

Instructor Training Institute

REGISTRATION

Class: July 21-23, 2020
Tuition: Members \$795;
\$450 returning Members, Non-members \$1295
Class is limited to 24 participants. Deadline: June 26

Name: _____

Home Address: _____

City: _____ St: _____ Zip: _____

E-mail: _____

Company: _____

Phone: _____

My check payable to NYSAR is enclosed in the amount
of \$ _____

Charge my (circle one) VISA M/C AmEx Disc

Card # _____

Exp. Date _____ Security Code # _____

Signature _____

Register online at nysarportal.com.

Fax credit card registrations to: 518-462-5474.

Make check payable to NYSAR and mail to:

NYSAR Education Department

130 Washington Ave, Albany, NY 12210.

For more information call: 800-239-4432.

Cancellation Policy: A cancellation 10 or more days before this class is subject to a \$25 fee. No refund is available for a cancellation made within 10 days of class or for a no-show.

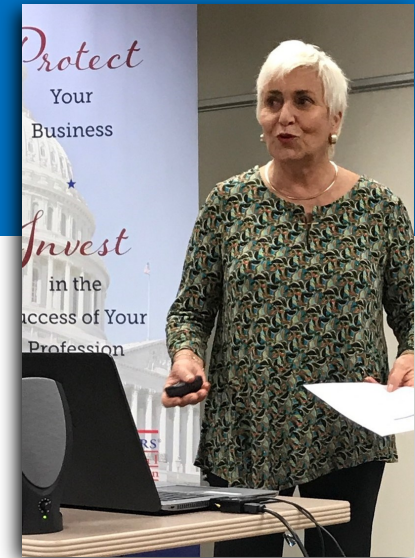


130 Washington Avenue, Albany, NY 12210

www.nysar.com

NYSAR presents:

The Instructor Training Insti-



Join highly acclaimed facilitator
Roseann Farrow as she challenges
you to take your skills to a
whole new level.

This course satisfies the NYS DOS requirement
for "formal training in organizing and presenting instructional
material" in order to become approved to teach real estate CE.

July 21-23 2020

to be held via Zoom



Course Facilitator Roseann Farrow

You'll explore:

- What makes a great learning experience for adults.
- How to speak and present more effectively.
- Classroom management techniques.
- How to facilitate classroom activities and exercises more professionally.
- When and how to use stories, case studies and surveys for greater impact.
- How to use, not abuse, visual aids.
- How to make the learning process more fun, enjoyable and interactive.



Technology Expert Jeremias 'JMan' Maneiro

Instructor Training Institute

For those who:

- Are currently real estate instructors.
- Wish to become real estate instructors.
- Serve as sales managers, team leaders or coaches.
- Want to communicate with others in a more meaningful, impactful way.

Achieve Results - Not your typical training program, this institute is designed to produce *real results* with participants actively engaged in building their skills, before, during and after the program.

Participants must complete via Zoom:

- July 7 10-11am Pre-class Webinar / Assignment
- July 14, 9-10am Pre-class Tech Webinar / Assignment
- July 21—23, 9 am – 5 pm
Daily Instruction / Activities
- July 28, 29 or 30, 1 – 5 pm (pick one)
Final Presentation

Post-class:

- August 2020 Mentoring Session
- December 2020 Follow-up



July 7

10—11 am

July 14

9—10 am

July 21-23

9 am—5 pm daily

July 28, 29 or 30

1—5 pm

Comments:

Very informative and enlightening as it contained concrete methods and analysis that was helpful.

Learning about the four learning styles will help me not just in teaching a class but in life.

This class will certainly help me fine tune the courses I am working on.

Included:

- Participant manual with resources and worksheets

Cost:

- \$795 for REALTORS®
- \$450 for returning REALTORS®
- \$1295 non-members

There is no better deal around!