

2026



Fall
Business Meetings



Elevate Your Profession



President's Message

Dear Fellow REALTOR®,

Whether you're joining us for the first time or are a familiar face at NYSAR Business Meetings, we welcome you to be part of this year's "Elevate Your Profession" Fall Business Meetings at Turning Stone Resort & Casino.

These meetings are more than just an opportunity to earn education or attend committee sessions; they're where the future of our association and our profession takes shape. Every conversation, every committee meeting, and every idea shared here helps strengthen our profession and better serve REALTORS® and consumers across New York.

If you've never attended before, I encourage you to jump in, ask questions, meet new people, and get involved. One of the greatest strengths of NYSAR is the willingness of our members to share ideas, collaborate, and work together on behalf of the real estate profession.

And while there's plenty of business to accomplish, don't forget to enjoy the networking opportunities and take part in some of the events that have become NYSAR traditions - including the always-popular RPAC Karaoke Night.

On behalf of President-elect Dan Staley, Treasurer Anthony Domathoti, Immediate Past President Jacqlene Rose, and NYSAR CEO Duncan MacKenzie, thank you for your commitment to NYSAR and to the REALTOR® profession.

Welcome to Turning Stone—we're glad you're here.



Ronald Garafalo

Ron Garafalo, *President*

2026 Leadership Team



Daniel Staley,
President-Elect



Anthony Domathoti,
Treasurer



Jacqlene Rose,
Immediate Past President



Duncan R. MacKenzie,
Chief Executive Officer

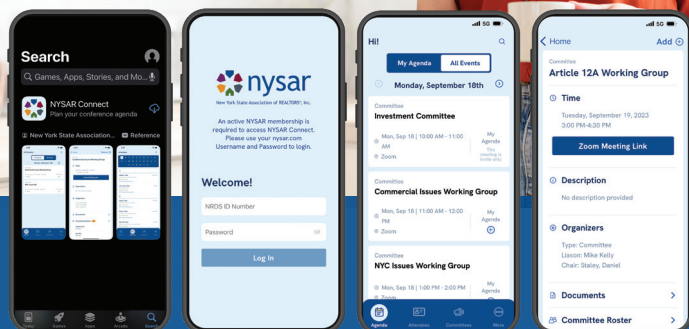
Plan your meetings with NYSAR CONNECT!

Visit the app store on Apple or Android devices and search "NYSAR Connect!"

Desktop users can visit "connect.nysar.com" to access NYSAR Connect.

Meeting registration is still required (to access NYSAR Connect and the log-in is still your NYSAR.com information).

- » Build Your Schedule.
- » Download Agendas.
- » Set Reminders.
- » Connect with Attendees.



Get Social with Us!



NYSAR CEO DUNCAN MACKENZIE RETIREMENT PARTY & PRESIDENT'S RECEPTION

Tues., Sept. 15, Cherokee, 5:15 P.M.



Join your colleagues to kick off the meetings and say farewell to NYSAR CEO Duncan MacKenzie before he retires at the end of the year. Enjoy hors d'oeuvres and an open bar.

New York State LEGAL UPDATE

Tues., Sept. 15, Oneida
3:30 P.M. – 4:30 P.M.



Anthony Gatto, Esq.
*NYSAR General
Counsel and Director
of Legal Services*

Pre-register for the Legal Update with Anthony Gatto, Esq. to ensure seating and earn your free CE credit.

Available for 1 hour of CE credit on legal matters.

TUES., SEPT. 15

10:00 A.M. – 2:00 P.M.

***Association Executives Professional Development and Meeting**

Cypress DE

11:00 A.M. – 5:00 P.M.

Registration

Atrium

12:00 P.M. – 2:30 P.M.

***Women's Council of REALTORS® Membership Meeting**

Cypress AB

12:00 P.M. – 3:00 P.M.

+URAR UAD 3.6 What to Expect: New Appraisal Reporting

Seneca

2:00 P.M. – 3:30 P.M.

***RPAC Trustees**

Cypress C

3:30 P.M. – 4:30 P.M.

***Legal Update (CE)**

Oneida

5:15 P.M.

Duncan MacKenzie Retirement Party & President's Reception

Cherokee

WED., SEPT. 16

8:00 A.M. – 9:30 A.M.

Coffee Service

Atrium

8:00 A.M. – 5:00 P.M.

Registration

Atrium

10:00 A.M. – 1:00 P.M.

***NYSCAR Board of Governors**

Cypress AB

10:30 A.M. – 12:00 P.M.

Legislative Policy Forum

Tuscarora-Cayuga-Onondaga

12:00 P.M. – 1:00 P.M.

***Past Presidents' Advisory Board Lunch**

Seneca

12:00 P.M. – 1:30 P.M.

Multiple Listing Issues & Policies Committee

Mohawk

12:00 P.M. – 1:30 P.M.

***Local Board Presidents' Luncheon**

Cypress DE

12:30 P.M. – 2:00 P.M.

***Legislative Steering Committee**

Chautauqua-Canandaigua

2:00 P.M. – 3:30 P.M.

General Session

Oneida

4:00 P.M. – 5:30 P.M.

Diversity, Equity & Inclusion (DEI) Committee

Cypress CDE

4:00 P.M. – 5:30 P.M.

***Organizational Planning Committee**

Seneca

7:15 P.M. – 10:00 P.M.

***RPAC Fundraiser – Karaoke Night**

Oneida



General Session

Wed., Sept. 16,
Oneida

2:00 P.M. – 3:30 P.M.



Speaker Reid Wilson

*Founder, Chief Executive,
and Editor-in-Chief of
Pluribus News; Former
National Correspondent
for The Hill*

Join us for President
Ron Garafalo's State of
the Association address
as we reflect on the
accomplishments of the
past year, celebrate our
many shared successes,
and look ahead to a
bright future.

The program will also
include the presentation
of the 2026 REALTOR®
of the Year Award
and the Alan Yassky
Distinguished Service
Award, recognizing
outstanding dedication
and contributions to
our profession.

+ Separate Registration and/or Payment Required. * Committee Members Only/Closed.

URAR UAD 3.6 What to Expect: New Appraisal Reporting

Tues., Sept. 15, Seneca
12:00 P.M. – 3:00 P.M.

Starting November 2, 2026, the new UAD 3.6 format is mandatory for all new appraisal reports submitted to the Uniform Collateral Data Portal (UCDP). This applies to any loans sold to Fannie Mae or Freddie Mac.

Cost is free.

Thank You
for sponsoring the
Fall Business Meetings

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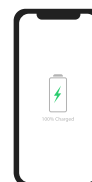
Your Support Matters

**OPEN
DOORS**
TO HOMEOWNERSHIP

Money raised supports the NYSAR Housing Opportunities Foundation's partnerships and programs, helping low- and moderate-income New Yorkers achieve the American Dream of owning a home.

Receive a NYSAR Housing Opportunities Foundation phone power bank with a suggested minimum donation of \$25!

[NYSARHOUSINGFOUNDATION.COM](https://nysarhousingfoundation.com)



DONATE HERE!



THURS., SEPT. 17

8:00 A.M. – 9:30 A.M.

Coffee Service

Atrium

8:00 A.M. – 2:00 P.M.

Registration

Atrium

8:30 A.M. – 10:00 A.M.

Fair Housing & Cultural Diversity Committee

Mohawk

10:00 A.M. – 11:00 A.M.

Global, Resort & Second-Home Markets Committee

Tuscarora-Cayuga-Onondaga

11:00 A.M. – 12:00 P.M.

Appraisal Committee

Cypress AB

11:00 A.M. – 12:30 P.M.

Professional Standards Committee

Mohawk

12:30 P.M. – 1:00 P.M.

*Professional Standards Steering Committee

Mohawk

1:00 P.M. – 2:00 P.M.

*Issues Mobilization Committee

Cypress AB

1:00 P.M. – 2:30 P.M.

Education Management Committee

Tuscarora-Cayuga-Onondaga

1:00 P.M. – 2:30 P.M.

Residential Real Estate Council (RRC) Membership Meeting

Seneca

2:30 P.M. – 4:30 P.M.

*Recognizing Implicit Bias and Its Impact on the Real Estate Transaction

Cypress CDE

3:00 P.M. – 4:00 P.M.

*Budget & Finance Committee

Oak

4:30 P.M. – 5:30 P.M.

Jumbo Caucus

Mohawk

4:30 P.M. – 5:30 P.M.

Large Caucus

Tuscarora-Cayuga-Onondaga

4:30 P.M. – 5:30 P.M.

Medium Caucus

Oneida

4:30 P.M. – 5:30 P.M.

Small Caucus

Seneca

5:45 P.M. – 7:00 P.M.

*Executive Committee

Cypress AB

+ Separate Registration and/or Payment Required.

* Committee Members Only/Closed.

FRI., SEPT. 18

7:30 A.M. – 8:30 A.M.

Continental Breakfast

Oneida

8:30 A.M. – 11:00 A.M.

NYSAR Board of Directors

Tuscarora-Cayuga-Onondaga-Seneca-Mohawk

11:00 A.M. – 12:00 P.M.

Delegate Body Meeting

Tuscarora-Cayuga-Onondaga-Seneca-Mohawk



RECOGNIZING IMPLICIT BIAS AND ITS IMPACT ON THE REAL ESTATE TRANSACTION

Thurs., Sept. 17, Cypress CDE
2:30 P.M. – 4:30 P.M.



This course defines implicit bias and examines how it shows up in everyday real estate interactions with diverse populations. Participants learn to recognize implicit bias, reflect on their own beliefs and behaviors, and understand how these can lead to biased practices and potential fair housing violations.

Using videos, bias-based scenarios, and open dialogue, participants connect course concepts to real-life situations in their real estate practices, creating an engaging and interactive learning environment they can immediately apply in their work with sellers, buyers, and the general public. The course concludes with practical strategies and best practices for working effectively with diverse communities and preventing bias-related discriminatory conduct in real estate.

(2 hours of CE credit)



back by popular demand

KARAOKE night

Join your fellow REALTORS® for a fun, competitive and exciting night of Karaoke, costumes, and auctions all in support of RPAC!

Dance floor and opportunities to dance the night away!

WEDNESDAY – SEPTEMBER 16 – ONEIDA BALLROOM

DOORS OPEN AT 7:15 P.M.

PROGRAM: 7:30 P.M. – 10 P.M.

\$120 RPAC INVESTMENT

REGISTER TODAY!

Register for Karaoke while registering for the meetings at
<https://www.nysar.com/about-nysar/meetings-and-governance/>

FEATURING:

Prizes for best male singer, female singer, and group performance.

Prize for best costume (come dressed as your favorite singer or form a group!)

Live Auctions by MC, Matt Arnold!

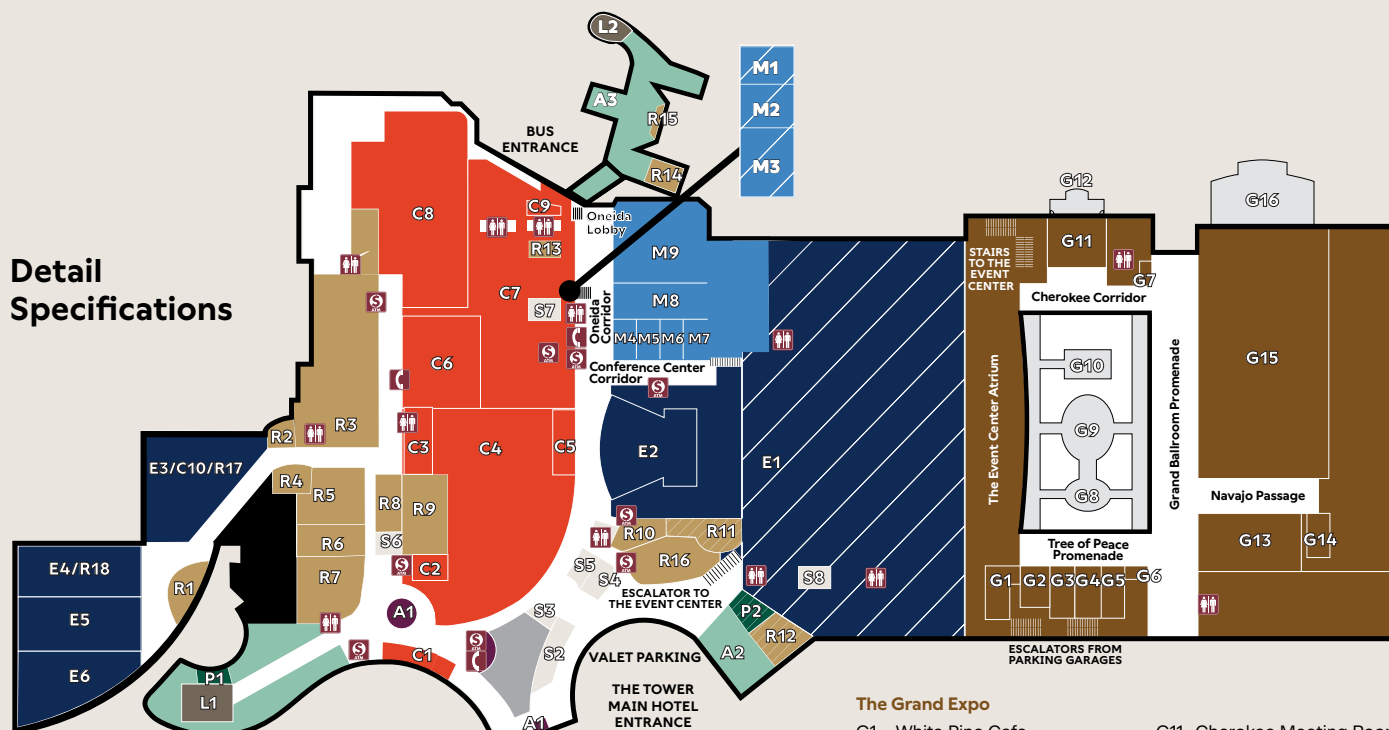
Silent auctions

Hors d'oeuvres & cash bar

Contact: Derick King, dking@nysar.com, 518.463.0300 ext. 238

Contributions are not deductible for income tax purposes. Contributions to RPAC are voluntary and are used for political purposes. You may contribute more or less than the suggested amount. You may refuse to contribute without reprisal and the National Association of REALTORS®, the New York State Association of REALTORS® or any of its local boards or associations will not favor or disfavor any member because of the amount contributed. 70% of each contribution is used by your state PAC to support state and local political candidates. Until your NYSAR PAC reaches its PAC goal, 30% is sent to National RPAC to support federal candidates and is charged against your limits under 2 U.S.C. 441a; after NYSAR PAC reaches its RPAC goal, it may elect to retain your entire contribution for use in supporting state and local candidates.

Detail Specifications



Accommodations

- A1 Elevator To The Brook
- A2 The Brook And The Tower Front Desk
- A3 The Lodge Front Desk

Conference Center

- M1 Saranac
- M2 Canandaigua
- M3 Chautauqua
- M4 Tuscarora
- M5 Cayuga
- M6 Onondaga
- M7 Seneca
- M8 Mohawk
- M9 Oneida

Entertainment

- E1 The Event Center
- E2 The Showroom
- E3 NY Rec & Social Club
- E4 Tin Rooster
- E5 Honky Tonk
- E6 The Gig
- E7 Turquoise Tiger

Gaming

- C1 TS Guest Services
- C2 Golden Dragon
- C3 Keno
- C4 Casino Gaming Floor
- C5 Casino Cashier
- C6 Poker Room
- C7 Casino Blu
- C8 High Stakes Bingo
- C9 Gaming Commission
- C10 TS Sports
- C11 The Parlor - Members Only

Recreation

- P1 The Brook Pool
- P2 The Tower Fitness Club & Pool

Restaurants, Bars And Lounges

- R1 Alchemist Bar
- R2 Peach Blossom
- R3 The Food Hall
- R4 Bar Pino
- R5 Pino Bianco
- R6 Sushi Sushi
- R7 Emerald Restaurant
- R8 Opals Confectionery
- R9 Motif Bar & Lounge
- R10 7 Kitchens
- R11 The Upstate Tavern
- R12 TS Steakhouse (21st Floor of The Tower)
- R13 Bar Blu
- R14 Wildflowers
- R15 The Lodge Bar
- R16 Tower Lounge
- R17 NY Rec & Social Club
- R18 Tin Rooster
- R19 Honky Tonk

Retail

- S1 Oneida Heritage
- S2 Polly Cooper
- S3 Juniper
- S4 Revel Supply
- S5 Willow & Jaye
- S6 The Kiosk
- S7 Smokin' 2
- S8 The General Store
- S9 Mr. Shop

Spa

- L1 Ahssi' Day Spa
- L2 Skana: Spa

Convention Center

The Tower Meeting Rooms

- T1 Business Center
- T2 Meadow
- T3 Hawthorn
- T4 Willow
- T5 Oak
- T6 Briar

The Event Center

- T7 The Event Center

Cypress Conference Area

- T8 Cypress A
- T9 Cypress B
- T10 Cypress C
- T11 Cypress D
- T12 Cypress E

The Grand Expo

- G1 White Pine Cafe
- G2 Apache Meeting Room
- G3 Chippewa Meeting Room
- G4 The Grand Expo Boardroom
- G5 Choctaw Meeting Room
- G6 Registration East
- G7 Registration West
- G8 Courtyard A
- G9 Courtyard B
- G10 Courtyard C

- G11 Cherokee Meeting Room
- G12 Cherokee Terrace
- G13 Navajo Ballroom
- G14 Sioux Meeting Room

Grand Ballroom

- G15 Grand Ballroom
- G16 Grand Ballroom Terrace

