



New York State Association of REALTORS®, Inc.

Local Board Education Forum Meeting Report

Thursday, September 24, 2020
Virtual Meeting
Starting time: 11:00am

Angela Lanuto, RSPS

Jeffrey Decatur, GRI, SRES, C2EX, e-PRO, PSA

Chair

Vice Chair

Marcella Rose and Allison Lacey, Senior License Exam Specialists with the Department of State, answered questions posed by Forum members. See following pages.

The next Real Estate Board meeting will be held on Monday, December 14, 10:30 AM.

Forum members were asked what their local boards are doing to prepare for reopening their classrooms. There were not many local boards that are open or planning on opening this fall/winter. Many have not started to plan for this but may start in 2021. NYSAR will be sending the committee the NYS Higher Education Reopening Guidelines and Regulations.

A Course Development Workshop will be held virtually over Zoom on October 27 and 29, 2020. It will be a hands-on workshop helping attendees build a course, from concept to outline to marketing package.

Association Executives and staff members were reminded to reference [NYSAR's Education Resource Directory](#) for help in planning future educational programs. The directory lists instructors and topics recommended by local boards in NYS.



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QUESTIONS FOR DOS STAFF AND THEIR RESPONSES

Number of licensees as of 9/24/2020:

Salespersons 77,298

Brokers 54,303

Appraisers 4,153

Home Inspectors 2,490

- 1. When will computerized testing for the qualifying courses be available?** *Statute does not currently allow for computerized testing. An Amendment to the current regulations would be required to allow computerized testing for the final examination of the qualifying courses. All qualifying courses must include a proctored final examination which must be held at a location within NYS approved by the Department.*
- 2. There are many testing centers that offer computerized testing for other licenses and certifications, why not real estate?** *The Department is looking into computer based testing for licensing exams.*
- 3. Regarding the 1-hour legal matters courses taught by an attorney, how often do the outlines have to be updated?** *A course outline would need to be updated if it no longer reflects legal matters currently affecting NYS real estate licensees. Changes to an already approved course would require a written request. Does the presentation have to have current cases included? We have found that the hour goes by very quickly. Topics should include, but are not limited to, recent legal matters pertaining to statutes, laws, regulations, rules, codes, department of state opinions and decisions, and court decisions affecting NY real estate licensees.*
- 4. Why did the DOS decide not to require video for video platform classes?** *The regulations do not require video for a distance learning program.*
- 5. If we submit a plan on running our virtual classes and state that video is required but, a situation develops where one student ends up on audio only, will you still allow that one audio person to receive CE credit even though audio wasn't on our virtual plan?** *If a student only had audio available and the instructor feels they can verify the student's attendance, it would be up to the instructor's/school's discretion to allow.*



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6. **When we renew all of our courses for 2021, how do we renew the Live Distance Education (LDE) for them too?** *If your course(s) have received approval for LDE there are no additional steps to take. If you are making a change to your approved LDE method, you would indicate a change in the procedures for taking attendance on the renewal and include a description of the proposed changed method.*

7. **Does an application & procedure have to be emailed for each course for a renewal or will there be a selection on the website to check for classroom or LDE renewal?** *Due to system limitations there will be no changes to the selection in eAccessNY. However, when your course is approved for live distance education, LDE is added at the end of the title of the course, similar to the CB added to courses approved for distance learning (computer-based) courses.*

8. **Will DOS approve the use of a pre-recorded video (by an attorney) for the 1-hour legal update requirement, that would be shared over Zoom classes that would be monitored by the provider?** *Live Distance Education is the use of live webinar technology to offer courses originally designed to be presented by an instructor in a traditional classroom setting. Courses approved to meet the recent legal matters requirement must be instructed live by an attorney.*