New York State Association of REALTORS®, Inc.

Executive Committee Meeting
Turning Stone Resort & Casino – Cypress AB
September 17, 2026 – 5:45 pm

Call to Order
The meeting was called to order by President, Ron Garafalo. A quorum was present.

Members Present
Ron Garafalo, Hudson Gateway
Dan Staley, Dutchess County
Jacqlene Rose, Otsego Delaware
Lori Adams, Buffalo Niagara
Teresa Belmore, Hudson Gateway
Laura Burns, Greater Capital
Yvette Clark Watkins, Long Island
Dan Davies, Southern Adirondack
Mark Donnelly, Long Island
Rey Hollingsworth Falu, Hudson Gateway
Dave Legaz, Long Island
Linda Lugo, Long Island
Linda Page, Dutchess County
Karen Peebles, Jefferson Lewis
Dennis Pezzimenti, Chautauqua Cattaraugus
Anthony Ruperto, Hudson Gateway
Elizabeth Trego, St. Lawrence
Jason Walch, Hudson Valley Catskill

Excused Absence
Mercedes Brien, NYS Commercial
Anthony Domathoti, Hudson Gateway
John Gerace, Buffalo Niagara
Amy Little, Ithaca

Staff Present
Duncan MacKenzie, NYSAR CEO
Anthony Gatto, Esq., NYSAR Director of Legal Services
Ali Mann, NYSAR Director of Governance & Board Relations
Libby Rentz, NYSAR Chief Financial Operations Officer
Mike Kelly, NYSAR Director of Government Affairs

President's Report

The minutes of the February 11, 2026 Executive Committee meeting held at the Crowne Plazza Desmond were approved as published.

The minutes of the April 22, 2026 Executive Committee meeting held via Zoom were approved as published.

NYSAR NAR Director

The Executive Committee conducted interviews for the one open NAR Director position for a term of 12/1/2026-11/30/2029. A consensus could not be determined with the final 2 candidates, and the committee decided to reconvene at a later date to make a final determination. Only those present and voting at this meeting will be able to participate in the future decision-making process.

Budget and Finance Committee
Dan Staley, President-Elect

The Budget & Finance recommends to the Executive Committee that NYSAR take up to $100,000 from reserves for building improvements.

A motion was carried to recommend approval.

The Budget & Finance Committee recommends to the Executive Committee that a $30 dues increase be implemented for 2028.

A motion was carried to recommend approval.

Organizational Planning Committee
Jason Walch, Chair

The Organizational Planning Committee recommends to the Executive Committee that virtual endorsements are permissible when campaigning for a NYSAR elected officer position.

A motion was carried to recommend approval.

The Organizational Planning Committee recommends to the Executive Committee that all endorsements, whether written or virtual, should be shared with the Nominating Committee and the NYSAR Board of Directors on a platform that the NYSAR staff deems appropriate up until the day before the meeting of the Nominating Committee.

A motion was carried to send the recommendation back to the committee for further explanation and clarification of the proposed process.

A motion was made from the floor and carried to create a policy where no NYSAR Elected Officer candidate can request or receive endorsements until after the Nominating Committee for the subsequent year is approved by the Board of Directors.

Treasurer's Report
Dan Staley, President-Elect

President-Elect Staley reviewed the financial statement for the period ending August 31, 2026.

Nominating Committee
Jacqie Rose, Chair

Chair Rose stated that the Nominating Committee met in February, and their recommendations were noticed to the Board of Directors and member boards in accordance with the bylaws. Those recommendations are:

President-Elect:	Anthony Domathoti, Hudson Gateway
Treasurer:	Kira Witherwax, Adirondack Champlain Valley

New Business

2027 Budget
A motion was carried to recommend approval of the 2027 budget as presented.

Depository for 2027
A motion was carried to recommend that M&T Bank serve as the depository for the NYSAR checking account for 2027.

Accounting Firm for 2027
A motion was carried to recommend that Wojeski & Company serve as the accounting firm for the association for the year 2027.

Chief Executive Officer for 2027
Mike Kelly was introduced as NYSAR's CEO starting in 2027.

Adjournment
With no further business to come before the committee, the meeting was adjourned.