

Instructor Training Institute

REGISTRATION

Class: October 12-14, 2021
Tuition: Members \$795; \$450 returning Members,
Non-Members \$1295
Class is limited to 24 participants. Deadline: October 1.

Name: _____

Home Address: _____

City: _____ St: _____ Zip: _____

E-mail: _____

Company: _____

Cell Phone: _____

My check payable to NYSAR is enclosed in the amount
of \$ _____

Charge my (circle one) VISA M/C AmEx Disc

Card # _____

Exp. Date _____ Security Code # _____

Signature _____

Register online at nysarportal.com.

Fax credit card registrations to: 518-462-5474.

Make check payable to NYSAR and mail to:

NYSAR Education Department

130 Washington Ave, Albany, NY 12210.

For more information call: 800-239-4432.

Cancellation Policy: A cancellation 10 or more days before this class is subject to a \$25 fee. No refund is available for a cancellation made within 10 days of class or for a no-show.



130 Washington Avenue, Albany, NY 12210

www.nysar.com

NYSAR Presents:

The Instructor Training Institute



Join highly acclaimed
facilitator Roseann
Farrow as she challenges
you to take your skills to
a whole new level.

This course satisfies the NYS DOS requirement
for "formal training in organizing and presenting instructional
material" in order to become approved to teach real estate CE.

October
12-14, 2021
to be held via Zoom

Instructor Training Institute

For those who:

- Are currently real estate instructors.
- Wish to become real estate instructors.
- Serve as sales managers, team leaders or coaches.
- Want to communicate with others in a more meaningful, impactful way.

You'll explore:

- What makes a great learning experience for adults?
- How to speak and present more effectively.
- Classroom management techniques.
- How to facilitate classroom activities and exercises more professionally.
- When and how to use stories, case studies and surveys for greater impact.
- How to use, not abuse, visual aids.
- How to make the learning process more fun, enjoyable and interactive.

Save The Date:

October 8

10am - 12pm

October 12-14

9am - 5pm daily

**Week of
October 18 final
presentation**

Comments:

Very informative and enlightening as it contained concrete methods and analysis that was helpful.

Learning about the four learning styles will help me not just in teaching a class but in life.

This class will certainly help me fine tune the courses I am working on.

Included:

- Participant manual with resources and worksheets

Cost:

- \$795 for REALTORS®
- \$450 for returning REALTORS®
- \$1295 non-members

There is no better deal around!

Deadline is October 1

Achieve Results - Not your typical training program, this institute is designed to produce *real results* with participants actively engaged in building their skills, before, during and after the program.

Participants must complete via Zoom:

**October 8 10am-12pm
Pre-class Webinar**

**October 12-14 ITI course
9am-5pm
Must attend all 3 days**

**Week of October 18
Final Presentation**

Post-class:

November 2021 Mentoring

January 2022 Follow-up Webinar