

# Monthly Indicators

## February 2021

Mortgage interest rates ticked a bit higher in February, but remain below their February 2020 levels. Interest rates may rise a bit further in coming weeks, but according to Freddie Mac chief economist Sam Khater, “while there are multiple temporary factors driving up rates, the underlying economic fundamentals point to rates remaining in the low 3 percent range for the year.” With rates still at historically low levels, home sales are unlikely to be significantly impacted, though higher rates do impact affordability.

New Listings were down 24.2 percent to 11,155. Pending Sales increased 17.2 percent to 10,938. Inventory shrank 31.5 percent to 36,717 units.

Prices moved higher as the Median Sales Price was up 22.0 percent to \$360,000. Days on Market decreased 18.1 percent to 68 days. Months Supply of Inventory was down 36.2 percent to 3.0 months.

For homeowners currently struggling due to COVID-19, government agencies are continuing efforts to help those in need. The Federal Housing Finance Agency announced they will allow homeowners with loans backed by Fannie Mae and Freddie Mac to receive an additional three months of forbearance, extending total payment relief to up to 18 months. Qualified homeowners must already be in a forbearance plan as of the end of February.

## Activity Snapshot

<b>+ 24.0%</b>	<b>+ 22.0%</b>	<b>- 31.5%</b>
One-Year Change in <b>Closed Sales</b>	One-Year Change in <b>Median Sales Price</b>	One-Year Change in <b>Homes for Sale</b>

Residential activity in New York State composed of single-family properties, townhomes and condominiums combined. Percent changes are calculated using rounded figures.

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# Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



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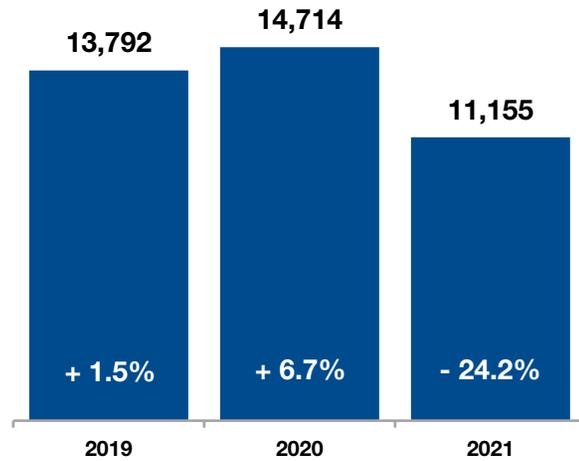
Key Metrics	Historical Sparkbars	2-2020	2-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
<b>New Listings</b>		14,714	<b>11,155</b>	- 24.2%	29,236	<b>23,448</b>	- 19.8%
<b>Pending Sales</b>		9,336	<b>10,938</b>	+ 17.2%	17,936	<b>21,466</b>	+ 19.7%
<b>Closed Sales</b>		7,898	<b>9,796</b>	+ 24.0%	17,453	<b>21,217</b>	+ 21.6%
<b>Days on Market</b>		83	<b>68</b>	- 18.1%	80	<b>65</b>	- 18.8%
<b>Median Sales Price</b>		\$295,000	<b>\$360,000</b>	+ 22.0%	\$295,000	<b>\$354,750</b>	+ 20.3%
<b>Avg. Sales Price</b>		\$382,075	<b>\$448,064</b>	+ 17.3%	\$384,847	<b>\$443,777</b>	+ 15.3%
<b>Pct. of List Price Received</b>		96.8%	<b>98.7%</b>	+ 2.0%	96.8%	<b>98.8%</b>	+ 2.1%
<b>Affordability Index</b>		126	<b>112</b>	- 11.1%	126	<b>113</b>	- 10.3%
<b>Homes for Sale</b>		53,614	<b>36,717</b>	- 31.5%	--	--	--
<b>Months Supply</b>		4.7	<b>3.0</b>	- 36.2%	--	--	--

# New Listings

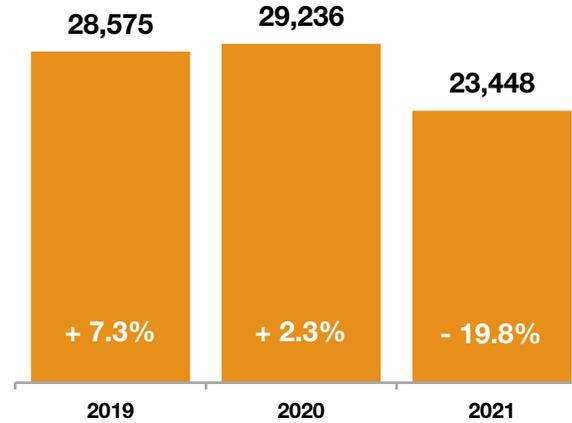
A count of the properties that have been newly listed on the market in a given month.



## February

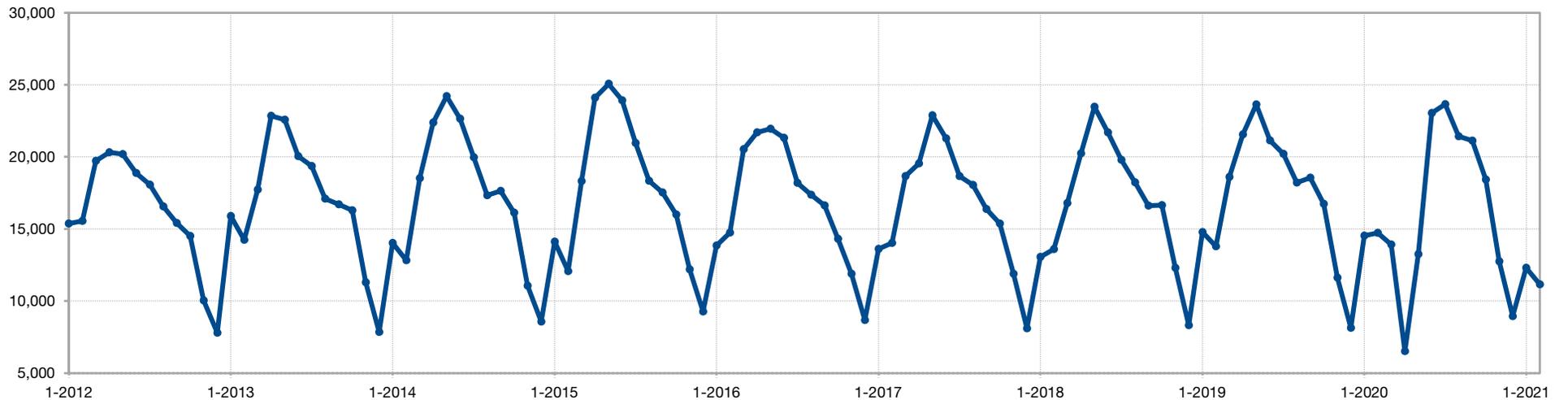


## Year to Date



	New Listings	Prior Year	Percent Change
March 2020	13,909	18,599	-25.2%
April 2020	6,509	21,545	-69.8%
May 2020	13,246	23,627	-43.9%
June 2020	23,032	21,138	+9.0%
July 2020	23,644	20,205	+17.0%
August 2020	21,422	18,204	+17.7%
September 2020	21,109	18,540	+13.9%
October 2020	18,415	16,741	+10.0%
November 2020	12,753	11,618	+9.8%
December 2020	8,939	8,127	+10.0%
January 2021	12,293	14,522	-15.3%
<b>February 2021</b>	<b>11,155</b>	<b>14,714</b>	<b>-24.2%</b>
12-Month Avg	15,536	17,298	-10.2%

## Historical New Listings by Month

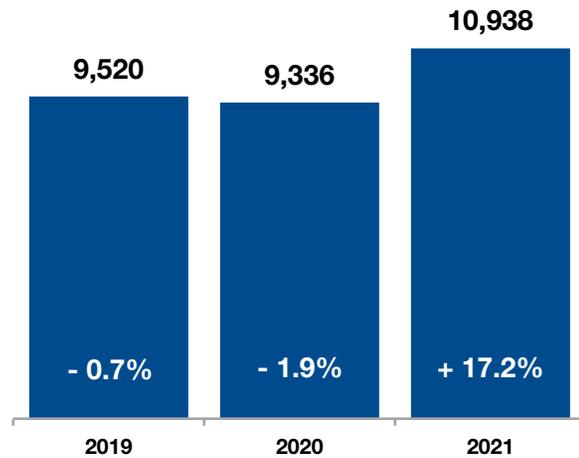


# Pending Sales

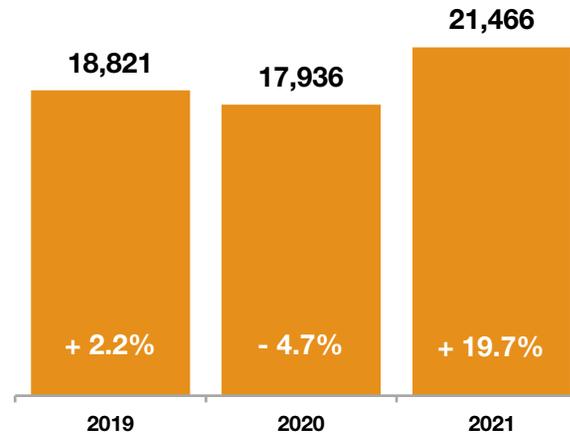
A count of the properties on which offers have been accepted in a given month.



## February

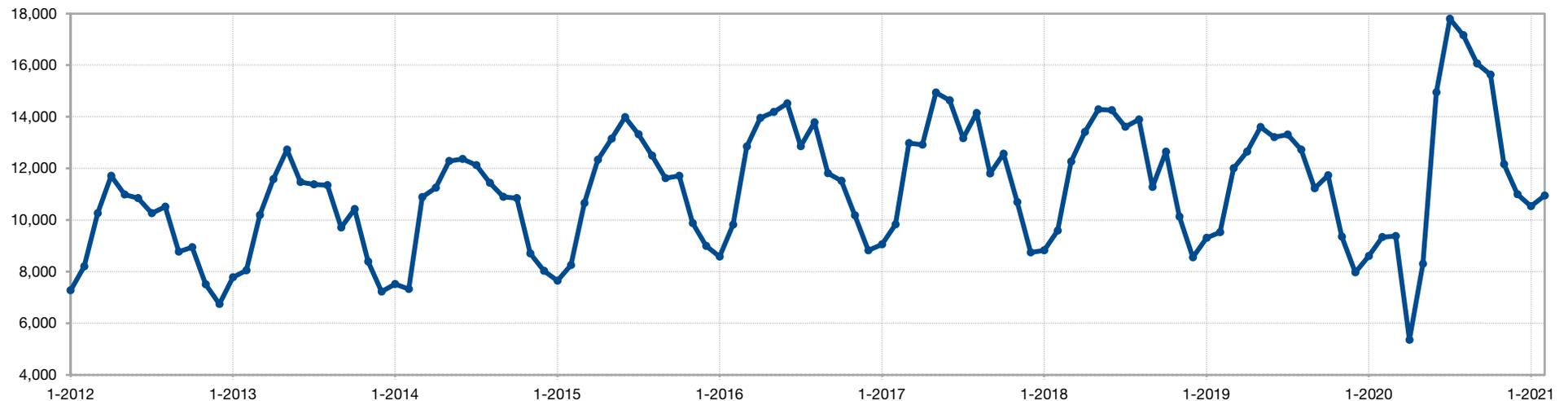


## Year to Date



	Pending Sales	Prior Year	Percent Change
March 2020	9,377	11,998	-21.8%
April 2020	5,355	12,637	-57.6%
May 2020	8,293	13,593	-39.0%
June 2020	14,946	13,204	+13.2%
July 2020	17,792	13,301	+33.8%
August 2020	17,152	12,721	+34.8%
September 2020	16,060	11,225	+43.1%
October 2020	15,629	11,730	+33.2%
November 2020	12,156	9,350	+30.0%
December 2020	10,992	7,966	+38.0%
January 2021	10,528	8,600	+22.4%
<b>February 2021</b>	<b>10,938</b>	<b>9,336</b>	<b>+17.2%</b>
12-Month Avg	12,435	11,305	+10.0%

## Historical Pending Sales by Month



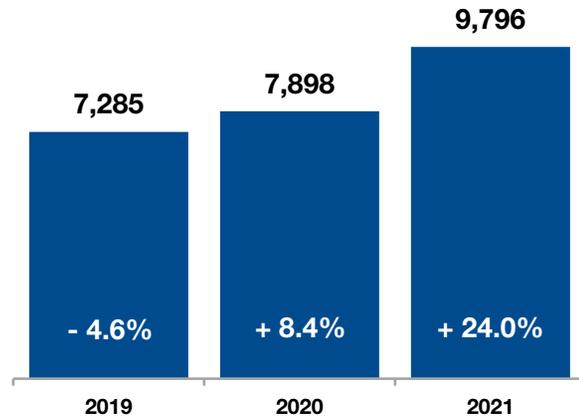
# Closed Sales

A count of the actual sales that closed in a given month.

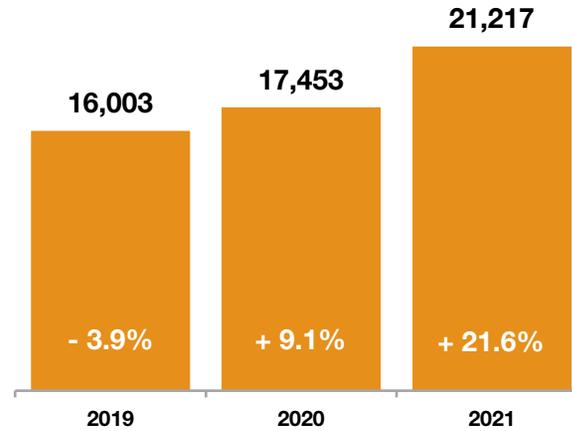


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## February

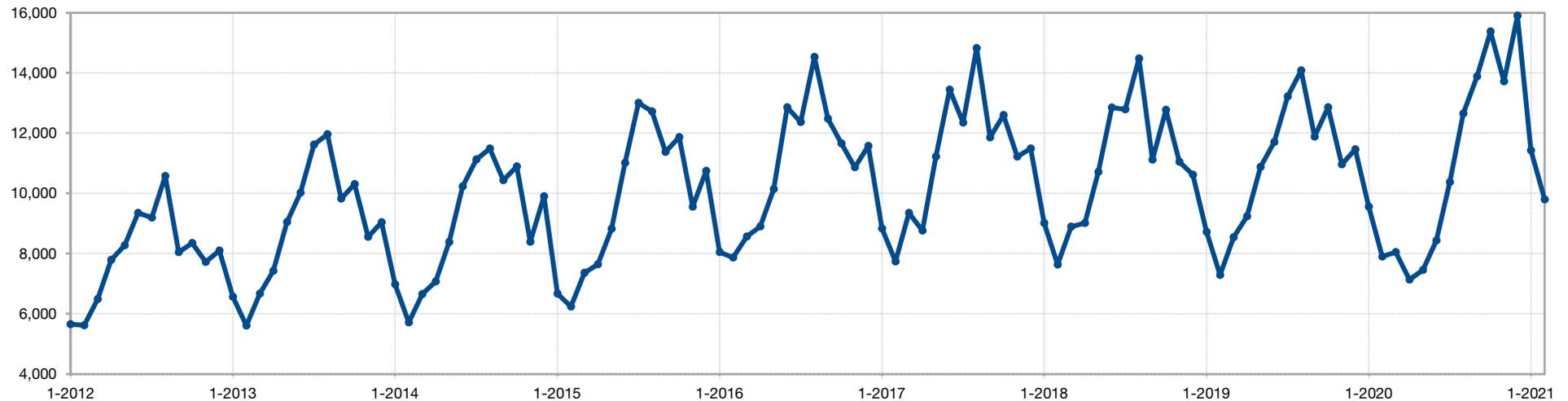


## Year to Date



	Closed Sales	Prior Year	Percent Change
March 2020	8,048	8,537	-5.7%
April 2020	7,131	9,234	-22.8%
May 2020	7,454	10,873	-31.4%
June 2020	8,431	11,702	-28.0%
July 2020	10,370	13,217	-21.5%
August 2020	12,645	14,083	-10.2%
September 2020	13,884	11,883	+16.8%
October 2020	15,374	12,856	+19.6%
November 2020	13,717	10,963	+25.1%
December 2020	15,894	11,460	+38.7%
January 2021	11,421	9,555	+19.5%
<b>February 2021</b>	<b>9,796</b>	<b>7,898</b>	<b>+24.0%</b>
12-Month Avg	11,180	11,022	+1.4%

## Historical Closed Sales by Month



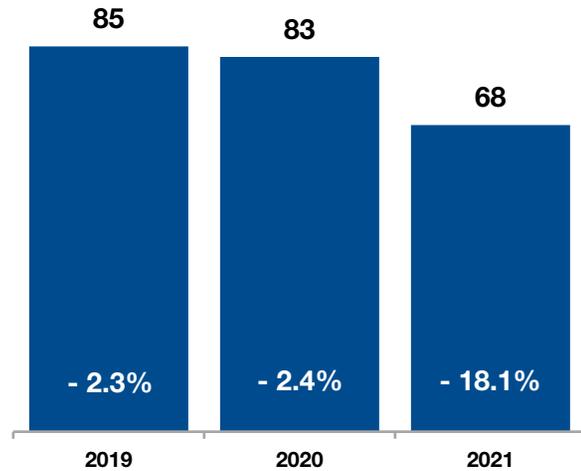
# Days on Market

Average number of days between when a property is listed and when an offer is accepted in a given month.

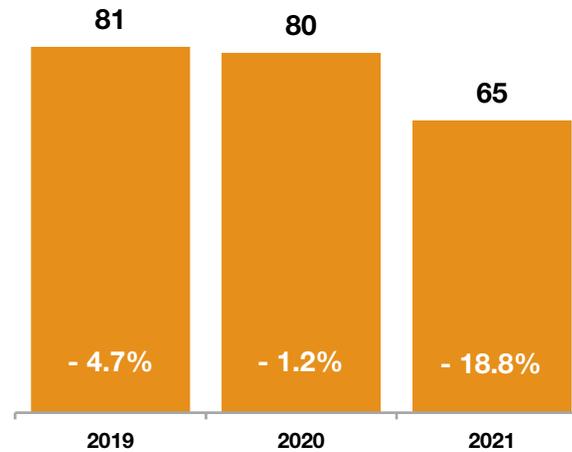


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## February



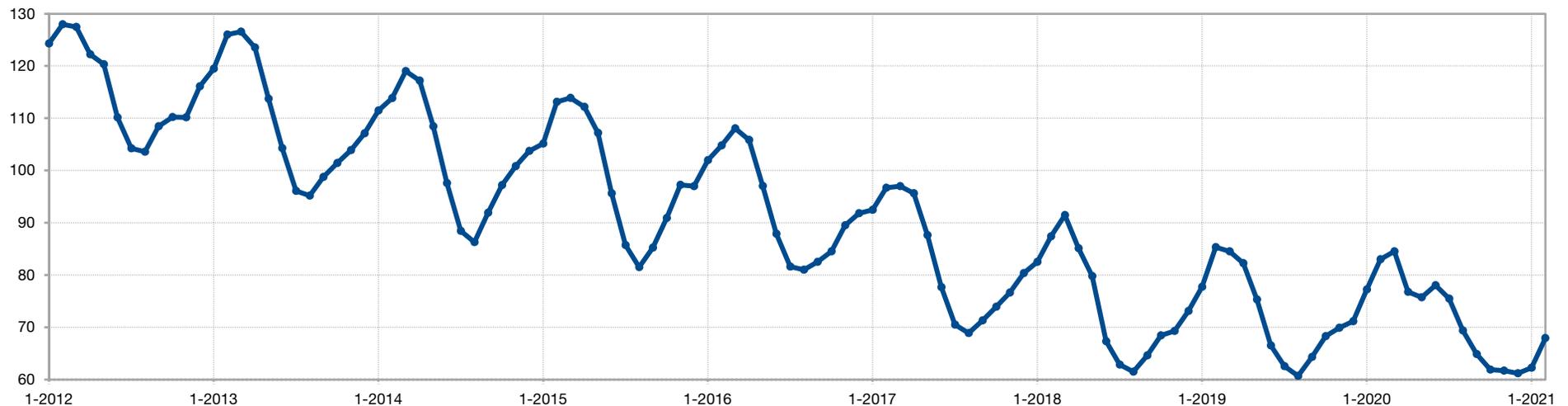
## Year to Date



Days on Market		Prior Year	Percent Change
March 2020	85	85	0.0%
April 2020	77	82	-6.1%
May 2020	76	75	+1.3%
June 2020	78	67	+16.4%
July 2020	75	63	+19.0%
August 2020	69	61	+13.1%
September 2020	65	64	+1.6%
October 2020	62	68	-8.8%
November 2020	62	70	-11.4%
December 2020	61	71	-14.1%
January 2021	62	77	-19.5%
<b>February 2021</b>	<b>68</b>	<b>83</b>	<b>-18.1%</b>
12-Month Avg*	68	71	-4.2%

\* Average Days on Market of all properties from March 2020 through February 2021. This is not the average of the individual figures above.

## Historical Days on Market by Month

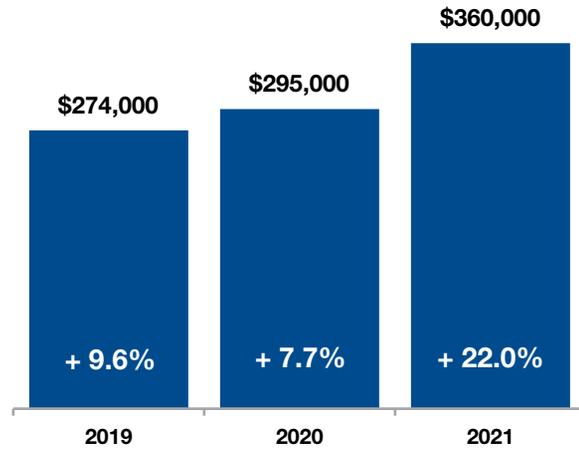


# Median Sales Price

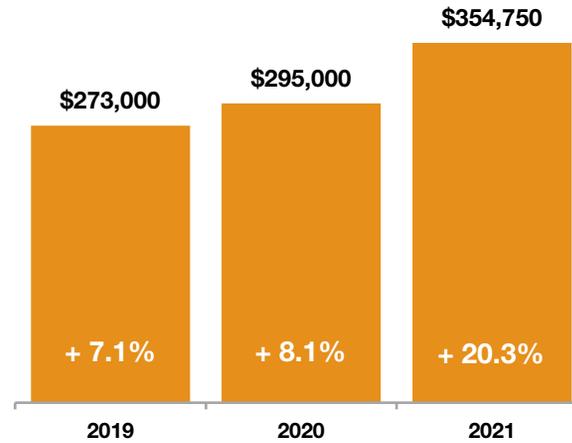
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## February



## Year to Date



Month	Median Sales Price	Prior Year	Percent Change
March 2020	\$280,000	\$265,000	+5.7%
April 2020	\$260,000	\$266,000	-2.3%
May 2020	\$276,000	\$265,000	+4.2%
June 2020	\$300,000	\$290,000	+3.4%
July 2020	\$292,500	\$290,000	+0.9%
August 2020	\$304,000	\$287,000	+5.9%
September 2020	\$319,000	\$276,500	+15.4%
October 2020	\$336,000	\$273,000	+23.1%
November 2020	\$330,000	\$274,900	+20.0%
December 2020	\$346,250	\$286,000	+21.1%
January 2021	\$350,000	\$295,000	+18.6%
<b>February 2021</b>	<b>\$360,000</b>	<b>\$295,000</b>	<b>+22.0%</b>
12-Month Med*	\$317,758	\$280,000	+13.5%

\* Median Sales Price of all properties from March 2020 through February 2021. This is not the average of the individual figures above.

## Historical Median Sales Price by Month

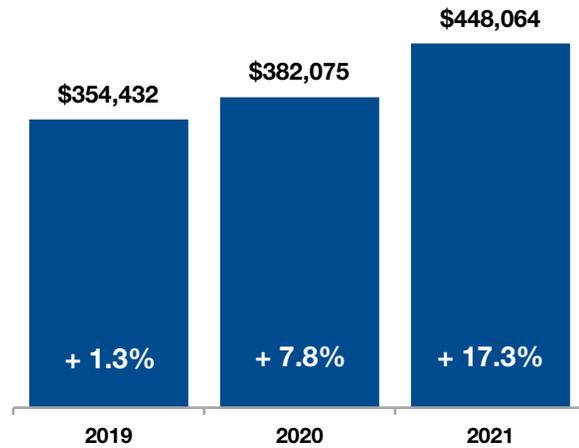


# Average Sales Price

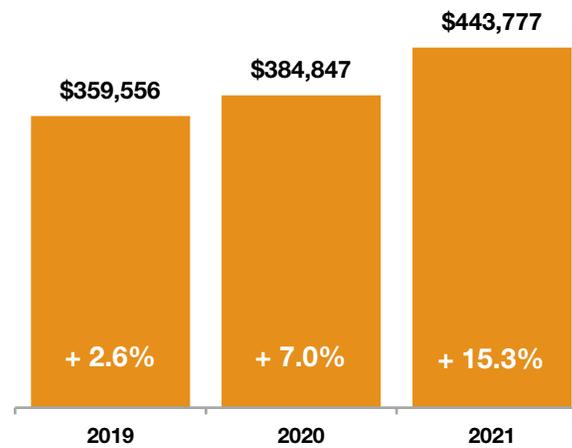
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



## February



## Year to Date



	Avg. Sales Price	Prior Year	Percent Change
March 2020	\$366,942	\$351,828	+4.3%
April 2020	\$361,186	\$350,863	+2.9%
May 2020	\$384,240	\$363,728	+5.6%
June 2020	\$398,243	\$382,525	+4.1%
July 2020	\$401,640	\$383,616	+4.7%
August 2020	\$422,577	\$383,206	+10.3%
September 2020	\$428,417	\$365,892	+17.1%
October 2020	\$438,521	\$362,555	+21.0%
November 2020	\$429,984	\$363,188	+18.4%
December 2020	\$448,833	\$371,000	+21.0%
January 2021	\$440,100	\$387,137	+13.7%
<b>February 2021</b>	<b>\$448,064</b>	<b>\$382,075</b>	<b>+17.3%</b>
12-Month Avg*	\$420,346	\$371,236	+13.2%

\* Avg. Sales Price of all properties from March 2020 through February 2021. This is not the average of the individual figures above.

## Historical Average Sales Price by Month

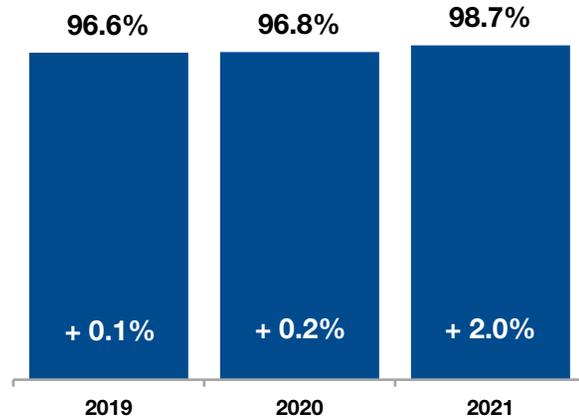


# Percent of List Price Received

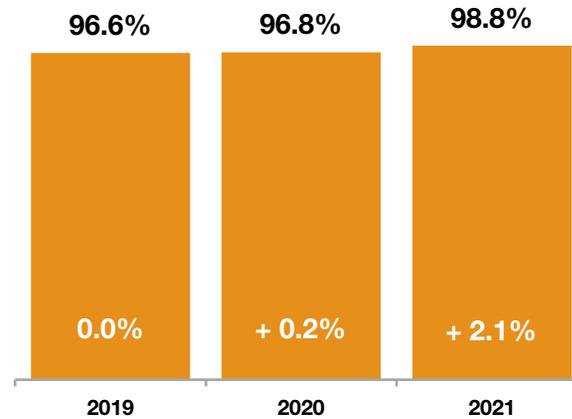
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



## February



## Year to Date



	Pct. of List Price Received	Prior Year	Percent Change
March 2020	97.0%	96.8%	+0.2%
April 2020	97.6%	97.2%	+0.4%
May 2020	97.8%	97.4%	+0.4%
June 2020	97.4%	97.9%	-0.5%
July 2020	98.4%	98.0%	+0.4%
August 2020	99.0%	97.9%	+1.1%
September 2020	99.3%	97.6%	+1.7%
October 2020	99.3%	97.3%	+2.1%
November 2020	99.3%	97.1%	+2.3%
December 2020	99.2%	97.0%	+2.3%
January 2021	98.9%	96.9%	+2.1%
<b>February 2021</b>	<b>98.7%</b>	<b>96.8%</b>	<b>+2.0%</b>
12-Month Avg*	98.7%	97.4%	+1.3%

\* Average Pct. of List Price Received for all properties from March 2020 through February 2021. This is not the average of the individual figures above.

## Historical Percent of List Price Received by Month

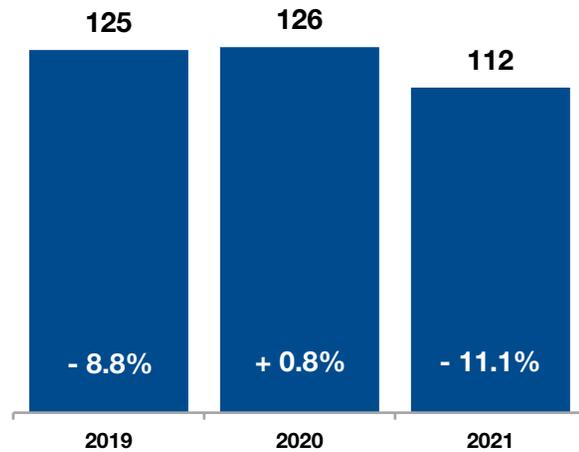


# Housing Affordability Index

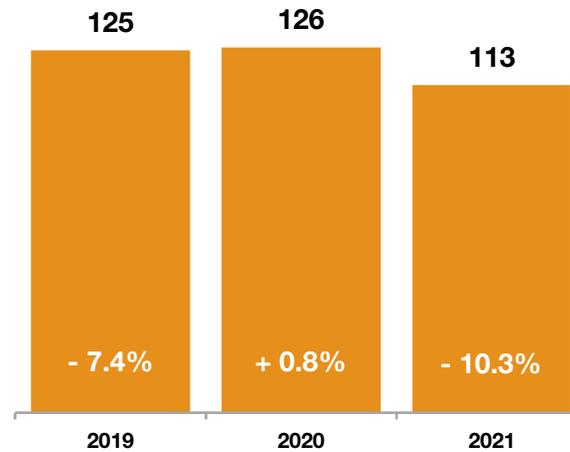
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



## February

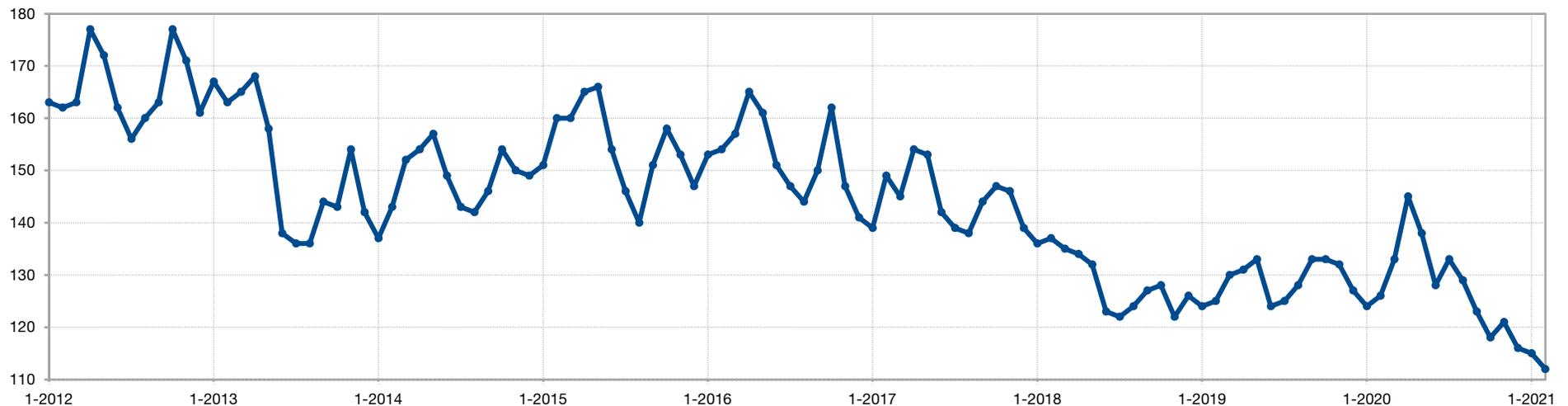


## Year to Date



	Affordability Index	Prior Year	Percent Change
March 2020	133	130	+2.3%
April 2020	145	131	+10.7%
May 2020	138	133	+3.8%
June 2020	128	124	+3.2%
July 2020	133	125	+6.4%
August 2020	129	128	+0.8%
September 2020	123	133	-7.5%
October 2020	118	133	-11.3%
November 2020	121	132	-8.3%
December 2020	116	127	-8.7%
January 2021	115	124	-7.3%
<b>February 2021</b>	<b>112</b>	<b>126</b>	<b>-11.1%</b>
12-Month Avg	126	129	-2.3%

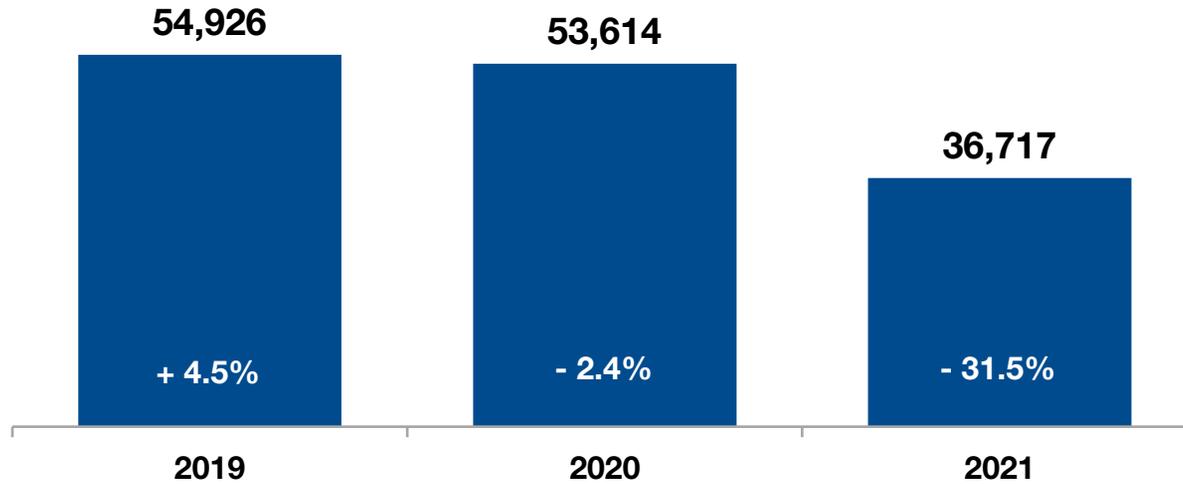
## Historical Housing Affordability Index by Month



# Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

## February



Homes for Sale		Prior Year	Percent Change
March 2020	52,500	56,685	-7.4%
April 2020	49,113	60,153	-18.4%
May 2020	49,911	64,621	-22.8%
June 2020	53,378	66,683	-20.0%
July 2020	54,491	67,404	-19.2%
August 2020	54,162	66,646	-18.7%
September 2020	54,453	67,291	-19.1%
October 2020	52,863	65,078	-18.8%
November 2020	49,487	60,543	-18.3%
December 2020	42,084	52,836	-20.3%
January 2021	39,935	53,073	-24.8%
<b>February 2021</b>	<b>36,717</b>	<b>53,614</b>	<b>-31.5%</b>
12-Month Avg	49,091	61,219	-19.8%

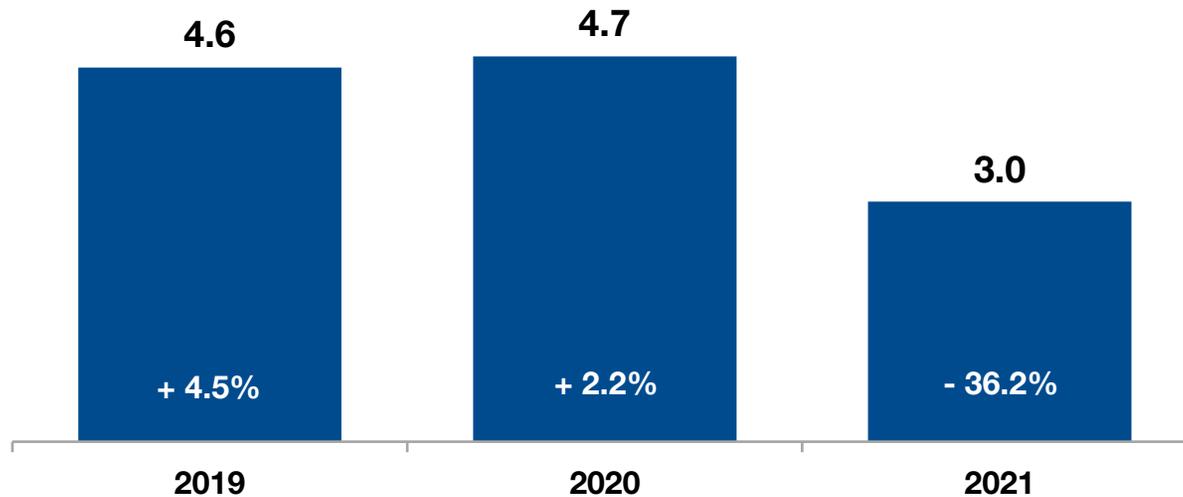
## Historical Inventory of Homes for Sale by Month



# Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

## February



Months Supply		Prior Year	Percent Change
March 2020	4.7	4.8	-2.1%
April 2020	4.7	5.1	-7.8%
May 2020	5.0	5.5	-9.1%
June 2020	5.2	5.7	-8.8%
July 2020	5.2	5.8	-10.3%
August 2020	5.0	5.8	-13.8%
September 2020	4.8	5.8	-17.2%
October 2020	4.5	5.7	-21.1%
November 2020	4.2	5.3	-20.8%
December 2020	3.5	4.6	-23.9%
January 2021	3.2	4.7	-31.9%
<b>February 2021</b>	<b>3.0</b>	<b>4.7</b>	<b>-36.2%</b>
12-Month Avg	4.4	5.3	-17.0%

## Historical Months Supply of Inventory by Month



# Activity by County

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	2-2020	2-2021	+ / -	2-2020	2-2021	+ / -	2-2020	2-2021	+ / -	2-2020	2-2021	+ / -	2-2020	2-2021	+ / -
<b>Albany*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Allegany</b>	30	23	<b>-23.3%</b>	25	27	<b>+8.0%</b>	\$76,500	\$92,575	<b>+21.0%</b>	144	74	<b>-48.6%</b>	4.6	2.4	<b>-47.8%</b>
<b>Bronx</b>	188	225	<b>+19.7%</b>	88	129	<b>+46.6%</b>	\$297,000	\$430,000	<b>+44.8%</b>	741	795	<b>+7.3%</b>	7.1	6.6	<b>-7.0%</b>
<b>Broome</b>	136	107	<b>-21.3%</b>	97	135	<b>+39.2%</b>	\$98,000	\$135,476	<b>+38.2%</b>	583	255	<b>-56.3%</b>	3.9	1.6	<b>-59.0%</b>
<b>Cattaraugus</b>	90	64	<b>-28.9%</b>	56	54	<b>-3.6%</b>	\$85,450	\$95,000	<b>+11.2%</b>	375	165	<b>-56.0%</b>	5.9	2.4	<b>-59.3%</b>
<b>Cayuga</b>	46	27	<b>-41.3%</b>	42	39	<b>-7.1%</b>	\$134,400	\$154,000	<b>+14.6%</b>	204	105	<b>-48.5%</b>	3.6	1.8	<b>-50.0%</b>
<b>Chautauqua</b>	105	75	<b>-28.6%</b>	88	91	<b>+3.4%</b>	\$104,000	\$95,000	<b>-8.7%</b>	455	233	<b>-48.8%</b>	4.1	2.1	<b>-48.8%</b>
<b>Chemung</b>	85	57	<b>-32.9%</b>	48	52	<b>+8.3%</b>	\$108,950	\$135,250	<b>+24.1%</b>	302	132	<b>-56.3%</b>	4.0	1.9	<b>-52.5%</b>
<b>Chenango</b>	52	30	<b>-42.3%</b>	28	38	<b>+35.7%</b>	\$67,000	\$116,570	<b>+74.0%</b>	317	219	<b>-30.9%</b>	8.5	5.5	<b>-35.3%</b>
<b>Clinton</b>	50	27	<b>-46.0%</b>	26	42	<b>+61.5%</b>	\$154,950	\$146,500	<b>-5.5%</b>	188	105	<b>-44.1%</b>	3.5	1.8	<b>-48.6%</b>
<b>Columbia</b>	96	67	<b>-30.2%</b>	36	54	<b>+50.0%</b>	\$295,000	\$354,950	<b>+20.3%</b>	642	384	<b>-40.2%</b>	10.9	4.4	<b>-59.6%</b>
<b>Cortland</b>	49	33	<b>-32.7%</b>	21	30	<b>+42.9%</b>	\$128,000	\$139,950	<b>+9.3%</b>	168	87	<b>-48.2%</b>	5.0	2.5	<b>-50.0%</b>
<b>Delaware</b>	70	44	<b>-37.1%</b>	37	59	<b>+59.5%</b>	\$112,900	\$185,000	<b>+63.9%</b>	582	380	<b>-34.7%</b>	11.1	5.4	<b>-51.4%</b>
<b>Dutchess</b>	353	226	<b>-36.0%</b>	188	244	<b>+29.8%</b>	\$305,000	\$374,250	<b>+22.7%</b>	1,476	856	<b>-42.0%</b>	5.5	2.6	<b>-52.7%</b>
<b>Erie</b>	629	485	<b>-22.9%</b>	474	473	<b>-0.2%</b>	\$160,000	\$179,900	<b>+12.4%</b>	1,045	496	<b>-52.5%</b>	1.4	0.7	<b>-50.0%</b>
<b>Essex</b>	50	31	<b>-38.0%</b>	24	46	<b>+91.7%</b>	\$177,500	\$225,000	<b>+26.8%</b>	489	290	<b>-40.7%</b>	11.2	4.5	<b>-59.8%</b>
<b>Franklin</b>	25	28	<b>+12.0%</b>	23	30	<b>+30.4%</b>	\$113,400	\$177,500	<b>+56.5%</b>	268	131	<b>-51.1%</b>	9.2	3.2	<b>-65.2%</b>
<b>Fulton*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Genesee</b>	35	33	<b>-5.7%</b>	32	36	<b>+12.5%</b>	\$114,200	\$132,650	<b>+16.2%</b>	62	38	<b>-38.7%</b>	1.6	1.0	<b>-37.5%</b>
<b>Greene</b>	102	62	<b>-39.2%</b>	33	51	<b>+54.5%</b>	\$245,000	\$287,000	<b>+17.1%</b>	623	345	<b>-44.6%</b>	9.2	3.9	<b>-57.6%</b>
<b>Hamilton</b>	3	6	<b>+100.0%</b>	5	6	<b>+20.0%</b>	\$99,500	\$140,750	<b>+41.5%</b>	124	48	<b>-61.3%</b>	12.1	3.1	<b>-74.4%</b>
<b>Herkimer</b>	42	36	<b>-14.3%</b>	34	48	<b>+41.2%</b>	\$110,000	\$130,100	<b>+18.3%</b>	683	543	<b>-20.5%</b>	14.9	11.6	<b>-22.1%</b>

# Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	2-2020	2-2021	+ / -	2-2020	2-2021	+ / -	2-2020	2-2021	+ / -	2-2020	2-2021	+ / -	2-2020	2-2021	+ / -
<b>Jefferson</b>	88	104	<b>+18.2%</b>	72	92	<b>+27.8%</b>	\$127,800	\$148,950	<b>+16.5%</b>	623	378	<b>-39.3%</b>	6.2	3.3	<b>-46.8%</b>
<b>Kings</b>	306	289	<b>-5.6%</b>	142	156	<b>+9.9%</b>	\$570,000	\$632,500	<b>+11.0%</b>	1,491	1,657	<b>+11.1%</b>	9.2	11.6	<b>+26.1%</b>
<b>Lewis</b>	14	11	<b>-21.4%</b>	7	11	<b>+57.1%</b>	\$82,000	\$118,605	<b>+44.6%</b>	142	82	<b>-42.3%</b>	7.2	3.8	<b>-47.2%</b>
<b>Livingston</b>	47	33	<b>-29.8%</b>	27	23	<b>-14.8%</b>	\$128,500	\$152,840	<b>+18.9%</b>	104	45	<b>-56.7%</b>	2.1	1.0	<b>-52.4%</b>
<b>Madison</b>	40	30	<b>-25.0%</b>	41	36	<b>-12.2%</b>	\$159,000	\$165,000	<b>+3.8%</b>	264	160	<b>-39.4%</b>	4.8	2.9	<b>-39.6%</b>
<b>Monroe</b>	743	511	<b>-31.2%</b>	433	412	<b>-4.8%</b>	\$140,000	\$161,500	<b>+15.4%</b>	793	358	<b>-54.9%</b>	1.1	0.5	<b>-54.5%</b>
<b>Montgomery*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Nassau</b>	1,584	1,186	<b>-25.1%</b>	879	1,088	<b>+23.8%</b>	\$525,000	\$600,000	<b>+14.3%</b>	4,753	3,261	<b>-31.4%</b>	4.2	2.5	<b>-40.5%</b>
<b>New York†</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Niagara</b>	156	127	<b>-18.6%</b>	101	132	<b>+30.7%</b>	\$125,000	\$156,000	<b>+24.8%</b>	374	172	<b>-54.0%</b>	2.1	1.0	<b>-52.4%</b>
<b>Oneida</b>	134	111	<b>-17.2%</b>	94	152	<b>+61.7%</b>	\$125,000	\$160,000	<b>+28.0%</b>	1,906	1,758	<b>-7.8%</b>	11.6	10.9	<b>-6.0%</b>
<b>Onondaga</b>	377	276	<b>-26.8%</b>	228	298	<b>+30.7%</b>	\$150,000	\$156,250	<b>+4.2%</b>	726	463	<b>-36.2%</b>	1.6	1.1	<b>-31.3%</b>
<b>Ontario</b>	143	101	<b>-29.4%</b>	82	61	<b>-25.6%</b>	\$155,000	\$199,900	<b>+29.0%</b>	295	187	<b>-36.6%</b>	2.5	1.7	<b>-32.0%</b>
<b>Orange*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Orleans</b>	33	20	<b>-39.4%</b>	23	30	<b>+30.4%</b>	\$74,192	\$142,460	<b>+92.0%</b>	66	37	<b>-43.9%</b>	2.0	1.1	<b>-45.0%</b>
<b>Oswego</b>	73	57	<b>-21.9%</b>	49	77	<b>+57.1%</b>	\$90,163	\$112,000	<b>+24.2%</b>	312	174	<b>-44.2%</b>	3.2	1.9	<b>-40.6%</b>
<b>Otsego</b>	60	46	<b>-23.3%</b>	33	51	<b>+54.5%</b>	\$154,500	\$129,900	<b>-15.9%</b>	454	326	<b>-28.2%</b>	10.3	6.2	<b>-39.8%</b>
<b>Putnam*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Queens</b>	1,427	1,196	<b>-16.2%</b>	613	696	<b>+13.5%</b>	\$579,000	\$630,000	<b>+8.8%</b>	4,880	5,452	<b>+11.7%</b>	6.7	7.1	<b>+6.0%</b>
<b>Rensselaer*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Richmond</b>	487	336	<b>-31.0%</b>	265	317	<b>+19.6%</b>	\$579,000	\$560,000	<b>-3.3%</b>	2,026	1,285	<b>-36.6%</b>	6.3	3.8	<b>-39.7%</b>
<b>Rockland*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

# Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	2-2020	2-2021	+ / -	2-2020	2-2021	+ / -	2-2020	2-2021	+ / -	2-2020	2-2021	+ / -	2-2020	2-2021	+ / -
<b>St Lawrence</b>	60	50	<b>-16.7%</b>	36	46	<b>+27.8%</b>	\$98,750	\$119,500	<b>+21.0%</b>	753	334	<b>-55.6%</b>	10.6	4.3	<b>-59.4%</b>
<b>Saratoga*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schenectady*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schoharie*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Schuyler</b>	14	7	<b>-50.0%</b>	9	14	<b>+55.6%</b>	\$119,150	\$163,500	<b>+37.2%</b>	63	20	<b>-68.3%</b>	4.8	1.3	<b>-72.9%</b>
<b>Seneca</b>	35	6	<b>-82.9%</b>	14	17	<b>+21.4%</b>	\$85,000	\$123,000	<b>+44.7%</b>	84	30	<b>-64.3%</b>	3.3	1.3	<b>-60.6%</b>
<b>Steuben</b>	83	84	<b>+1.2%</b>	60	48	<b>-20.0%</b>	\$105,000	\$148,000	<b>+41.0%</b>	341	180	<b>-47.2%</b>	4.3	2.3	<b>-46.5%</b>
<b>Suffolk</b>	1,898	1,370	<b>-27.8%</b>	1,107	1,393	<b>+25.8%</b>	\$400,000	\$475,000	<b>+18.8%</b>	5,818	3,068	<b>-47.3%</b>	3.9	1.8	<b>-53.8%</b>
<b>Sullivan</b>	122	70	<b>-42.6%</b>	75	96	<b>+28.0%</b>	\$157,000	\$237,000	<b>+51.0%</b>	1,249	844	<b>-32.4%</b>	14.2	6.8	<b>-52.1%</b>
<b>Tioga</b>	48	20	<b>-58.3%</b>	22	39	<b>+77.3%</b>	\$137,250	\$142,500	<b>+3.8%</b>	179	69	<b>-61.5%</b>	5.2	1.9	<b>-63.5%</b>
<b>Tompkins</b>	101	65	<b>-35.6%</b>	40	52	<b>+30.0%</b>	\$198,000	\$218,750	<b>+10.5%</b>	181	83	<b>-54.1%</b>	2.5	1.2	<b>-52.0%</b>
<b>Ulster</b>	181	136	<b>-24.9%</b>	162	194	<b>+19.8%</b>	\$216,900	\$327,250	<b>+50.9%</b>	1,122	573	<b>-48.9%</b>	6.0	2.6	<b>-56.7%</b>
<b>Warren</b>	72	68	<b>-5.6%</b>	54	61	<b>+13.0%</b>	\$157,500	\$203,520	<b>+29.2%</b>	485	271	<b>-44.1%</b>	6.4	3.0	<b>-53.1%</b>
<b>Washington*</b> (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Wayne</b>	88	51	<b>-42.0%</b>	60	51	<b>-15.0%</b>	\$105,000	\$151,400	<b>+44.2%</b>	174	71	<b>-59.2%</b>	2.1	0.9	<b>-57.1%</b>
<b>Westchester*</b> (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Wyoming</b>	25	19	<b>-24.0%</b>	18	15	<b>-16.7%</b>	\$122,000	\$119,900	<b>-1.7%</b>	69	22	<b>-68.1%</b>	2.6	0.8	<b>-69.2%</b>
<b>Yates</b>	18	20	<b>+11.1%</b>	12	18	<b>+50.0%</b>	\$132,000	\$267,000	<b>+102.3%</b>	82	34	<b>-58.5%</b>	3.4	1.5	<b>-55.9%</b>
<b>New York State</b>	14,714	11,155	<b>-24.2%</b>	7,898	9,796	<b>+24.0%</b>	\$295,000	\$360,000	<b>+22.0%</b>	53,614	36,717	<b>-31.5%</b>	4.7	3.0	<b>-36.2%</b>

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

\* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914-681-0833