



## Course Development Workshop

The only workshop of its kind, designed for those who want to write effective, interactive courses for real estate professionals. From your initial concept to creating a marketing package of your new course, this hands-on workshop will help you discover how to build an effective learning experience.

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### You'll learn to:

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- Use adult learning principles and styles to foster success.
- Build a course using a proven ten-step process.
- Develop a timed outline with title, description, objectives, and key content. Incorporate methods and activities to engage participants and strengthen outcomes.
- Create a marketing plan for your new course.

**Location:** Zoom

**Facilitator:** Roseann Farrow - [www.rfseminars.com](http://www.rfseminars.com)

**Date/Time:** Oct. 19 and 21, 2021, 9 a.m. - 5 p.m.

\* Oct 20 there is no class - you will work on your assignment.

> PLUS, **pre-class webinar** on Oct 1, 2021, 10 -12 a.m.

**Cost:** \$495 members/\$595 non-members

**Discount:** ITI graduates - take \$100 off your tuition - **CALL**

**TO REGISTER!** NYSAR faculty members attend for free!

**Deadline:** Sep 24, 2021. No exceptions **Commitment:** This

is a hands-on workshop with a pre-class assignment and post-class follow-up. The outcome is up to you and your commitment to do the work!

# EDUCATION COURSE REGISTRATION FORM



## CLASS INFO

Course Name: \_\_\_\_\_

Location: \_\_\_\_\_

Course Date: \_\_\_\_\_



## ABOUT YOU

Name: \_\_\_\_\_

Home Address: \_\_\_\_\_  
\_\_\_\_\_

Office Name: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

License #: \_\_\_\_\_

*Please attach a note identifying any disabilities which require special accommodations, including provisions for auxiliary aids.*



## PAYMENT \$ \_\_\_\_\_

Check (Payable to NYSAR)  Credit card (circle one)

VISA    MasterCard    AMEX    Discover

Card Number: \_\_\_\_\_

Expiration Date: \_\_\_\_\_ Security Code: \_\_\_\_\_

Signature: \_\_\_\_\_

If you're a successful REALTOR<sup>®</sup>, consider paying it forward by making a tax-deductible donation to the New York State Real Estate Education Foundation (NYSREEF) today at [nysarportal.com](http://nysarportal.com).

# REGISTER TODAY

- Visit [nysarportal.com](http://nysarportal.com)
- Fax to 518.462.5474
- Call 518.463.0300 x219
- Mail to NYSAR, 130 Washington Ave., Albany, NY 12210



Your home for success.

**Need to cancel?** No problem. Call at least 10 days in advance and there's no charge. Cancel 10 or fewer days before the class and you can transfer to another NYSAR class in this calendar year or your registration will be refunded, less a \$100 cancellation fee. No-shows forfeit tuition.

