



Course Development Workshop

The only workshop of its kind, designed for those who want to write effective, interactive courses for real estate professionals. From your initial concept to creating a marketing package of your new course, this hands-on session will help you discover how to build an effective learning experience.

You'll learn to:

- Use adult learning principles and styles to foster success.
- Build a course using a proven ten-step process.
- Develop a timed outline with title, description, objectives and key content.
- Incorporate methods and activities to engage participants and strengthen outcomes.
- Create a marketing plan for your new course.

Location: GCAR, 451 New Karner Rd, Albany, NY 12205

Facilitator: Roseann Farrow - www.rfseminars.com

Date/Time: September 24-25, 2020, 9 a.m. - 5 p.m.

> Must attend both days plus **pre-class webinar** on September 3, 9-10 a.m.

Cost: \$495 members/\$595 non-members

> **Discount:** ITI grads take \$100 off tuition! NYSAR faculty members are free!

Deadline: August 21, 2020 - *No exceptions*

Commitment: This is a hands-on workshop with a pre-class assignment and post-class follow-up. *The outcome is up to you and your commitment to do the work!*



New York State Association of REALTORS®, Inc.



F: (518) 462-5474



P: (518) 463-0300 Ext: 219



www.NYSAR.com



NYSAR

130 Washington Avenue
Albany, New York 12210

COURSE REGISTRATION FORM

COURSE INFORMATION

Course Name

Course Date

/ /

Course Location

PERSONAL INFORMATION

Full Name

Preferred Address

Preferred Phone

Preferred Email

Do you have a disability requiring special accommodations? ☐ Yes ☐ No

If you need special accommodations, please describe here.

License #

PAYMENT INFORMATION

Payment \$

Payment Method

☐

Check (Payable to NYSAR)
Please mail to the address above.

☐

Credit Card

☐☐☐☐

Card Number

Expiration Date

/ /

Security Code



Signature

If you're a successful REALTOR® consider paying it forward by making a tax-deductible donation to the New York State Real Estate Education Foundation (NYSREEF) today at www.NYSAR.com.

Completion of this course does not automatically make you eligible for the designation. Additional courses and fees are required. See www.NYSAR.com.

Need to cancel? Cancellation must be ten days or more before the scheduled class to avoid charges. Cancel ten or fewer days before the scheduled class and you can transfer to another NYSAR class in the current calendar year. Otherwise, your registration will be refunded, less a \$25 cancellation fee. Not appearing for class will automatically forfeit the tuition.