



New York State Association of REALTORS®, Inc.

## Local Board Education Forum Meeting Report

January 26, 2022  
Zoom  
1:00pm-3:00pm

**Barry Kramer**  
Chair

**Mary Peyton**  
Vice-Chair

Marcella Rose, NYS Department of State's Senior License Exam Specialist answered committee questions. Regarding new laws and their impact on curriculum and licensing, once guidance has been established, the DOS will communicate it out to all providers.

In response to a question about contacting DOS, Ms. Rose stated that the best method is to call or email the Customer Service Desk 518-474-4429 or [licensing@dos.ny.gov](mailto:licensing@dos.ny.gov).

Ms. Rose clarified when courses with updated content (ie: case studies) should be submitted for approval: if the outline changes, you should resubmit the entire course for review; if your outline is not changing, you can send it to DOS for approval.

Ms. Rose also provided headcounts on state licensures: 81,416 licensed salespeople, 53,314 licensed brokers, 4155 licensed appraisers, and 2809 licensed home inspectors.

The 2021 Course Participation and Five-Year Comparison Reports were presented, showing final enrollments for 2021 were 8924, representing 102% of our total enrollments in 2020, which were 8791.

The group shared out reports from local boards regarding the state of education programs at the end of 2021 and start of 2022. Many boards noted either providing education remotely or hybrid because of the omicron COVID-19 surge.

The group was informed that the Master Real Estate Instructor Designation information and application is now available on the NYSAR website.

The group participated in a presentation on social media marketing best practices from

Christopher Pagli, Social Media Coordinator for the Hudson Gateway Association of REALTORS®.

Under new business, the Sub-Committee discussed discrepancies in how local associations provide continuing education certificates/letters to instructors as well as the need to wait for Department of State guidance before making changes to course content regarding new fair housing legislation.

Under new business, Barry Kramer reminded the group that donation forms for NYSREEF are available in the agenda and Lin Fields requested a moment of remembrance for Christine Jones who passed away this year.

Meeting adjourned.