2026

Fall Business Meetings

nysar

Elevate Your Profession





President's Message

Dear Fellow REALTOR®,

Whether you're joining us for the first time or are a familiar face at NYSAR Business Meetings, we welcome you to be part of this year's "Elevate Your Profession" Fall Business Meetings at Turning Stone Resort & Casino.

These meetings are more than just an opportunity to earn education or attend committee sessions; they're where the future of our association and our profession takes shape. Every conversation, every committee meeting, and every idea shared here helps strengthen our profession and better serve REALTORS® and consumers across New York.

If you've never attended before, I encourage you to jump in, ask questions, meet new people, and get involved. One of the greatest strengths of NYSAR is the willingness of our members to share ideas, collaborate, and work together on behalf of the real estate profession.

And while there's plenty of business to accomplish, don't forget to enjoy the networking opportunities and take part in some of the events that have become NYSAR traditions - including the always-popular RPAC Karaoke Night.

On behalf of President-elect Dan Staley, Treasurer Anthony Domathoti, Immediate Past President Jacqlene Rose, and NYSAR CEO Duncan MacKenzie, thank you for your commitment to NYSAR and to the REALTOR® profession.

Welcome to Turning Stone—we're glad you're here.



Ron Garafalo, *President*

2026 Leadership Team



Daniel Staley,
President-Elect



Anthony Domathoti,
Treasurer



Jacqlene Rose,
Immediate Past President



Duncan R. MacKenzie,
Chief Executive Officer

Plan your meetings with NYSAR CONNECT!

Visit the app store on Apple or Android devices and search "NYSAR Connect!"

Desktop users can visit "connect.nysar.com" to access NYSAR Connect.

Meeting registration is still required (to access NYSAR Connect and the log-in is still your NYSAR.com information).

- **Build Your Schedule.**
- **Download Agendas.**
- **Set Reminders.**
- **Connect with Attendees.**



Get Social with Us!

NYSAR CEO DUNCAN MACKENZIE RETIREMENT PARTY & PRESIDENT'S RECEPTION

Tues., Sept. 15, Cherokee, 5:15 P.M.



Join your colleagues to kick off the meetings and say farewell to NYSAR CEO Duncan MacKenzie before he retires at the end of the year.

Enjoy hors d'oeuvres and an open bar.

New York State LEGAL UPDATE

Tues., Sept. 15, Oneida
3:30 P.M. – 4:30 P.M.



Pre-register for the Legal Update with Anthony Gatto, Esq. to ensure seating and earn your free CE credit.

Available for 1 hour of CE credit on legal matters.

TUES., SEPT. 15

10:00 A.M. – 2:00 P.M.
***Association Executives Professional Development and Meeting**
Cypress DE

11:00 A.M. – 5:00 P.M.
Registration
Atrium

12:00 P.M. – 2:30 P.M.
***Women's Council of REALTORS® Membership Meeting**
Cypress AB

12:00 P.M. – 3:00 P.M.
+URAR UAD 3.6 What to Expect: New Appraisal Reporting
Seneca

2:00 P.M. – 3:30 P.M.
***RPAC Trustees**
Cypress C

3:30 P.M. – 4:30 P.M.
+Legal Update (CE)
Oneida

5:15 P.M.
Duncan MacKenzie Retirement Party & President's Reception
Cherokee

WED., SEPT. 16

8:00 A.M. – 9:30 A.M.
Coffee Service
Atrium

8:00 A.M. – 5:00 P.M.
Registration
Atrium

8:30 A.M. – 10:00 A.M.
Article 12A Working Group
Tuscarora-Cayuga-Onondaga

10:00 A.M. – 1:00 P.M.
***NYSCAR Board of Governors**
Cypress AB

10:30 A.M. – 12:00 P.M.
Legislative Policy Forum
Tuscarora-Cayuga-Onondaga

12:00 P.M. – 1:00 P.M.
***Past Presidents' Advisory Board Lunch**
Seneca

12:00 P.M. – 1:30 P.M.
Multiple Listing Issues & Policies Committee
Mohawk

12:00 P.M. – 1:30 P.M.
***Local Board Presidents' Luncheon**
Cypress DE

12:30 P.M. – 2:00 P.M.
***Legislative Steering Committee**
Chautauqua-Canandaigua

2:00 P.M. – 3:30 P.M.
General Session
Oneida

4:00 P.M. – 5:30 P.M.
Diversity, Equity & Inclusion (DEI) Committee
Cypress CDE

4:00 P.M. – 5:30 P.M.
***Organizational Planning Committee**
Seneca

7:15 P.M. – 10:00 P.M.
+RPAC Fundraiser – Karaoke Night
Oneida



+ Separate Registration and/or Payment Required. * Committee Members Only/Closed.



General Session

Wed., Sept. 16, Oneida
2:00 P.M. – 3:30 P.M.



Speaker Reid Wilson

Founder, Chief Executive, and Editor-in-Chief of Pluribus News; Former National Correspondent for The Hill

Join us for President Ron Garafalo's State of the Association address as we reflect on the accomplishments of the past year, celebrate our many shared successes, and look ahead to a bright future.

The program will also include the presentation of the 2026 REALTOR® of the Year Award and the Alan Yassky Distinguished Service Award, recognizing outstanding dedication and contributions to our profession.

URAR UAD 3.6 What to Expect: New Appraisal Reporting

Tues., Sept. 15, Seneca
12:00 P.M. – 3:00 P.M.

Starting November 2, 2026, the new UAD 3.6 format is mandatory for all new appraisal reports submitted to the Uniform Collateral Data Portal (UCDP). This applies to any loans sold to Fannie Mae or Freddie Mac.

Cost is free.

Thank You

for sponsoring the Fall Business Meetings

M&T Bank · onehealth · FENIMORE ASSET MANAGEMENT Manager of the FAM FUNDS · LP



Your Support Matters

OPEN DOORS TO HOMEOWNERSHIP

Money raised supports the NYSAR Housing Opportunities Foundation's partnerships and programs, helping low- and moderate-income New Yorkers achieve the American Dream of owning a home.

Receive a NYSAR Housing Opportunities Foundation phone power bank with a suggested minimum donation of $25!

NYSARHOUSINGFOUNDATION.COM



DONATE HERE!

THURS., SEPT. 17

8:00 A.M. – 9:30 A.M.
Coffee Service
Atrium

8:00 A.M. – 2:00 P.M.
Registration
Atrium

8:30 A.M. – 10:00 A.M.
Fair Housing & Cultural Diversity Committee
Mohawk

10:00 A.M. – 11:00 A.M.
Global, Resort & Second-Home Markets Committee
Tuscarora-Cayuga-Onondaga

11:00 A.M. – 12:00 P.M.
Appraisal Committee
Cypress AB

11:00 A.M. – 12:30 P.M.
Professional Standards Committee
Mohawk

12:30 P.M. – 1:00 P.M.
***Professional Standards Steering Committee**
Mohawk

1:00 P.M. – 2:00 P.M.
***Issues Mobilization Committee**
Cypress AB

1:00 P.M. – 2:30 P.M.
Education Management Committee
Tuscarora-Cayuga-Onondaga

1:00 P.M. – 2:30 P.M.
Residential Real Estate Council (RRC) Membership Meeting
Seneca

2:30 P.M. – 4:30 P.M.
+Recognizing Implicit Bias and Its Impact on the Real Estate Transaction
Cypress CDE

3:00 P.M. – 4:00 P.M.
***Budget & Finance Committee**
Oak

4:30 P.M. – 5:30 P.M.
Jumbo Caucus
Mohawk

4:30 P.M. – 5:30 P.M.
Large Caucus
Tuscarora-Cayuga-Onondaga

4:30 P.M. – 5:30 P.M.
Medium Caucus
Oneida

4:30 P.M. – 5:30 P.M.
Small Caucus
Seneca

5:45 P.M. – 7:00 P.M.
***Executive Committee**
Cypress AB

+ Separate Registration and/or Payment Required.
* Committee Members Only/Closed.



FRI., SEPT. 18

7:30 A.M. – 8:30 A.M.
Continental Breakfast
Oneida

8:30 A.M. – 11:00 A.M.
NYSAR Board of Directors
Tuscarora-Cayuga-Onondaga-Seneca-Mohawk

11:00 A.M. – 12:00 P.M.
Delegate Body Meeting
Tuscarora-Cayuga-Onondaga-Seneca-Mohawk

RECOGNIZING IMPLICIT BIAS AND ITS IMPACT ON THE REAL ESTATE TRANSACTION

Thurs., Sept. 17, Cypress CDE
2:30 P.M. – 4:30 P.M.



This course defines implicit bias and examines how it shows up in everyday real estate interactions with diverse populations. Participants learn to recognize implicit bias, reflect on their own beliefs and behaviors, and understand how these can lead to biased practices and potential fair housing violations.

Using videos, bias-based scenarios, and open dialogue, participants connect course concepts to real-life situations in their real estate practices, creating an engaging and interactive learning environment they can immediately apply in their work with sellers, buyers, and the general public. The course concludes with practical strategies and best practices for working effectively with diverse communities and preventing bias-related discriminatory conduct in real estate.

(2 hours of CE credit)

REALTORS® Political Action Committee
Your Best Investment In Real Estate

back by popular demand

KARAOKE night

Join your fellow REALTORS® for a fun, competitive and exciting night of karaoke, costumes, and auctions all in support of RPAC!

Dance floor and opportunities to dance the night away!

WEDNESDAY – SEPTEMBER 16 – ONEIDA BALLROOM
DOORS OPEN AT 7:15 P.M.
PROGRAM: 7:30 P.M. – 10 P.M.
$120 RPAC INVESTMENT
REGISTER TODAY!
Register for Karaoke while registering for the meetings at
https://www.nysar.com/about-nysar/meetings-and-governance/

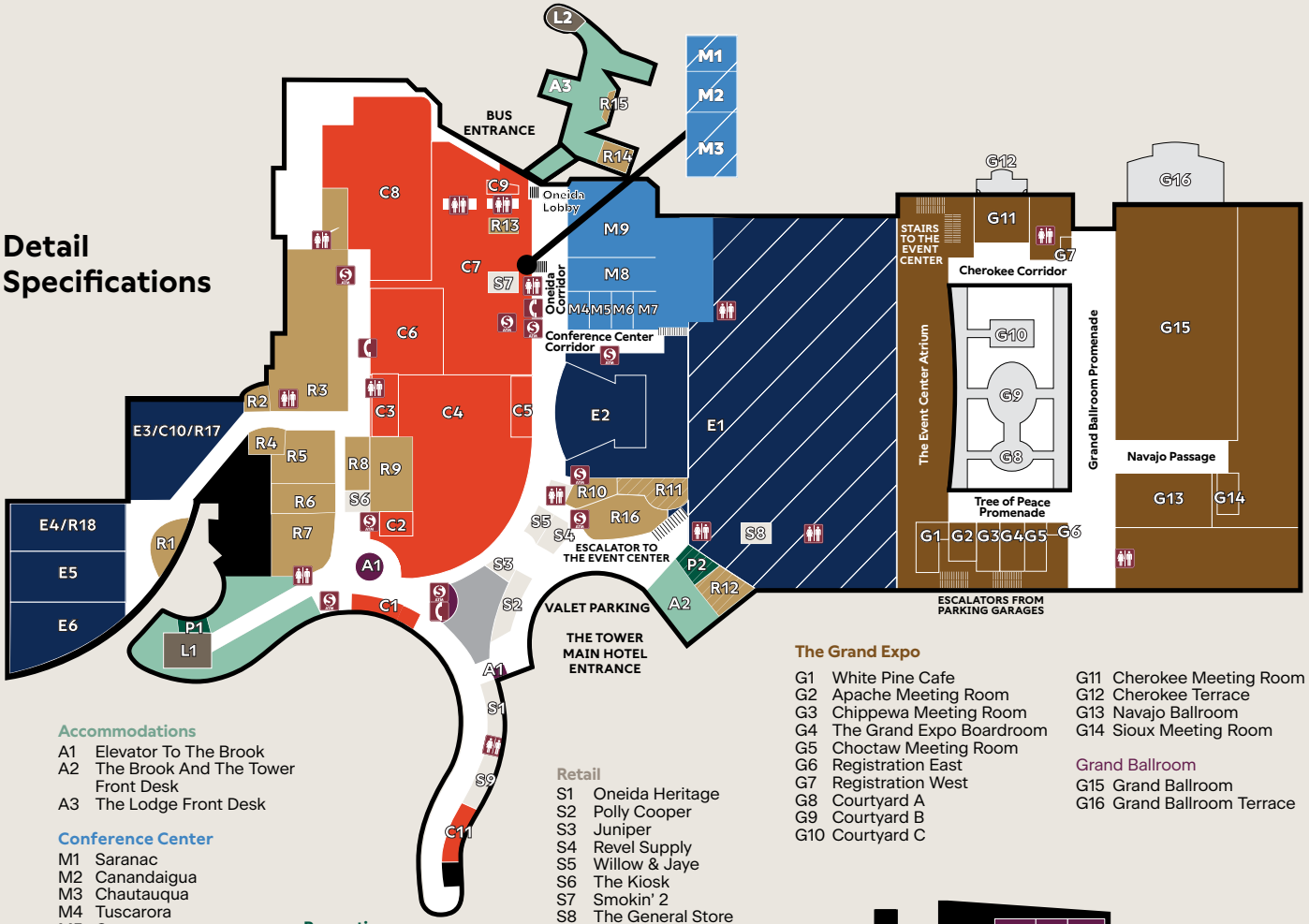
FEATURING:
Prizes for best male singer, female singer, and group performance.
Prize for best costume (come dressed as your favorite singer or form a group!)

Live Auctions by MC, Matt Arnold!
Silent auctions
Hors d'oeuvres & cash bar

Contact: Derick King, dking@nysar.com, 518.463.0300 ext. 238

Contributions are not deductible for income tax purposes. Contributions to RPAC are voluntary and are used for political purposes. You may contribute more or less than the suggested amount. You may refuse to contribute without reprisal and the National Association of REALTORS®, the New York State Association of REALTORS® or any of its local boards or associations will not favor or disfavor any member because of the amount contributed. 70% of each contribution is used by your state PAC to support state and local political candidates. Until your NYSAR PAC reaches its PAC goal, 30% is sent to National RPAC to support federal candidates and is charged against your limits under 2 U.S.C. 441a; after NYSAR PAC reaches its RPAC goal, it may elect to retain your entire contribution for use in supporting state and local candidates.

Detail Specifications



Accommodations
A1 Elevator To The Brook
A2 The Brook And The Tower Front Desk
A3 The Lodge Front Desk

Conference Center
M1 Saranac
M2 Canandaigua
M3 Chautauqua
M4 Tuscarora
M5 Cayuga
M6 Onondaga
M7 Seneca
M8 Mohawk
M9 Oneida

Entertainment
E1 The Event Center
E2 The Showroom
E3 NY Rec & Social Club
E4 Tin Rooster Honky Tonk
E5 The Gig
E6 Turquoise Tiger

Gaming
C1 TS Guest Services
C2 Golden Dragon
C3 Keno
C4 Casino Gaming Floor
C5 Casino Cashier
C6 Poker Room
C7 Casino Blu
C8 High Stakes Bingo
C9 Gaming Commission
C10 TS Sports
C11 The Parlor – Members Only

Recreation
P1 The Brook Pool
P2 The Tower Fitness Club & Pool

Restaurants, Bars And Lounges
R1 Alchemist Bar
R2 Peach Blossom
R3 The Food Hall
R4 Bar Pino
R5 Pino Bianco
R6 Sushi Sushi
R7 Emerald Restaurant
R8 Opals Confectionery
R9 Motif Bar & Lounge
R10 7 Kitchens
R11 The Upstate Tavern
R12 TS Steakhouse (21st Floor of The Tower)
R13 Bar Blu
R14 Wildflowers
R15 The Lodge Bar
R16 Tower Lounge
R17 NY Rec & Social Club
R18 Tin Rooster Honky Tonk

Retail
S1 Oneida Heritage
S2 Polly Cooper
S3 Juniper
S4 Revel Supply
S5 Willow & Jaye
S6 The Kiosk
S7 Smokin' 2
S8 The General Store
S9 Mr. Shop

Spa
L1 Áhsi' Day Spa
L2 Skʌ:nʌ́: Spa

Convention Center

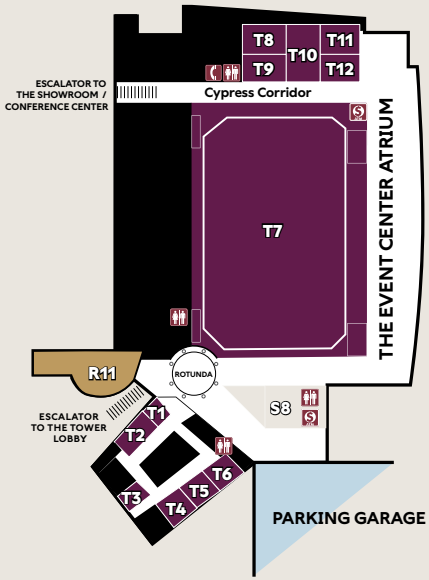
The Tower Meeting Rooms
T1 Business Center
T2 Meadow
T3 Hawthorn
T4 Willow
T5 Oak
T6 Briar

The Event Center
T7 The Event Center

Cypress Conference Area
T8 Cypress A
T9 Cypress B
T10 Cypress C
T11 Cypress D
T12 Cypress E

The Grand Expo
G1 White Pine Cafe
G2 Apache Meeting Room
G3 Chippewa Meeting Room
G4 The Grand Expo Boardroom
G5 Choctaw Meeting Room
G6 Registration East
G7 Registration West
G8 Courtyard A
G9 Courtyard B
G10 Courtyard C
G11 Cherokee Meeting Room
G12 Cherokee Terrace
G13 Navajo Ballroom
G14 Sioux Meeting Room

Grand Ballroom
G15 Grand Ballroom
G16 Grand Ballroom Terrace



THE EVENT CENTER SECOND FLOOR