



New York State Association of REALTORS®, Inc.

Local Board Education Forum Meeting Report

September 21, 2022

Zoom

1:00pm-2:30pm

Barry Kramer
Chair

Mary Peyton
Vice-Chair

A motion to approve the January 2022 meeting report was passed with a unanimous vote.

Alison Lacey, NYS Department of State's Senior License Exam Specialist answered committee questions. Regarding the 75-hour Salesperson Qualifying course, after the student has completed both the course and passed the exam, it is good for eight years.

Additionally, there is no expiration for the 45-hour Broker Qualifying course once both the course and exam are successfully completed.

In response to a question about protocol if a license expires, Ms. Lacey explained that most lapses are unintentional, usually owing to an outside hardship. In these cases, DoS works with the individual involved to provide waivers. If the license expires without an associated hardship, the licensee needs to pass the state exam again.

Ms. Lacey also provided information on supporting students who may need modifications to accommodate for a disability. NYS DOS defers to the ADA on this issue and instructors with specific questions on this topic should reach out to their school directly.

In response to a question on the implementation of Standards of Practice, Ms. Lacey stated that was outside of her preview as a member of the education department. The best source for this information is the Department of State website.

Ms. Lacey did not have current information on the number of NYS licensees but stated she would run a report and share it with the NYSAR Education Department for disbursement to the committee.

Ms. Lacey also explained that if someone has taken the current broker's class and applies for their license after the new requirements go into place that DOS has created an additional 32-hour remedial course to help applicants bridge the gap. Additionally, applicants between September 21, 2022, and the onset of the new requirements must take at least two hours of cultural competency CE.

Finally, regarding DOS auditing of Fair Housing courses, Ms. Lacey reports that, anecdotally, schools are doing well in this area and that she can pull a report with more detail for the committee. She also reminded the members to always record their Fair Housing courses.

2022 Course Participation and Evaluation Reports were presented, showing current enrollments for 2022 were 3030, representing 34% of our total enrollments in 2021, which were 8924. Scheduled courses for the remainder of the year should ensure that 2022 meet or surpass last year's enrollments.

The following Master Real Estate Instructor (MREI) designees were acknowledged: Jeffrey Decatur, Katheryn DeClerck, Roseann Farrow, Lin Fields, Rebecca Jones, and Mike Smith.

The group participated in a presentation from Meredith Lewis from SUNY Brockport on student engagement and developing ways to measure understanding of material.

Under new business, the Sub-Committee received updates on development of a training for instructors on cultural competency at HGAR, newly approved education grants for GBAR members for up to \$150 toward NYSAR classes from October through December, and LIBOR requiring all new members to take the Fairhaven course beginning in 2023.

Meeting adjourned.