

Fall
Business Meetings
Elevate Your Profession



Virtual Meetings
Aug. 31–Sept. 3, 2026



In-Person Meetings
Sept. 15–18, 2026

President's Message

Dear Fellow REALTOR®,

Whether you're joining us for the first time or are a familiar face at NYSAR Business Meetings, we welcome you to be part of this year's "Elevate Your Profession" Fall Business Meetings at Turning Stone Resort Casino.

These meetings are more than just an opportunity to earn education or attend committee sessions, they're where the future of our association and our profession takes shape. Every conversation, every committee meeting, and every idea shared here helps strengthen our profession and better serve REALTORS® and consumers across New York.

If you've never attended before, I encourage you to jump in, ask questions, meet new people, and get involved. One of the greatest strengths of NYSAR is the willingness of our members to share ideas, collaborate, and work together on behalf of the real estate profession.

And while there's plenty of business to accomplish, don't forget to enjoy the networking opportunities, and take part in some of the events that have become NYSAR traditions - including the always-popular RPAC Karaoke Night.

On behalf of President-elect Dan Staley, Treasurer Anthony Domathoti, Immediate Past President Jacqlene Rose, and NYSAR CEO Duncan MacKenzie, thank you for your commitment to NYSAR and to the REALTOR® profession.

Welcome to Turning Stone - we're glad you're here.



Ronald Garafalo

Ron Garafalo, *President*

2026 Leadership Team



Daniel Staley,
President-Elect



Anthony Domathoti,
Treasurer



Jacqlene Rose,
Immediate Past President



Duncan R. MacKenzie,
Chief Executive Officer



Virtual Meetings

New York State Legal Update

Tues., Sept. 15
Oneida
3:30 P.M. – 4:30 P.M.

Pre-register for
the Legal Update
with Anthony Gatto,
Esq. to ensure
seating and earn
your free CE credit.



Anthony Gatto, Esq.
*NYSAR General
Counsel and Director
of Legal Services*

Available for
1 hour of CE credit
on legal matters.

MON., AUG. 31

10:00 A.M. – 11:30 A.M.
Safety Forum

1:00 P.M. – 2:30 P.M.
***Housing Opportunities
Foundation, Inc.**

3:00 P.M. – 4:00 P.M.
***Federal Political
Coordinator Update (FPC)**

4:00 P.M. – 5:00 P.M.
***State Political
Coordinator Update (SPC)**

TUE., SEPT. 1

10:00 A.M. – 11:00 A.M.
***Investment Committee**

11:00 A.M. – 12:00 P.M.
***Faculty Development
Subcommittee**

1:00 P.M. – 2:00 P.M.
***NYS Real Estate Education
Foundation (NYSREEF)**

3:00 P.M. – 4:00 P.M.
**Local Board
Education Forum**

WED., SEPT. 2

9:00 A.M. – 10:00 A.M.
***Grievance Committee**

11:00 A.M. – 12:00 P.M.
***Leadership Academy
Advisory Board**

1:00 P.M. – 2:30 P.M.
***Legal Action**

3:00 P.M. – 4:00 P.M.
***Statewide Forms**

*Committee Members Only/Closed.

THURS., SEPT. 3

10:00 A.M. – 11:00 A.M.
**Commercial Issues
Working Group**

12:00 P.M. – 1:00 P.M.
**NYC Issues
Working Group**

2:00 P.M. – 3:00 P.M.
**CO-OP Issues
Working Group**

3:00 P.M. – 4:00 P.M.
YPN Meeting

RETIREMENT PARTY & PRESIDENT'S RECEPTION

Tues., Sept. 15,
Cherokee, 5:15 P.M.



Join your colleagues
to kickoff the meetings
and say farewell to
NYSAR CEO Duncan
MacKenzie before he
retires at the end of
the year.

Enjoy hors d'oeuvres
and a cash bar.



Thank You
for sponsoring the
Fall Business Meetings



M&T Bank



In-Person Meetings

General Session

Wed., Sept. 16
Oneida
2:00 P.M. – 3:30 P.M.



Speaker Reid Wilson
Founder, Chief Executive, and
Editor-in-Chief of Pluribus
News; Former National
Correspondent for The Hill

Join us for President
Ron Garafalo's State
of the Association,
the 2026 REALTOR®
of the Year and Alan
Yassky Distinguished
Service awards.

TUES., SEPT. 15

10:00 A.M. – 2:00 P.M.
***Association Executives
Professional Development
and Meeting**
Cypress DE

11:00 A.M. – 5:00 P.M.
Registration
Atrium

12:00 P.M. – 2:30 P.M.
***Women's Council
of REALTORS®
Membership Meeting**
Cypress AB

12:00 P.M. – 3:00 P.M.
**+URAR UAD 3.6
What to Expect:
New Appraisal Reporting**
Seneca

2:00 P.M. – 3:30 P.M.
***RPAC Trustees**
Cypress C

3:30 P.M. – 4:30 P.M.
***Legal Update (CE)**
Oneida

5:15 P.M.
**Duncan MacKenzie
Retirement Party &
President's Reception**
Cherokee

WED., SEPT. 16

8:00 A.M. – 5:00 P.M.
Registration
Atrium

8:30 A.M. – 10:00 A.M.
***Article 12A
Working Group**
Tuscarora-Cayuga-Onondaga

10:00 A.M. – 1:00 P.M.
***NYSCAR Board
of Governors**
Cypress AB

10:30 A.M. – 12:00 P.M.
Legislative Policy Forum
Tuscarora-Cayuga-Onondaga

12:00 P.M. – 1:00 P.M.
***Past Presidents'
Advisory Board Lunch**
Seneca

12:00 P.M. – 1:30 P.M.
***Local Board
Presidents' Luncheon**
Cypress DE

12:00 P.M. – 1:30 P.M.
**Multiple Listing Issues
& Policies Committee**
Mohawk

12:30 P.M. – 2:00 P.M.
***Legislative Steering
Committee**

Chautauqua - Canandaigua

2:00 P.M. – 3:30 P.M.
General Session
Oneida

4:00 P.M. – 5:30 P.M.
**Diversity, Equity
& Inclusion (DEI)
Committee**
Cypress CDE

4:00 P.M. – 5:30 P.M.
***Organizational
Planning Committee**
Seneca

7:15 P.M. – 10:00 P.M.
***RPAC Fundraiser -
Karaoke Night**
Oneida



+Separate Registration and/or Payment Required. *Committee Members Only/Closed.

THURS., SEPT. 17



In-Person Meetings

8:00 A.M. – 2:00 P.M.

Registration

Atrium

8:30 A.M. – 10:00 A.M.

Fair Housing & Cultural Diversity Committee

Mohawk

10:00 A.M. – 11:00 A.M.

Global, Resort & Second- Home Markets Committee

Tuscarora-Cayuga-Onondaga

11:00 A.M. – 12:00 P.M.

Appraisal Committee

Seneca

11:00 A.M. – 12:30 P.M.

Professional Standards Committee

Mohawk

12:30 P.M. – 1:00 P.M.

*Professional Standards Steering Committee

Mohawk

1:00 P.M. – 2:00 P.M.

*Issues Mobilization Committee

Cypruss AB

1:00 P.M. – 2:30 P.M.

Residential Real Estate Council (RRC) Membership Meeting

Seneca

1:00 P.M. – 2:30 P.M.

Education Management Committee

Tuscarora-Cayuga-Onondaga

2:30 P.M. – 4:30 P.M.

*Recognizing Implicit Bias and its Impact on the Real Estate Transaction

Cypruss CDE

3:00 P.M. – 4:00 P.M.

*Budget & Finance Committee

Oak

4:30 P.M. – 5:30 P.M.

Jumbo Caucus

Mohawk

4:30 P.M. – 5:30 P.M.

Large Caucus

Tuscarora-Cayuga-Onondaga

4:30 P.M. – 5:30 P.M.

Medium Caucus

Oneida

4:30 P.M. – 5:30 P.M.

Small Caucus

Seneca

5:45 P.M. – 7:00 P.M.

*Executive Committee

Cypruss AB

FRI., SEPT. 18

7:30 A.M. – 8:30 A.M.

Continental Breakfast

Oneida

8:30 A.M. – 11:00 A.M.

NYSAR Board of Directors

Tuscarora-Cayuga-Onondaga-
Seneca-Mohawk

11:00 A.M. – 12:00 P.M.

Delegate Body Meeting

Tuscarora-Cayuga-Onondaga-
Seneca-Mohawk

RECOGNIZING IMPLICIT BIAS AND ITS IMPACT ON THE REAL ESTATE TRANSACTION

Thurs., Sept. 17, Cypruss CDE

2:30 P.M. – 4:30 P.M.



This course defines implicit bias and examines how it shows up in everyday real estate interactions with diverse populations. Participants learn to recognize implicit bias, reflect on their own beliefs and behaviors, and understand how these can lead to biased practices and potential fair housing violations.

Using videos, bias-based scenarios, and open dialogue, participants connect course concepts to real-life situations in their real estate practice, creating an engaging and interactive learning environment they can immediately apply in their work with sellers, buyers, and the general public. The course concludes with practical strategies and best practices for working effectively with diverse communities and preventing bias-related discriminatory conduct in real estate.

(2 hours of CE credit)

+Separate Registration and/or Payment Required. *Committee Members Only/Closed.



back by popular demand

KARAOKE night

Join your fellow REALTORS® for a fun, competitive and exciting night of Karaoke, costumes and auctions all in support of RPAC!

Dance floor and opportunities to dance the night away!

WEDNESDAY - SEPTEMBER 16 - ONEIDA BALLROOM

DOORS OPEN AT 7:15 P.M.

PROGRAM: 7:30 P.M. - 10 P.M.

\$120 RPAC INVESTMENT

REGISTER TODAY!

Register for Karaoke while registering for the meetings at
<https://www.nysar.com/about-nysar/meetings-and-governance/>

FEATURING:

Prizes for best male singer, best female singer and group performance.

Prize for best costume (come dressed as your favorite singer or form a group!)

Live Auctions by MC, Matt Arnold!

Silent auctions

Hors d'oeuvres & cash bar

Contact: Derick King, dking@nysar.com, 518.463.0300 ext. 238

Contributions are not deductible for income tax purposes. Contributions to RPAC are voluntary and are used for political purposes. You may contribute more or less than the suggested amount. You may refuse to contribute without reprisal and the National Association of REALTORS®, the New York State Association of REALTORS® or any of its local boards or associations will not favor or disfavor any member because of the amount contributed. 70% of each contribution is used by your state PAC to support state and local political candidates. Until your NYSAR PAC reaches its PAC goal 30% is sent to National RPAC to support federal candidates and is charged against your limits under 2 U.S.C. 441a; after NYSAR PAC reaches its RPAC goal it may elect to retain your entire contribution for use in supporting state and local candidates.

Plan your meetings with NYSAR NNECT!

Visit the app store on Apple or Android devices and search "NYSAR Connect!"

Desktop users can visit "connect.nysar.com" to access NYSAR Connect.

Meeting registration is required (to access NYSAR Connect and the log-in is still your NYSAR.com information).

- » **Build Your Schedule.**
- » **Download Agendas.**
- » **Set Reminders.**
- » **Connect with Attendees.**



Get Social with Us!

