

# Activity Overview

Key metrics by reported quarter and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	Q4-2016	Q4-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>New Listings</b>		35,593	<b>35,758</b>	+ 0.5%	204,542	<b>201,680</b>	- 1.4%
<b>Pending Sales</b>		28,242	<b>29,965</b>	+ 6.1%	133,335	<b>137,456</b>	+ 3.1%
<b>Closed Sales</b>		34,414	<b>34,799</b>	+ 1.1%	130,949	<b>134,066</b>	+ 2.4%
<b>Days on Market</b>		88	<b>77</b>	- 12.5%	91	<b>80</b>	- 12.1%
<b>Median Sales Price</b>		\$235,000	<b>\$250,000</b>	+ 6.4%	\$236,870	<b>\$250,000</b>	+ 5.5%
<b>Avg. Sales Price</b>		\$324,330	<b>\$344,022</b>	+ 6.1%	\$329,178	<b>\$346,086</b>	+ 5.1%
<b>Pct. of List Price Received</b>		96.3%	<b>96.9%</b>	+ 0.6%	96.3%	<b>97.0%</b>	+ 0.7%
<b>Affordability Index</b>		142	<b>138</b>	- 2.8%	141	<b>138</b>	- 2.1%
<b>Homes for Sale</b>		62,741	<b>56,806</b>	- 9.5%	--	--	--
<b>Months Supply</b>		5.6	<b>5.0</b>	- 10.7%	--	--	--

# Activity by County

Key metrics by report quarter for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -
<b>Albany*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Allegany</b>	103	102	-1.0%	98	114	+16.3%	\$76,000	\$65,750	-13.5%	228	194	-14.9%	8.6	6.0	-30.2%
<b>Bronx</b>	451	482	+6.9%	348	390	+12.1%	\$327,500	\$329,500	+0.6%	750	563	-24.9%	6.6	4.3	-34.8%
<b>Broome</b>	475	498	+4.8%	407	437	+7.4%	\$98,400	\$107,000	+8.7%	839	696	-17.0%	6.4	4.9	-23.4%
<b>Cattaraugus</b>	254	229	-9.8%	204	175	-14.2%	\$80,000	\$90,000	+12.5%	605	523	-13.6%	10.2	8.8	-13.7%
<b>Cayuga</b>	155	163	+5.2%	197	163	-17.3%	\$122,000	\$117,500	-3.7%	288	278	-3.5%	5.1	5.1	0.0%
<b>Chautauqua</b>	337	315	-6.5%	375	337	-10.1%	\$86,375	\$94,000	+8.8%	768	570	-25.8%	7.8	5.7	-26.9%
<b>Chemung</b>	197	239	+21.3%	187	198	+5.9%	\$132,500	\$122,000	-7.9%	382	330	-13.6%	6.2	4.7	-24.2%
<b>Chenango</b>	170	159	-6.5%	124	119	-4.0%	\$92,500	\$97,850	+5.8%	437	366	-16.2%	12.5	9.7	-22.4%
<b>Clinton</b>	142	153	+7.7%	162	165	+1.9%	\$145,000	\$131,100	-9.6%	285	255	-10.5%	5.7	5.0	-12.3%
<b>Columbia</b>	280	245	-12.5%	210	229	+9.0%	\$218,500	\$243,000	+11.2%	811	651	-19.7%	12.7	9.5	-25.2%
<b>Cortland</b>	111	105	-5.4%	125	113	-9.6%	\$115,000	\$117,500	+2.2%	220	210	-4.5%	5.9	6.7	+13.6%
<b>Delaware</b>	219	211	-3.7%	176	185	+5.1%	\$125,000	\$149,750	+19.8%	815	693	-15.0%	16.4	13.1	-20.1%
<b>Dutchess</b>	922	905	-1.8%	861	894	+3.8%	\$252,500	\$270,000	+6.9%	1,773	1,463	-17.5%	6.6	5.0	-24.2%
<b>Erie</b>	1,965	2,013	+2.4%	2,345	2,318	-1.2%	\$139,900	\$155,000	+10.8%	1,642	1,379	-16.0%	2.3	1.9	-17.4%
<b>Essex</b>	131	119	-9.2%	144	172	+19.4%	\$192,500	\$149,500	-22.3%	747	657	-12.0%	17.8	14.5	-18.5%
<b>Franklin</b>	79	74	-6.3%	105	99	-5.7%	\$105,750	\$125,250	+18.4%	448	335	-25.2%	15.5	11.5	-25.8%
<b>Fulton</b>	102	138	+35.3%	138	147	+6.5%	\$116,080	\$101,000	-13.0%	335	285	-14.9%	7.3	6.3	-13.7%
<b>Genesee</b>	102	100	-2.0%	137	113	-17.5%	\$105,000	\$109,750	+4.5%	108	124	+14.8%	2.7	3.5	+29.6%
<b>Greene</b>	306	274	-10.5%	210	266	+26.7%	\$177,500	\$170,000	-4.2%	947	716	-24.4%	14.9	10.4	-30.2%
<b>Hamilton</b>	21	26	+23.8%	34	33	-2.9%	\$172,000	\$137,000	-20.3%	124	112	-9.7%	16.0	12.6	-21.3%
<b>Herkimer</b>	182	102	-44.0%	152	140	-7.9%	\$105,500	\$115,000	+9.0%	549	491	-10.6%	14.0	10.8	-22.9%

# Activity by County (continued)

Key metrics by report quarter for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -
<b>Jefferson</b>	318	321	<b>+0.9%</b>	309	288	<b>-6.8%</b>	\$150,000	\$137,200	<b>-8.5%</b>	823	785	<b>-4.6%</b>	9.3	8.5	<b>-8.6%</b>
<b>Kings</b>	765	780	<b>+2.0%</b>	457	525	<b>+14.9%</b>	\$490,000	\$590,000	<b>+20.4%</b>	1,120	1,169	<b>+4.4%</b>	6.8	6.8	<b>0.0%</b>
<b>Lewis</b>	66	62	<b>-6.1%</b>	76	74	<b>-2.6%</b>	\$118,597	\$120,500	<b>+1.6%</b>	227	177	<b>-22.0%</b>	12.5	9.1	<b>-27.2%</b>
<b>Livingston</b>	162	127	<b>-21.6%</b>	161	130	<b>-19.3%</b>	\$114,900	\$128,000	<b>+11.4%</b>	167	151	<b>-9.6%</b>	3.5	3.3	<b>-5.7%</b>
<b>Madison</b>	194	160	<b>-17.5%</b>	196	173	<b>-11.7%</b>	\$131,500	\$134,900	<b>+2.6%</b>	337	302	<b>-10.4%</b>	5.8	5.6	<b>-3.4%</b>
<b>Monroe</b>	2,147	2,002	<b>-6.8%</b>	2,242	2,053	<b>-8.4%</b>	\$133,000	\$135,000	<b>+1.5%</b>	1,480	1,137	<b>-23.2%</b>	1.9	1.5	<b>-21.1%</b>
<b>Montgomery*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Nassau</b>	3,190	3,460	<b>+8.5%</b>	3,302	3,226	<b>-2.3%</b>	\$465,000	\$495,000	<b>+6.5%</b>	5,567	5,850	<b>+5.1%</b>	5.0	5.2	<b>+4.0%</b>
<b>New York</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Niagara</b>	489	441	<b>-9.8%</b>	561	575	<b>+2.5%</b>	\$120,000	\$124,900	<b>+4.1%</b>	502	396	<b>-21.1%</b>	2.9	2.2	<b>-24.1%</b>
<b>Oneida</b>	542	559	<b>+3.1%</b>	584	631	<b>+8.0%</b>	\$119,950	\$128,000	<b>+6.7%</b>	1,572	1,677	<b>+6.7%</b>	9.1	9.7	<b>+6.6%</b>
<b>Onondaga</b>	1,312	1,247	<b>-5.0%</b>	1,377	1,386	<b>+0.7%</b>	\$136,488	\$140,200	<b>+2.7%</b>	1,473	1,270	<b>-13.8%</b>	3.3	2.8	<b>-15.2%</b>
<b>Ontario</b>	360	419	<b>+16.4%</b>	328	336	<b>+2.4%</b>	\$150,000	\$156,382	<b>+4.3%</b>	368	379	<b>+3.0%</b>	3.4	3.5	<b>+2.9%</b>
<b>Orange</b>	1,110	1,149	<b>+3.5%</b>	1,060	1,201	<b>+13.3%</b>	\$219,000	\$235,000	<b>+7.3%</b>	2,217	1,704	<b>-23.1%</b>	6.6	4.4	<b>-33.3%</b>
<b>Orleans</b>	100	105	<b>+5.0%</b>	118	102	<b>-13.6%</b>	\$85,000	\$85,000	<b>0.0%</b>	119	109	<b>-8.4%</b>	3.5	3.4	<b>-2.9%</b>
<b>Oswego</b>	330	307	<b>-7.0%</b>	347	284	<b>-18.2%</b>	\$100,000	\$105,000	<b>+5.0%</b>	559	469	<b>-16.1%</b>	6.1	4.8	<b>-21.3%</b>
<b>Otsego</b>	176	165	<b>-6.3%</b>	159	158	<b>-0.6%</b>	\$117,000	\$125,000	<b>+6.8%</b>	557	487	<b>-12.6%</b>	11.9	10.8	<b>-9.2%</b>
<b>Putnam</b>	313	330	<b>+5.4%</b>	338	314	<b>-7.1%</b>	\$294,000	\$329,000	<b>+11.9%</b>	554	452	<b>-18.4%</b>	5.3	4.4	<b>-17.0%</b>
<b>Queens</b>	2,887	2,914	<b>+0.9%</b>	2,249	2,225	<b>-1.1%</b>	\$478,000	\$555,000	<b>+16.1%</b>	4,727	5,230	<b>+10.6%</b>	6.2	6.9	<b>+11.3%</b>
<b>Rensselaer*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Richmond</b>	998	1,098	<b>+10.0%</b>	1,086	1,213	<b>+11.7%</b>	\$480,000	\$529,000	<b>+10.2%</b>	1,261	1,134	<b>-10.1%</b>	3.6	3.1	<b>-13.9%</b>
<b>Rockland</b>	697	694	<b>-0.4%</b>	676	742	<b>+9.8%</b>	\$383,500	\$400,000	<b>+4.3%</b>	1,140	897	<b>-21.3%</b>	5.1	3.8	<b>-25.5%</b>

# Activity by County (continued)

Key metrics by report quarter for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -	Q4-2016	Q4-2017	+ / -
<b>St Lawrence</b>	253	209	<b>-17.4%</b>	220	202	<b>-8.2%</b>	\$109,500	\$79,000	<b>-27.9%</b>	942	685	<b>-27.3%</b>	14.4	10.1	<b>-29.9%</b>
<b>Saratoga*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schenectady*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schoharie*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schuyler</b>	55	35	<b>-36.4%</b>	43	55	<b>+27.9%</b>	\$176,000	\$146,650	<b>-16.7%</b>	116	84	<b>-27.6%</b>	8.3	5.3	<b>-36.1%</b>
<b>Seneca</b>	64	72	<b>+12.5%</b>	104	95	<b>-8.7%</b>	\$124,948	\$129,000	<b>+3.2%</b>	116	119	<b>+2.6%</b>	4.4	4.6	<b>+4.5%</b>
<b>Steuben</b>	245	269	<b>+9.8%</b>	234	226	<b>-3.4%</b>	\$105,500	\$115,000	<b>+9.0%</b>	480	399	<b>-16.9%</b>	6.6	5.4	<b>-18.2%</b>
<b>Suffolk</b>	4,314	4,412	<b>+2.3%</b>	4,218	4,363	<b>+3.4%</b>	\$335,000	\$360,000	<b>+7.5%</b>	8,634	8,619	<b>-0.2%</b>	6.3	5.9	<b>-6.3%</b>
<b>Sullivan</b>	326	308	<b>-5.5%</b>	269	302	<b>+12.3%</b>	\$126,100	\$109,188	<b>-13.4%</b>	1,199	994	<b>-17.1%</b>	14.4	11.0	<b>-23.6%</b>
<b>Tioga</b>	85	110	<b>+29.4%</b>	94	93	<b>-1.1%</b>	\$127,000	\$127,000	<b>0.0%</b>	209	163	<b>-22.0%</b>	7.9	5.6	<b>-29.1%</b>
<b>Tompkins</b>	136	146	<b>+7.4%</b>	148	161	<b>+8.8%</b>	\$204,000	\$218,500	<b>+7.1%</b>	218	205	<b>-6.0%</b>	3.6	3.2	<b>-11.1%</b>
<b>Ulster</b>	636	604	<b>-5.0%</b>	622	648	<b>+4.2%</b>	\$212,500	\$220,000	<b>+3.5%</b>	1,498	1,189	<b>-20.6%</b>	8.3	6.3	<b>-24.1%</b>
<b>Warren</b>	251	279	<b>+11.2%</b>	251	288	<b>+14.7%</b>	\$198,500	\$210,998	<b>+6.3%</b>	827	715	<b>-13.5%</b>	9.7	8.1	<b>-16.5%</b>
<b>Washington</b>	204	186	<b>-8.8%</b>	196	188	<b>-4.1%</b>	\$145,000	\$133,500	<b>-7.9%</b>	553	415	<b>-25.0%</b>	9.2	6.6	<b>-28.3%</b>
<b>Wayne</b>	245	260	<b>+6.1%</b>	247	250	<b>+1.2%</b>	\$118,100	\$124,950	<b>+5.8%</b>	287	259	<b>-9.8%</b>	3.4	3.0	<b>-11.8%</b>
<b>Westchester</b>	2,082	2,081	<b>-0.0%</b>	2,242	2,222	<b>-0.9%</b>	\$443,500	\$475,000	<b>+7.1%</b>	3,155	2,553	<b>-19.1%</b>	4.0	3.1	<b>-22.5%</b>
<b>Wyoming</b>	81	83	<b>+2.5%</b>	85	93	<b>+9.4%</b>	\$84,450	\$100,000	<b>+18.4%</b>	121	110	<b>-9.1%</b>	4.5	4.2	<b>-6.7%</b>
<b>Yates</b>	64	74	<b>+15.6%</b>	66	89	<b>+34.8%</b>	\$160,250	\$160,900	<b>+0.4%</b>	108	90	<b>-16.7%</b>	5.1	4.0	<b>-21.6%</b>
<b>New York State</b>	35,593	35,758	<b>+0.5%</b>	34,414	34,799	<b>+1.1%</b>	\$235,000	\$250,000	<b>+6.4%</b>	62,741	56,806	<b>-9.5%</b>	5.6	5.0	<b>-10.7%</b>

\* These data are included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191