



- b. BROKER and seller could dissolve their agency relationship. The seller may then seek to retain another broker, and/or an attorney, or may represent (her)himself. This would release the seller from any listing agreement which was entered into with BROKER. BROKER may continue to act as agent for BUYER.

For transactions where the BUYER chooses (a) or (b), the brokerage compensation will be paid by the seller in accordance with the listing agreement with the seller, unless different arrangements have been agreed upon. Compensation or fees owed under this AGREEMENT are not applicable in scenario a or b above as this AGREEMENT would not be in effect for any representation other than Buyer Agency, Dual Agency or Dual Agency with Designated Sales Agent. The BUYER, seller and BROKER shall memorialize the option of their mutual choice by executing a statutory agency disclosure notice. If there is no mutual agreement, the proposed transaction between BUYER and seller shall not be pursued.

- c. With fully informed consent, BUYER and seller may elect to continue with the brokerage firm serving as a consensual dual agent which is the exception to the general rule that agents serve one principal. In dual agency, the BROKER and its agents have a duty of fairness to both the BUYER and seller. As a dual agent, the firm and its agents cannot furnish undivided loyalty to either party. As a dual agent, the firm and its licensee agents have a duty not to disclose confidential information given by one principal to the other principal, such as the price one is willing to pay or accept. Such information may already be known to the firm and its agents. If the information is of such a nature that the agent cannot fairly give advice without disclosing it, the agent cannot properly continue to act as an agent.
- d. With fully informed consent, BUYER and seller may elect to continue with the brokerage firm serving as a consensual dual agent with designated sales agents. The BROKER of the firm will be a dual agent and the seller and BUYER will have different agents of the firm advocate on their behalf. The designated sales agent for the BUYER will function as the buyer's agent representing the interests of and advocating on behalf of the BUYER and the designated sales agent for the seller will function as the seller's agent representing the interests of and advocating on behalf of the seller in the negotiations between the BUYER and seller. A designated sales agent cannot provide the full range of fiduciary duties to the BUYER or seller. The designated sales agent must explain that like the dual agent under whose supervision they function, they cannot provide undivided loyalty.

For transactions where the BUYER and BROKER agree to Dual Agency or Dual Agency with Designated Sales Agent, the BUYER and BROKER agree that the BUYER will be obligated to compensate the BROKER the full amount of compensation pursuant to section 2 of this agreement as the BROKER may not request compensation from the seller or listing broker.

**5. OTHER POTENTIAL BUYERS** BUYER understands that other potential buyers may consider making offers on or acquire, through BROKER, the same or similar properties as BUYER is seeking to acquire. BUYER consents to BROKER's representation of such other potential buyers before, during and after the expiration of this AGREEMENT. In the event the AGENT represents another buyer interested in the property, the AGENT must receive the consent of all buyers interested in the property before proceeding. If consent of all parties is not received, the proposed transaction between any buyer and seller shall not be pursued.

## 6. ADDITIONAL TERMS

- a. Upon request by BROKER, BUYER agrees to provide a signature acknowledgement to a listing of properties shown to BUYER by BROKER during the term of this AGREEMENT.
- b. This document and any Addendum hereto, contains the entire agreement of the parties and supersedes all prior agreements or representations which are not expressly set forth herein between these parties.
- c. This AGREEMENT may be modified only in writing signed and dated by both parties. BUYER acknowledges that BUYER has not relied on any statements of BROKER or AGENT which are not herein expressed.

**7. HOME EQUITY THEFT PREVENTION ACT:** Please initial (only one): I am planning on purchasing the property: \_\_\_\_\_ for use as a primary residence or; \_\_\_\_\_ for use as a second home or investment property

**8. MISCELLANEOUS** BUYER has read and understands this contract and does hereby acknowledge receipt of a copy thereof. This contract is the entire agreement between the parties and may not be changed except in a writing signed by both parties. This contract shall be binding upon the parties hereto, and their respective heirs, successors, or assigns as of the EFFECTIVE DATE. For purposes of this contract, "BUYER" refers to each and all parties who will have an ownership interest in the PROPERTY and the undersigned BUYER represents that he/she will be the sole and exclusive owner and is fully authorized to enter into this contract. As used in this contract, the neuter includes the masculine and feminine, the singular includes the plural and the plural includes the singular, as the context may require. BUYER understands and agrees that the Board/Association of REALTORS and/or the MLS are not the BUYERS' agents and none of the terms of this AGREEMENT shall make them the BUYERS' agents.

## 9. DISPUTE RESOLUTION:

- a. The parties agree that any dispute concerning the terms and conditions of this Agreement that cannot be amicably resolved between them shall first be submitted to mediation proceedings conducted in accordance with the rules of the National Association of Realtors® and the local Realtor® association – or, if that association does not provide for mediation, by a

mediator mutually agreed upon by the parties. Mediation fees and costs, if any, shall be divided equally among the parties involved.

- b. If the dispute is not timely resolved through mediation, either party may submit the dispute to binding arbitration before the local Realtor® association in accordance with the procedure set forth in the National Association of Realtors® Code of Ethics and Arbitration Manual. Each party shall bear its own fees and costs, and the fees of the arbitration.
- c. The parties agree that arbitration as set forth above shall be the exclusive procedure for resolution of all disputes that cannot be resolved through mediation. Each party hereby waives the right to bring any lawsuit relating to any transaction covered by this Agreement and further waives the right to join, or be part of, any class action or any other legal action relating to claims arising from any such transaction.
- d. Notwithstanding any provision to the contrary contained in this Agreement, if Broker is held to be liable for any matter arising from this Agreement, the maximum liability of Broker shall not exceed the aggregate amount received by Broker in connection with the transaction in question, not including filing or related administrative fees.

Properties viewed (an addendum may also be used):

---

---

---

---

---

---

---

BUYER \_\_\_\_\_ Date: \_\_\_\_\_ (EFFECTIVE DATE)

BUYER \_\_\_\_\_ Date: \_\_\_\_\_ (EFFECTIVE DATE)

BUYER'S BROKER \_\_\_\_\_ Date: \_\_\_\_\_ (EFFECTIVE DATE)

The "EFFECTIVE DATE" of this Agreement shall be latest date entered above alongside the parties' signatures