



# ELEVATE YOUR PROFESSION

**2022 Fall Business Meetings**  
Saratoga Springs, New York

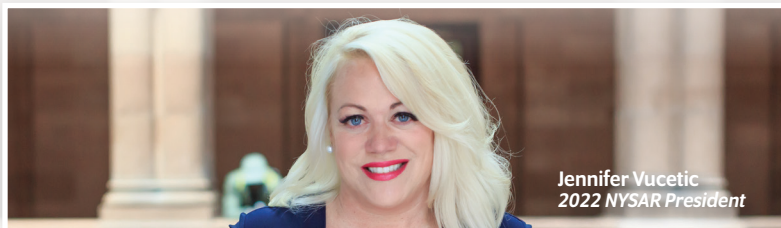


**Virtual Meetings: Sept. 19 – Sept. 22**  
**In-Person Meetings: Sept. 30 – Oct. 3**





# PRESIDENT'S MESSAGE



**Jennifer Vucetic**  
2022 NYSAR President

Dear fellow REALTOR®,

Our “Elevate Your Profession” Fall Business Meetings are quickly approaching and we are all excited to gather in person in the Spa City of Saratoga! We have so many great opportunities in store – from education sessions and informational meetings to networking events and more!

NYSAR's Business Meetings are a chance for us to cultivate new relationships with peers from across the state while continuing to strengthen existing ones. I encourage NYSAR members to attend, especially those members who have never attended before, to educate yourself on statewide issues that impact our industry.

Once again our meetings are a hybrid event, with some virtual committee meetings held the week of September 19. Many other meetings and events such as our Legal Update and General Session, are being held in person at the Saratoga Hilton, September 30 – October 3.

I encourage you to partake in as many meetings and events as possible. There will be a number of fun events, including our always entertaining RPAC Karaoke and new this year – an RPAC Yoga event!

Together with President-Elect John Vernazza, Secretary/Treasurer Joe Rivellino and CEO Duncan MacKenzie, we are excited to see everyone at the Saratoga Hilton in September!



## 2022 LEADERSHIP TEAM




**John Vernazza**  
President-Elect



**Joe Rivellino**  
Secretary/Treasurer



**Duncan R. MacKenzie**  
Chief Executive Officer



# RPAC YOGA CLASS

Sunday, Oct. 2  
9 – 10 a.m.

Alabama Travers Room

Pre-Register while registering for the NYSAR Meetings. Bring your own yoga mat, towel, and water bottle.

Start your day with a refreshing and relaxing yoga class while supporting RPAC.

Register at [www.nysar.com](http://www.nysar.com).



\$40 RPAC Investment



**Disclaimer** - Contributions are not deductible for income tax purposes. Contributions to RPAC are voluntary and are used for political purposes. You may contribute more or less than the suggested amount. You may refuse to contribute without reprisal and the National Association of REALTORS®, the New York State Association of REALTORS® or any of its local boards or associations will not favor or disfavor any member because of the amount contributed. 70% of each contribution is used by your state PAC to support state and local political candidates. Until your NYSAR PAC reaches its PAC goal 30% is sent to National RPAC to support federal candidates and is charged against your limits under 2 U.S.C. 441a; after NYSAR PAC reaches its RPAC goal it may elect to retain your entire contribution for use in supporting state and local candidates.



## New York State Legal Update

**Anthony Gatto, Esq.**

NYSAR General Counsel and  
Director of Legal Services

Sunday, October 2  
2:30 – 4 p.m.

Pre-register for the Legal Update with Anthony Gatto, Esq. to ensure seating and earn your 1.5 hours of CE credit.



New York State Association of REALTORS®, Inc.

#NYSAR #LEGAL #NYSARFBM



# VIRTUAL MEETINGS



## MONDAY, SEPT. 19

10 – 11 A.M.

**\*Investment Committee**

11 A.M. – 12 P.M.

**Commercial Issues  
Working Group**

1 – 2 P.M.

**NYC Issues Working Group**

2 – 3:30 P.M.

**\*NYSAR Real Estate  
Services Meeting**

3:30 – 4:30 P.M.

**CO-OP Issues Working Group**

## TUESDAY, SEPT. 20

10 – 11 A.M.

**\*Federal Political  
Coordinator Update**

1 – 2 P.M.

**\*State Political  
Coordinator Update**

2 – 3 P.M.

**\*Leadership Academy  
Advisory Board**

3 – 4:30 P.M.

**Article 12A Working Group**

## WEDNESDAY, SEPT. 21

9 – 10 A.M.

**\*Grievance Committee**

10 A.M. – 12 P.M.

**\*Faculty Development  
Subcommittee**

1 – 2:30 P.M.

**Local Board Education Forum**

3 – 4 P.M.

**\*NYSREEF**

## THURSDAY, SEPT. 22

9 – 10:30 A.M.

**\*Legal Action Committee**

11 A.M. – 12:30 P.M.

**\*Housing Opportunities  
Foundation**

2 – 3 P.M.

**\*Statewide Forms Committee**

3 – 4 P.M.

**Housing Opportunities  
Committee**

+Separate Registration and/or Payment Required.

\*Committee Members Only/Closed.



### FEATURING:

- Prizes for best male singer, best female singer and group performance
- Prize for best costume (come dressed as your favorite singer or form a group!)
- Live auctions by M.C. Matt Arnold!
- Silent auctions
- Appetizers & cash bar

Join your fellow REALTORS® for a fun, competitive and exciting night of karaoke, costumes and auctions all in support of RPAC!

### SATURDAY, OCTOBER 1

*Upper Level, City Center Ball Room,  
Saratoga Hilton*

Doors Open at 7:15 p.m.

Program: 7:30 p.m. – 11 p.m.

\$60 RPAC INVESTMENT



*Your Best Investment In Real Estate*

### REGISTER TODAY!

[nysarportal.ramcoams.net](https://nysarportal.ramcoams.net) and add RPAC Karaoke Night to your overall meetings registration.

**CONTACT** Derick King, [dking@nysar.com](mailto:dking@nysar.com), (518) 463-0300 ext. 238

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# IN-PERSON EVENT SCHEDULE



## FRIDAY, SEPT. 30

**7:30 A.M. – 5 P.M.**

**Registration**

Lower Lobby

**9:30 A.M. – 12 P.M.**

**\*Women's Council of  
REALTORS® (WCR)  
Board of Governors**

Broadway 3 & 4

**10 – 11:30 A.M.**

**+Safety Forum -  
REALTOR® Self-Defense  
(Pre-Reg)**

Saratoga Ballroom

**11:30 A.M. – 1 P.M.**

**\*LB Presidents' Luncheon**

Broadway 1 & 2

**11:30 A.M. – 1 P.M.**

**Lunch Buffet  
(for all attendees)**

Galley

**12 – 1 P.M.**

**\*Past Presidents'  
Advisory Board**

Whitney

**1 – 2:30 P.M.**

**Professional Standards  
Committee**

Saratoga Ballroom

**2:30 – 4 P.M.**

**Fair Housing & Cultural  
Diversity Committee**

Saratoga Ballroom

**4 – 5 P.M.**

**\*Professional Standards  
Steering Committee**

Phila

**4 – 5 P.M.**

**\*SPC/FPC Reception**

Alabama/Travers

**5 – 6 P.M.**

**President's Reception**

Saratoga Ballroom

## SATURDAY, OCT. 1

**7:30 – 8:30 A.M.**

**Coffee Service**

Galley

**7:30 A.M. – 5 P.M.**

**NYSAR Registration**

Lower Lobby

**8:30 – 10 A.M.**

**\*RPAC Trustees**

Broadway 3 & 4

**9 – 10 A.M.**

**Association Executives' Forum**

Alabama/Travers

**10 – 10:30 A.M.**

**\*Association Executives'  
Advisory Committee**

Alabama/Travers

**10:30 A.M. – 12 P.M.**

**Legislative Policy Forum**

Broadway 3 & 4

**11 A.M. – 1 P.M.**

**Global Resort & Second  
-Home Committee**

Broadway 1 & 2

**11 A.M. – 2 P.M.**

**\*NYSCAR Board  
of Governors**

Alabama/Travers

**2 – 3:30 P.M.**

**General Session**

City Center ABC

**3:30 – 5 P.M.**

**Education Management  
Committee**

Broadway 1 & 2

**3:30 – 5:30 P.M.**

**Young Professionals Network  
(YPN) Chapter Meeting**

Broadway 3 & 4

**4 – 5:30 P.M.**

**\*Organizational  
Planning Committee**

Alabama/Travers

+Separate Registration and/or Payment Required. \*Committee Members Only/Closed.



# IN-PERSON EVENT SCHEDULE



7 – 11 P.M.

**+RPAC Karaoke (Pre-Reg)**

Upper Level, City Center Ballroom

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## SUNDAY, OCT. 2

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7:30 – 8:30 A.M.

**Coffee Service &  
Continental Breakfast**

Galley

7:30 A.M. – 2 P.M.

**NYSAR Registration**

Lower Lobby

8 – 9:30 A.M.

**Multiple Listing Issues  
and Policies Committee**

Broadway Ballroom

9 – 10 A.M.

**Appraisal Committee**

Saratoga 3

9 – 10 A.M.

**+RPAC Yoga (Pre-Reg)**

Alabama/Travers

9:30 – 10:30 A.M.

**Residential Real Estate Council  
(RRC) Membership Meeting**

Whitney

10 – 11 A.M.

**DEI Committee**

Saratoga 1 & 2

11 A.M. – 12:30 P.M.

**\*Legislative  
Steering Committee**

Alabama/Travers

11 A.M. – 2 P.M.

**+Appraisal Course (Pre-Reg)**

***Tips to Prevent an  
Appraisal Fire Storm***

CE Pending

Saratoga 3

12 – 1:30 P.M.

**Communication, Marketing,  
& Technology Forum**

Broadway Ballroom

+Separate Registration and/or Payment  
Required. \*Committee Members Only/Closed.

1 – 2 P.M.

**\*Issues Mobilization Committee**

Alabama/Travers

2 – 2:30 P.M.

**\*NYSAR Budget  
& Finance Committee**

Whitney

2:30 – 4 P.M.

**+Legal Update (CE) (Pre-Reg)**

Broadway Ballroom

4 – 5 P.M.

**Small Caucus:** Saratoga 1

**Medium Caucus:** Saratoga 2

**Large Caucus:** Saratoga 3

**Jumbo Caucus:** Broadway Ballroom

5:15 – 7 P.M.

**\*Executive Committee**

Alabama/Travers

6 – 7 P.M.

**Young Professionals Network  
(YPN) Happy Hour**

Saratoga Foyer

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## MONDAY, OCT. 3

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7:30 – 8:30 A.M.

**Continental Breakfast**

Galley

8:30 – 11 A.M.

**Board of Directors**

Saratoga Ballroom

11 A.M. – 12 P.M.

**Delegate Body Meeting**

Saratoga Ballroom

**+Appraisal Course (Pre-Reg)**

***Tips to Prevent an  
Appraisal Fire Storm***

3 hrs. CE Pending

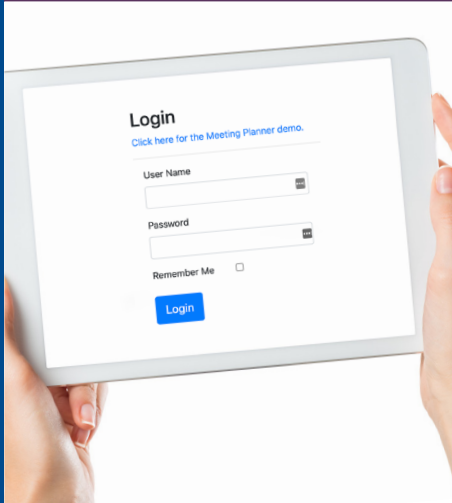
Appraisers/Salesperson and Brokers

This course is designed for both  
appraisers and salespersons/brokers  
to have a better understanding of the  
changes in the appraisal profession and  
put into place a plan to prevent a delay in  
the mortgage process for the consumer.

**COMING SOON!**

**MEETINGPLANNER.NYSAR.COM**

BUILD YOUR SCHEDULE. DOWNLOAD AGENDAS.  
SET REMINDERS. CONNECT WITH ATTENDEES.

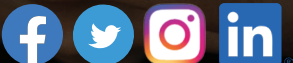


**GET  
SOCIAL  
WITH US!**

#NYSARFBM  
#FBM22  
#TEAMNYSAR



**CONNECT**  
WITH NYSAR ON SOCIAL MEDIA



New York State Association of REALTORS®, Inc.