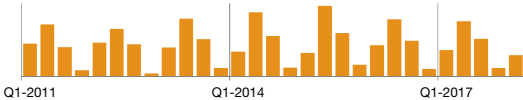
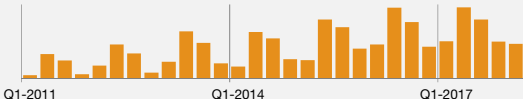



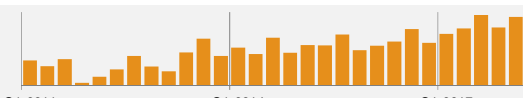

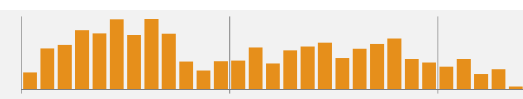

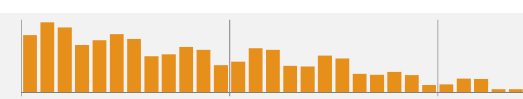


Activity Overview

Key metrics by reported quarter and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	Q1-2017	Q1-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings		47,209	44,064	- 6.7%	47,209	44,064	- 6.7%
Pending Sales		29,895	29,103	- 2.6%	29,895	29,103	- 2.6%
Closed Sales		26,214	25,192	- 3.9%	26,214	25,192	- 3.9%
Days on Market		95	87	- 8.4%	95	87	- 8.4%
Median Sales Price		\$242,000	\$260,000	+ 7.4%	\$242,000	\$260,000	+ 7.4%
Average Sales Price		\$335,286	\$356,008	+ 6.2%	\$335,286	\$356,008	+ 6.2%
Pct. of List Price Received		96.3%	96.7%	+ 0.4%	96.3%	96.7%	+ 0.4%
Housing Affordability Index		140	128	- 8.6%	140	128	- 8.6%
Inventory of Homes for Sale		64,558	57,975	- 10.2%	--	--	--
Months Supply of Inventory		5.8	5.1	- 12.1%	--	--	--

Activity by County

Key metrics by report quarter for the counties in the state of New York.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q1-2017	Q1-2018	+ / -	Q1-2017	Q1-2018	+ / -	Q1-2017	Q1-2018	+ / -	Q1-2017	Q1-2018	+ / -	Q1-2017	Q1-2018	+ / -
Albany*	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Allegany	159	140	-11.9%	73	76	+4.1%	\$63,500	\$74,100	+16.7%	251	224	-10.8%	9.0	6.9	-23.3%
Bronx	557	555	-0.4%	334	312	-6.6%	\$311,500	\$327,889	+5.3%	751	600	-20.1%	6.5	4.5	-30.8%
Broome	583	495	-15.1%	338	295	-12.7%	\$86,000	\$95,000	+10.5%	809	615	-24.0%	6.0	4.3	-28.3%
Cattaraugus	324	218	-32.7%	141	139	-1.4%	\$88,000	\$72,550	-17.6%	588	492	-16.3%	9.4	8.7	-7.4%
Cayuga	208	192	-7.7%	118	92	-22.0%	\$110,000	\$129,200	+17.5%	288	280	-2.8%	5.2	5.4	+3.8%
Chautauqua	425	376	-11.5%	181	192	+6.1%	\$80,340	\$82,000	+2.1%	760	578	-23.9%	7.7	6.0	-22.1%
Chemung	256	267	+4.3%	134	162	+20.9%	\$88,829	\$103,500	+16.5%	380	294	-22.6%	6.3	4.0	-36.5%
Chenango	183	151	-17.5%	85	78	-8.2%	\$90,750	\$103,988	+14.6%	418	349	-16.5%	11.5	9.5	-17.4%
Clinton	171	172	+0.6%	103	109	+5.8%	\$115,000	\$124,000	+7.8%	286	231	-19.2%	5.7	4.4	-22.8%
Columbia	311	305	-1.9%	148	158	+6.8%	\$235,000	\$247,423	+5.3%	808	605	-25.1%	12.8	8.5	-33.6%
Cortland	127	147	+15.7%	79	72	-8.9%	\$118,280	\$111,000	-6.2%	199	200	+0.5%	5.5	6.1	+10.9%
Delaware	221	215	-2.7%	126	107	-15.1%	\$130,000	\$160,000	+23.1%	750	659	-12.1%	14.4	12.9	-10.4%
Dutchess	1,272	1,015	-20.2%	648	638	-1.5%	\$230,050	\$250,000	+8.7%	1,773	1,357	-23.5%	6.4	4.7	-26.6%
Erie	2,347	2,137	-8.9%	1,644	1,535	-6.6%	\$133,530	\$149,900	+12.3%	1,450	1,144	-21.1%	2.0	1.6	-20.0%
Essex	151	164	+8.6%	101	99	-2.0%	\$177,250	\$134,000	-24.4%	703	598	-14.9%	16.4	12.8	-22.0%
Franklin	93	92	-1.1%	51	61	+19.6%	\$87,000	\$86,520	-0.6%	403	334	-17.1%	13.6	11.7	-14.0%
Fulton	161	143	-11.2%	93	93	0.0%	\$115,000	\$100,600	-12.5%	321	273	-15.0%	7.1	6.0	-15.5%
Genesee	139	88	-36.7%	84	80	-4.8%	\$106,000	\$109,900	+3.7%	109	84	-22.9%	2.7	2.4	-11.1%
Greene	343	351	+2.3%	129	152	+17.8%	\$159,000	\$175,000	+10.1%	918	701	-23.6%	15.4	9.5	-38.3%
Hamilton	26	26	0.0%	16	20	+25.0%	\$135,000	\$135,500	+0.4%	120	119	-0.8%	14.8	14.6	-1.4%
Herkimer	158	165	+4.4%	101	82	-18.8%	\$85,830	\$100,000	+16.5%	511	519	+1.6%	12.0	12.4	+3.3%

* Data is included in the calculation of state totals. Contact the following local association for a noted county's statistical data:
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Activity by County (continued)

Key metrics by report quarter for the counties in the state of New York.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q1-2017	Q1-2018	+ / -	Q1-2017	Q1-2018	+ / -	Q1-2017	Q1-2018	+ / -	Q1-2017	Q1-2018	+ / -	Q1-2017	Q1-2018	+ / -
Jefferson	424	400	-5.7%	199	202	+1.5%	\$121,825	\$120,000	-1.5%	836	786	-6.0%	9.0	8.5	-5.6%
Kings	906	894	-1.3%	430	441	+2.6%	\$486,500	\$570,000	+17.2%	1,206	1,225	+1.6%	7.6	7.0	-7.9%
Lewis	78	67	-14.1%	33	48	+45.5%	\$79,900	\$128,000	+60.2%	199	163	-18.1%	10.5	8.8	-16.2%
Livingston	170	174	+2.4%	92	96	+4.3%	\$131,000	\$117,450	-10.3%	171	159	-7.0%	3.5	3.5	0.0%
Madison	188	160	-14.9%	114	107	-6.1%	\$129,975	\$129,500	-0.4%	305	296	-3.0%	5.2	5.7	+9.6%
Monroe	2,688	2,452	-8.8%	1,552	1,391	-10.4%	\$129,000	\$130,000	+0.8%	1,374	1,079	-21.5%	1.8	1.5	-16.7%
Montgomery*	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Nassau	4,811	4,804	-0.1%	2,776	2,593	-6.6%	\$465,000	\$505,000	+8.6%	6,418	6,525	+1.7%	5.8	5.9	+1.7%
New York†	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Niagara	635	498	-21.6%	394	384	-2.5%	\$92,000	\$114,000	+23.9%	481	302	-37.2%	2.7	1.7	-37.0%
Oneida	648	533	-17.7%	386	376	-2.6%	\$108,000	\$124,000	+14.8%	1,566	1,650	+5.4%	8.9	9.8	+10.1%
Onondaga	1,615	1,397	-13.5%	1,013	810	-20.0%	\$125,040	\$129,000	+3.2%	1,283	1,210	-5.7%	2.8	2.8	0.0%
Ontario	487	460	-5.5%	228	253	+11.0%	\$136,500	\$146,500	+7.3%	394	374	-5.1%	3.7	3.5	-5.4%
Orange	1,465	1,325	-9.6%	888	902	+1.6%	\$213,460	\$225,999	+5.9%	2,216	1,727	-22.1%	6.5	4.5	-30.8%
Orleans	108	106	-1.9%	68	64	-5.9%	\$80,000	\$93,150	+16.4%	117	110	-6.0%	3.5	3.4	-2.9%
Oswego	353	285	-19.3%	219	214	-2.3%	\$85,500	\$87,450	+2.3%	510	402	-21.2%	5.3	4.2	-20.8%
Otsego	192	174	-9.4%	89	92	+3.4%	\$115,000	\$118,629	+3.2%	575	460	-20.0%	12.6	10.2	-19.0%
Putnam	442	384	-13.1%	248	266	+7.3%	\$281,750	\$311,000	+10.4%	604	453	-25.0%	5.9	4.4	-25.4%
Queens	3,597	3,654	+1.6%	2,015	1,843	-8.5%	\$484,000	\$540,000	+11.6%	5,226	5,574	+6.7%	6.8	7.3	+7.4%
Rensselaer*	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Richmond	1,344	1,450	+7.9%	968	940	-2.9%	\$489,500	\$550,000	+12.4%	1,426	1,412	-1.0%	4.0	4.0	0.0%
Rockland	979	885	-9.6%	583	501	-14.1%	\$385,000	\$384,250	-0.2%	1,174	949	-19.2%	5.2	4.2	-19.2%

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

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Activity by County (continued)

Key metrics by report quarter for the counties in the state of New York.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q1-2017	Q1-2018	+ / -	Q1-2017	Q1-2018	+ / -	Q1-2017	Q1-2018	+ / -	Q1-2017	Q1-2018	+ / -	Q1-2017	Q1-2018	+ / -
St Lawrence	277	275	-0.7%	160	129	-19.4%	\$80,000	\$70,000	-12.5%	937	706	-24.7%	14.0	10.5	-25.0%
Saratoga*	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schenectady*	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schoharie*	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schuyler	54	59	+9.3%	37	21	-43.2%	\$138,000	\$137,000	-0.7%	104	79	-24.0%	6.9	5.2	-24.6%
Seneca	97	88	-9.3%	58	63	+8.6%	\$98,750	\$135,000	+36.7%	107	104	-2.8%	4.0	4.0	0.0%
Steuben	300	283	-5.7%	175	171	-2.3%	\$112,000	\$110,000	-1.8%	430	368	-14.4%	5.6	5.0	-10.7%
Suffolk	6,384	5,913	-7.4%	3,345	3,322	-0.7%	\$330,000	\$355,000	+7.6%	9,705	9,141	-5.8%	7.0	6.3	-10.0%
Sullivan	408	371	-9.1%	207	232	+12.1%	\$110,000	\$102,000	-7.3%	1,109	912	-17.8%	13.0	9.8	-24.6%
Tioga	119	124	+4.2%	39	72	+84.6%	\$112,000	\$122,340	+9.2%	187	157	-16.0%	7.1	5.1	-28.2%
Tompkins	324	274	-15.4%	97	105	+8.2%	\$202,000	\$220,000	+8.9%	286	223	-22.0%	4.7	3.5	-25.5%
Ulster	797	615	-22.8%	447	450	+0.7%	\$215,000	\$219,000	+1.9%	1,424	1,053	-26.1%	7.7	5.6	-27.3%
Warren	336	332	-1.2%	181	158	-12.7%	\$185,000	\$182,500	-1.4%	778	689	-11.4%	9.1	8.0	-12.1%
Washington	224	180	-19.6%	136	124	-8.8%	\$127,000	\$130,000	+2.4%	491	389	-20.8%	8.0	6.6	-17.5%
Wayne	331	263	-20.5%	198	161	-18.7%	\$111,450	\$119,450	+7.2%	268	237	-11.6%	3.1	2.9	-6.5%
Westchester	3,792	3,552	-6.3%	1,802	1,748	-3.0%	\$425,000	\$435,000	+2.4%	3,861	3,381	-12.4%	4.9	4.3	-12.2%
Wyoming	90	89	-1.1%	52	53	+1.9%	\$90,248	\$78,000	-13.6%	114	96	-15.8%	4.5	3.6	-20.0%
Yates	72	89	+23.6%	41	55	+34.1%	\$184,000	\$147,500	-19.8%	107	101	-5.6%	5.3	4.5	-15.1%
New York State	47,209	44,064	-6.7%	26,214	25,192	-3.9%	\$242,000	\$260,000	+7.4%	64,558	57,975	-10.2%	5.8	5.1	-12.1%

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