



ELEVATE YOUR PROFESSION

2022 Fall Business Meetings
Saratoga Springs, New York

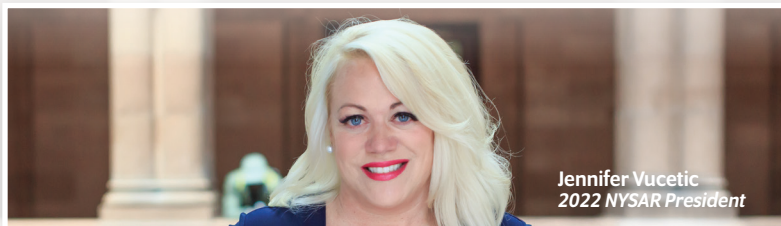


Virtual Meetings: Sept. 19 – Sept. 22
In-Person Meetings: Sept. 30 – Oct. 3





PRESIDENT'S MESSAGE



Jennifer Vucetic
2022 NYSAR President

Dear fellow REALTOR®,

Our “Elevate Your Profession” Fall Business Meetings are quickly approaching and we are all excited to gather in person in the Spa City of Saratoga! We have so many great opportunities in store – from education sessions and informational meetings to networking events and more!

NYSAR's Business Meetings are a chance for us to cultivate new relationships with peers from across the state while continuing to strengthen existing ones. I encourage NYSAR members to attend, especially those members who have never attended before, to educate yourself on statewide issues that impact our industry.

Once again our meetings are a hybrid event, with some virtual committee meetings held the week of September 19. Many other meetings and events such as our Legal Update and General Session, are being held in person at the Saratoga Hilton, September 30 – October 3.

I encourage you to partake in as many meetings and events as possible. There will be a number of fun events, including our always entertaining RPAC Karaoke and new this year – an RPAC Yoga event!

Together with President-Elect John Vernazza, Secretary/Treasurer Joe Rivellino and CEO Duncan MacKenzie, we are excited to see everyone at the Saratoga Hilton in September!



2022 LEADERSHIP TEAM




John Vernazza
President-Elect



Joe Rivellino
Secretary/Treasurer



Duncan R. MacKenzie
Chief Executive Officer



RPAC YOGA CLASS

Sunday, Oct. 2
9 – 10 a.m.

Alabama Travers Room

Pre-Register while registering for the NYSAR Meetings. Bring your own yoga mat, towel, and water bottle.

Start your day with a refreshing and relaxing yoga class while supporting RPAC.

Register at www.nysar.com.



\$40 RPAC Investment



Disclaimer - Contributions are not deductible for income tax purposes. Contributions to RPAC are voluntary and are used for political purposes. You may contribute more or less than the suggested amount. You may refuse to contribute without reprisal and the National Association of REALTORS®, the New York State Association of REALTORS® or any of its local boards or associations will not favor or disfavor any member because of the amount contributed. 70% of each contribution is used by your state PAC to support state and local political candidates. Until your NYSAR PAC reaches its PAC goal 30% is sent to National RPAC to support federal candidates and is charged against your limits under 2 U.S.C. 441a; after NYSAR PAC reaches its RPAC goal it may elect to retain your entire contribution for use in supporting state and local candidates.



New York State Legal Update

Livestreamed

Anthony Gatto, Esq.

NYSAR General Counsel and
Director of Legal Services

**Sunday, October 2
2:30 – 4 p.m.**

Pre-register for the Legal Update with Anthony Gatto, Esq. to ensure seating and earn your 1.5 hours of CE credit.



New York State Association of REALTORS®, Inc.

#NYSAR #LEGAL #NYSARFBM



VIRTUAL MEETINGS



MONDAY, SEPT. 19

10 – 11 A.M.

***Investment Committee**

11 A.M. – 12 P.M.

**Commercial Issues
Working Group**

1 – 2 P.M.

NYC Issues Working Group

2 – 3:30 P.M.

***NYSAR Real Estate
Services Meeting**

3:30 – 4:30 P.M.

CO-OP Issues Working Group

TUESDAY, SEPT. 20

10 – 11 A.M.

***Federal Political
Coordinator Update**

1 – 2 P.M.

***State Political
Coordinator Update**

2 – 3 P.M.

***Leadership Academy
Advisory Board**

3 – 4:30 P.M.

Article 12A Working Group

WEDNESDAY, SEPT. 21

9 – 10 A.M.

***Grievance Committee**

10 A.M. – 12 P.M.

***Faculty Development
Subcommittee**

1 – 2:30 P.M.

Local Board Education Forum

3 – 4 P.M.

***NYSREEF**

THURSDAY, SEPT. 22

9 – 10:30 A.M.

***Legal Action Committee**

11 A.M. – 12:30 P.M.

***Housing Opportunities
Foundation**

2 – 3 P.M.

***Statewide Forms Committee**

3 – 4 P.M.

**Housing Opportunities
Committee**

*+Separate Registration and/or Payment
Required. *Committee Members Only/Closed.*



FEATURING:

- Prizes for best male singer, best female singer and group performance
- Prize for best costume (come dressed as your favorite singer or form a group!)
- Live auctions by M.C. Matt Arnold!
- Silent auctions
- Appetizers & cash bar

CONTACT Derick King, dking@nysar.com, (518) 463-0300 ext. 238

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Join your fellow REALTORS® for a fun, competitive and exciting night of karaoke, costumes and auctions all in support of RPAC!

SATURDAY, OCTOBER 1

Upper Level, City Center Ball Room,
Saratoga Hilton

Doors Open at 7:15 p.m.

Program: 7:30 p.m. – 11 p.m.

\$60 RPAC INVESTMENT



Your Best Investment In Real Estate

REGISTER TODAY!

nysarportal.ramcoams.net and add RPAC Karaoke Night to your overall meetings registration.



IN-PERSON EVENT SCHEDULE



FRIDAY, SEPT. 30

7:30 A.M. – 5 P.M.
NYSAR Registration
Lower Lobby

9:30 A.M. – 12 P.M.
***Women's Council of REALTORS® (WCR)**
Board of Governors
Broadway 3 & 4

10 – 11:30 A.M.
+Safety Forum -
REALTOR® Self-Defense
(Pre-Reg)
Saratoga Ballroom

11:30 A.M. – 1 P.M.
***LB Presidents' Luncheon**
Broadway 1 & 2

11:30 A.M. – 1 P.M.
Lunch Buffet
(for all attendees)
Gallery

12 – 1 P.M.
***Past Presidents'**
Advisory Board
Whitney

1 – 2:30 P.M.
Professional Standards
Committee
Saratoga Ballroom

2:30 – 4 P.M.
Fair Housing & Cultural
Diversity Committee
Saratoga Ballroom

4 – 5 P.M.
***Professional Standards**
Steering Committee
Phila

4 – 5 P.M.
***SPC/FPC Reception**
Alabama/Travers

5 – 6 P.M.
President's Reception &
Leadership Academy
Graduation
Saratoga Ballroom

SATURDAY, OCT. 1

7:30 – 8:30 A.M.
Coffee Service
Gallery

7:30 A.M. – 5 P.M.
NYSAR Registration
Lower Lobby

8:30 – 10 A.M.
***RPAC Trustees**
Broadway 3 & 4

9 – 10 A.M.
Association Executives' Forum
Alabama/Travers

10 – 10:30 A.M.
***Association Executives'**
Advisory Committee
Alabama/Travers

10:30 A.M. – 12 P.M.
Legislative Policy Forum
Saratoga 3

11 A.M. – 1 P.M.
Global, Resort & Second-Home
Markets Committee
Broadway 1 & 2

11 A.M. – 2 P.M.
***NYSCAR Board**
of Governors
Alabama/Travers

1 – 2 P.M.
Leadership Academy
Recruitment Reception
Saratoga 1

2 – 3:30 P.M.
General Session
City Center ABC (Livestreamed)

3:30 – 5 P.M.
Education Management
Committee
Broadway 1 & 2

3:30 – 5:30 P.M.
Young Professionals Network
(YPN) Chapter Meeting
Broadway 3 & 4

*+Separate Registration and/or Payment Required. *Committee Members Only/Closed.*



IN-PERSON EVENT SCHEDULE



4 – 5:30 P.M.

***Organizational
Planning Committee**
Alabama/Travers

7 – 11 P.M.

+RPAC Karaoke (Pre-Reg)
Upper Level, City Center Ballroom

SUNDAY, OCT. 2

7:30 – 8:30 A.M.

**Coffee Service &
Continental Breakfast**
Gallery

7:30 A.M. – 2 P.M.

NYSAR Registration
Lower Lobby

8 – 9:30 A.M.

**Multiple Listing Issues
& Policies Committee**
Broadway Ballroom

9 – 10 A.M.

Appraisal Committee
Saratoga 3

9 – 10 A.M.

+RPAC Yoga (Pre-Reg)
Alabama/Travers

10 – 11 A.M.

**Diversity, Equity & Inclusion
(DEI) Committee**
Saratoga 1 & 2

11 A.M. – 12:30 P.M.

***Legislative
Steering Committee**
Alabama/Travers

11 A.M. – 2 P.M.

**+Appraisal Course (Pre-Reg)
Tips to Prevent an
Appraisal Fire Storm**
CE Pending
Saratoga 3

12 – 1:30 P.M.

**Communication, Marketing,
& Technology Forum**
Broadway Ballroom

1 – 2 P.M.

***Issues Mobilization Committee**
Alabama/Travers

1 – 2 P.M.

**Residential Real Estate Council
(RRC) Membership Meeting**
Saratoga 1

2 – 2:30 P.M.

***NYSAR Budget
& Finance Committee**
Whitney

2:30 – 4 P.M.

+Legal Update (CE) (Pre-Reg)
Broadway Ballroom (Livestreamed)

4 – 5 P.M.

Small Caucus: Saratoga 1
Medium Caucus: Saratoga 2
Large Caucus: Saratoga 3
Jumbo Caucus: Broadway Ballroom

5:15 – 7 P.M.

***Executive Committee**
Alabama/Travers

6 – 7 P.M.

**Young Professionals Network
(YPN) Happy Hour**
Saratoga Foyer

MONDAY, OCT. 3

7:30 – 8:30 A.M.

Continental Breakfast
Gallery

8:30 – 11 A.M.

Board of Directors
Saratoga Ballroom
(In-person and virtually) (Livestreamed for
non-directors and non-delegates)

11 A.M. – 12 P.M.

Delegate Body Meeting
Saratoga Ballroom
(In-person and virtually) (Livestreamed for
non-directors and non-delegates)

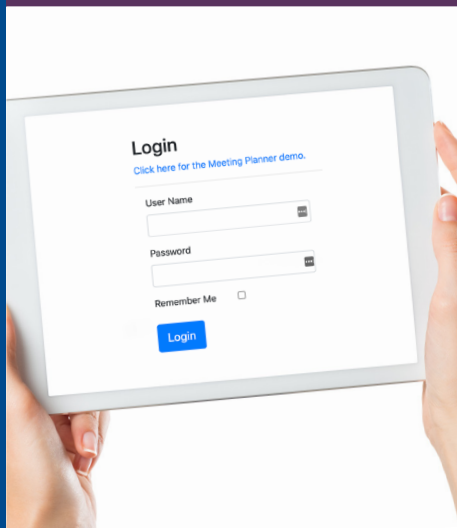
**+Appraisal Course (Pre-Reg)
Tips to Prevent an
Appraisal Fire Storm**

3 hrs. CE Pending
Appraisers/Salesperson and Brokers
This course is designed for both appraisers
and salespersons/brokers to have a better
understanding of the changes in the appraisal
profession and put into place a plan to prevent a
delay in the mortgage process for the consumer.

+Separate Registration and/or Payment Required. *Committee Members Only/Closed.

MEETINGPLANNER.NYSAR.COM

BUILD YOUR SCHEDULE. DOWNLOAD AGENDAS.
SET REMINDERS. CONNECT WITH ATTENDEES.



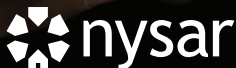
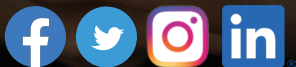
GET SOCIAL WITH US!

#NYSARFBM
#FBM22
#TEAMNYSAR



CONNECT

WITH NYSAR ON SOCIAL MEDIA



New York State Association of REALTORS®, Inc.