

## Instructor Training Institute

### REGISTRATION

Class: June 14-16, 2022  
Tuition: Members \$795; \$450 returning Members,  
Non-Members \$1295  
Class is limited to 24 participants. **Deadline: May 27, 2022**

Name: \_\_\_\_\_

Home Address: \_\_\_\_\_  
\_\_\_\_\_

City: \_\_\_\_\_ St: \_\_\_\_\_ Zip: \_\_\_\_\_

E-mail: \_\_\_\_\_

Company: \_\_\_\_\_

Cell Phone: \_\_\_\_\_

My check payable to NYSAR is enclosed in the amount  
of \$ \_\_\_\_\_

Charge my (circle one) VISA M/C AmEx Disc

Card # \_\_\_\_\_

Exp. Date \_\_\_\_\_ Security Code # \_\_\_\_\_

Signature \_\_\_\_\_

Register online at [nysarportal.com](http://nysarportal.com).

Fax credit card registrations to: 518-462-5474.

Make check payable to NYSAR and mail to:

NYSAR Education Department

130 Washington Ave, Albany, NY 12210.

For more information call: 800-239-4432.

Cancellation Policy: A cancellation 10 or more days before this class is subject to a \$25 fee. No refund is available for a cancellation made within 10 days of class or for a no-show.



130 Washington Avenue, Albany, NY 12210

[www.nysar.com](http://www.nysar.com)

NYSAR Presents:

# The Instructor Training Institute



Join highly acclaimed  
facilitator  
**Roseann Farrow**  
as she challenges you to  
take your skills to a  
whole new level.

This course satisfies the NYS DOS requirement  
for "formal training in organizing and presenting instructional  
material" in order to become approved to teach real estate CE.

**June 14-16, 2022**

to be held via Zoom

# Instructor Training Institute

## For those who:

- Are currently real estate instructors.
- Wish to become real estate instructors.
- Serve as sales managers, team leaders or coaches.
- Want to communicate with others in a more meaningful, impactful way.

## You'll explore:

- What makes a great learning experience for adults?
- How to speak and present more effectively.
- Classroom management techniques.
- How to facilitate classroom activities and exercises more professionally.
- When and how to use stories, case studies and surveys for greater impact.
- How to use, not abuse, visual aids.
- How to make the learning process more fun, enjoyable and interactive.

**Achieve Results** - Not your typical training program, this institute is designed to produce *real results* with participants actively engaged in building their skills, before, during and after the program.

## Participants must complete via Zoom:

**June 3:**  
10 am - Noon  
Pre-Class Webinar

**June 14-16:**  
9 am - 5 pm ITI Course  
Must attend all 3 days

**Week of June 20:**  
Final Presentations

## Post-class:

**June/July 2022:**  
Individual Mentoring

**July 2022:**  
Follow-up Webinar

**Save The Dates:**  
**June 3**  
**Pre-Class Webinar**  
10 am - Noon

**June 14-16**  
**ITI Course**  
9 am - 5 pm daily

**Week of June 20**  
**Final Presentations**  
Times Vary

## Comments:

*Very informative and enlightening as it contained concrete methods and analysis that was helpful.*

*Learning about the four learning styles will help me not just in teaching a class but in life.*

*This class will certainly help me fine tune the courses I am working on.*

## Included:

- Participant manual with resources and worksheets

## Cost:

- \$795 for REALTORS®
- \$450 for returning REALTORS®
- \$1295 non-members

**There is no better deal around!**

**Deadline is MAY 27, 2022**