Index</b>		142	<b>138</b>	- 2.8%	141	<b>138</b>	- 2.1%
<b>Homes for Sale</b>		62,741	<b>56,806</b>	- 9.5%	--	--	--
<b>Months Supply</b>		5.6	<b>5.0</b>	- 10.7%	--	--	--

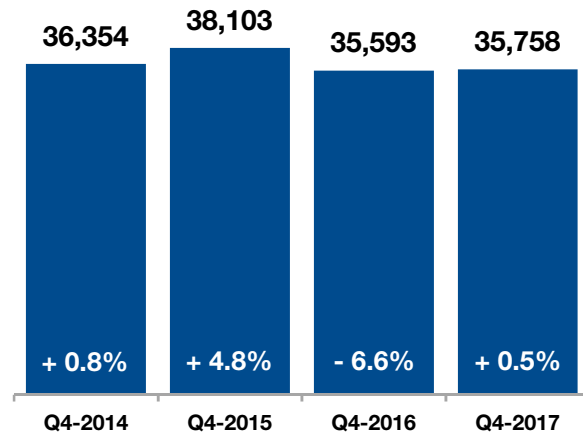
# New Listings

A count of the properties that have been newly listed on the market in a given quarter.

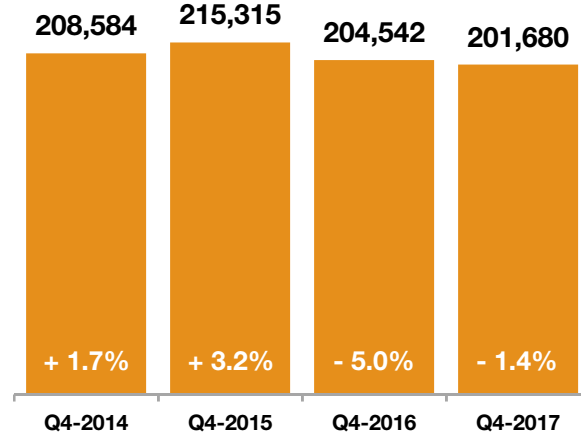


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## Fourth Quarter

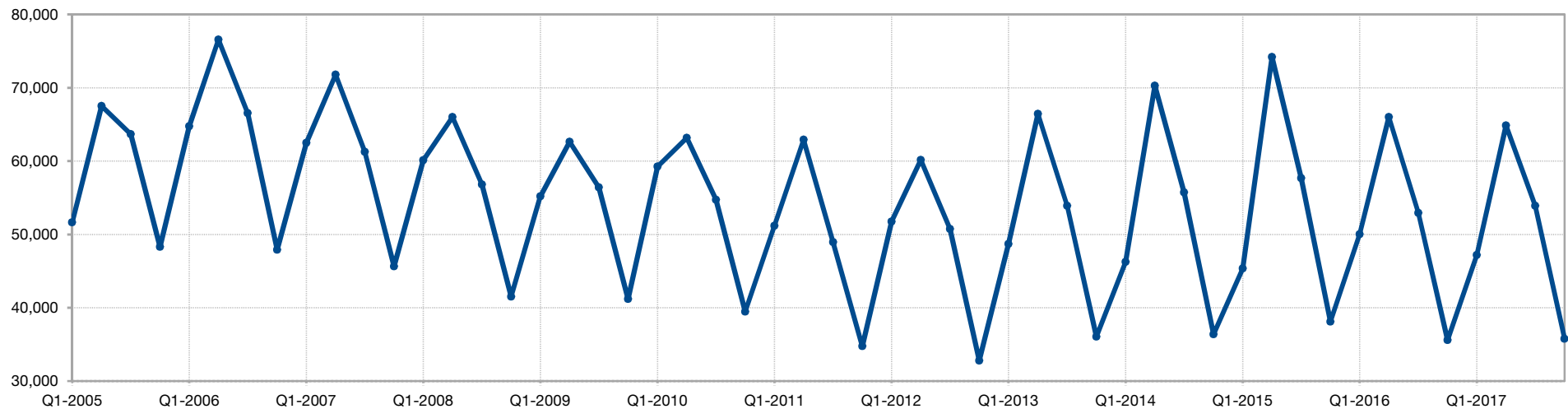


## Year to Date



	New Listings	Percent Change
Q1-2015	45,346	-1.9%
Q2-2015	74,196	+5.6%
Q3-2015	57,670	+3.5%
Q4-2015	38,103	+4.8%
Q1-2016	50,005	+10.3%
Q2-2016	66,016	-11.0%
Q3-2016	52,928	-8.2%
Q4-2016	35,593	-6.6%
Q1-2017	47,183	-5.6%
Q2-2017	64,857	-1.8%
Q3-2017	53,882	+1.8%
<b>Q4-2017</b>	<b>35,758</b>	<b>+0.5%</b>

## Historical New Listings by Quarter



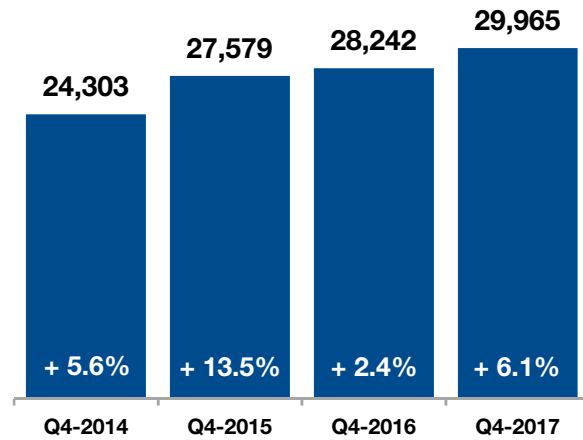
# Pending Sales

A count of the properties on which offers have been accepted in a given quarter.

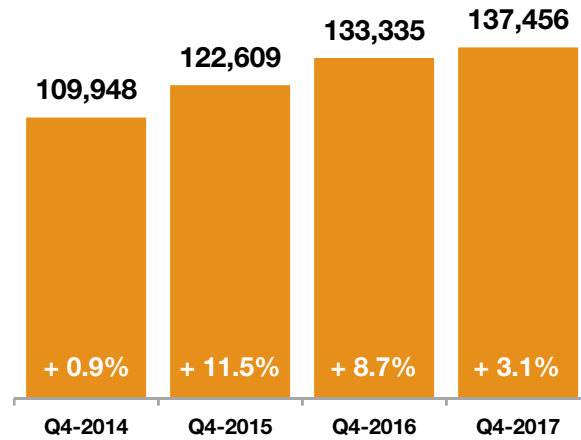


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## Fourth Quarter

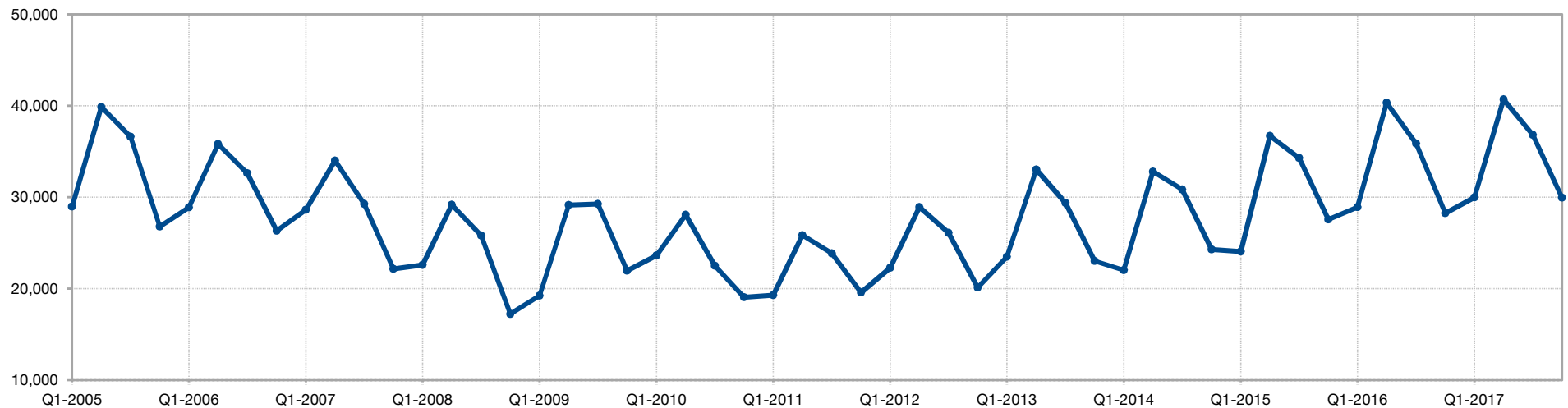


## Year to Date



	Pending Sales	Percent Change
Q1-2015	24,055	+9.2%
Q2-2015	36,692	+11.9%
Q3-2015	34,283	+11.2%
Q4-2015	27,579	+13.5%
Q1-2016	28,910	+20.2%
Q2-2016	40,318	+9.9%
Q3-2016	35,865	+4.6%
Q4-2016	28,242	+2.4%
Q1-2017	29,983	+3.7%
Q2-2017	40,684	+0.9%
Q3-2017	36,824	+2.7%
<b>Q4-2017</b>	<b>29,965</b>	<b>+6.1%</b>

## Historical Pending Sales by Quarter



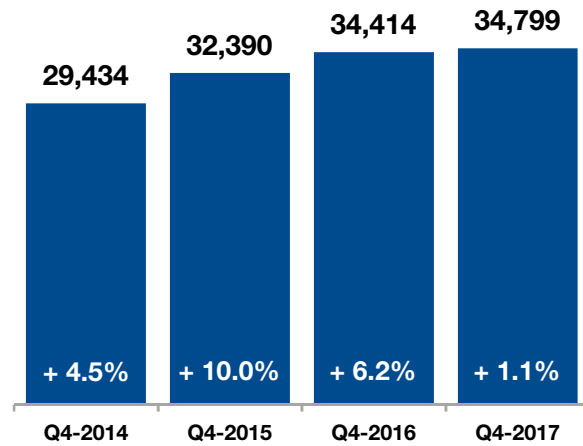
# Closed Sales

A count of the actual sales that closed in a given quarter.

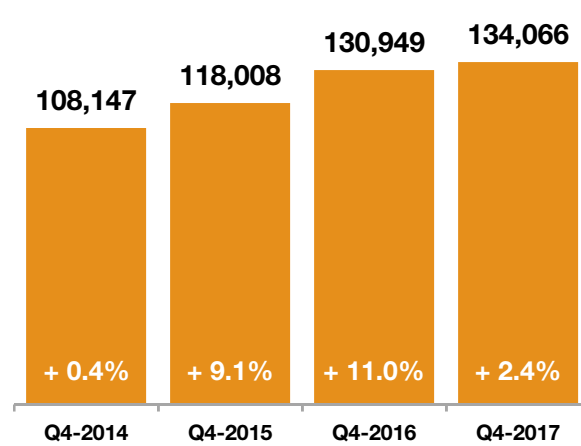


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## Fourth Quarter

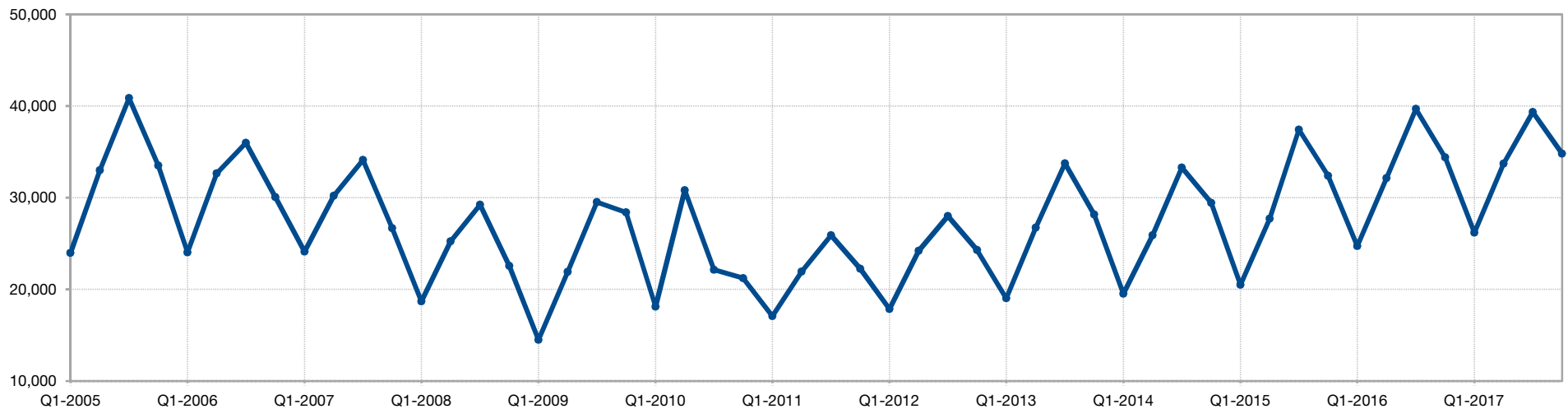


## Year to Date



	Closed Sales	Percent Change
Q1-2015	20,512	+5.1%
Q2-2015	27,696	+6.9%
Q3-2015	37,410	+12.4%
Q4-2015	32,390	+10.0%
Q1-2016	24,710	+20.5%
Q2-2016	32,142	+16.1%
Q3-2016	39,683	+6.1%
Q4-2016	34,414	+6.2%
Q1-2017	26,199	+6.0%
Q2-2017	33,717	+4.9%
Q3-2017	39,351	-0.8%
<b>Q4-2017</b>	<b>34,799</b>	<b>+1.1%</b>

## Historical Closed Sales by Quarter



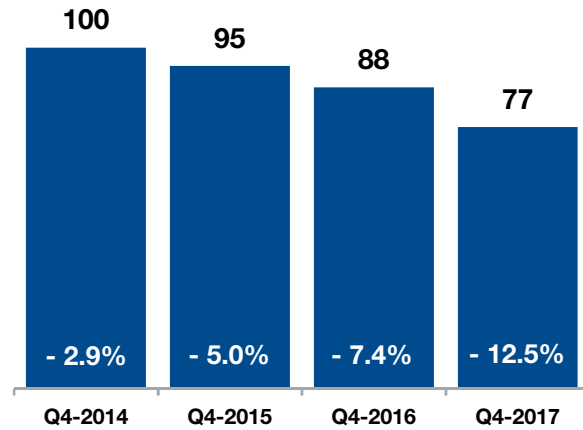
# Days on Market

Average number of days between when a property is listed and when an offer is accepted in a given quarter.

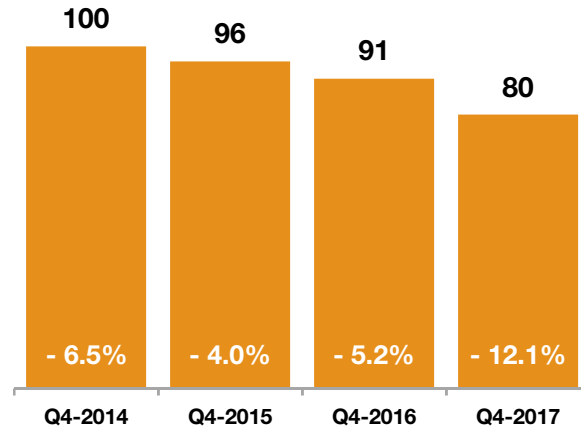


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## Fourth Quarter

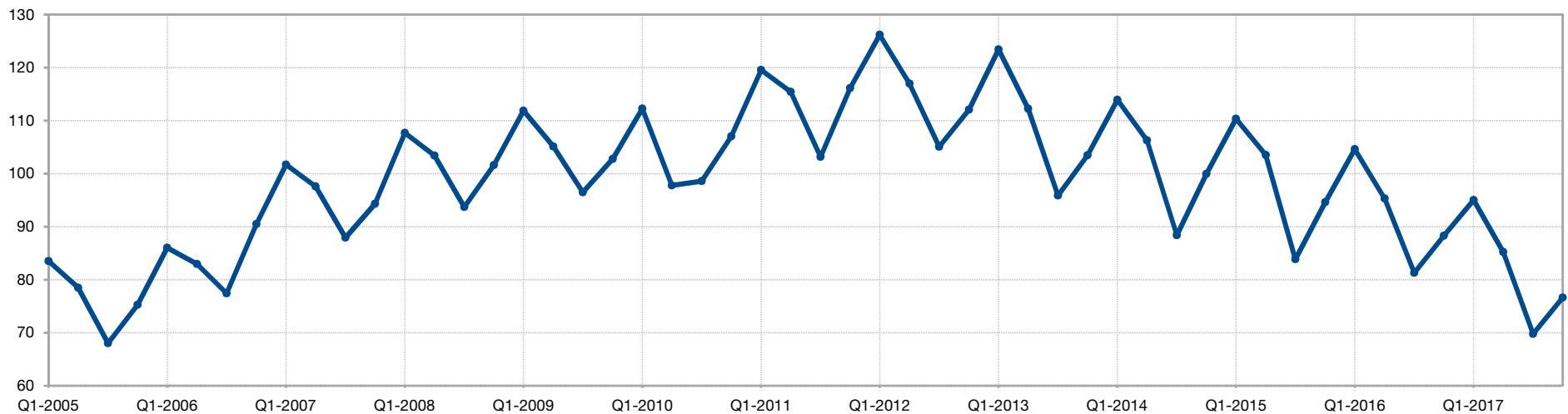


## Year to Date



	Days on Market	Percent Change
Q1-2015	110	-3.5%
Q2-2015	103	-2.8%
Q3-2015	84	-4.5%
Q4-2015	95	-5.0%
Q1-2016	105	-4.5%
Q2-2016	95	-7.8%
Q3-2016	81	-3.6%
Q4-2016	88	-7.4%
Q1-2017	95	-9.5%
Q2-2017	85	-10.5%
Q3-2017	70	-13.6%
<b>Q4-2017</b>	<b>77</b>	<b>-12.5%</b>

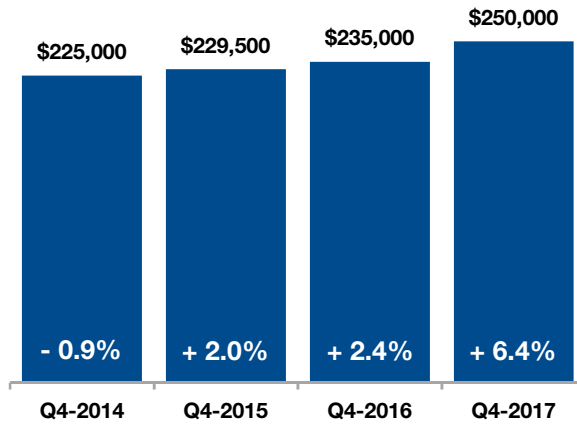
## Historical Days on Market by Quarter



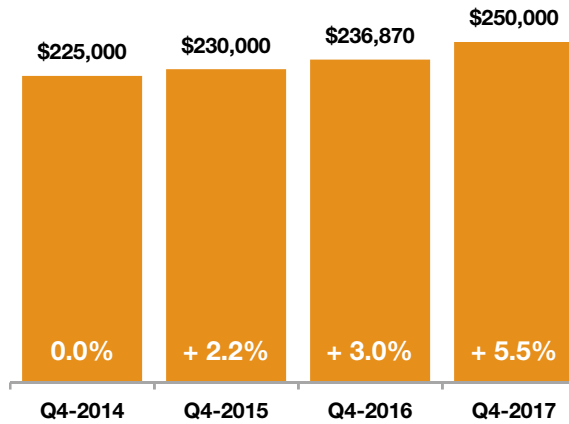
# Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given quarter.

## Fourth Quarter

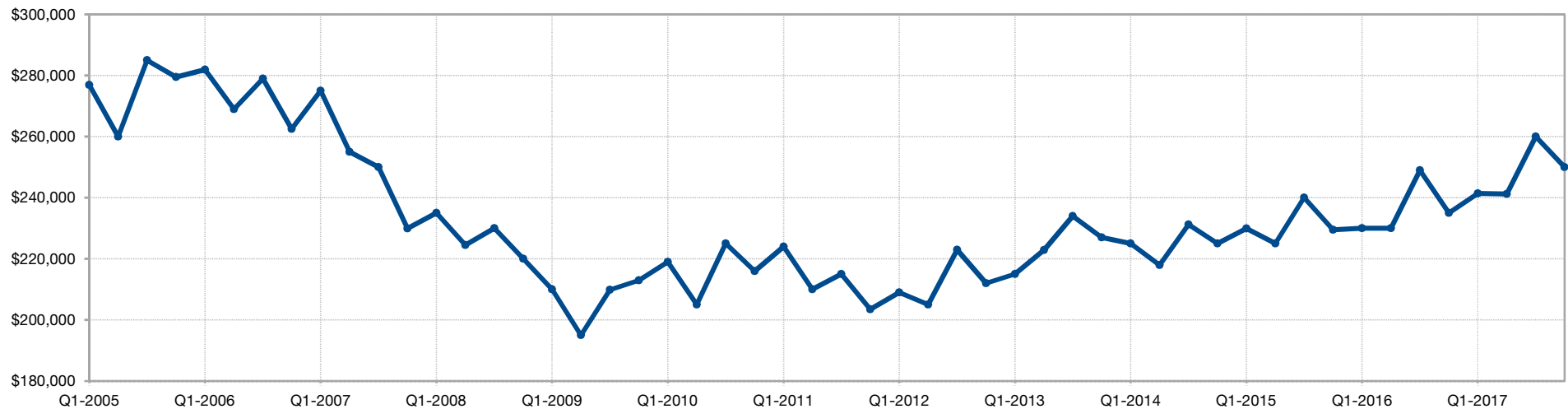


## Year to Date



	Median Sales Price	Percent Change
Q1-2015	\$229,900	+2.2%
Q2-2015	\$225,000	+3.2%
Q3-2015	\$240,000	+3.8%
Q4-2015	\$229,500	+2.0%
Q1-2016	\$230,000	+0.0%
Q2-2016	\$230,000	+2.2%
Q3-2016	\$249,000	+3.8%
Q4-2016	\$235,000	+2.4%
Q1-2017	\$241,400	+5.0%
Q2-2017	\$241,200	+4.9%
Q3-2017	\$260,000	+4.4%
<b>Q4-2017</b>	<b>\$250,000</b>	<b>+6.4%</b>

## Historical Median Sales Price by Quarter



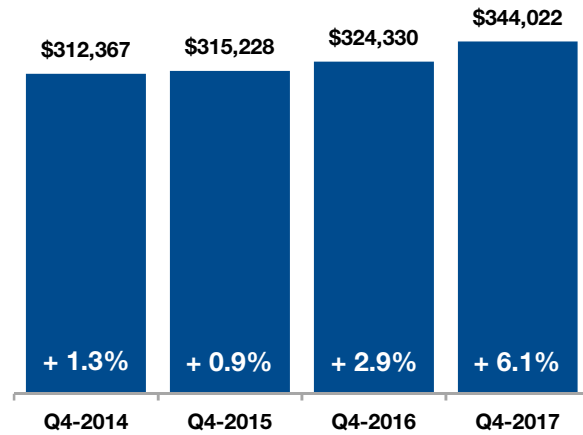
# Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given quarter.

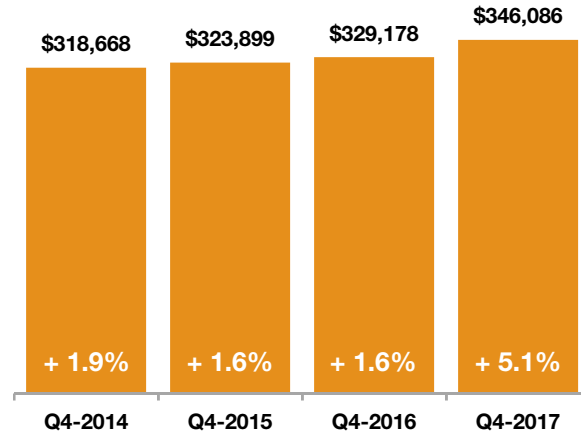


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## Fourth Quarter

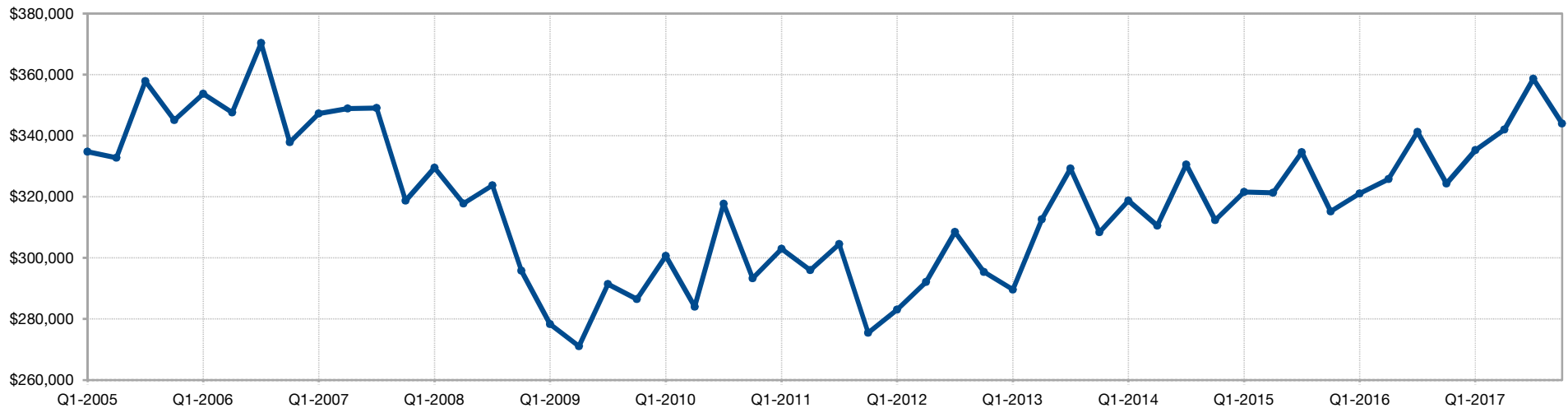


## Year to Date



	Avg. Sales Price	Percent Change
Q1-2015	\$321,554	+0.9%
Q2-2015	\$321,295	+3.5%
Q3-2015	\$334,610	+1.2%
Q4-2015	\$315,228	+0.9%
Q1-2016	\$321,021	-0.2%
Q2-2016	\$325,764	+1.4%
Q3-2016	\$341,218	+2.0%
Q4-2016	\$324,330	+2.9%
Q1-2017	\$335,241	+4.4%
Q2-2017	\$342,005	+5.0%
Q3-2017	\$358,617	+5.1%
<b>Q4-2017</b>	<b>\$344,022</b>	<b>+6.1%</b>

## Historical Average Sales Price by Quarter

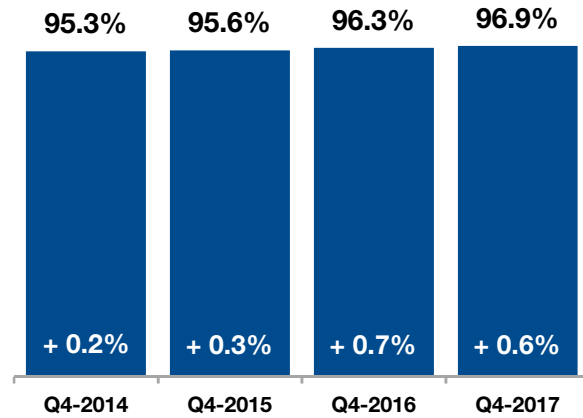




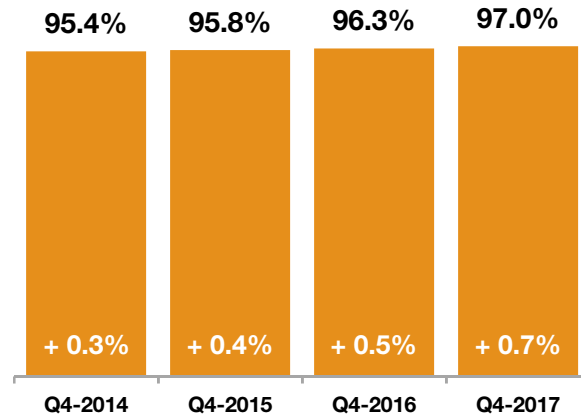
# Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given quarter, not accounting for seller concessions.

## Fourth Quarter

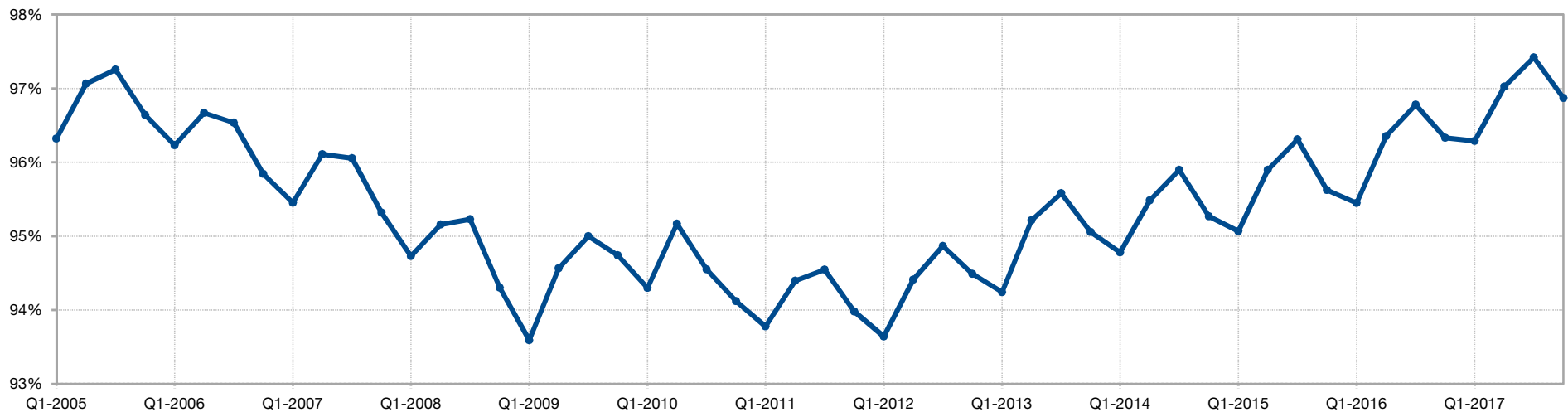


## Year to Date



	Pct. of List Price Received	Percent Change
Q1-2015	95.1%	+0.3%
Q2-2015	95.9%	+0.4%
Q3-2015	96.3%	+0.4%
Q4-2015	95.6%	+0.3%
Q1-2016	95.4%	+0.3%
Q2-2016	96.4%	+0.5%
Q3-2016	96.8%	+0.5%
Q4-2016	96.3%	+0.7%
Q1-2017	96.3%	+0.9%
Q2-2017	97.0%	+0.6%
Q3-2017	97.4%	+0.6%
<b>Q4-2017</b>	<b>96.9%</b>	<b>+0.6%</b>

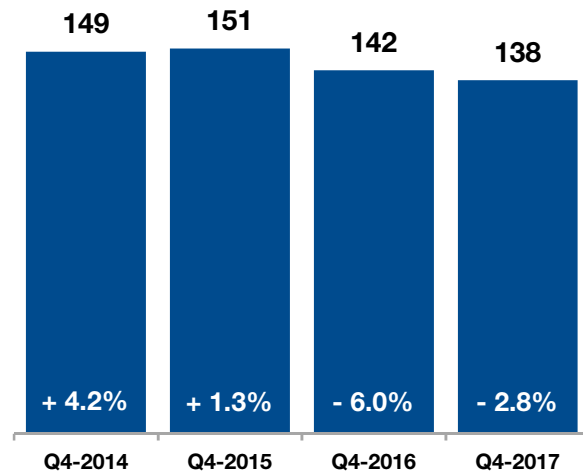
## Historical Percent of List Price Received by Quarter



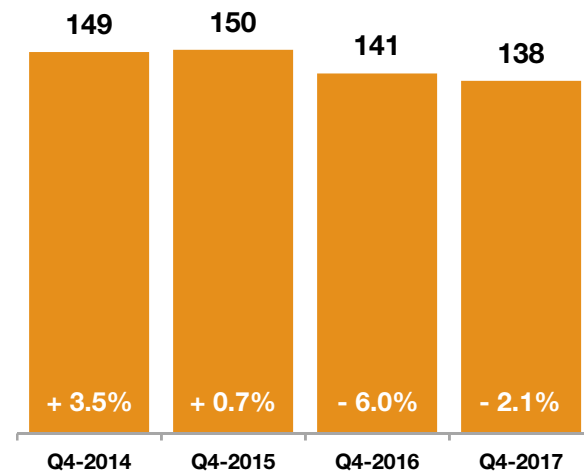
# Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## Fourth Quarter

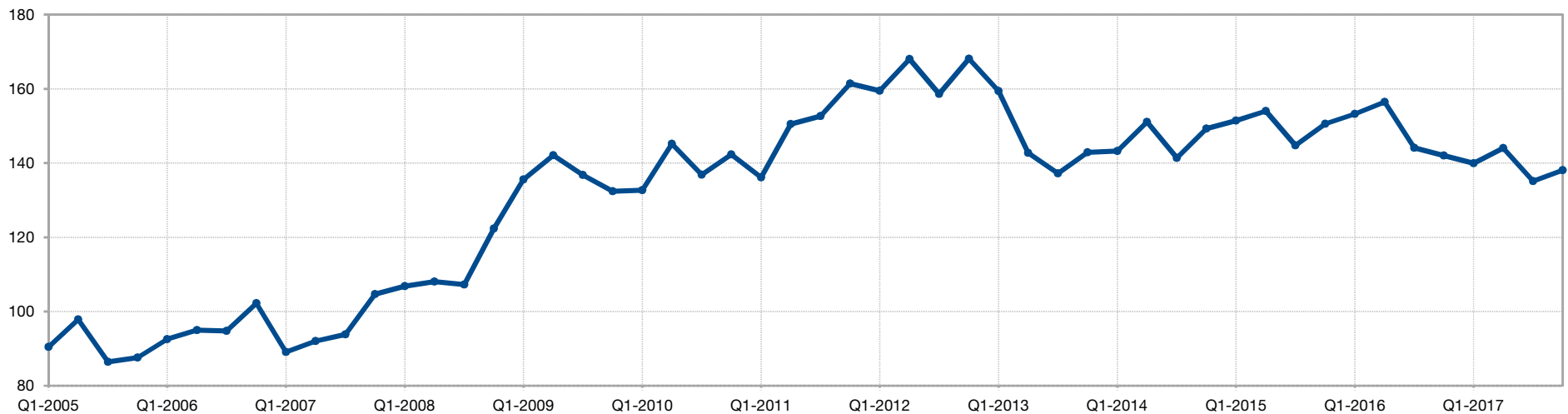


## Year to Date



	Affordability Index	Percent Change
Q1-2015	151	+5.6%
Q2-2015	154	+2.0%
Q3-2015	145	+2.8%
Q4-2015	151	+1.3%
Q1-2016	153	+1.3%
Q2-2016	156	+1.3%
Q3-2016	144	-0.7%
Q4-2016	142	-6.0%
Q1-2017	140	-8.5%
Q2-2017	144	-7.7%
Q3-2017	135	-6.3%
<b>Q4-2017</b>	<b>138</b>	<b>-2.8%</b>

## Historical Housing Affordability Index by Quarter



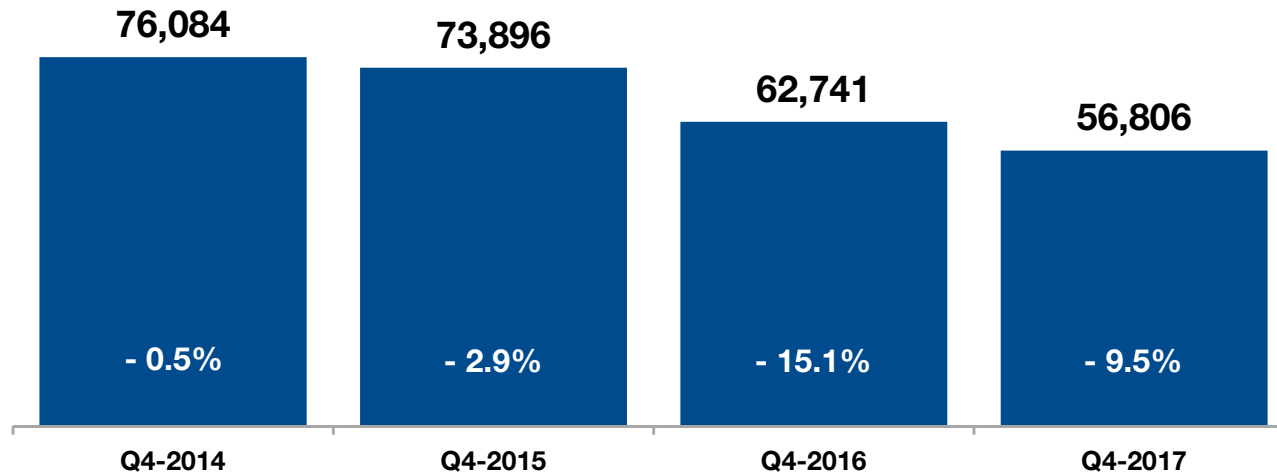
# Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given quarter.



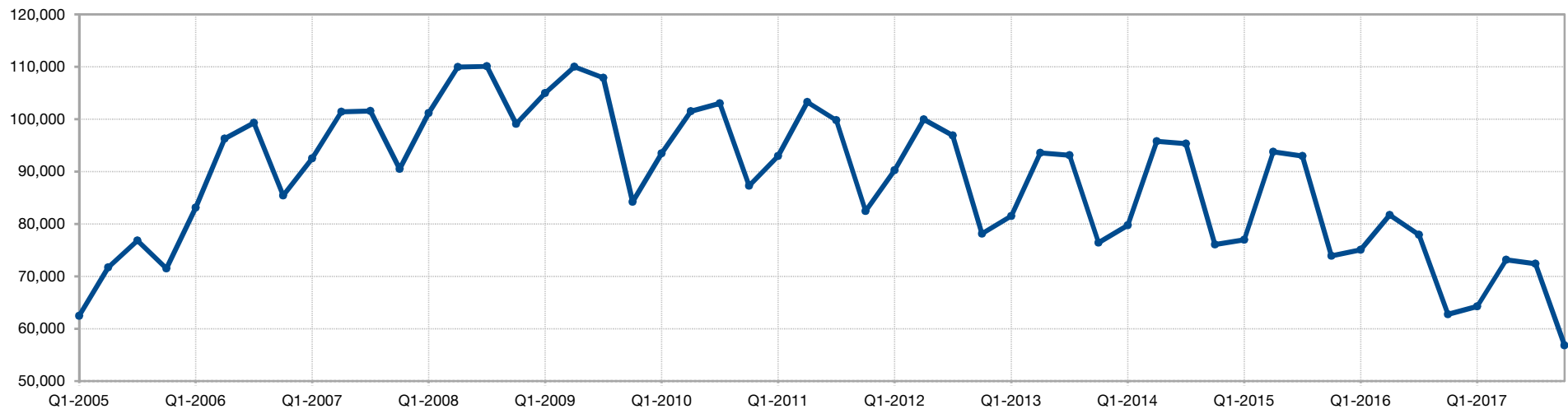
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## Fourth Quarter



	Homes for Sale	Percent Change
Q1-2015	76,983	-3.5%
Q2-2015	93,739	-2.1%
Q3-2015	92,952	-2.5%
Q4-2015	73,896	-2.9%
Q1-2016	75,037	-2.5%
Q2-2016	81,701	-12.8%
Q3-2016	77,907	-16.2%
Q4-2016	62,741	-15.1%
Q1-2017	64,273	-14.3%
Q2-2017	73,157	-10.5%
Q3-2017	72,413	-7.1%
<b>Q4-2017</b>	<b>56,806</b>	<b>-9.5%</b>

## Historical Inventory of Homes for Sale by Quarter



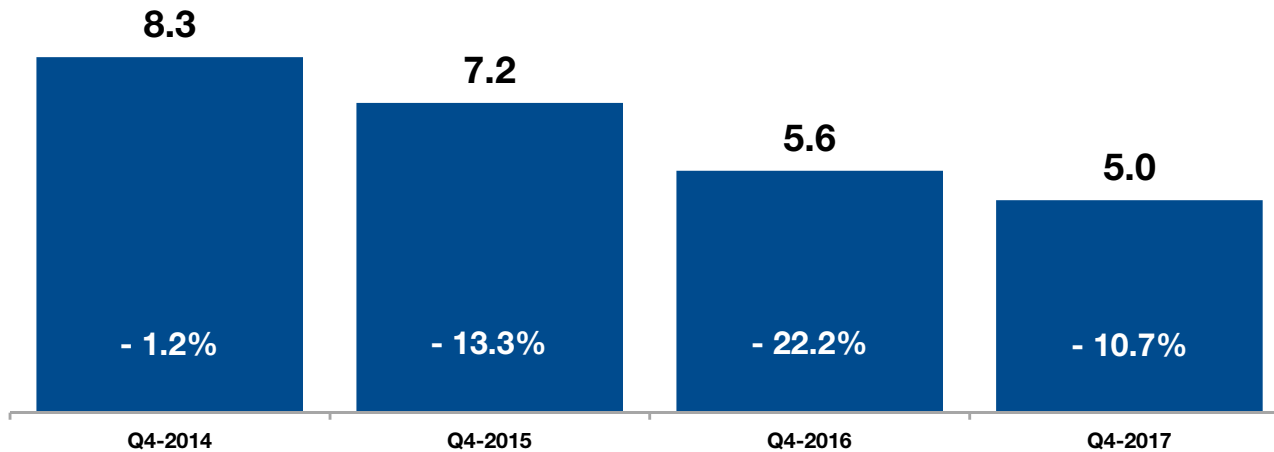
# Months Supply of Inventory

The inventory of homes for sale at the end of a given quarter, divided by the average monthly pending sales from the last 12 months.



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## Fourth Quarter



	Months Supply	Percent Change
Q1-2015	8.2	-7.9%
Q2-2015	9.7	-9.3%
Q3-2015	9.3	-11.4%
Q4-2015	7.2	-13.3%
Q1-2016	7.1	-13.4%
Q2-2016	7.5	-22.7%
Q3-2016	7.0	-24.7%
Q4-2016	5.6	-22.2%
Q1-2017	5.7	-19.7%
Q2-2017	6.5	-13.3%
Q3-2017	6.4	-8.6%
<b>Q4-2017</b>	<b>5.0</b>	<b>-10.7%</b>

## Historical Months Supply of Inventory by Quarter



# Activity by County

Key metrics by report quarter for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -
<b>Albany*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Allegany</b>	103	102	-1.0%	98	114	+16.3%	\$76,000	\$65,750	-13.5%	228	194	-14.9%	8.6	6.0	-30.2%
<b>Bronx</b>	451	482	+6.9%	348	390	+12.1%	\$327,500	\$329,500	+0.6%	750	563	-24.9%	6.6	4.3	-34.8%
<b>Broome</b>	475	498	+4.8%	407	437	+7.4%	\$98,400	\$107,000	+8.7%	839	696	-17.0%	6.4	4.9	-23.4%
<b>Cattaraugus</b>	254	229	-9.8%	204	175	-14.2%	\$80,000	\$90,000	+12.5%	605	523	-13.6%	10.2	8.8	-13.7%
<b>Cayuga</b>	155	163	+5.2%	197	163	-17.3%	\$122,000	\$117,500	-3.7%	288	278	-3.5%	5.1	5.1	0.0%
<b>Chautauqua</b>	337	315	-6.5%	375	337	-10.1%	\$86,375	\$94,000	+8.8%	768	570	-25.8%	7.8	5.7	-26.9%
<b>Chemung</b>	197	239	+21.3%	187	198	+5.9%	\$132,500	\$122,000	-7.9%	382	330	-13.6%	6.2	4.7	-24.2%
<b>Chenango</b>	170	159	-6.5%	124	119	-4.0%	\$92,500	\$97,850	+5.8%	437	366	-16.2%	12.5	9.7	-22.4%
<b>Clinton</b>	142	153	+7.7%	162	165	+1.9%	\$145,000	\$131,100	-9.6%	285	255	-10.5%	5.7	5.0	-12.3%
<b>Columbia</b>	280	245	-12.5%	210	229	+9.0%	\$218,500	\$243,000	+11.2%	811	651	-19.7%	12.7	9.5	-25.2%
<b>Cortland</b>	111	105	-5.4%	125	113	-9.6%	\$115,000	\$117,500	+2.2%	220	210	-4.5%	5.9	6.7	+13.6%
<b>Delaware</b>	219	211	-3.7%	176	185	+5.1%	\$125,000	\$149,750	+19.8%	815	693	-15.0%	16.4	13.1	-20.1%
<b>Dutchess</b>	922	905	-1.8%	861	894	+3.8%	\$252,500	\$270,000	+6.9%	1,773	1,463	-17.5%	6.6	5.0	-24.2%
<b>Erie</b>	1,965	2,013	+2.4%	2,345	2,318	-1.2%	\$139,900	\$155,000	+10.8%	1,642	1,379	-16.0%	2.3	1.9	-17.4%
<b>Essex</b>	131	119	-9.2%	144	172	+19.4%	\$192,500	\$149,500	-22.3%	747	657	-12.0%	17.8	14.5	-18.5%
<b>Franklin</b>	79	74	-6.3%	105	99	-5.7%	\$105,750	\$125,250	+18.4%	448	335	-25.2%	15.5	11.5	-25.8%
<b>Fulton</b>	102	138	+35.3%	138	147	+6.5%	\$116,080	\$101,000	-13.0%	335	285	-14.9%	7.3	6.3	-13.7%
<b>Genesee</b>	102	100	-2.0%	137	113	-17.5%	\$105,000	\$109,750	+4.5%	108	124	+14.8%	2.7	3.5	+29.6%
<b>Greene</b>	306	274	-10.5%	210	266	+26.7%	\$177,500	\$170,000	-4.2%	947	716	-24.4%	14.9	10.4	-30.2%
<b>Hamilton</b>	21	26	+23.8%	34	33	-2.9%	\$172,000	\$137,000	-20.3%	124	112	-9.7%	16.0	12.6	-21.3%
<b>Herkimer</b>	182	102	-44.0%	152	140	-7.9%	\$105,500	\$115,000	+9.0%	549	491	-10.6%	14.0	10.8	-22.9%

# Activity by County (continued)

Key metrics by report quarter for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -
<b>Jefferson</b>	318	321	<b>+0.9%</b>	309	288	<b>-6.8%</b>	\$150,000	\$137,200	<b>-8.5%</b>	823	785	<b>-4.6%</b>	9.3	8.5	<b>-8.6%</b>
<b>Kings</b>	765	780	<b>+2.0%</b>	457	525	<b>+14.9%</b>	\$490,000	\$590,000	<b>+20.4%</b>	1,120	1,169	<b>+4.4%</b>	6.8	6.8	<b>0.0%</b>
<b>Lewis</b>	66	62	<b>-6.1%</b>	76	74	<b>-2.6%</b>	\$118,597	\$120,500	<b>+1.6%</b>	227	177	<b>-22.0%</b>	12.5	9.1	<b>-27.2%</b>
<b>Livingston</b>	162	127	<b>-21.6%</b>	161	130	<b>-19.3%</b>	\$114,900	\$128,000	<b>+11.4%</b>	167	151	<b>-9.6%</b>	3.5	3.3	<b>-5.7%</b>
<b>Madison</b>	194	160	<b>-17.5%</b>	196	173	<b>-11.7%</b>	\$131,500	\$134,900	<b>+2.6%</b>	337	302	<b>-10.4%</b>	5.8	5.6	<b>-3.4%</b>
<b>Monroe</b>	2,147	2,002	<b>-6.8%</b>	2,242	2,053	<b>-8.4%</b>	\$133,000	\$135,000	<b>+1.5%</b>	1,480	1,137	<b>-23.2%</b>	1.9	1.5	<b>-21.1%</b>
<b>Montgomery*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Nassau</b>	3,190	3,460	<b>+8.5%</b>	3,302	3,226	<b>-2.3%</b>	\$465,000	\$495,000	<b>+6.5%</b>	5,567	5,850	<b>+5.1%</b>	5.0	5.2	<b>+4.0%</b>
<b>New York</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Niagara</b>	489	441	<b>-9.8%</b>	561	575	<b>+2.5%</b>	\$120,000	\$124,900	<b>+4.1%</b>	502	396	<b>-21.1%</b>	2.9	2.2	<b>-24.1%</b>
<b>Oneida</b>	542	559	<b>+3.1%</b>	584	631	<b>+8.0%</b>	\$119,950	\$128,000	<b>+6.7%</b>	1,572	1,677	<b>+6.7%</b>	9.1	9.7	<b>+6.6%</b>
<b>Onondaga</b>	1,312	1,247	<b>-5.0%</b>	1,377	1,386	<b>+0.7%</b>	\$136,488	\$140,200	<b>+2.7%</b>	1,473	1,270	<b>-13.8%</b>	3.3	2.8	<b>-15.2%</b>
<b>Ontario</b>	360	419	<b>+16.4%</b>	328	336	<b>+2.4%</b>	\$150,000	\$156,382	<b>+4.3%</b>	368	379	<b>+3.0%</b>	3.4	3.5	<b>+2.9%</b>
<b>Orange</b>	1,110	1,149	<b>+3.5%</b>	1,060	1,201	<b>+13.3%</b>	\$219,000	\$235,000	<b>+7.3%</b>	2,217	1,704	<b>-23.1%</b>	6.6	4.4	<b>-33.3%</b>
<b>Orleans</b>	100	105	<b>+5.0%</b>	118	102	<b>-13.6%</b>	\$85,000	\$85,000	<b>0.0%</b>	119	109	<b>-8.4%</b>	3.5	3.4	<b>-2.9%</b>
<b>Oswego</b>	330	307	<b>-7.0%</b>	347	284	<b>-18.2%</b>	\$100,000	\$105,000	<b>+5.0%</b>	559	469	<b>-16.1%</b>	6.1	4.8	<b>-21.3%</b>
<b>Otsego</b>	176	165	<b>-6.3%</b>	159	158	<b>-0.6%</b>	\$117,000	\$125,000	<b>+6.8%</b>	557	487	<b>-12.6%</b>	11.9	10.8	<b>-9.2%</b>
<b>Putnam</b>	313	330	<b>+5.4%</b>	338	314	<b>-7.1%</b>	\$294,000	\$329,000	<b>+11.9%</b>	554	452	<b>-18.4%</b>	5.3	4.4	<b>-17.0%</b>
<b>Queens</b>	2,887	2,914	<b>+0.9%</b>	2,249	2,225	<b>-1.1%</b>	\$478,000	\$555,000	<b>+16.1%</b>	4,727	5,230	<b>+10.6%</b>	6.2	6.9	<b>+11.3%</b>
<b>Rensselaer*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Richmond</b>	998	1,098	<b>+10.0%</b>	1,086	1,213	<b>+11.7%</b>	\$480,000	\$529,000	<b>+10.2%</b>	1,261	1,134	<b>-10.1%</b>	3.6	3.1	<b>-13.9%</b>
<b>Rockland</b>	697	694	<b>-0.4%</b>	676	742	<b>+9.8%</b>	\$383,500	\$400,000	<b>+4.3%</b>	1,140	897	<b>-21.3%</b>	5.1	3.8	<b>-25.5%</b>

# Activity by County (continued)

Key metrics by report quarter for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -
<b>St Lawrence</b>	253	209	-17.4%	220	202	-8.2%	\$109,500	\$79,000	-27.9%	942	685	-27.3%	14.4	10.1	-29.9%
<b>Saratoga*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schenectady*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schoharie*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schuyler</b>	55	35	-36.4%	43	55	+27.9%	\$176,000	\$146,650	-16.7%	116	84	-27.6%	8.3	5.3	-36.1%
<b>Seneca</b>	64	72	+12.5%	104	95	-8.7%	\$124,948	\$129,000	+3.2%	116	119	+2.6%	4.4	4.6	+4.5%
<b>Steuben</b>	245	269	+9.8%	234	226	-3.4%	\$105,500	\$115,000	+9.0%	480	399	-16.9%	6.6	5.4	-18.2%
<b>Suffolk</b>	4,314	4,412	+2.3%	4,218	4,363	+3.4%	\$335,000	\$360,000	+7.5%	8,634	8,619	-0.2%	6.3	5.9	-6.3%
<b>Sullivan</b>	326	308	-5.5%	269	302	+12.3%	\$126,100	\$109,188	-13.4%	1,199	994	-17.1%	14.4	11.0	-23.6%
<b>Tioga</b>	85	110	+29.4%	94	93	-1.1%	\$127,000	\$127,000	0.0%	209	163	-22.0%	7.9	5.6	-29.1%
<b>Tompkins</b>	136	146	+7.4%	148	161	+8.8%	\$204,000	\$218,500	+7.1%	218	205	-6.0%	3.6	3.2	-11.1%
<b>Ulster</b>	636	604	-5.0%	622	648	+4.2%	\$212,500	\$220,000	+3.5%	1,498	1,189	-20.6%	8.3	6.3	-24.1%
<b>Warren</b>	251	279	+11.2%	251	288	+14.7%	\$198,500	\$210,998	+6.3%	827	715	-13.5%	9.7	8.1	-16.5%
<b>Washington</b>	204	186	-8.8%	196	188	-4.1%	\$145,000	\$133,500	-7.9%	553	415	-25.0%	9.2	6.6	-28.3%
<b>Wayne</b>	245	260	+6.1%	247	250	+1.2%	\$118,100	\$124,950	+5.8%	287	259	-9.8%	3.4	3.0	-11.8%
<b>Westchester</b>	2,082	2,081	-0.0%	2,242	2,222	-0.9%	\$443,500	\$475,000	+7.1%	3,155	2,553	-19.1%	4.0	3.1	-22.5%
<b>Wyoming</b>	81	83	+2.5%	85	93	+9.4%	\$84,450	\$100,000	+18.4%	121	110	-9.1%	4.5	4.2	-6.7%
<b>Yates</b>	64	74	+15.6%	66	89	+34.8%	\$160,250	\$160,900	+0.4%	108	90	-16.7%	5.1	4.0	-21.6%
<b>New York State</b>	35,593	35,758	+0.5%	34,414	34,799	+1.1%	\$235,000	\$250,000	+6.4%	62,741	56,806	-9.5%	5.6	5.0	-10.7%

\* These data are included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191