



New York State Association of REALTORS®, Inc.

Local Board Education Forum Meeting Report

January 24, 2024

Starting time: 1:00pm-2:30pm – Virtual

Michael O'Connor
Chair

Shauna Teelin
Vice Chair

The report from the Committee's September 2023 meeting report was reviewed and approved.

Alison Lacey, NYS Department of State's Senior License Exam Specialist, provided a brief Real Estate Board update. The report included the following:

- Current statistics for statewide licensees:
 - Brokers/Associate Brokers: 49000
 - Real Estate Agents: 80992
 - Inspectors: 2665
 - Appraisers: 3969
- There are no plans to add appraisers to the eAccess system currently.
- Course renewal reminders are sent via email and those wishing to renew courses through eAccess should wait until they receive the notification to submit the application online.
- Questions about interstate reciprocity should be emailed to Shenita who can then forward them to Ms. Lacy.
- Course renewals typically take two weeks. Delays can occur during peak times. Original courses can take up to 60 days, but typically occur prior to that time unless there are significant issues with the application.

The Committee reviewed fall 2023 course evaluations as well as 2023 enrollments. Highlights included:

- 97% of courses offered during the second half of 2023 received a rating of 90% or higher.
- For 2023, total enrollments were 5625, 3237 from continuing education and 1024 from designation courses.

The Instructor Training Institute is scheduled to take place on May 14-16, 2024, and the Course Development Workshop is scheduled for July 16-18, 2024.

The floor was then opened for discussion on the challenges and successes local boards experienced in 2023. Trends that surfaced included: virtual card (22.5 hours) that puts students in the driver seat regarding CE, lunch and learns and meetups offer a good in-person alternative for networking, NYSREEF continues to offer generous scholarships for members that meet the requirements.

New business included a reminder for boards to submit their 2024 co-sponsorship agreements, an update that 2023 rebates for profit sharing were distributed in December, and that a slide deck on NYSREEF was developed and will be sent to the boards for use in new agent orientations.

Meeting adjourned.